



May 12, 2025 SUZUKI MOTOR CORPORATION



The company has voluntarily adopted International Financial Reporting Standards (IFRS) starting from the first quarter report of FY2024. Therefore, the following pages have been prepared in accordance with IFRS for both the previous and current fiscal years.

FY2024 Results

- Revenue of 5,825.2 billion yen and operating profit of 642.9 billion yen, both record highs.
- Revenue and profit increased due to the impact of foreign exchange rates, increased unit sales, and improved earnings per unit.

Forecast for FY2025

- Expect revenue of 6.1 trillion yen and operating profit of 500 billion yen
- Despite the difficult business environment due to the appreciation of the yen, Suzuki will continue to invest for growth to achieve our mid-term management plan.
- Improve the ability of individuals by investing in human capital to promote employee growth and using AI to improve operational efficiency.
- Enhance the earning power of Suzuki as a whole by promoting activities to convey the value of products to strengthen the profit base, and by actively investing in research and development and facilities.



Strive to increase corporate value through growth investments and respond to shareholders by steadily implementing progressive dividends. FY2024 annual dividend: 41 yen, FY2025 annual dividend: 45 yen

- **FY2024**
 - Annual dividend : **41 yen** per share (up 10.5 yen from FY2023 (+34.4%), DOE 3.1%)
 - Year-end dividend : 21 yen per share (up 4.25 yen from FY2023)
- Forecast for FY2025
 - Annual dividend : 45 yen per share (up 4 yen from FY2024 (+9.8%), DOE 3.0%)
 - Progressive dividend based on the DOE 3.0% level of the dividend indicator presented in the Mid-Term Management Plan
 - *DOE= Cash dividends per share \div ((Equity attributable to owners of the parent per share at the beginning of the period
 - + Equity attributable to owners of the parent per share at the end of the period) \div 2)
 - Equity attributable to owners of parent excludes other components of equity
 - *The company's estimate of DOE for FY2025

Contents



Financial Summary	2
Shareholder Return	3
FY2024 Results	
Highlights	
Quarterly Results	
Factors of Change in Operating Profit	7
Operating Results by Segment	
Production and Sales Volume of Automobiles and Motorcycles	
The Next Year Forecast	16~19
Highlights	
Factors of Change in Operating Profit	
Production and Sales Volume of Automobiles and Motorcycles	18~19
Capital Allocation	20
Appendix	21~34

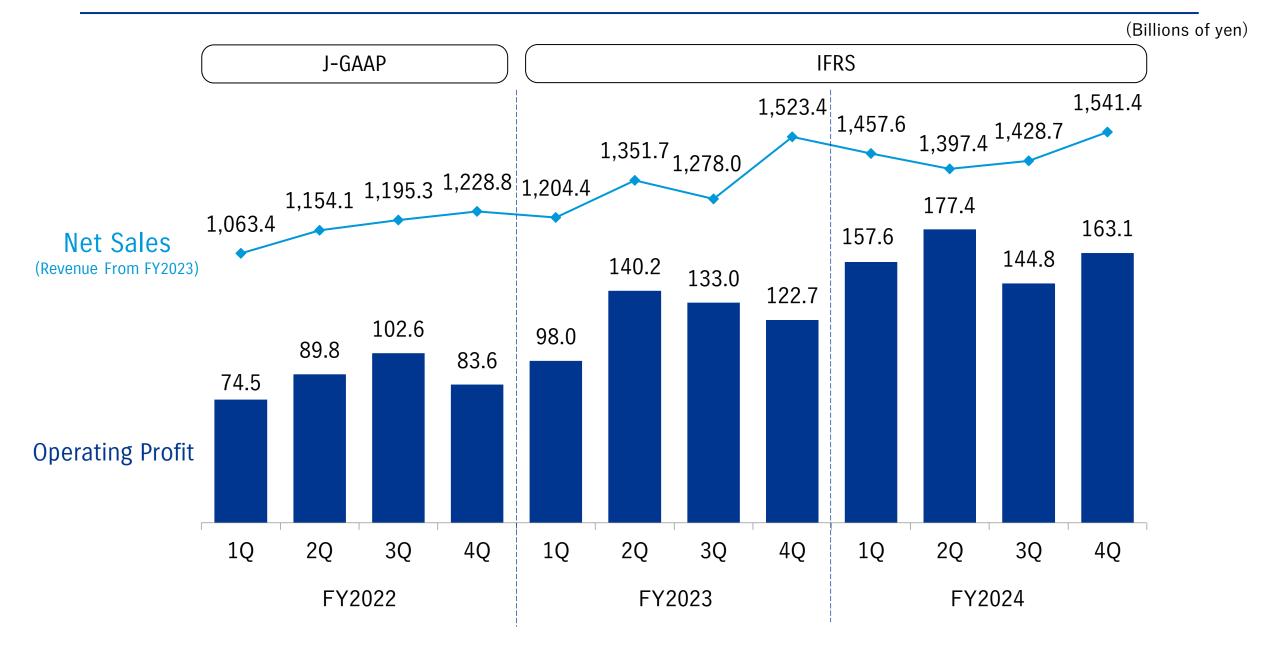


(Billions of yen)		FY2024			ige	Record	
		('24/4-'25/3)	('23/4-'24/3)		Ratio		
	Revenue	5,825.2	5,357.5	+467.6	+8.7%	Record-high, increased for the 4th consecutive period	
	Operating Profit	642.9	493.8	. 1/ 0.0	. 20. 20/	Depend high increased for the 2rd consecutive period	
Consoli-	(Margin)	(11.0%)	(9.2%)	+149.0	+30.2%	Record-high, increased for the 3rd consecutive period	
dated Financial Results	Profit before tax	730.2	591.7	+138.5	±23 /\%	Record-high, increased for the 5th consecutive period	
	(Margin)	(12.5%)	(11.0%)	150.5	123.470		
	Profit*	416.1	317.0	+99.0	. 21. 20/	Depart high increased for the Eth consecutive period	
	(Margin)	(7.1%)	(5.9%)	+99.0	+31.2 %	& Record-high, increased for the 5th consecutive period	
Global Sales Volume	Automobile	3,240	3,168	+72	+2.3%	Increased in Japan, Pakistan, Middle East, etc.	
	Motorcycle	2,064	1,912	+152	+7.9%	Increased in India, Latin America, etc.	
Cash Dividends	Interim Cash Dividends Per Share	41 yen	30.5 yen	+10.5 yen	+34.4%	Increased for the 5th consecutive period, Record-high dividend (Increased for the 6th consecutive period including commemorative dividend)	
ROE	ROE	14.6%	12.6%		+2.0%		

* Profit attributable to owners of parent

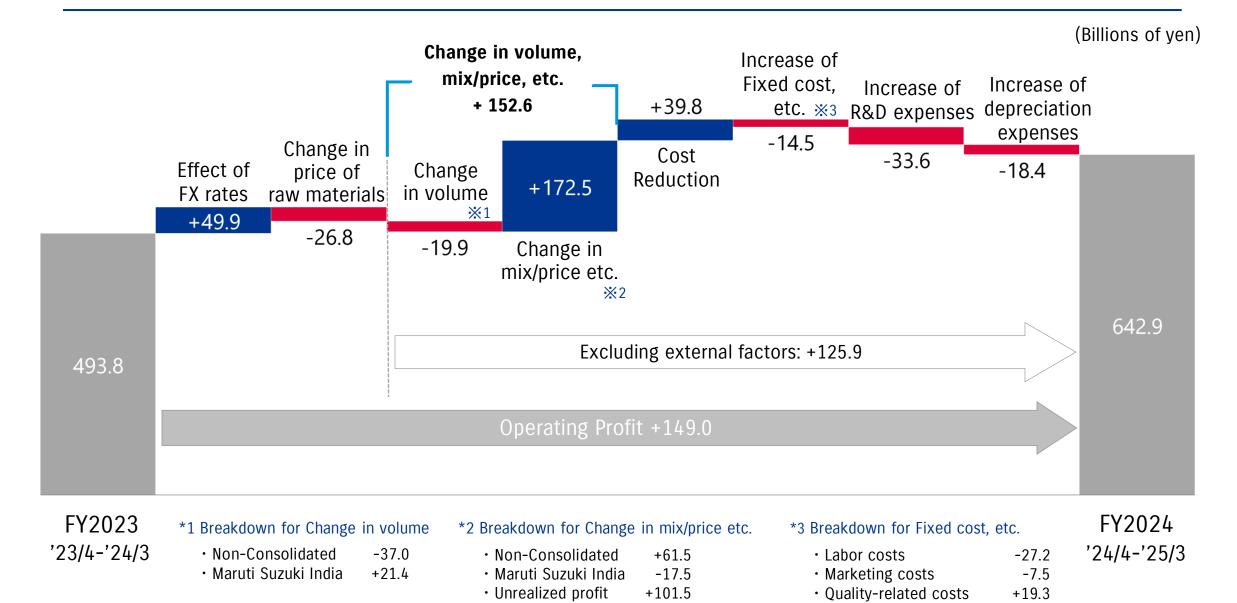
FY2024 Results | Quarterly Results





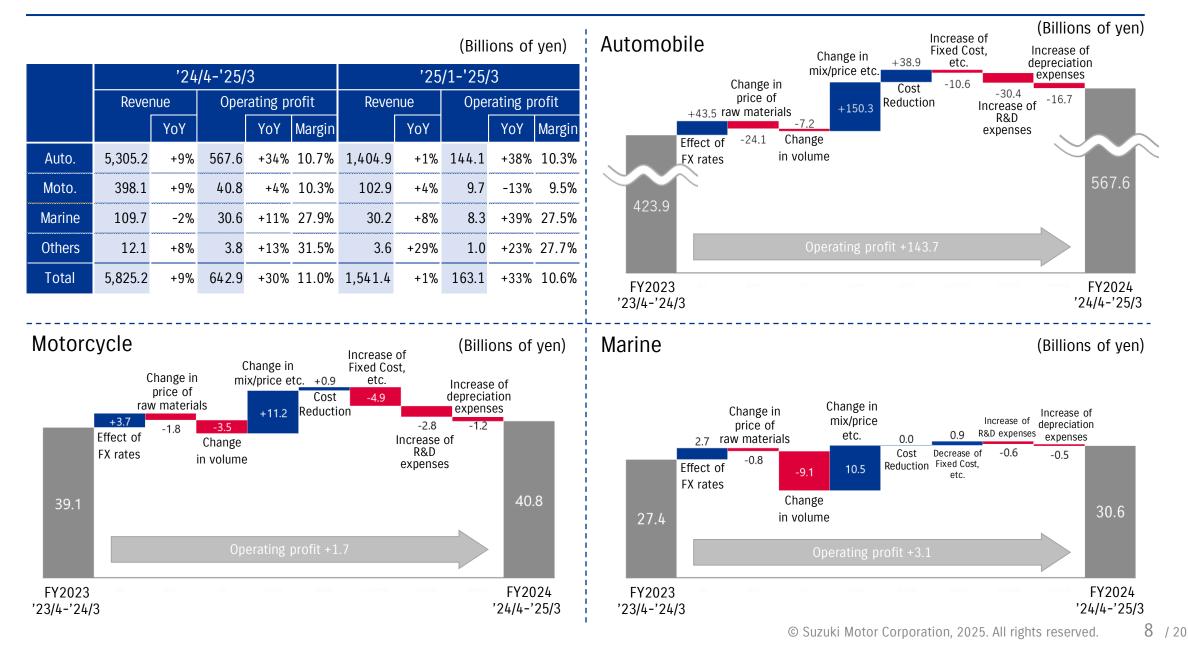
FY2024 Results | Factors of Change in Operating Profit (Full-Year)





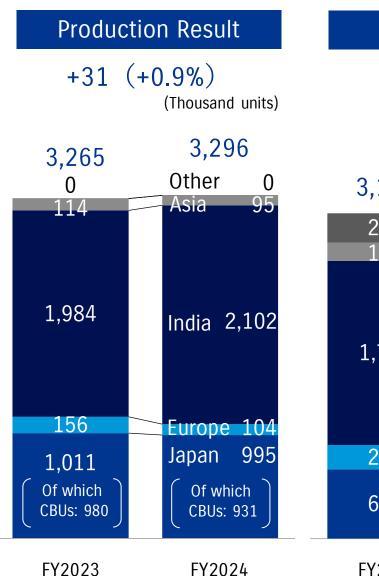
FY2024 Results | Operating Results by Segment





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'24/4-'25/3

'23/4-'24/3

Sale	Sales Result				
+72 (+2.3%) (Thousand units)					
3,168	3,240				
286	Other 324				
178	Asia 184				
1,794	India 1,795				
236	Europe 220				
674	Japan 718				
FY2023 '23/4-'24/3	FY2024 '24/4-'25/3				

• FY2024 global sales

(Thousand units)	Volume	Year-on-year	
Global Sales	3,240	+72	+2.3%
Japan	718	+43	+6.4%
Europe	220	-16	-6.9%
India	1,795	+2	+0.1%
Asia (excl. India)	184	+6	+3.6%
Pakistan	69	+26	+60.1%
Indonesia	65	-13	-16.9%
Philippines	21	+3	+16.6%
Others	324	+37	+13.1%
Latin America	122	+12	+11.0%
Africa	109	+12	+12.0%
Middle East	64	+12	+23.2%
Oceania	28	+2	+6.1%

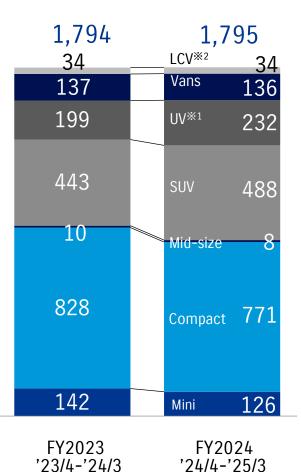


Sales +43 (+ 674	(Thousand units) 718 Standard and	 No. 1 in mini Standard and sales in FY2 high of 133 t Total mini-ve vehicles ran 	 FY2024 Domestic Sales No. 1 in mini-vehicle sales in FY2024 (35.9% share) Standard and small vehicle sales in FY2024 reached a record high of 133 thousand units. Total mini-vehicle and standard and small vehicles ranked second in market share. Trends in domestic sales volume by quarters (Thousand units) 				
122	small vehicles 133	FY2023 '24/1-3	Mini-vehicle 165			ndard and small icles 40	205
		FY2024	103			40	200
		'24/4-6	140		30	170	
	Mini-vehicle	'24/7-9	143		29	173	
552	585	'24/10-12	141		33	174	
		'25/1-3	160			41	201
		New Jimny	y NOMADE launched		SUBLIC:		
FY2023 '23/4-'24/3	FY2024 '24/4-'25/3	Launched orPreparing to	n April 3 resume orders	© Suzuki Motor Corp	poration, 2025. A	All rights reserved.	10 / 20



Sales Result

+2 (+0.1%) (Thousand units)

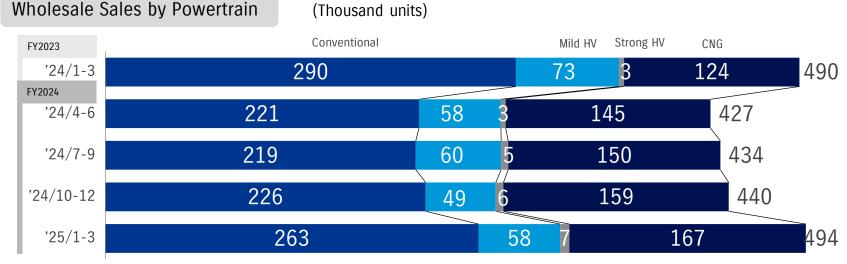


FY2024 Sales in India

- Wholesales in FY2024 were 1,795 thousand units (up 0.1% YoY)
- Retail sales volume increased 3.7% YoY. Maintain healthy inventory levels.
- Annual exports topped 300 thousand units for the first time.

Sales outlook for FY2025

- Wholesales forecast for the next fiscal year is expected to exceed the market growth rate (+ 1~2% YoY: Suzuki estimate) due to the launch of two new SUV models.
- Exports are expected to increase further (by about 20%) from the current fiscal year.
- Kharkhoda plant starts operations, produces popular SUV model Brezza.



Note. Wholesale results including commercial vehicles (LCV), excluding OEM

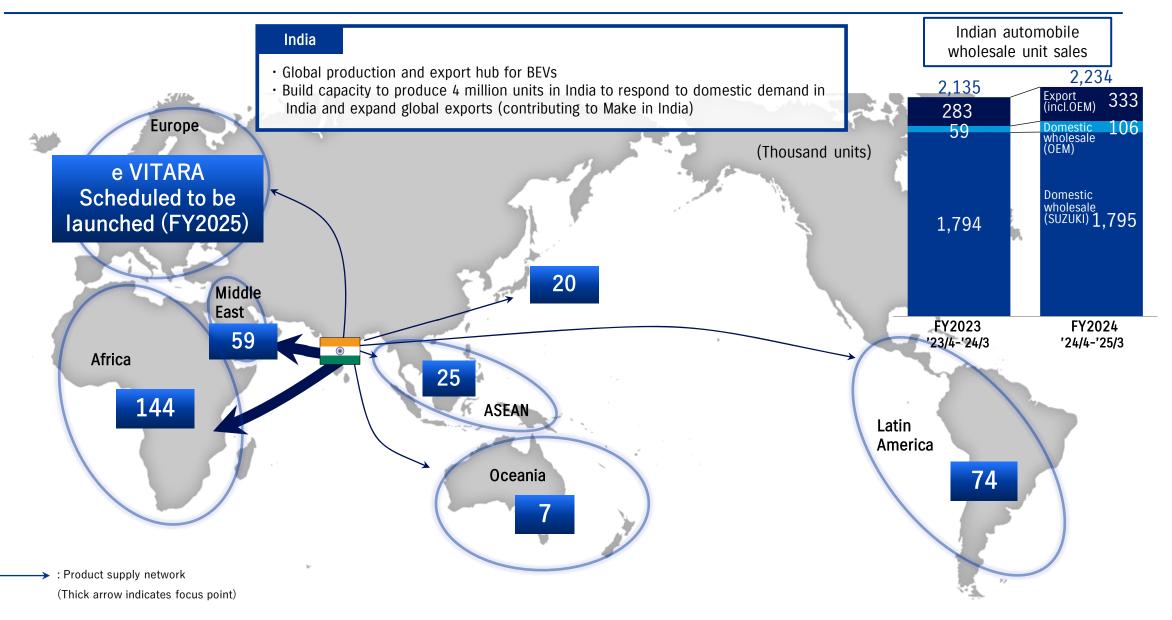
*1 UV=Utility Vehicles (Ertiga, etc.) *2 LCV=Light Commercial Vehicles

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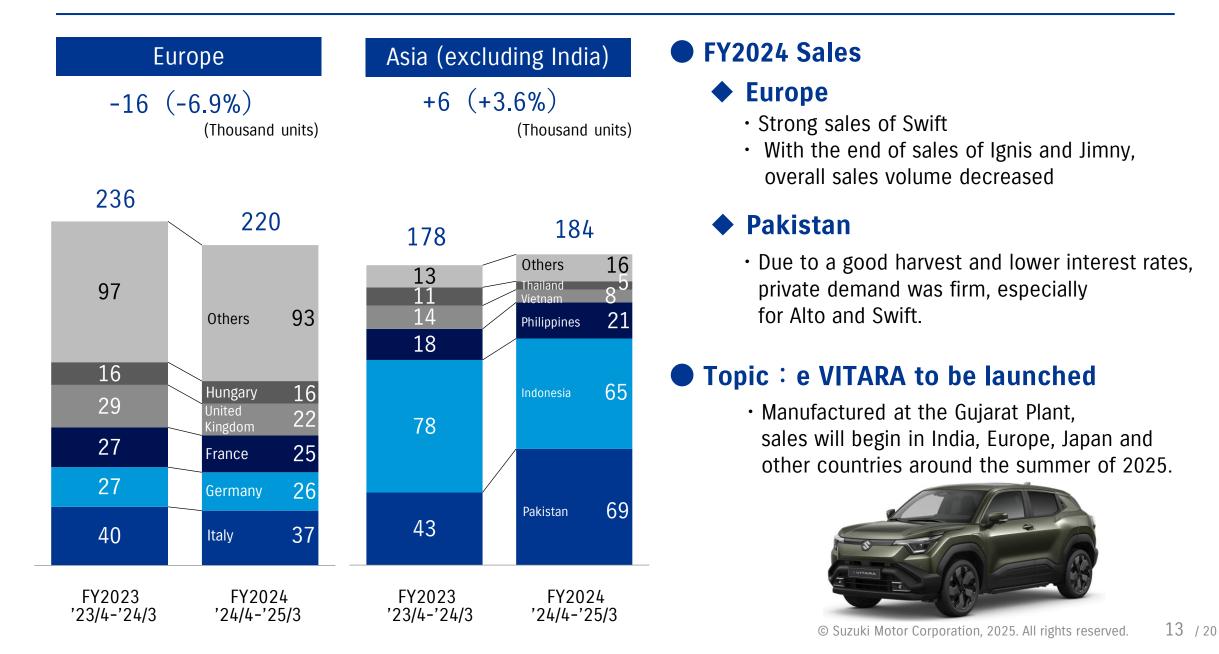
Martin Contraction

Automobiles | the supply from India during FY2024











Sales Result						
+37	+37 (+13.1%) (Thousand units)					
	324					
286						
110	Latin America 122					
	Oceania 28					
26	Middle East 64					
52						
98	Africa 109					
FY2023	FY2024					

'23/4-'24/3

'24/4-'25/3

FY2024 sales

(Thousand units)	Volume	Year-	-on-year
Africa	109	+12	+12.0%
South Africa	63	+11	+20.7%
Middle East	64	+12	+23.2%
Saudi Arabia	36	+6	+19.4%
Oceania	28	+2	+6.1%
Latin America	122	+12	+11.0%
Mrxico	44	+5	+13.2%
Chile	21	+3	+18.9%

-South Africa -Saudi Arabia

FY2023

- Maintained strong performance in the Middle East, Africa, and Latin America
- South Africa has a 11.8% share Led sales of Indian-made models such as Swift, Fronx, and Ertiga

• Topic : South Africa

 Swift Wins Grand Prize in Budget Car Category at Cars.co.za Awards



3.8 4.2

(%)

11.8

FY2024

1.9

FY2022

1.0

FY2021

Market share trend



Sales volume in India

 Sales volume in FY2024 increased by 18% year on year, exceeding the growth rate of the overall market and exceeding 1 million units for the first time.

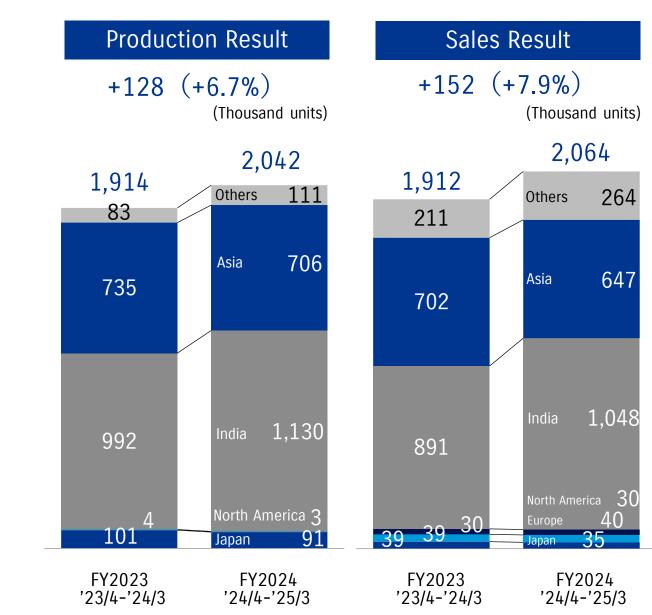


Topic

 Collaboration bike with the popular game "Street Fighter 6" by Capcom Co., Ltd. were displayed at the venues of "CAPCOM CUP 11^{*}," and "Street Fighter League : World Championship 2024". Raising awareness among young people.

sponsored by Suzuki





The Next Year Forecast | Highlights

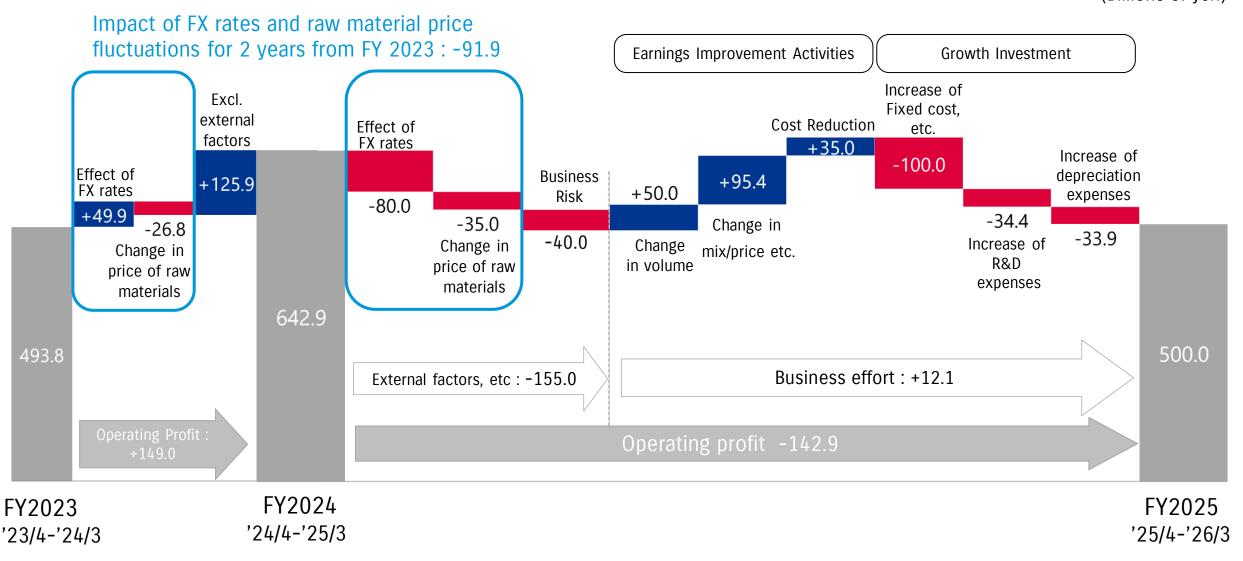


(Billions of yen)		FY2025	FY2024	Char	nge	Record
		('25/4-'26/3)	('24/4-'25/3)		Ratio	
	Revenue	6,100.0	5,825.2	+274.8	+4.7%	Increase for the 5th consecutive period
Consoli-	Operating Profit (Margin)	500.0 (8.2%)	642.9 (11.0%)	-142.9	-22.2%	First decline in earnings in 4 periods
dated Financial Results	Profit before tax (Margin)	580.0 (9.5%)	730.2 (12.5%)	-150.2	-20.6%	First decline in earnings in 6 periods
	Profit *1 (Margin)	320.0 (5.2%)	416.1 (7.1%)	-96.1	-23.1%	First decline in earnings in 6 periods
	US Dollar	140 yen	153 yen	-13yen	-8.3%	
FX Rates	Euro	160 yen	164 yen	-4yen	-2.4%	
	Indian Rupee	1.68 yen	1.82 yen	-0.14yen	-7.7%	
Global Sales Volume	Automobile	3,324	3,240	+83	+2.6%	
(Thousand units)	Motorcycle	2,078	2,064	+14	+0.7%	
Dividend	Annual dividends per share	45 yen	41 yen	+4 yen	+9.8%	

*1 Profit attributable to owners of parent

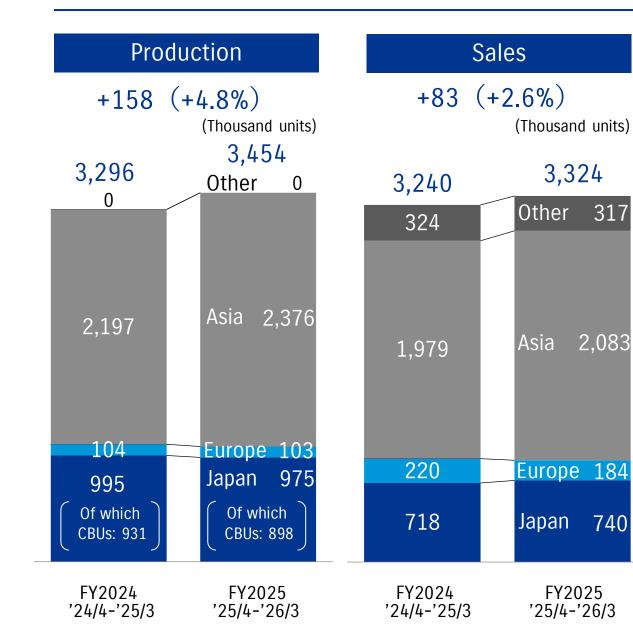
The Next Year Forecast | Factors of Change in Operating Profit · Compared with FY2024 SUZUKI





(Billions of yen)





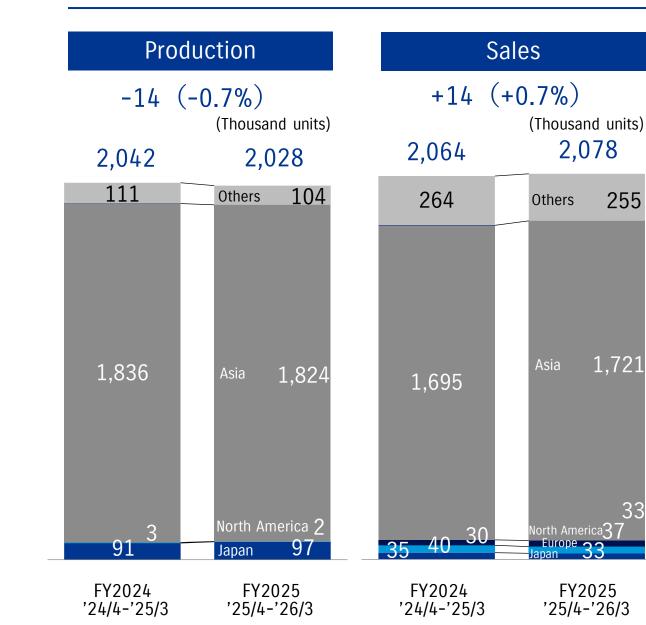
Production Volume

(Thousand units)	FY2024	FY2025	Change	Ratio
Total	3,296	3,454	+158	+4.8%
Japan	995	975	-20	-2.0%
Europe	104	103	-1	-1.0%
Asia	2,197	2,376	+179	+8.1%
Others	0	0	+0	+101.9%

Sales Volume

(Thousand units)		FY2024	FY2025	Change	Ratio
Total		3,240	3,324	+83	+2.6%
Japan		718	740	+22	+3.1%
Europ	е	220	184	-36	-16.4%
Asia		1,979	2,083	+104	+5.3%
Others	6	324	317	-7	-2.2%





Production Volume

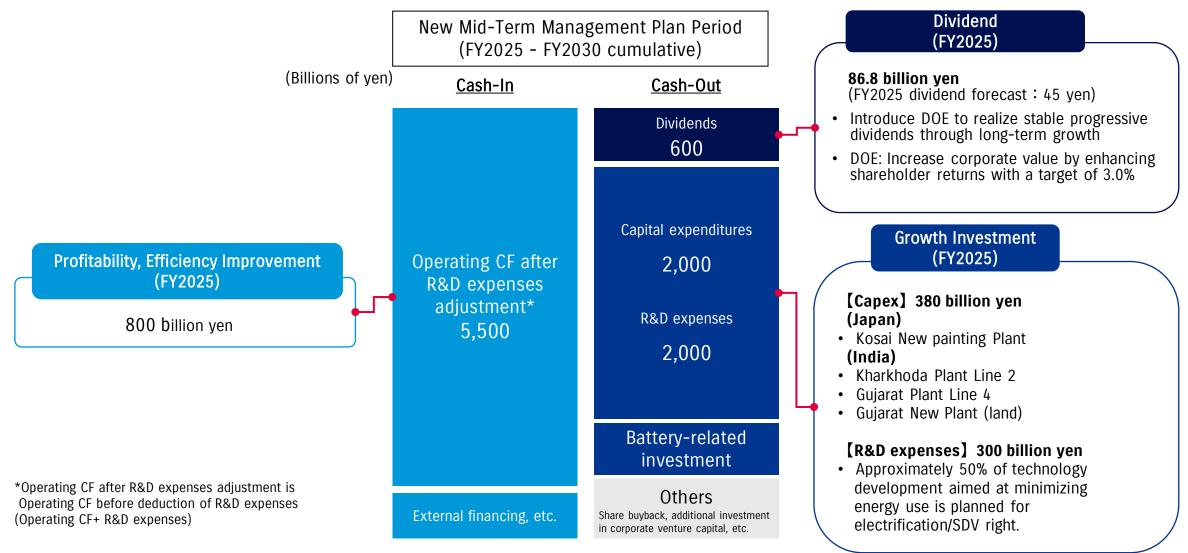
(Thousand units)	FY2024	FY2025	Change	Ratio
Total	2,042	2,028	-14	-0.7%
Japan	91	97	+7	+7.4%
North America	3	2	-2	-48.0%
Asia	1,836	1,824	-12	-0.7%
Others	111	104	-7	-6.2%

Sales Volume

(Thousand units)	FY2024	FY2025	Change	Ratio
Total		2,064	2,078	+14	+0.7%
	Japan	35	33	-3	-8.4%
	Europe	40	37	-3	-7.1%
	North America	30	33	+3	+11.1%
	Asia	1,695	1,721	+26	+1.5%
	Others	264	255	-9	-3.5%



Improve profitability and efficiency, secure maximum investment funds, and proactively carry on growth investments. To maximize corporate value, flexibly allocate the right management resources at the right places according to external conditions



20 / 20



Appendix



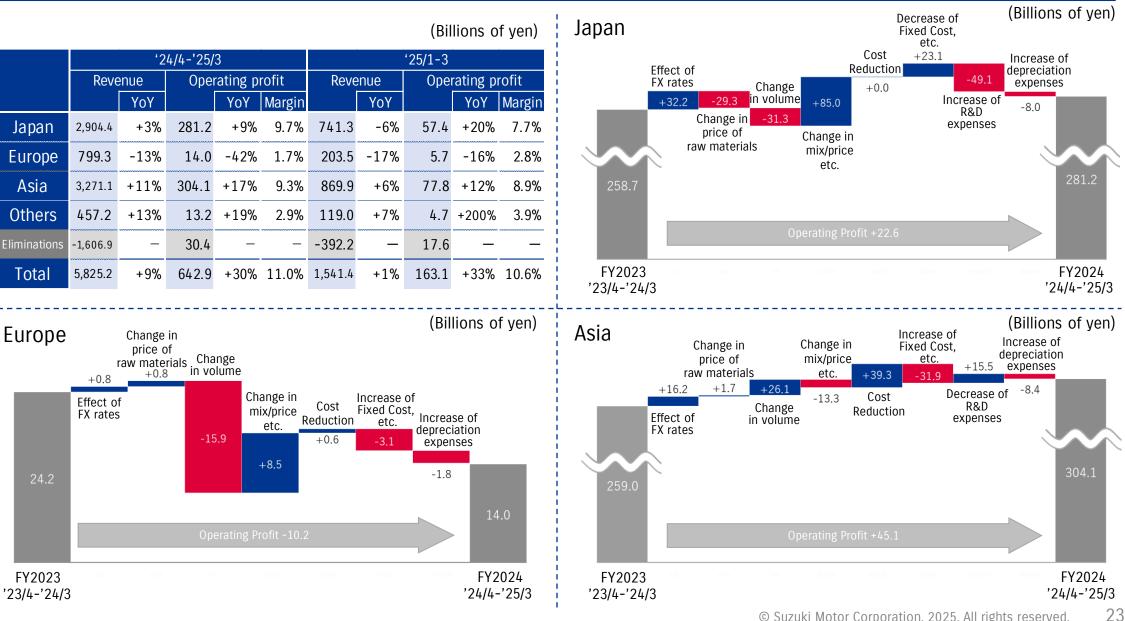
(Billions	Au	itomot	oile	Мс	otorcyc	le		Marine			Others	5		Total		Factors o	f Change
of yen)	FY24	FY23	Change	FY24	FY23	Change	FY24	FY23	Change	FY24	FY23	Change	FY24	FY23	Change	FX rates	Change in volume
Japan total	1,457.2	1,278.5	+178.7	18.4	19.8	-1.4	3.2	3.4	-0.1	12.1	11.2	+0.9	1,491.0	1,312.8	+178.2		+45.6
Suzuki bran	d 1,348.8	1,174.5	+174.3	18.4	19.8	-1.4	3.2	3.4	-0.1	12.1	11.2	+0.9	1,382.6	1,208.8	+173.7		
OEM	108.4	104.0	+4.4										108.4	104.0	+4.4		
Overseas tota	3,848.0	3,591.1	+256.9	379.7	345.3	+34.5	106.4	108.3	-1.9				4,334.2	4,044.7	+289.5	+149.0	+32.4
Europe	579.8	626.2	-46.5	43.6	46.7	-3.1	18.6	18.9	-0.3				642.0	691.8	-49.8	+30.8	-94.5
N. America	0.4	0.5	-0.1	39.8	47.2	-7.4	55.0	55.7	-0.7				95.3	103.5	-8.2	+4.8	-9.9
Asia	2,619.0	2,398.4	+220.5	216.6	185.7	+30.9	11.6	13.7	-2.1				2,847.2	2,597.9	+249.3	+93.1	+88.9
India	2,301.5	2,113.0	+188.5	144.8	121.3	+23.5	1.2	0.9	+0.3				2,447.6	2,235.2	+212.4	+80.1	+76.4
excl. India	317.4	285.4	+32.0	71.8	64.4	+7.4	10.4	12.9	-2.5				399.6	362.7	+36.9	+13.0	+11.6
Others	648.8	565.9	+82.9	79.7	65.6	+14.0	21.2	20.0	+1.2				749.7	651.5	+98.2	+20.3	+47.9
Grand total	5,305.2	4,869.6	+435.6	398.1	365.0	+33.1	109.7	111.7	-2.0	12.1	11.2	+0.9	5,825.2	5,357.5	+467.6	+149.0	+78.0
effect of	FX rates		+132.6			+12.2			+4.3						+149.0		

Note:

FY24 : Apr. 2024-Mar. 2025 FY23 : Apr. 2023-Mar. 2024

North America : United States and Canada Automobile in North America : Sales of parts and accessories

FY2024 Results | Operating Results by Geographic Region / Factors of Change in Operating Profit







(Billions of yen)	FY2024 ('24/4-'25/3)	FY2023 ('23/4-'24/3)	Cha	nge Ratio	Record
Net Sales	2,627.9	2,604.8	+23.1	+0.9%	Record high, Increased for the 3rd consecutive period
Japan	1,197.2	1,078.8	+118.4	+11.0%	
Overseas	1,430.7	1,526.1	-95.4	-6.2%	
General trade	785.3	867.3	-82.0	-9.5%	
Triangle trade	645.4	658.7	-13.3	-2.0%	
Operating Profit	188.1	204.0	-15.9	7 00/	First decline in earnings in 4 periods
(Margin)	(7.2%)	(7.8%)	-10.9	-1.0/0	First decline in earnings in 4 periods
Ordinary Profit	239.0	257.2	-18.3	7 1 0/	First dealing in cornings in 6 periods
(Margin)	(9.1%)	(9.9%)	-10.5	-1.1%	First decline in earnings in 4 periods
Profit	231.1	203.1	+ 28.0	+13.8%	Record high,
(Margin)	(8.8%)	(7.8%)	τ 20.U	+13.0%	Increased for the 6th consecutive period



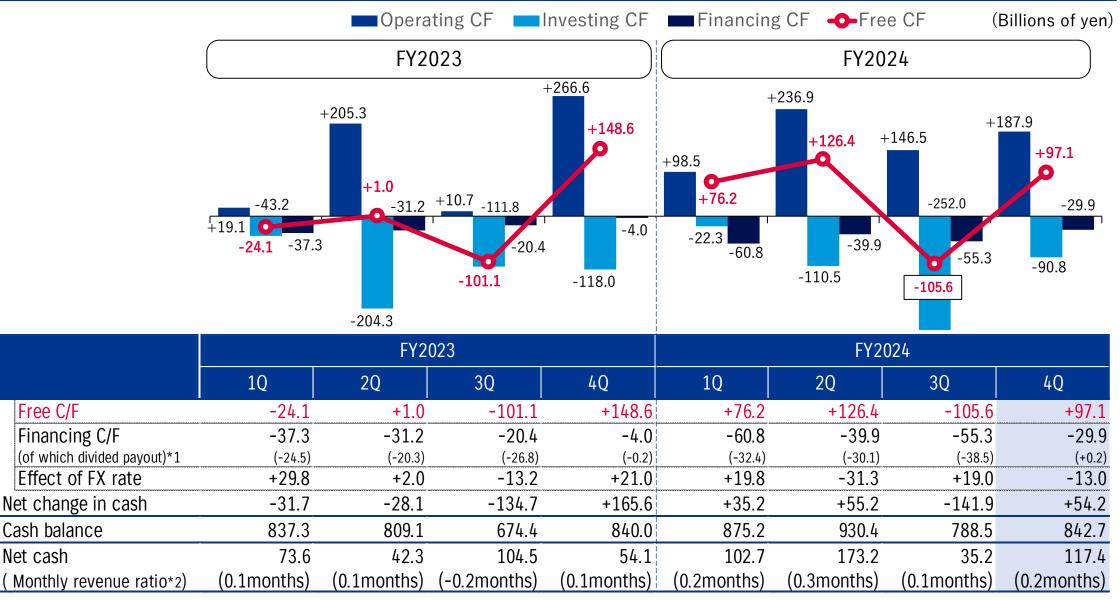
		Rupees	(Billions of Ru	pees) ^{*1}	Yen Conversion (Billions of yen)		
		FY2024 ('24/4-'25/3)	FY2023 ('23/4-'24/3) ^{*4}	Change	FY2024 ('24/4-'25/3)	FY2023 ('23/4-'24/3)	Change
	Revenue	1,451.1	1,349.2	+101.9	2,641.0	2,374.6	+266.4
	Operating Profit ^{*2}	145.5	132.7	+12.8	264.8	233.6	+31.2
	(Margin)	(10.0%)	(9.8%)	+12.0	(10.0%)	(9.8%)	+31.2
Consoli-	Profit before taxes	196.2	174.2	+22.0	357.1	306.7	+50.4
dated	(Margin)	(13.5%)	(12.9%)	+22.0	(13.5%)	(12.9%)	+30.4
	Profit after taxes	145.0	134.9	+10.1	263.9	237.4	+26.5
	(Margin)	(10.0%)	(10.0%)	+10.1	(10.0%)	(10.0%)	+20.5
	FX rate		1.76 yen	+0.06 yen	*1 Results shown in Rupees are consolidated results announced by Maruti Suzuki India on Apr. 25.		
Whole-	Domestic ^{*3}	1,902	1,852	+49	announced by Maruti Suzuki India on Apr. 25. *2 Operating Profit is calculated by using the following formu		
sales (Thousand	Exports ^{*3}	333	283	+50	Operating Profit = Sales of product + Other operating revenues - Total Expenses + Finance costs		
units)	Total	2,234	2,135	+99		ports include OEM unition of the prev	

Note. The above figures are for reference purpose only as financial results of Maruti Suzuki India are based on IndAS (Indian IFRS).

*4 Results for the same period of the previous fiscal yea recalculated based on the assumption that SMG is	ir are	
consolidated from the beginning of the previous fisca for comparison with the current fiscal year.	ıl year	

FY2024 Results | Cash Flows (Quarterly trends)





*1 Including dividends paid to non-controlling interests

*2 Monthly revenue ratio is calculated based on the average monthly revenue of the full-year revenue for each fiscal year.

FY2024 Results | Capital Expenditures, etc.



	(Billions of yen)	FY2024 ('24/4-'25/3)	FY2023 ('23/4-'24/3)	Change
Capital Expenditures		361.8	313.9	+47.9
	Non-consolidated	91.3	64.1	+27.2
	Subsidiaries	270.5	249.8	+20.7
	(of which India*)	197.5	188.6	+8.8
Depreciation Expenses		196.1	177.7	+18.4
R&D	Expenses	265.6	232.0	+33.6

*India is total of 6 subsidiaries (Maruti Suzuki India (Including SMG), SMIPL, TDSG, SRDI, Suzuki Digital, NBV).

*Leases, capex & amortization for intangible assets are not included in the results above.

*Research and development activity related costs incurred during the reporting period are written.

	FY2024	FY20)23
	('25/3)	('24/3)	Change
Interest-Bearing Debt balance	725.3 bln yen	785.9 bln yen	-60.6 bln yen
Consolidated Subsidiaries	122	120	+2
Entities accounted for using equity method	35	33	+2
Employees	74,077	72,372	+1,705

*Lease liabilities are not included in the results above.



	FY2024	FY2023	Chan	ge	Effect of FX rates in operating profit		
	('24/4-'25/3)	('23/4-'24/3)	from FY2023		Exchange sensitivity ^{*2}	Impact amount	
	(yen)	(yen)	(yen)	(%)	(bln yen)	(bln yen)	
Indian Rupee	1.82	1.76	+0.06	+3.4%	+4.5	+15.4	
Euro	164	157	+7	+4.5%	+2.5	+11.2	
US Dollar	153	145	+8	+5.5%	+1.5	+8.3	
South African Rand	8.37	7.72	+0.65	+8.4%	+0.8	+6.3	
Pakistani Rupee	0.55	0.51	+0.04	+7.8%	+0.5	+3.7	
Australian Dollar	100	95	+5	+4.8%	+0.5	+2.3	
Sterling Pound	195	182	+13	+7.2%	+0.4	+2.7	
Mexican Peso	8.02	8.35	-0.33	-4.0%	+0.8	-3.1	
Others*1					+1.0	+3.1	
	Effect of FX rates total						

*1 Others... Of the impact amount +3.1 billion yen: Polish Zloty +2.2 billion yen, Indonesian Rupiah +0.3 billion yen, New Zealand Dollar +0.3 billion yen, etc.

*2 Exchange sensitivity... Represents the impact on operating profit when the rate of each currency increased by 1% yen from the previous FY2023



	FY2025 FY2024		Chan	ge	Effect of FX rates in operating profit			
	Forecast	Result	from FY	2024	Exchange sensitivity*1	Impact amount		
	(yen)	(yen)	(yen)	(%)	(bln yen)	(bln yen)		
Indian Rupee	1.68	1.82	-0.14	-7.7%	+6.1	-46.8		
US Dollar	140	153	-13	-8.3%	+1.7	-14.0		
Mexican Peso	7.10	8.02	-0.92	-11.5%	+0.9	-9.8		
South African Rand	7.53	8.37	-0.84	-10.0%	+0.8	-8.1		
Euro	160	164	-4	-2.4%	+2.9	-7.0		
Australian Dollar	89	100	-11	-10.6%	+0.3	-3.3		
Pakistani Rupee	0.52	0.55	-0.03	-5.5%	+0.6	-3.2		
Sterling Pound	188	195	-7	-3.5%	+0.7	-2.4		
Polish Zloty	38	38	-1	-1.7%	+0.3	-0.4		
Effe	Effect of FX rates total							

*1 Exchange sensitivity... Represents the impact on operating profit when the rate of each currency increased by 1% yen from FY2024

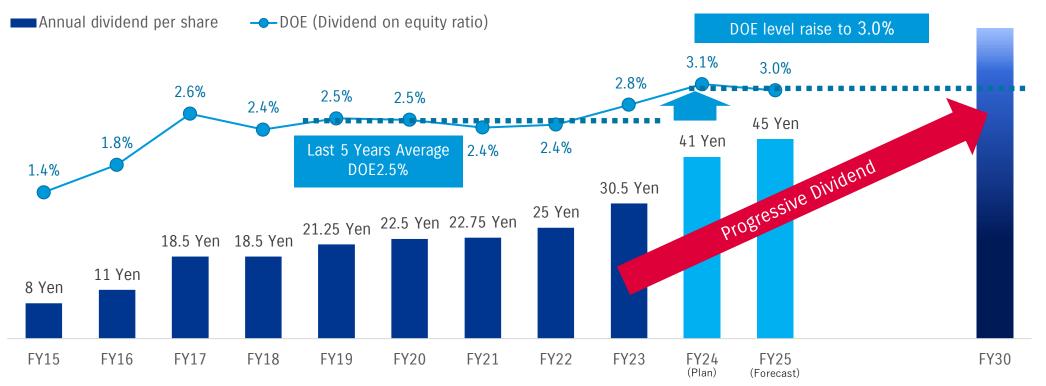
Shareholder Return Policy



To respond to long-term shareholders of Suzuki, especially Suzuki fans who support the challenge for FY2030, we focus our shareholder returns on dividends and strengthen returns through dividends

- Dividend policy: Progressive dividend ... Stable and continuous dividend, not profit linked
- Dividend indicator: Adoption of new DOE ...DOE level raised to 3.0%

Share buybacks will be decided after comprehensive consideration of capital efficiency (ROE), stock price level (PBR), etc.



*DOE= Cash dividends per share ÷ ((Equity attributable to owners of the parent per share at the beginning of the period + Equity attributable to owners of the parent per share at the end of the period) ÷ 2) Equity attributable to owners of parent excludes other components of equity *The company's estimate of DOE for FY2025



(Billions of yen)	FY2025 Forecast	FY2024	Change
Capital Expenditures	380.0	361.8	+18.2
Depreciation Expenses	230.0	196.1	+33.9
R&D Expenses	300.0	265.6	+34.4

*Leases, Capex & Amortization for intangible assets are not included in the results and forecast above.

*Research and development activities related costs incurred during the reporting period are written.



ltem	J-GAAP	IFRS	Detail
Depreciation method for tangible property	Fixed rate depreciation	Fixed amount depreciation	For assets held at the transition date, changes are retrospectively applied going back to the time of acquisition.
Capitalization of R&D expense and software acquisition expense	Expensed as incurred	Depreciation after capitalization	Applies to model development and software acquisition costs.
Valuation differences for certain financial assets	Recognized in profit or loss in a lump sum upon sale	Recognized in profit or loss quarterly	Valuation differences of investment trusts held by Maruti Suzuki



SUZUKI FY2024 Financial Results











May 12, 2025 SUZUKI MOTOR CORPORATION



Caution with respect to Forward-Looking Statements

- The forward-looking statements mentioned in this presentation are based on currently available information and assumptions, contain risks and uncertainty and do not constitute guarantees of future achievement.
- Please note that the future results may greatly vary by the changes of various factors.
- Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates.

[English translation from the original Japanese language document]