

Consolidated Financial Summary for the First nine months Ended 31 December 2014

[Japanese GAAP]

5 February 2015

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Date of Filing Quarterly Securities Report : 13 February 2015
 Start of Payment of Cash Dividends : -
 Preparation of Supplementary Explanatory Materials : Yes
 Holding of Presentation Meeting on Quarterly Financial Results : Yes

(Amounts less than one million yen are rounded down)

1. Consolidated Operating Results for FY2014 first nine months (1 April – 31 December 2014)

(1) Consolidated management results

(Percentage indicates change from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY 2014 first nine months	2,142,994	3.2	135,216	0.4	144,379	3.5	79,896	-3.1
FY 2013 first nine months	2,075,749	13.9	134,725	45.1	139,483	37.6	82,485	70.3

[Note] Comprehensive Income
 FY2014 first nine months 196,275 Million Yen (7.6%)
 FY2013 first nine months 182,405 Million Yen (138.7%)

	Net income per share, Basic	Net income per share, Diluted
	Yen	Yen
FY 2014 first nine months	142.42	142.39
FY 2013 first nine months	147.04	147.01

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Millions of Yen	Millions of Yen	%
FY 2014 third quarter	3,044,040	1,664,393	48.0
FY 2013	2,874,074	1,494,357	46.2

[Reference] Shareholders' equity:
 (Net assets excluding minority interests and subscription rights to shares)
 FY2014 third quarter 1,460,411 million yen
 FY2013 1,326,723 million yen

2. Cash dividends

	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2013	-	10.00	-	14.00	24.00
FY2014	-	10.00	-		
FY2014 (Forecast)				14.00	24.00

[Note] Revision of the latest forecasts of cash dividends announced: None

3. Forecasts for Consolidated Operating Results of FY 2014 (1 April 2014 – 31 March 2015)

(Percentage indicates change from the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full year	3,000,000	2.1	188,000	0.1	198,000	0.1	105,000	-2.3	187.17

[Note] Revisions of the latest forecasts for consolidated operating results announced: Yes

* Notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries that accompany with a change in the scope of consolidation) : None

New - (Name) Exclusion - (Name)

(2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: Yes

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

1) Changes in accounting principles due to the revision of the accounting standards : Yes

2) Changes in accounting principles other than 1) : None

3) Changes in accounting estimates : None

4) Retrospective restatement : None

(4) Number of outstanding shares (common stock)

(Shares)

1) Number of outstanding shares at end of period
(including treasury stock)

FY2014 Q3	561,047,304	FY2013	561,047,304
FY2014 Q3	71,387	FY2013	71,248
FY2014 Q3	560,976,465	FY2013 Q3	560,969,289

2) Number of treasury stock at end of period

3) Average number of outstanding shares during period
(First nine months)

* Indication regarding the status of the implementation of quarterly review procedure

This quarterly financial report is exempt from the quarterly review procedure under the Financial Instruments and Exchange Act of Japan. At the time of disclosure of this report, the quarterly review procedure is in progress.

* Explanation regarding the appropriate use of forecasts for operating results, other information

(Caution with respect to forward-looking statement)

The forward-looking statements are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).

Please refer to the "1. (3) Explanation of Information on Forecasts for Future Including Those for Consolidated Operating Results" on page 3 of the [Attachment] for detail such as precondition of the above-mentioned forecast.

(Quarterly Results Supplementary Explanatory Materials)

Quarterly Results Supplementary Explanatory Materials will be available on our website

(<http://www.globalsuzuki.com>) on 5 February 2015.

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1. Qualitative Information on Consolidated Results for the Quarterly Period

(1) Explanation of Consolidated Management Results

- Management results for FY2014 first nine months

The consolidated net sales of the third quarter (April 2014 to December 2014) increased by ¥67.3 billion (3.2%) to ¥2,143.0 billion compared to the corresponding period of the previous fiscal year. The Japanese domestic net sales decreased by ¥4.1 billion (0.5%) to ¥773.8 billion year-on-year owing to the decrease in the automobile and motorcycle sales. The overseas net sales increased by ¥71.4 billion (5.5%) to ¥1,369.2 billion year-on-year mainly owing to the increase in the automobile sales in India.

In terms of the consolidated income, the operating income was at the same level as the corresponding period of the previous fiscal year at ¥135.2 billion mainly owing to the decrease in the income in Indonesia and Thailand, despite the increase in the income owing to the exchange rate and India. Although the ordinary income increased by ¥4.9 billion (3.5%) to ¥144.4 billion year-on-year mainly owing to the decrease in the foreign exchange losses, the net income decreased by ¥2.6 billion (3.1%) to ¥79.9 billion year-on-year mainly owing to the increase in the income taxes and the increase in the adjustment of minority interests in income.

<The operating results by segmentation>

(Motorcycle)

The net sales decreased by ¥12.5 billion (6.5%) to ¥179.9 billion year-on-year mainly owing to the decrease in the sales in Asia. The operating loss of ¥4.6 billion in the corresponding period of the previous fiscal year became an operating loss of ¥5.0 billion.

(Automobile)

Although the Company made efforts to expand its sales and strengthen the products such as by winning numbers of awards including the 2015 RJC Car of the Year award for the much-favored Hustler minicar, and launching the all-new Alto minicar, which has achieved the best fuel efficiency among non-hybrid gasoline vehicles in Japan of 37km/L (measured in JC08 test cycle), partly owing to the impact of the recoil reduction from the hike in the rate of the consumption tax in Japan, the Japanese domestic net sales decreased year-on-year. The overseas net sales increased year-on-year mainly owing to the increase in India. Consequently, the net sales of the automobile business increased by ¥73.5 billion (4.0%) to ¥1,917.0 billion year-on-year. The operating income decreased by ¥0.2 billion (0.1%) to ¥133.7 billion year-on-year mainly owing to the decrease in the income in Indonesia and Thailand, despite the increase in the income owing to the exchange rate and India.

(Marine and Power products, etc.)

The net sales increased by ¥6.3 billion (15.8%) to ¥46.1 billion year-on-year mainly owing to the increase in the sales of the outboard motors in Europe and North America. The operating income increased by ¥1.1 billion (19.7%) to ¥6.5 billion year-on-year.

<The operating results by geographical areas >

(Japan)

The net sales increased by ¥48.0 billion (4.0%) to ¥1,258.6 billion year-on-year due to expansion of triangle trade via Japan and other causes. The operating income decreased by ¥1.0 billion (1.0%) to ¥94.5 billion year-on-year because of the intensifying competition of domestic automobile sales and other causes, despite the increase in the income owing to the exchange rate.

(Europe)

The net sales increased by ¥58.4 billion (23.8%) to ¥303.4 billion year-on-year due to expansion of triangle trade via Japan and other causes. The operating loss of ¥1.3 billion in the corresponding period of the previous fiscal year became an operating loss of ¥2.4 billion.

(Asia)

The net sales increased by ¥63.9 billion (7.4%) to ¥932.3 billion year-on-year due to increase of sales in India, Pakistan and others though decrease of sales in Indonesia and Thailand. The operating income decreased by ¥8.1 billion (16.0%) to ¥42.4 billion year-on-year mainly owing to the decrease in the income in Indonesia and Thailand.

(Other areas)

The net sales increased by ¥5.1 billion (4.7%) to ¥113.3 billion year-on-year due to increase of sales in Latin America, Africa and others. The operating loss of ¥0.5 billion in the corresponding period of the previous fiscal year became an operating income of ¥2.0 billion due to increase of income in Oceania, North America, Latin America and others.

(2) Explanation of Consolidated Financial Positions

1) Assets, liabilities and net assets

As for the financial positions at the end of this consolidated third quarter, total assets were ¥3,044.0 billion (increased by ¥170.0 billion from the end of previous consolidated fiscal year), total liabilities were ¥1,379.6 billion (decreased by ¥0.1 billion from the end of previous consolidated fiscal year) and total net assets were ¥1,664.4 billion (increased by ¥170.0 billion from the end of previous consolidated fiscal year).

2) Cash flows

Cash flow provided by operating activities for this first nine months amounted to ¥112.7 billion (¥217.5 billion was provided in the same period of the previous fiscal year), and ¥72.2 billion was used for the acquisition of property, plant and equipment, etc. and other purposes in the investing activities (¥167.6 billion was used in the same period of the previous fiscal year). As a result, free cash flow amounted to ¥40.5 billion of positive (¥49.9 billion of positive in the same period of the previous fiscal year). In financing activities, ¥13.9 billion was provided by net increase of long term loan and others (¥8.7 billion was used in the same period of the previous fiscal year).

As a result, the balance of cash and cash equivalents at the end of this consolidated third quarter was ¥770.9 billion, which increased by ¥60.3 billion from the end of the previous consolidated fiscal year.

(3) Explanation of Information on Forecasts for Future including Those for Consolidated Operating Results

As for the forecasts for the consolidated operating results, as a result of reviewing the figures such as the sales units and the exchange rates of each country based on the results of this third quarter, the overall consolidated net sales, operating income, and ordinary income are kept unchanged from the previous forecasts. As for the net income, downward revision of ¥10.0 billion has been made from the previous forecasts, keeping into consideration the impact of the reversal of deferred tax assets accompanied by the reduction of the income tax rates from the next fiscal year.

The Group will work continuously to accomplish more than the below forecasts for the consolidated operation by pursuing the business activity.

(Forecasts for Consolidated Operating Results – Full Year)

Net Sales	¥3,000.0 billion	(up 2.1% year-on-year, unchanged from the previous forecast)	
Operating Income	¥188.0 billion	(up 0.1% year-on-year, unchanged from the previous forecast)	
Ordinary Income	¥198.0 billion	(up 0.1% year-on-year, unchanged from the previous forecast)	
Net Income	¥105.0 billion	(down 2.3% year-on-year, down ¥10.0 billion from the previous forecast)	
Foreign Exchange Rates	¥109/US\$	¥139/Euro	¥1.79/Indian Rupee
	¥0.91/100 Indonesian Rupiah	¥3.35/Thai Baht	

* The forecasts for consolidated operating results mentioned above are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the actual results may greatly vary by the changes of various factors. Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).

2. Summary Information (Notes)

(1) Application of Accounting Treatment Specific to Preparation of Quarterly Consolidated Financial Statements

[Calculation of income taxes]

As for income taxes, the effective tax rates were reasonably estimated after applying the tax effect accounting to the income before income taxes of the consolidated fiscal year. And income tax was calculated by multiplying the income before income taxes by this estimated effective tax rate.

(2) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

Changes in Accounting Principles

[Application of accounting standard for retirement benefits]

Body text stipulated in article 35 of the Accounting Standard for Retirement Benefits (Accounting Standards Board of Japan (ASBJ) Statement No.26 of 17 May 2012) and article 67 of the Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No.25 of 17 May 2012) have been applied since the first three months of this consolidated fiscal year.

The revision of the calculation method for retirement benefit obligations and service costs, with the changing method of attributing benefits to accounting periods from the straight-line basis method to the benefit formula basis, and the changing method of determination of the discount rate from the method of determination the bonds period by using the approximate number of years of the average remaining service period of employees which is based on determination of the discount rate to a single weighted average discount rate reflecting the estimated timing and amount of benefit payment, have been applied from the first three months of this consolidated fiscal year.

In accordance with transitional accounting as stipulated in article 37 of the Accounting Standard for Retirement Benefits, the effect of the changes in accounting policies arising from initial application is recognized in retained earnings from the beginning of the consolidated fiscal year.

As a result, assets for retirement benefits included in other of investments and other assets decreased by ¥10,357 million, liabilities for retirement benefits increased by ¥1,885 million and retained earnings decreased by ¥8,118 million from the beginning of the consolidated fiscal year. Influences by the above-mentioned on operating income, ordinary income and income before income taxes for this first nine months of consolidated fiscal year are insignificant.

(3) Additional Information

[Changing of fiscal year and others of consolidated subsidiaries]

Consolidated subsidiaries that settled the account in 31 December without provisional account settlement as of consolidated account settlement date were consolidated with the financial statements based on their financial statements as of 31 December and made necessary adjustments for consolidation regarding important transactions that occurred between 31 December and consolidated account settlement date. From this consolidated fiscal year, Suzuki Motor Iberica, S.A.U. and other 5 subsidiaries have changed the settlement date from 31 December to 31 March and Suzuki Motor (Thailand) Co., Ltd. and other 16 subsidiaries have been consolidated based on the financial statements of provisional account as of consolidated account settlement date.

With regard to these changing mentioned above, the net income (loss) of three months from 1 January to 31 March 2014 has been recognized in retained earnings.

As a result, retained earnings decreased by ¥1,384 million from the beginning of the consolidated fiscal year.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Amount: Millions of yen)

	FY2013 (As of 31 March 2014)	FY2014 third quarter (As of 31 December 2014)
Assets		
Current assets		
Cash and deposits	358,851	189,394
Notes and accounts receivables-trade	310,694	250,554
Short-term investment securities	612,489	802,130
Merchandise and finished goods	200,045	230,371
Work in process	29,952	43,779
Raw materials and supplies	46,287	56,001
Other	238,018	255,664
Allowance for doubtful accounts	(5,506)	(3,778)
Total current assets	1,790,832	1,824,117
Noncurrent assets		
Property, plant and equipment	694,420	790,860
Intangible assets	7,243	6,023
Investments and other assets		
Investment securities	287,920	342,922
Other	94,415	80,961
Allowance for doubtful accounts	(757)	(628)
Allowance for investment loss	-	(217)
Total investments and other assets	381,578	423,039
Total noncurrent assets	1,083,242	1,219,923
Total assets	2,874,074	3,044,040
Liabilities		
Current liabilities		
Accounts payable-trade	433,819	413,164
Short-term loans payable	236,161	249,158
Income taxes payable	46,628	17,183
Provision for product warranties	61,447	61,135
Other	278,876	267,841
Total current liabilities	1,056,933	1,008,483
Noncurrent liabilities		
Long-term loans payable	209,166	233,308
Provision for disaster	16,596	16,596
Other provision	8,585	10,084
Liabilities for retirement benefits	36,918	39,259
Other	51,517	71,914
Total noncurrent liabilities	322,783	371,163
Total liabilities	1,379,717	1,379,646

	FY2013 (As of 31 March 2014)	FY2014 third quarter (As of 31 December 2014)
Net assets		
Shareholders' equity		
Capital stock	138,014	138,014
Capital surplus	144,364	144,364
Retained earnings	1,008,555	1,065,474
Treasury stock	(57)	(60)
Total shareholders' equity	1,290,877	1,347,792
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	104,745	134,901
Deferred gains or losses on hedges	131	(840)
Foreign currency translation adjustment	(72,898)	(25,210)
Accumulated adjustment for retirement benefits	3,867	3,767
Total accumulated other comprehensive income	35,846	112,618
Subscription rights to shares	168	225
Minority interests	167,464	203,756
Total net assets	1,494,357	1,664,393
Total liabilities and net assets	2,874,074	3,044,040

**(2) Quarterly Consolidated Statements of Income and
Quarterly Consolidated Statements of Comprehensive Income
(First nine months ended 31 December 2014)
【Quarterly Consolidated Statements of Income】**

(Amount: Millions of yen)

	FY2013 first nine months (1 April – 31 December 2013)	FY2014 first nine months (1 April – 31 December 2014)
Net sales	2,075,749	2,142,994
Cost of sales	1,501,500	1,565,159
Gross profit	574,248	577,835
Selling, general and administrative expenses	439,523	442,618
Operating income	134,725	135,216
Non-operating income		
Interest income	6,535	12,335
Dividends income	4,190	5,377
Equity in earnings of affiliates	400	-
Other	12,417	9,094
Total non-operating income	23,545	26,807
Non-operating expenses		
Interest expenses	4,458	5,720
Loss on valuation of securities	40	-
Foreign exchange losses	10,886	1,278
Equity in losses of affiliates	-	3,958
Other	3,401	6,686
Total non-operating expenses	18,786	17,643
Ordinary income	139,483	144,379
Extraordinary income		
Gain on sales of noncurrent assets	956	1,266
Gain on sales of investment securities	8	-
Total extraordinary income	965	1,266
Extraordinary loss		
Loss on sales of noncurrent assets	460	806
Loss on sales of investment securities	0	-
Impairment loss	58	678
Total extraordinary loss	518	1,484
Income before income taxes	139,929	144,161
Income taxes	43,892	45,462
Income before minority interests	96,036	98,699
Minority interests in income	13,551	18,803
Net income	82,485	79,896

【Quarterly Consolidated Statements of Comprehensive Income】

(Amount: Millions of yen)

	FY2013 first nine months (1 April – 31 December 2013)	FY2014 first nine months (1 April – 31 December 2014)
Income before minority interests	96,036	98,699
Other comprehensive income		
Valuation difference on available-for-sale securities	65,787	33,389
Deferred gains or losses on hedges	(2,474)	(938)
Foreign currency translation adjustment	18,656	64,229
Adjustment for retirement benefits	-	(105)
Share of other comprehensive income of associates accounted for using equity method	4,399	1,000
Total other comprehensive income	86,368	97,575
Comprehensive income	182,405	196,275
Comprehensive income attributable to:		
Comprehensive income attributable to owners of the parent	169,187	156,630
Comprehensive income attributable to minority interests	13,217	39,644

(3) Quarterly Consolidated Statements of Cash Flows

(Amount: Millions of yen)

	FY2013 first nine months (1 April – 31 December 2013)	FY2014 first nine months (1 April-31 December 2014)
Net cash provided by (used in) operating activities		
Income before income taxes	139,929	144,161
Depreciation and amortization	84,765	96,565
Increase (decrease) in allowance for doubtful accounts	(148)	(1,955)
Interest and dividends income	(10,726)	(17,712)
Interest expenses	4,458	5,720
Foreign exchange losses (gains)	8,285	1,819
Equity in (earnings) losses of affiliates	(400)	3,958
Loss (gain) on sales of property, plant and equipment	(495)	(460)
Impairment loss	58	678
Decrease (increase) in notes and accounts receivable-trade	18,807	62,267
Decrease (increase) in inventories	(38,407)	(42,838)
Increase (decrease) in notes and accounts payable-trade	31,442	(26,039)
Increase (decrease) in accrued expenses	(24,477)	(36,063)
Other, net	25,332	(13,493)
Subtotal	238,423	176,607
Interest and dividends income received	11,270	18,097
Interest expenses paid	(3,547)	(5,199)
Income taxes paid	(28,621)	(76,822)
Net cash provided by (used in) operating activities	217,525	112,682
Net cash provided by (used in) investing activities		
Payments into time deposits	(34,752)	(66,262)
Proceeds from withdrawal of time deposits	29,127	123,611
Purchase of short-term investment securities	(107,708)	(216,009)
Proceeds from sales of short-term investment securities	87,209	215,912
Purchases of property, plant and equipment	(143,541)	(130,927)
Proceeds from sales of property, plant and equipment	2,967	3,677
Purchases of investment securities	(465)	(1,353)
Other, net	(394)	(887)
Net cash provided by (used in) investing activities	(167,559)	(72,237)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	12,013	1,015
Proceeds from long-term loans payable	21,000	61,500
Repayment of long-term loans payable	(28,326)	(31,701)
Purchase of treasury stock	(3)	(28)
Cash dividends paid	(11,221)	(13,465)
Cash dividends paid to minority shareholders	(2,132)	(3,379)
Other, net	(21)	(50)
Net cash provided by (used in) financing activities	(8,693)	13,889
Effect of exchange rate changes on cash and cash equivalents	8,195	7,981
Net increase (decrease) in cash and cash equivalents	49,468	62,315
Cash and cash equivalents at beginning of period	661,102	710,611
Increase (decrease) in cash and cash equivalents resulting from change of fiscal year of subsidiaries	-	(2,039)
Cash and cash equivalents at end of period	710,571	770,887

(4) Notes to Quarterly Consolidated Financial Statements

(Assumption for Going Concern)

None

(Significant Changes in the Amount of Shareholders' Equity)

None

(Segment Information)

Net sales and Profit (Loss) of Each Reportable Segment

FY2013 first nine months (1 April - 31 December 2013)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales	192,467	1,843,492	39,789	2,075,749
Segment profit (loss) *1	(4,563)	133,858	5,429	134,725

FY2014 first nine months (1 April - 31 December 2014)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales	179,942	1,916,981	46,071	2,142,994
Segment profit (loss) *1	(5,016)	133,735	6,497	135,216

[Notes] *1. Segment profit (loss) is an operating income in the quarterly consolidated statements of income.

2. Main products and services of each segment are as follows.

Segment	Main products and services
Motorcycle	Motorcycles, All terrain vehicles
Automobile	Minivehicles, Sub-compact vehicles, Standard-sized vehicles
Marine and Power products, etc.	Outboard motors, Engines for snowmobiles, etc., Electro senior vehicles, Houses

(Reference)

As reference information, operating results by geographical areas are as follows;

[Operating Results by Geographical Areas]

FY2013 first nine months (1 April - 31 December 2013)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	904,493	237,855	825,875	107,525	2,075,749	—	2,075,749
2) Internal net sales or transfer among geographical areas	306,137	7,143	42,534	672	356,488	(356,488)	—
Total	1,210,631	244,998	868,410	108,198	2,432,238	(356,488)	2,075,749
Operating income (loss)	95,468	(1,329)	50,456	(487)	144,108	(9,383)	134,725

FY2014 first nine months (1 April - 31 December 2014)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	926,051	218,732	885,629	112,581	2,142,994	—	2,142,994
2) Internal net sales or transfer among geographical areas	332,542	84,661	46,650	688	464,543	(464,543)	—
Total	1,258,594	303,393	932,280	113,269	2,607,537	(464,543)	2,142,994
Operating income(loss)	94,540	(2,362)	42,363	2,047	136,588	(1,372)	135,216

[Notes] 1. Classification of countries or areas is based on a geographical adjacency.

2. The major countries or areas belonging to classifications other than Japan:

(1) Europe..... Hungary, Germany, United Kingdom and France

(2) Asia..... India, Indonesia, Thailand and Pakistan

(3) Other Areas..... United States, Australia, Mexico and Colombia

3. Classification is based on the location of the Company and its consolidated subsidiaries.

4. Supplementary Information

[Breakdown of Consolidated Net Sales]

(Unit: Thousand)
(Amount: Millions of yen)

		FY2013 first nine months (1 April - 31 December 2013)		FY2014 first nine months (1 April - 31 December 2014)		Change	
		Unit	Amount	Unit	Amount	Unit	Amount
Motorcycle	Japan	52	17,585	47	15,876	(5)	(1,708)
	Overseas	928	174,882	784	164,065	(143)	(10,817)
	Europe	31	28,645	28	28,820	(2)	175
	North America	30	28,198	30	28,449	0	250
	Asia	785	85,945	640	75,167	(144)	(10,777)
	Other areas	80	32,093	83	31,627	3	(466)
	Total	980	192,467	832	179,942	(148)	(12,525)
Automobile	Japan	564	745,757	614	743,194	49	(2,562)
	Overseas	1,281	1,097,734	1,340	1,173,786	58	76,051
	Europe	150	225,769	121	222,955	(28)	(2,813)
	North America	1	6,961	-	3,758	(1)	(3,203)
	Asia	1,007	733,279	1,073	792,898	66	59,619
	Other areas	122	131,723	144	154,173	22	22,449
	Total	1,846	1,843,492	1,954	1,916,981	107	73,488
Marine & Power products, etc.	Japan	-	14,555	-	14,690	-	135
	Overseas	-	25,234	-	31,380	-	6,146
	Europe	-	7,672	-	10,462	-	2,790
	North America	-	10,171	-	12,356	-	2,184
	Asia	-	2,570	-	2,890	-	319
	Other areas	-	4,819	-	5,671	-	852
	Total	-	39,789	-	46,071	-	6,281
Total	Japan		777,897		773,762		(4,135)
	Overseas		1,297,851		1,369,232		71,380
	Europe		262,087		262,238		151
	North America		45,332		44,564		(767)
	Asia		821,795		870,956		49,160
	Other areas		168,637		191,472		22,835
	Total		2,075,749		2,142,994		67,244

[Notes] Classification is based on the location of external customers.