

Consolidated Financial Summary for the First six months Ended September 30, 2013

[Japanese GAAP]

November 1, 2013

Company name : SUZUKI MOTOR CORPORATION
 Code No. : 7269 Listings : The First Section of Tokyo Stock Exchange
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 Date of Filing Quarterly Securities Report : November 13, 2013
 Start of Payment of Cash Dividends : November 29, 2013
 Preparation of Supplementary Explanatory Materials : Yes
 Holding of Presentation Meeting on Quarterly Financial Results : Yes

(Amounts less than one million yen are rounded down)

1. Consolidated Operating Results for FY2013 first six months (April 1 – September 30, 2013)

(1) Consolidated management results

(Percentage indicates change from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY 2013 first six months	1,370,189	11.7	90,298	36.5	92,410	32.0	51,650	23.3
FY 2012 first six months	1,226,825	0.1	66,142	2.2	70,002	3.6	41,901	30.9

[Note] Comprehensive Income FY2013 first six months 84,314 Million Yen (918.6%)
 FY2012 first six months 8,277 Million Yen (- %)

	Net income per share, Basic	Net income per share, Diluted
	Yen	Yen
FY 2013 first six months	92.07	92.06
FY 2012 first six months	74.70	68.64

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Millions of Yen	Millions of Yen	%
FY 2013 second quarter	2,628,505	1,374,978	46.8
FY 2012	2,487,635	1,298,553	46.1

[Reference] Shareholders' equity: FY2013 second quarter 1,231,445 million yen
 (Net assets excluding minority interests and subscription rights to shares) FY2012 1,146,955 million yen

2. Cash dividends

	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2012	-	8.00	-	10.00	18.00
FY2013	-	10.00	-	-	-
FY2013 (Forecast)	-	-	-	10.00	20.00

[Note] Revision of the latest forecasts of cash dividends announced: None

3. Forecasts for Consolidated Operating Results of FY 2013 (April 1, 2013 – March 31, 2014)

(Percentage indicates change from the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full year	2,800,000	8.6	170,000	17.6	180,000	15.7	100,000	24.4	178.26

[Note] Revisions of the latest forecasts for consolidated operating results announced: Yes

* Notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries that accompany with a change in the scope of consolidation) : None

New - (Name) Exclusion - (Name)

(2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: Yes

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

1) Changes in accounting principles due to the revision of the accounting standards : None

2) Changes in accounting principles other than 1) : None

3) Changes in accounting estimates : None

4) Retrospective restatement : None

(4) Number of outstanding shares (common stock)

(Shares)

1) Number of outstanding shares at end of period
(including treasury stock)

FY2013 Q2	561,047,304	FY2012	561,047,304
FY2013 Q2	80,949	FY2012	86,005
FY2013 Q2	560,965,974	FY2012 Q2	560,963,908

2) Number of treasury stock at end of period

3) Average number of outstanding shares during period
(First six months)

* Indication regarding the status of the implementation of quarterly review procedure

This quarterly financial report is exempt from the quarterly review procedure under the Financial Instruments and Exchange Act of Japan. At the time of disclosure of this report, the quarterly review procedure is in progress.

* Explanation regarding the appropriate use of forecasts for operating results, other information

(Caution with respect to forward-looking statement)

The forward-looking statements are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee/Yen rate).

Please refer to the "1. (3) Explanation of Information on Forecasts for Future Including Those for Consolidated Operating Results" on page 4 of the [Attachment] for detail such as precondition of the above-mentioned forecast.

(Quarterly Results Supplementary Explanatory Materials)

Quarterly Results Supplementary Explanatory Materials will be available on our website

(<http://www.globalsuzuki.com>) on November 1, 2013.

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1. Qualitative Information on Consolidated Results for the Quarterly Period

(1) Explanation of Consolidated Management Results

- Management results for FY2013 first six months

With regard to the management environment of the Group for this first six months, there was a worrying situation concerning slowdown of economy in Asia in addition to economic stagnation in Europe and influence of fiscal deal in the United States. On the other hand, Japanese domestic economy is steadily recovering against a background of easing of extreme yen appreciation and effect of economic stimulus measures with movement to overcome deflation.

Under these circumstances, the consolidated net sales for this six months increased by ¥143.4 billion (11.7%) to ¥1,370.2 billion compared to the corresponding period of the previous fiscal year, owing to increase in Asia and Europe.

The Japanese domestic net sales decreased by ¥10.8 billion (2.1%) to ¥504.3 billion year-on-year mainly due to decrease of OEM sales. The overseas net sales increased by ¥154.2 billion (21.7%) to ¥865.9 billion year-on-year.

In terms of the consolidated income, the operating income increased by ¥24.2 billion (36.5%) to ¥90.3 billion year-on-year, the ordinary income increased by ¥22.4 billion (32.0%) to ¥92.4 billion year-on-year, and the net income increased by ¥9.8 billion (23.3%) to ¥51.7 billion year-on-year. The Group was able to increase the operating income such as by increase of income in the automobile business and improvement of profit in the motorcycle business.

<The operating results by segmentation>

(Motorcycle)

The net sales increased by ¥25.9 billion (22.9%) to ¥138.6 billion year-on-year mainly owing to increase of sales in Europe and North America. There was operating profit of ¥1.7 billion during the period from July to September, and the operating loss of ¥5.9 billion in FY2012 first six months (April 2012 to September 2012) also shrunk to operating loss of ¥1.0 billion, owing to improvement of export profit from Japan.

(Automobile)

The Japanese domestic market strengthened its products to expand the sales by newly introducing mini passenger vehicles Spacia Custom and Lapin Chocolat, and mini truck Carry, and setting up a new range equipped with advanced safety technology to the WagonR and the Spacia. As for the overseas, the Ertiga in Indonesia and the Swift in Thailand are enjoying great sales, and the sales in India increased year-on-year. Under these circumstances, the net sales of the automobile business increased by ¥114.4 billion (10.5%) to ¥1,203.5 billion year-on-year. The operating income increased by ¥17.9 billion (25.8%) to ¥87.1 billion year-on-year.

(Marine and Power products, etc.)

The net sales increased by ¥3.1 billion (12.2%) to ¥28.1 billion year-on-year, and the operating income increased by ¥1.4 billion (49.8%) to ¥4.2 billion year-on-year.

<The operating results by geographical areas>

(Japan)

The net sales increased by ¥24.0 billion (3.1%) to ¥792.2 billion year-on-year. The Company was able to increase sales by covering decrease in OEM sales with increase in sales of Suzuki brands and export. The operating income increased by ¥12.0 billion (21.9%) to ¥66.4 billion year-on-year because of improved profitability of export due to exchange fluctuation and other causes.

(Europe)

The net sales increased by ¥21.6 billion (16.8%) to ¥149.9 billion year-on-year. Although in September the Company launched SX4 S-CROSS, which is the first new model in three years in Europe, its contribution to sales in this first six months is yet small. Operating loss of ¥2.3 billion in the corresponding period of the previous fiscal year became an operating loss of ¥3.5 billion.

(Asia)

The net sales increased by ¥155.4 billion (36.5%) to ¥581.0 billion year-on-year due to increased sales of automobiles in India, Indonesia and Thailand and other causes. The operating income increased by ¥23.6 billion (207.2%) to ¥35.0 billion year-on-year.

(Other areas)

The net sales decreased by ¥5.8 billion (7.0%) to ¥78.2 billion year-on-year due to winding down of automobile marketing business in the United States and other causes. Operating income of ¥0.9 billion in the corresponding period of the previous fiscal year became an operating loss of ¥0.8 billion.

(2) Explanation of Consolidated Financial Positions

1) Assets, liabilities and net assets

As for the financial positions at the end of this consolidated second quarter, total assets were ¥2,628.5 billion (increased by ¥140.9 billion from the end of previous consolidated fiscal year), total liabilities were ¥1,253.5 billion (increased by ¥64.4 billion from the end of previous consolidated fiscal year) and total net assets were ¥1,375.0 billion (increased by ¥76.4 billion from the end of previous consolidated fiscal year).

2) Cash flows

Cash flow provided by operating activities for this first six months amounted to ¥164.3 billion (¥85.0 billion was provided in the same period of the previous fiscal year), and ¥82.5 billion was used for the acquisition of property, plant and equipment, etc. and other purposes in the investing activities (¥65.9 billion was used in the same period of the previous fiscal year). As a result, free cash flow amounted to ¥81.8 billion of positive (¥19.1 billion of positive in the same period of the previous fiscal year). In financing activities, ¥12.9 billion was used for repayment of borrowings, payment of dividends and other purposes (¥8.9 billion was used in the same period of the previous fiscal year).

As a result, the balance of cash and cash equivalents at the end of this consolidated second quarter was ¥733.7 billion, which increased by ¥72.6 billion from the end of the previous consolidated fiscal year.

(3) Explanation of Information on Forecasts for Future including Those for Consolidated Operating Results

As for forecasts for the consolidated operating results, the Group has revised the forecasts as per below, as a result of reviewing figures such as foreign exchange rate and sales units. The Group will work as one to reform in every field to accomplish more than the below forecasts for the consolidated operation by pursuing the business activity.

(Forecasts for Consolidated Operating Results - Full Year)

Net Sales	¥2,800.0 billion	(up 8.6% year-on-year, unchanged from the previous forecast)
Operating Income	¥170.0 billion	(up 17.6% year-on-year, up ¥5.0 billion from the previous forecast)
Ordinary Income	¥180.0 billion	(up 15.7 % year-on-year, unchanged from the previous forecast)
Net Income	¥100.0 billion	(up 24.4% year-on-year, unchanged from the previous forecast)
Foreign Exchange Rates	¥97/US\$ ¥127/Euro ¥1.65/Indian Rupee ¥0.94/100 Indonesian Rupiah ¥3.10/Thai Baht	

* The forecasts for consolidated operating results mentioned above are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the actual results may greatly vary by the changes of various factors. Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate (mainly US dollar/Yen rate, Euro/Yen rate and Indian Rupee / Yen rate).

2. Summary Information (Notes)

Application of Accounting Treatment Specific to Preparation of Quarterly Consolidated Financial Statements

[Calculation of income taxes]

As for income taxes, the effective tax rates were reasonably estimated after applying the tax effect accounting to the income before income taxes of the consolidated fiscal year. And income tax was calculated by multiplying the income before income taxes by this estimated effective tax rate.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Amount: Millions of yen)

	FY2012 (As of March 31, 2013)	FY2013 second quarter (As of September 30, 2013)
Assets		
Current assets		
Cash and deposits	279,009	267,314
Notes and accounts receivables-trade	253,237	253,845
Short-term investment securities	559,609	619,071
Merchandise and finished goods	183,195	203,522
Work in process	30,334	24,955
Raw materials and supplies	47,850	49,403
Other	212,869	207,842
Allowance for doubtful accounts	(5,887)	(6,121)
Total current assets	1,560,218	1,619,832
Noncurrent assets		
Property, plant and equipment	608,460	639,417
Intangible assets	10,618	7,696
Investments and other assets		
Investment securities	216,332	269,246
Other	92,748	93,021
Allowance for doubtful accounts	(743)	(708)
Allowance for investment loss	-	(1)
Total investments and other assets	308,337	361,558
Total noncurrent assets	927,416	1,008,672
Total assets	2,487,635	2,628,505
Liabilities		
Current liabilities		
Accounts payable-trade	350,472	388,348
Short-term loans payable	207,090	204,861
Income taxes payable	21,420	30,981
Provision for product warranties	57,656	60,668
Provision for loss on liquidation of subsidiaries and affiliates	5,521	4,561
Other	242,455	244,960
Total current liabilities	884,616	934,382
Noncurrent liabilities		
Long-term loans payable	220,392	216,517
Provision for retirement benefits	37,903	37,930
Provision for disaster	17,214	16,952
Other provision	7,226	7,583
Other	21,728	40,160
Total noncurrent liabilities	304,464	319,144
Total liabilities	1,189,081	1,253,526

(Amount: Millions of yen)

	FY2012 (As of March 31, 2013)	FY2013 second quarter (As of September 30, 2013)
Net assets		
Shareholders' equity		
Capital stock	138,014	138,014
Capital surplus	144,364	144,364
Retained earnings	912,304	958,340
Treasury stock	(86)	(76)
Total shareholders' equity	1,194,597	1,240,642
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	58,888	93,673
Deferred gains or losses on hedges	1,687	5,097
Foreign currency translation adjustment	(108,218)	(107,968)
Total accumulated other comprehensive income	(47,642)	(9,197)
Subscription rights to shares	84	131
Minority interests	151,513	143,401
Total net assets	1,298,553	1,374,978
Total liabilities and net assets	2,487,635	2,628,505

**(2) Quarterly Consolidated Statements of Income and
Quarterly Consolidated Statements of Comprehensive Income
(First six months ended September 30)
【Quarterly Consolidated Statements of Income】**

(Amount: Millions of yen)

	FY2012 first six months (April 1 – September 30, 2012)	FY2013 first six months (April 1 – September 30, 2013)
Net sales	1,226,825	1,370,189
Cost of sales	917,268	985,146
Gross profit	309,557	385,042
Selling, general and administrative expenses	243,414	294,743
Operating income	66,142	90,298
Non-operating income		
Interest income	3,992	4,531
Dividends income	2,450	3,202
Equity in earnings of affiliates	251	173
Other	6,314	7,572
Total non-operating income	13,009	15,480
Non-operating expenses		
Interest expenses	2,705	2,831
Loss on valuation of securities	3,502	40
Foreign exchange losses	971	8,100
Other	1,970	2,396
Total non-operating expenses	9,149	13,369
Ordinary income	70,002	92,410
Extraordinary income		
Gain on sales of noncurrent assets	410	652
Gain on sales of investment securities	-	8
Total extraordinary income	410	661
Extraordinary loss		
Loss on sales of noncurrent assets	257	311
Loss on sales of investment securities	-	0
Impairment loss	-	58
Total extraordinary loss	257	369
Income before income taxes	70,155	92,702
Income taxes	25,504	31,626
Income before minority interests	44,650	61,075
Minority interests in income	2,748	9,425
Net income	41,901	51,650

【Quarterly Consolidated Statements of Comprehensive Income】

(Amount: Millions of yen)

	FY2012 first six months (April 1 – September 30, 2012)	FY2013 first six months (April 1 – September 30, 2013)
Income before minority interests	44,650	61,075
Other comprehensive income		
Valuation difference on available-for-sale securities	(5,050)	35,717
Deferred gains or losses on hedges	1,641	3,636
Foreign currency translation adjustment	(32,998)	(20,317)
Share of other comprehensive income of associates accounted for using equity method	34	4,203
Total other comprehensive income	(36,373)	23,239
Comprehensive income	8,277	84,314
Comprehensive income attributable to:		
Comprehensive income attributable to owners of the parent	16,330	90,095
Comprehensive income attributable to minority interests	(8,053)	(5,780)

(3) Quarterly Consolidated Statements of Cash Flows

(Amount: Millions of yen)

	FY2012 first six months (April 1 – September 30, 2012)	FY2013 first six months (April 1 – September 30, 2013)
Net cash provided by (used in) operating activities		
Income before income taxes	70,155	92,702
Depreciation and amortization	45,817	51,655
Interest and dividends income	(6,443)	(7,734)
Interest expenses	2,705	2,831
Equity in (earnings) losses of affiliates	(251)	(173)
Loss (gain) on valuation of securities	3,502	40
Decrease (increase) in notes and accounts receivable-trade	34,504	2,492
Decrease (increase) in inventories	(18,420)	(15,791)
Increase (decrease) in notes and accounts payable-trade	(18,025)	35,889
Increase (decrease) in accrued expenses	2,327	286
Other, net	(18,094)	16,174
Subtotal	97,776	178,373
Interest and dividends income received	5,598	8,341
Interest expenses paid	(2,622)	(2,554)
Income taxes paid	(15,765)	(19,879)
Net cash provided by (used in) operating activities	84,987	164,280
Net cash provided by (used in) investing activities		
Payments into time deposits	(6,044)	(1,410)
Proceeds from withdrawal of time deposits	5,959	16,926
Purchase of short-term investment securities	(3,926)	(65,512)
Proceeds from sales of short-term investment securities	2,037	61,105
Purchases of property, plant and equipment	(65,334)	(94,768)
Proceeds from sales of property, plant and equipment	2,248	2,000
Purchases of investment securities	(1,000)	(471)
Other, net	161	(353)
Net cash provided by (used in) investing activities	(65,898)	(82,484)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	5,061	(4,732)
Proceeds from long-term loans payable	23,369	18,000
Repayment of long-term loans payable	(31,119)	(18,433)
Cash dividends paid	(4,488)	(5,609)
Cash dividends paid to minority shareholders	(1,732)	(2,152)
Other, net	(9)	(15)
Net cash provided by (used in) financing activities	(8,919)	(12,942)
Effect of exchange rate changes on cash and cash equivalents	(4,009)	3,721
Net increase (decrease) in cash and cash equivalents	6,160	72,575
Cash and cash equivalents at beginning of period	710,530	661,102
Cash and cash equivalents at end of period	716,690	733,678

(4) Notes to Quarterly Consolidated Financial Statements

(Assumption for Going Concern)

None

(Significant Changes in the Amount of Shareholders' Equity)

None

(Segment Information)

Net sales and Profit (Loss) of Each Reportable Segment

FY2012 first six months (April 1 – September 30, 2012)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales	112,741	1,089,071	25,012	1,226,825
Segment profit (loss) ^{*1}	(5,864)	69,221	2,785	66,142

FY2013 first six months (April 1 – September 30, 2013)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales	138,586	1,203,549	28,053	1,370,189
Segment profit (loss) ^{*1}	(957)	87,083	4,172	90,298

[Notes] ^{*1}. Segment profit (loss) is an operating income in the quarterly consolidated statements of income.

2. Main products and services of each segment are as follows.

Segment	Main products and services
Motorcycle	Motorcycles, All terrain vehicles
Automobile	Minivehicles, Sub-compact vehicles, Standard-sized vehicles
Marine and Power products, etc.	Outboard motors, Engines for snowmobiles, etc., Electro senior vehicles, Houses

(Reference)

As reference information, operating results by geographical areas are as follows;

American Suzuki Motor Corporation, a subsidiary of Suzuki Motor Corporation which distributed automobiles, motorcycles, ATVs, marine products and related parts/accessories in the United States (excluding Hawaii), wound down automobile marketing business during three months ended December 31, 2012. As a result, the Group reviewed classification of geographical areas and changed it from previous five areas, namely "Japan", "Europe", "North America", "Asia" and "Other areas" to four areas, namely "Japan", "Europe", "Asia" and "Other areas".

Operating results by geographical areas in FY 2012 first six months were prepared by using new classification.

[Note] American Suzuki Motor Corporation was liquidated in March 2013.

[Operating Results by Geographical Areas]

FY2012 first six months (April 1 – September 30, 2012)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	599,360	126,770	417,012	83,681	1,226,825	-	1,226,825
2) Internal net sales or transfer among geographical areas	168,872	1,541	8,618	339	179,371	(179,371)	-
Total	768,233	128,312	425,630	84,020	1,406,197	(179,371)	1,226,825
Operating income (loss)	54,432	(2,307)	11,377	918	64,420	1,722	66,142

FY2013 first six months (April 1 – September 30, 2013)

(Amount: Millions of yen)

	Japan	Europe	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales							
1) Net sales to external customers	593,317	147,645	551,414	77,811	1,370,189	-	1,370,189
2) Internal net sales or transfer among geographical areas	198,859	2,278	29,618	364	231,120	(231,120)	-
Total	792,176	149,923	581,032	78,176	1,601,309	(231,120)	1,370,189
Operating income (loss)	66,363	(3,450)	34,953	(787)	97,079	(6,780)	90,298

[Notes] 1. Classification of countries or areas is based on a geographical adjacency.

2. The major countries or areas belonging to classifications other than Japan:

(1) Europe..... Hungary, United Kingdom and Germany

(2) Asia..... India, Indonesia and Pakistan

(3) Other Areas..... United States, Canada, Australia and Colombia

3. Classification is based on the location of the Company and its consolidated subsidiaries.

4. Supplementary Information

[Breakdown of Consolidated Net Sales]

(Unit: Thousand)
(Amount: Millions of yen)

		FY2012 first six months (April 1 – September 30, 2012)		FY2013 first six months (April 1 – September 30, 2013)		Change	
		Unit	Amount	Unit	Amount	Unit	Amount
Motorcycle	Japan	36	11,454	37	12,479	0	1,025
	Overseas	654	101,287	646	126,107	(7)	24,819
	Europe	21	15,386	24	21,359	2	5,972
	North America	22	16,676	24	22,451	1	5,775
	Asia	559	49,905	543	60,725	(15)	10,819
	Other areas	50	19,318	54	21,570	3	2,251
	Total	690	112,741	683	138,586	(6)	25,844
Automobile	Japan	412	494,618	368	482,010	(44)	(12,607)
	Overseas	836	594,452	838	721,538	2	127,085
	Europe	110	120,907	94	136,439	(16)	15,532
	North America	14	26,490	0	5,340	(13)	(21,149)
	Asia	653	383,452	681	504,480	28	121,028
	Other areas	58	63,602	61	75,276	3	11,674
	Total	1,249	1,089,071	1,206	1,203,549	(42)	114,477
Marine & Power products, etc.	Japan	-	9,025	-	9,778	-	753
	Overseas	-	15,987	-	18,274	-	2,286
	Europe	-	4,201	-	5,227	-	1,026
	North America	-	7,733	-	8,224	-	491
	Asia	-	1,351	-	1,799	-	447
	Other areas	-	2,701	-	3,022	-	321
	Total	-	25,012	-	28,053	-	3,040
Total	Japan		515,097		504,269		(10,828)
	Overseas		711,728		865,919		154,191
	Europe		140,496		163,027		22,531
	North America		50,899		36,017		(14,882)
	Asia		434,709		567,005		132,295
	Other areas		85,622		99,869		14,247
	Total		1,226,825		1,370,189		143,363

[Notes] Classification is based on the location of external customers.