

Consolidated Financial Summary for the First Three Months Ended June 30, 2012

[Japanese GAAP]

August 2, 2012

Company name : SUZUKI MOTOR CORPORATION
 Code No. : 7269 Listings : The First Section of Tokyo Stock Exchange
 Representative : Osamu Suzuki, Chairman & CEO URL : http://www.globalsuzuki.com/
 Contact person : Seiji Kobayashi, General Manager, Investor Relations, Corporate Planning Office TEL: (053) 440-2030
 Date of Filing Quarterly Securities Report : August 9, 2012
 Start of Payment of Cash Dividends : -
 Preparation of Supplementary Explanatory Materials : Yes
 Holding of Presentation Meeting on Quarterly Financial Results : Yes

(Amounts less than one million yen are rounded down)

1. Consolidated Operating Results for FY2012 first three months (April 1 - June 30, 2012)

(1) Consolidated management results

(Percentage indicates change from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
FY 2012 first three months	644,765	6.2	35,648	39.4	40,240	39.9	24,470	30.6
FY 2011 first three months	607,335	(7.5)	25,574	(20.0)	28,767	(6.0)	18,731	23.6

[Note] Comprehensive Income
 FY2012 First three months (18,835) million yen(- %)
 FY2011 First three months 25,862 million yen(- %)

	Net income per share, Basic	Net income per share, Diluted
	Yen	Yen
FY 2012 first three months	43.62	40.08
FY 2011 first three months	33.39	30.68

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Million Yen	Million Yen	%
FY 2012 first quarter	2,250,094	1,088,599	43.5
FY 2011	2,302,439	1,111,757	42.9

[Reference] Net assets excluding minority interests: FY2012 first quarter 979,190 million yen FY2011 987,748 million yen

2. Cash dividends

	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2011	-	7.00	-	8.00	15.00
FY2012	-	-	-	-	-
FY2012 (Forecast)	-	7.00	-	8.00	15.00

[Note] Revision of the latest forecasts of cash dividends announced: None

3. Forecasts for Consolidated Operating Results of FY 2012 (April 1, 2012 - March 31, 2013)

(Percentage indicates change from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Yen
First half	1,300,000	6.0	65,000	0.4	68,000	0.7	35,000	9.3	62.39
Full year	2,600,000	3.5	120,000	0.6	135,000	3.4	70,000	29.9	124.79

[Note] Revisions of the latest forecasts for consolidated operating results announced: None

* Notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries that accompany with a change in the scope of consolidation) : None

New - , Exclusion -

(2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: Yes

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

1) Changes in accounting principles due to the revision of the accounting standards : Yes

2) Changes in accounting principles other than 1) : None

3) Changes in accounting estimates : Yes

4) Retrospective restatement : None

Please refer to the “2. (3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements” on page 4 of the [Attachment] for details

(4) Number of outstanding shares (common stock)

(Shares)

1) Number of outstanding shares at end of period
(including treasury stock)

FY2012 1Q	561,047,304	FY2011	561,047,304
FY2012 1Q	83,359	FY2011	83,273
FY2012 1Q	560,963,975	FY2011 1Q	560,965,543

2) Number of treasury stock at end of period

3) Average number of outstanding shares during period
(consolidated cumulative quarters)

* Indication regarding the status of the implementation of quarterly review procedure

This quarterly financial report is exempt from the quarterly review procedure under the Financial Instruments and Exchange Act of Japan. At the time of disclosure of this report, the quarterly review procedure is in progress.

* Explanation regarding the appropriate use of forecasts for operating results, other information

(Caution with respect to forward-looking statement)

The forward-looking statements are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates (mainly US dollar/Yen rate, Euro/Yen rate).

Please refer to the “1. (3) Qualitative Information on Forecasts for Consolidated Operating Results” on page 4 of the [Attachment] for detail such as precondition of the above-mentioned forecast.

(Quarterly Results Supplementary Explanatory Materials)

Quarterly Results Supplementary Explanatory Materials will be available on our website (<http://www.globalsuzuki.com/>) on August 2, 2012.

Table of Contents

1. Qualitative Information on Consolidated Results for the Quarterly Period.....	2
(1) Qualitative Information on Consolidated Management Results.....	2
(2) Qualitative Information on Consolidated Financial Positions.....	3
(3) Qualitative Information on Forecasts for Consolidated Operating Results.....	4
2. Summary Information (Notes).....	4
(1) Changes in Significant Subsidiaries during the period.....	4
(2) Application of Accounting Treatment Specific to Preparation of Quarterly Consolidated Financial Statements	4
(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements....	4
3. Quarterly Consolidated Financial Statements.....	5
(1) Quarterly Consolidated Balance Sheets.....	5
(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income.....	7
(3) Quarterly Consolidated Statements of Cash Flows.....	9
(4) Assumption for Going Concern.....	10
(5) Segment Information.....	10
(6) Significant Changes in the Amount of Shareholders' Equity.....	11
4. Supplementary Information.....	12
Breakdown of Consolidated Sales.....	12

1. Qualitative Information on Consolidated Results for the Quarterly Period

(1) Qualitative Information on Consolidated Management Results

- Management results for FY2012 first three months

The management environment of the Group for this first three months continues to be in an unpredictable situation with bad influence of financial turmoil in Europe on global economy. The domestic economy is gradually recovering due to the reconstruction in the areas stricken by the Great East Japan Earthquake, but there is a concern for the economic fall on account of such situations as the decelerated overseas economies and the prolonged yen appreciation.

Under these circumstances, the Japanese domestic net sales of the first three months increased to ¥267.0 billion by ¥65.4 billion (32.4%) compared to the corresponding period of the previous fiscal year, when the production dropped due to the impact of the Great East Japan Earthquake. As for the overseas, the net sales decreased by ¥27.9 billion (6.9%) to ¥377.8 billion year-on-year due to the impact of the yen appreciation and the economic stagnation in Europe. As a result, the overall consolidated net sales increased by ¥37.5 billion (6.2%) to ¥644.8 billion year-on-year.

In terms of the consolidated income, the operating income increased by ¥10.0 billion (39.4%) to ¥35.6 billion year-on-year, the ordinary income increased by ¥11.4 billion (39.9%) to ¥40.2 billion year-on-year, and the net income increased by ¥5.8 billion (30.6%) to ¥24.5 billion year-on-year. The Group was able to increase the operating income by covering the factors of income decrease such as decrease of overseas sales and the impact of the exchange rate with the factors of income increase such as increase of Japanese domestic automobile sales and cost reduction.

<The operating results by segmentation>

(Motorcycle)

The net sales decreased by ¥15.9 billion (21.1%) to ¥59.5 billion year-on-year due to the sales decrease in Europe, North America, and Asia. The operating income of ¥0.3 billion in the previous corresponding period became an operating loss of ¥3.5 billion.

(Automobile)

The Japanese domestic net sales increased from the previous corresponding period, when the production dropped due to the impact of the Great East Japan Earthquake. This is a result of expanding its sales by launching the Solio Bandit and strengthening the products by improving the fuel efficiency of the MR Wagon, the Alto Lapin, the Alto, and the Palette. The overseas net sales decreased year-on-year. This was because although the net sales in Asia increased, there were decrease of sales in Europe and the impact of the yen appreciation. As a result, the overall net sales of the automobile business increased by ¥54.6 billion (10.5%) to ¥571.9 billion year-on-year. The operating income increased by ¥14.2 billion (61.6%) to ¥37.5 billion.

(Marine and Power products, etc.)

The net sales decreased by ¥1.2 billion (8.3%) to ¥13.4 billion mainly due to the decrease of exports to Europe. The operating income decreased by ¥0.4 billion (22.7%) to ¥1.6 billion.

<The operating results by geographical areas>

(Japan)

The net sales increased by ¥62.0 billion (18.1%) to ¥404.0 billion compared to the corresponding period of the previous fiscal year, when the production dropped due to the impact of the Great East Japan Earthquake. The operating income also increased by ¥16.6 billion (152.0%) to ¥27.5 billion year-on-year. The Group was able to increase the operating income by covering the factors of income decrease of exports such as impact of the exchange rate with the factors of income increase such as the increased income in the Japanese domestic automobile business.

(Europe)

Due to the economic stagnation in Europe, the net sales decreased by ¥17.3 billion (20.8%) to ¥66.2 billion year-on-year. Operating income of ¥1.9 billion in the previous corresponding period became an operating loss of ¥1.3 billion.

(North America)

The net sales decreased by ¥7.8 billion (24.5%) to ¥24.1 billion year-on-year due to the decreased wholesales of motorcycles and automobiles. The operating income of ¥0.5 billion in the previous corresponding period became an operating loss of ¥0.1 billion.

(Asia)

Although motorcycle sales decreased in Indonesia and other areas, the net sales increased by ¥7.1 billion (3.1%) to ¥233.5 billion year-on-year due to the increased sales of automobiles in Pakistan, India, Indonesia and other areas. The operating income decreased by ¥2.7 billion (22.8%) to ¥9.2 billion year-on-year mainly due to the foreign exchange losses of ¥7.5 billion.

(Other areas)

The net sales decreased by ¥0.9 billion (4.4%) to ¥19.3 billion year-on-year due to the decreased sales of automobiles. The operating income decreased by ¥0.3 billion (49.2%) to ¥0.3 billion year-on-year.

(2) Qualitative Information on Consolidated Financial Positions

1) Assets, liabilities and net assets

As for the financial positions at the end of this consolidated first quarter, total assets were ¥2,250.1 billion (decreased by ¥52.3 billion from the end of previous consolidated fiscal year), total liabilities were ¥1,161.5 billion (decreased by ¥29.2 billion from the end of previous consolidated fiscal year) and total net assets were ¥1,088.6 billion (decreased by ¥23.2 billion from the end of previous consolidated fiscal year).

2) Cash flows

Cash flow provided by operating activities for this first three months amounted to ¥60.1 billion (¥58.3 billion was provided in the same period of the previous fiscal year), and ¥19.8 billion was used mainly for the acquisition of property, plant and equipment, etc. in the investing activities (¥21.3 billion was used in the same period of the previous fiscal year). As a result, free cash flow amounted to ¥40.3 billion (¥37.0 billion in the same period of the previous fiscal year). In financing activities, ¥7.8 billion was used mainly for repayment of loan payable, etc. (¥10.1 billion was used in the same period of the previous fiscal year).

As a result, the balance of cash and cash equivalents at the end of this consolidated first quarter was ¥739.7 billion, which increased by ¥29.2 billion from the end of the previous consolidated fiscal year.

(3) Qualitative Information on Forecasts for Consolidated Operating Results

As for the forecasts for the consolidated operating results, the Group has reviewed figures such as the foreign exchange rate and the sales units, but there are no changes to the net sales and the income target.

The Group will work as one to reform in every field to accomplish more than the below forecasts for the consolidated operation by developing the business activity.

(Forecasts for Consolidated Operating Results - First Half)

Net Sales	¥1,300.0 billion	(up 6.0% year-on-year)
Operating Income	¥65.0 billion	(up 0.4% year-on-year)
Ordinary Income	¥68.0 billion	(up 0.7% year-on-year)
Net Income	¥35.0 billion	(up 9.3% year-on-year)
Foreign Exchange Rates	¥78 /US\$	¥99/Euro

(Forecasts for Consolidated Operating Results - Full Year)

Net Sales	¥2,600.0 billion	(up 3.5% year-on-year)
Operating Income	¥120.0 billion	(up 0.6% year-on-year)
Ordinary Income	¥135.0 billion	(up 3.4% year-on-year)
Net Income	¥70.0 billion	(up 29.9% year-on-year)
Foreign Exchange Rates	¥76 /US\$	¥97/Euro

* The forecasts for consolidated operating results mentioned above are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement. Please note that the actual results may greatly vary by the changes of various factors. Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate (mainly US dollar/Yen rate, Euro/Yen rate).

2. Summary Information (Notes)

(1) Changes in Significant Subsidiaries during the period

None

(2) Application of Accounting Treatment Specific to Preparation of Quarterly Consolidated Financial Statements

[Calculation of income taxes]

As for income taxes, the effective tax rates were reasonably estimated after applying the tax effect accounting to the income before income taxes of the consolidated fiscal year and the income before income taxes were multiplied by this estimated effective tax rate.

(3) Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements

[Changes in Accounting Principles which is difficult to be distinguished from Changes in Accounting Estimates]

In accordance with revisions of the Corporation Tax Act, the Company and its domestic consolidated subsidiaries have revised the method of depreciation which is based on the revised Corporation Tax Act for property, plant and equipment acquired on or after April 1, 2012 since the three months ended June 30, 2012.

The impact of this change on operating income, ordinary income and Income before income taxes was immaterial.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Amount: Millions of yen)

	FY2011 (As of March 31, 2012)	FY2012 first three months (As of June 30, 2012)
Assets		
Current assets		
Cash and deposits	291,670	253,671
Notes and accounts receivables-trade	254,066	226,957
Short-term investment securities	542,668	588,717
Merchandise and finished goods	169,303	167,315
Work in process	20,574	22,479
Raw materials and supplies	49,803	47,616
Other	187,093	176,445
Allowance for doubtful accounts	(5,611)	(5,334)
Total current assets	1,509,568	1,477,869
Noncurrent assets		
Property, plant and equipment	506,862	500,719
Intangible assets	6,592	3,014
Investments and other assets		
Investment securities	166,921	150,076
Other	113,304	119,219
Allowance for doubtful accounts	(779)	(776)
Allowance for investment loss	(30)	(30)
Total investments and other assets	279,416	268,490
Total noncurrent assets	792,870	772,224
Total assets	2,302,439	2,250,094
Liabilities		
Current liabilities		
Accounts payable-trade	354,899	351,803
Short-term loans payable	222,432	214,317
Current portion of bonds with subscription rights to shares	149,975	149,975
Income taxes payable	21,170	18,663
Provision for product warranties	60,869	56,125
Other	227,681	217,986
Total current liabilities	1,037,028	1,008,871
Noncurrent liabilities		
Long-term loans payable	67,359	67,473
Provision for retirement benefits	36,647	36,506
Provision for disaster	18,065	18,065
Other provision	7,693	7,479
Other	23,888	23,097
Total noncurrent liabilities	153,653	152,622
Total liabilities	1,190,681	1,161,494

(Amount: Millions of yen)

	FY2011 (As of March 31, 2012)	FY2012 first three months (As of June 30, 2012)
Net assets		
Shareholders' equity		
Capital stock	138,014	138,014
Capital surplus	144,364	144,364
Retained earnings	834,296	854,278
Treasury stock	(81)	(81)
Total shareholders' equity	<u>1,116,594</u>	<u>1,136,576</u>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	29,865	20,018
Deferred gains or losses on hedges	(1,119)	1,083
Foreign currency translation adjustment	(157,591)	(178,488)
Total accumulated other comprehensive income	<u>(128,845)</u>	<u>(157,385)</u>
Minority interests	<u>124,009</u>	<u>109,408</u>
Total net assets	<u>1,111,757</u>	<u>1,088,599</u>
Total liabilities and net assets	<u>2,302,439</u>	<u>2,250,094</u>

**(2) Quarterly Consolidated Statements of Income and
Quarterly Consolidated Statements of Comprehensive Income
【Quarterly Consolidated Statements of Income】
(First Three months ended June 30)**

(Amount: Millions of yen)

	FY2011 first three months (April 1 - June 30, 2011)	FY2012 first three months (April 1 - June 30, 2012)
Net sales	607,335	644,765
Cost of sales	462,958	487,545
Gross profit	144,377	157,219
Selling, general and administrative expenses	118,802	121,571
Operating income	25,574	35,648
Non-operating income		
Interest income	3,377	2,887
Dividends income	1,995	2,204
Equity in earnings of affiliates	233	442
Other	2,374	3,703
Total non-operating income	7,980	9,237
Non-operating expenses		
Interest expenses	1,189	1,373
Loss on valuation of securities	1,615	41
Foreign exchange losses	822	2,392
Other	1,162	837
Total non-operating expenses	4,788	4,645
Ordinary income	28,767	40,240
Extraordinary income		
Gain on sales of noncurrent assets	295	240
Gain on sales of investment securities	8,306	-
Total extraordinary income	8,601	240
Extraordinary loss		
Loss on sales of noncurrent assets	152	180
Total extraordinary loss	152	180
Income before income taxes	37,216	40,300
Income taxes	13,854	14,436
Income before minority interests	23,361	25,864
Minority interests in income	4,630	1,393
Net income	18,731	24,470

【Quarterly Consolidated Statements of Comprehensive Income】

(Amount: Millions of yen)

	FY2011 first three months (April 1 – June 30, 2011)	FY2012 first three months (April 1 – June 30, 2012)
Income before minority interests	23,361	25,864
Other comprehensive income		
Valuation difference on available-for-sale securities	6,358	(9,297)
Deferred gains or losses on hedges	596	2,531
Foreign currency translation adjustment	(5,595)	(39,352)
Share of other comprehensive income of associates accounted for using equity method	1,141	1,419
Total other comprehensive income	2,500	(44,699)
Comprehensive income	25,862	(18,835)
Comprehensive income attributable to:		
Comprehensive income attributable to owners of the parent	25,557	(4,069)
Comprehensive income attributable to minority interests	304	(14,766)

(3) Quarterly Consolidated Statements of Cash Flows

(Amount: Millions of yen)

	FY2011 first three months (April 1 – June 30, 2011)	FY2012 first three months (April 1 – June 30, 2012)
Net cash provided by (used in) operating activities		
Income before income taxes	37,216	40,300
Depreciation and amortization	24,985	23,596
Interest and dividends income	(5,372)	(5,091)
Interest expenses	1,189	1,373
Equity in (earnings) losses of affiliates	(233)	(442)
Loss (gain) on sales of investment securities	(8,306)	-
Decrease (increase) in notes and accounts receivable-trade	(5,698)	20,933
Decrease (increase) in inventories	9,047	(6,735)
Increase (decrease) in notes and accounts payable-trade	6,318	4,907
Increase (decrease) in accrued expenses	4,785	172
Other, net	(587)	(10,618)
Subtotal	63,344	68,396
Interest and dividends income received	5,449	4,634
Interest expenses paid	(907)	(1,246)
Income taxes paid	(9,596)	(11,674)
Net cash provided by (used in) operating activities	58,289	60,110
Net cash provided by (used in) investing activities		
Payments into time deposits	(931)	(7)
Proceeds from withdrawal of time deposits	10	6,006
Purchase of short-term investment securities	(13,650)	(1,909)
Proceeds from sales of short-term investment securities	16,614	1,548
Purchases of property, plant and equipment	(31,484)	(25,193)
Proceeds from sales of property, plant and equipment	923	870
Purchase of intangible assets	(1,116)	(192)
Purchases of investment securities	(240)	(1,000)
Proceeds from sales of investment securities	8,306	-
Other, net	274	39
Net cash provided by (used in) investing activities	(21,294)	(19,838)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(2,066)	2,774
Proceeds from long-term loans payable	8,000	9,500
Repayment of long-term loans payable	(11,999)	(15,505)
Cash dividends paid	(3,928)	(4,489)
Cash dividends paid to minority shareholders	(10)	(38)
Other, net	(51)	(1)
Net cash provided by (used in) financing activities	(10,056)	(7,760)
Effect of exchange rate changes on cash and cash equivalents	3,540	(3,334)
Net increase (decrease) in cash and cash equivalents	30,479	29,175
Cash and cash equivalents at beginning of period	631,923	710,530
Cash and cash equivalents at end of period	662,402	739,706

(4) Assumption for Going Concern

None

(5) Segment Information

Net sales and Profit (Loss) of Each Reportable Segment

FY2011 first three months (April 1 – June 30, 2011)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales				
Net sales to external customers	75,419	517,356	14,559	607,335
Internal net sales or transfer among segments	-	-	-	-
Total	75,419	517,356	14,559	607,335
Segment profit ^{*1}	332	23,221	2,020	25,574

FY2012 first three months (April 1 – June 30, 2012)

(Amount: Millions of yen)

	Reportable Segments			
	Motorcycle	Automobile	Marine & Power products, etc.	Total
Net Sales				
Net sales to external customers	59,517	571,896	13,352	644,765
Internal net sales or transfer among segments	-	-	-	-
Total	59,517	571,896	13,352	644,765
Segment profit (loss) ^{*1}	(3,440)	37,526	1,562	35,648

[Notes] *1. Segment profit (loss) is an operating income in the quarterly consolidated statements of income.

2. Main products and services of each segment are as follows.

Segment	Main products and services
Motorcycle	Motorcycles, All terrain vehicles
Automobile	Mini vehicles, Sub-compact vehicles, Standard-sized vehicles
Marine and Power products, etc.	Outboard motors, Engines for snowmobiles, etc., Electro senior vehicles, Houses

(Reference)

As reference information, operating results by geographical areas are as follows:

[Operating Results by Geographical Areas]

FY2011 first three months (April 1 – June 30, 2011)

(Amount: Millions of yen)

	Japan	Europe	North America	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales								
1) Net sales to external customers	250,315	82,896	31,668	222,228	20,226	607,335	-	607,335
2) Internal net sales or transfer among geographical areas	91,662	638	277	4,142	-	96,721	(96,721)	-
Total	341,977	83,534	31,946	226,371	20,226	704,056	(96,721)	607,335
Operating income	10,912	1,868	522	11,915	607	25,826	(251)	25,574

FY2012 first three months (April 1 – June 30, 2012)

(Amount: Millions of yen)

	Japan	Europe	North America	Asia	Other areas	Total	Eliminations	Consolidated
Net Sales								
1) Net sales to external customers	307,755	65,660	23,669	228,351	19,327	644,765	-	644,765
2) Internal net sales or transfer among geographical areas	96,287	537	458	5,139	0	102,423	(102,423)	-
Total	404,043	66,198	24,128	233,491	19,328	747,189	(102,423)	644,765
Operating income (loss)	27,504	(1,341)	(68)	9,199	308	35,603	44	35,648

[Notes] 1. Classification of countries or areas is based on a geographical adjacency.

2. The major countries or areas belonging to classifications other than Japan:

(1) Europe..... Hungary, United Kingdom and Germany

(2) North America..... USA and Canada

(3) Asia..... India, Indonesia and Pakistan

(4) Other Areas..... Australia and Colombia

3. Classification is based on the location of the Company and its consolidated subsidiaries.

(6) Significant Changes in the Amount of Shareholders' Equity

None

4. Supplementary Information

[Breakdown of Consolidated Sales]

(Unit: Thousand)
(Amount: Millions of yen)

		FY2011 first three months (April 1 – June 30, 2011)		FY2012 first three months (April 1 – June 30, 2012)		Change	
		Unit	Amount	Unit	Amount	Unit	Amount
Motorcycle	Domestic	20	6,069	17	5,623	(2)	(446)
	Overseas	357	69,350	324	53,894	(33)	(15,456)
	Europe	19	14,513	12	8,709	(7)	(5,804)
	North America	20	14,818	12	8,675	(7)	(6,142)
	Asia	295	29,400	270	24,953	(24)	(4,446)
	Other areas	21	10,617	28	11,555	6	937
	Total	377	75,419	341	59,517	(36)	(15,902)
Automobile	Domestic	141	191,286	214	256,910	73	65,623
	Overseas	420	326,069	448	314,986	27	(11,083)
	Europe	58	77,732	53	59,218	(5)	(18,513)
	North America	7	14,983	6	13,167	(0)	(1,816)
	Asia	328	201,277	359	210,935	31	9,658
	Other areas	26	32,077	28	31,664	2	(412)
	Total	562	517,356	663	571,896	100	54,539
Marine & Power products, etc.	Domestic	-	4,258	-	4,475	-	216
	Overseas	-	10,300	-	8,876	-	(1,423)
	Europe	-	3,698	-	2,673	-	(1,024)
	North America	-	4,344	-	4,363	-	19
	Asia	-	828	-	555	-	(273)
	Other areas	-	1,428	-	1,284	-	(144)
	Total	-	14,559	-	13,352	-	(1,207)
Total	Domestic		201,615		267,008		65,393
	Overseas		405,720		377,757		(27,963)
	Europe		95,944		70,601		(25,342)
	North America		34,146		26,206		(7,939)
	Asia		231,506		236,444		4,937
	Other areas		44,123		44,505		381
	Total		607,335		644,765		37,430

[Notes] Classification is based on the location of external customers.