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Financial Results for the First Quarter of FY2011 (1 April - 30 June 2011) [All financial information has been prepared in accordance with G.A.A.P. in Japan)](Consolidated)

3 August 2011

Company name: SUZUKI MOTOR CORPORATION

Listings: the First Section of Tokyo Stock Exchange

Code No.: 7269

URL: http://www.globalsuzuki.com/

Representative: Osar

Osamu Suzuki, Chairman & CEO

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Date of Filing Quarterly Securities Report: 9 August 2011

Start of Payment of Cash Dividends: -

Preparation of Supplementary Explanatory Material: Yes

Holding of Presentation Meeting on Quarterly Financial Results: Yes

(Amounts less than one million yen have been omitted)

1. Consolidated Operating Results for FY2011 first quarter (1 April - 30 June 2011)

(1) Consolidated management results (Cumulative) (Percentage indicates change from the same period of the previous fiscal year)

	Net sales		Operating in	ncome	Ordinary	income	Net ind	come
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
FY 2011 First quarter	607,335	-7.5	25,574	-20.0	28,767	-6.0	18,731	23.6
FY 2010 First quarter	656,283	13.7	31,948	365.6	30,610	143.5	15,156	608.8

[Note] Comprehensive Income: FY2011 First Quarter 25,862 million yen(- %) FY2010 First Quarter -20,603 million yen(- %)

	Net income per share, Basic	Net income per share, Diluted
	Yen	Yen
FY 2011 First quarter	33.39	30.68
FY 2010 First quarter	27.15	24.94

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	
	Million Yen	Million Yen	%	
FY 2011 First quarter	2,243,765	1,128,453	44.2	
FY 2010	2,224,344	1,106,999	43.6	

[Reference] Net assets excluding minority interests: FY2011 First quarter 991,208 million yen FY2010 969,577 million yen

2. Cash dividends

		Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual	
	Yen	Yen	Yen	Yen	Yen	
FY2010	-	6.00	-	7.00	13.00	
FY2011	-					
FY2011 (Forecast)		6.00	_	7.00	13.00	

[Note] Revision of forecast of cash dividends during this quarter: None

3. Forecast for Consolidated Operating Results of FY 2011 (1 April 2011 – 31 March 2012)

(Percentage indicates change from the same period of the previous fiscal year)

	Net sales		Operating	income	Ordinary in	,	Net inco	·	Net income per share
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Yen
First Half	1,200,000	-9.0	40,000	-41.9	50,000	-33.3	30,000	-1.4	53.48
Full year	2,610,000	0.1	110,000	2.9	125,000	2.0	50,000	10.7	89.13

[Note] Revisions of forecast of consolidated results during this quarter: None

4. Others

(1) Changes in significant subsidiaries during this quarter: None

New:- Exclusion: -

[Note] Changes in specified subsidiaries (*Tokuteikogaisha*) that accompany with a change in the scope of consolidation during this quarter.

- (2) Application of simplified accounting treatment specific to preparation of consolidated quarterly financial statements: Yes
- (3) Change of accounting policy, Change of accounting estimate, Restatement
 - 1) Changes of accounting policy due to the revision of the accounting standards: None
 - 2) Changes of accounting policy other than 1): None
 - 3) Changes of accounting estimate: None
 - 4) Restatement: None
- (4) Number of outstanding shares (common stock)
 - 1) Number of outstanding shares at end of period (including treasury stock)
 - 2) Number of treasury stock at end of period
 - 3) Average number of outstanding shares during period (consolidated cumulative quarters)

			(Shares)	
FY2011 1Q	561,047,304	FY2010	561,047,304	
FY2011 1Q	81,873	FY2010	81,657	
FY2011 1Q	560,965,543	FY2010 1Q	558,228,738	

(Shares)

Indication regarding the status of the implementation of quarterly review procedure

This quarterly financial report is exempt from the quarterly review procedure under the Financial Instruments and Exchange Act of Japan. At the time of disclosure of this report, the quarterly review procedure is in progress.

* Explanation regarding the appropriate use of forecasts of business results, other information

(Caution with respect to forward-looking statement)

The forward-looking statements are calculated based on currently available information and assumptions and contain risks and uncertainty. Please note that the future results may greatly vary by the changes of various factors. Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rates (mainly Yen/US dollar rate, Yen/Euro rate). Please refer to the "(3) Consolidated Business Forecasts" on page 4 of the [Attachment] for detail such as precondition of the above-mentioned forecast.

(Quarterly Results Supplementary Briefing Materials)

Quarterly Results Supplementary Briefing Materials are available on our website http://www.globalsuzuki.com/ on 3 August.

[Attachment]

Index

1.	. Qualitative Information on Consolidated Results of the Quarterly Period	2
	(1) Consolidated Management Results	2
	(2) Consolidated Financial Positions	
	(3) Consolidated Business Forecasts	4
2.	. Summary Information(others)	4
	(1) Outline of Changes in Significant Subsidiaries	. 4
	(2) Outline of Application of Simplified Accounting Treatment and Specific Accounting Treatment	4
	(3) Outline of Change of Accounting Policy, Change of Accounting Estimate, Restatement	4
	(4) Additional Information	4
3.	. Quarterly Consolidated Financial Statements	5
	(1) Quarterly Consolidated Balance Sheets	5
	(2) Quarterly Consolidated Statements of Income	
	and Quarterly Consolidated Statements of Comprehensive Income	7
	(3) Quarterly Consolidated Statements of Cash Flows	9
	(4) Assumption for Going Concern	10
	(5) Segment Information	10
	(6) Significant Changes in the Amount of Shareholders' Equity	11
4.	. Supplementary Information	12
	Breakdown of Consolidated Sales	12

1. Qualitative Information on Consolidated Results of the Quartery Period

(1) Consolidated Management Results

- Management results of this fiscal year

The management environment of the Group during this consolidated first quarter continues to be in a severe situation. The global economy has gradually recovered because of the economic expansions centering on Asia, but economies in Europe and the U.S. still have been in severe situation as high unemployment rate continues. As for the domestic market, the impact of the Great East Japan Earthquake was concerned, but, upwardtrends come to appear as the supply chain has been on the way to recovery and the production activities has come to recover.

Under these circumstances, consolidated net sales of this first quarter decreased by ¥49.0 billion (7.5%) to ¥607.3billion year-on-year because of the decreased sales in Japan influenced by the Earthquake and appreciation of the yen. As for the consolidated income, the increased income by the cost reduction and decreased expenses could not cover the reduced income by the foreign exchange influences and the decreased sales. Operating income decreased by ¥6.3 billion (20.0%) to ¥25.6 billion year-on-year. and ordinary income decreased by ¥1.8 billion (6.0%) to ¥28.8 billion year-on-year. Net income increased by ¥3.5 billion (23.6%) to ¥18.7 billion year-on-year.

<The operating results by business segmentation> (Motorcycle)

Sales of motorcycle business decreased in Europe, but increased in North America and Asia. As a result, Net sales of motorcycle business increased by ¥5.6 billion (8.0%) to ¥75.4billion year-on-year. Operating income turned around ¥0.3billion surplus and increased by ¥2.1 billion from operating loss in the same period of the previous fiscal year mainly due to the increase of sales and the reduction of the fixed cost.

(Automobile)

Domestic sales were below the same period of the previous fiscal year in which market was expanded by the government subsidies for the purchases of eco-friendly car, due to the impact of the Great East Japan Earthquake on production. Overseas sales also decreased in Asia, North America and Europe, influenced by appreciation of the yen. As a result, Net sales of automobile business decreased by ¥56.5 billion (9.8%) to ¥517.3 billion year-on-year. Operating income also decreased by ¥8.7 billion (27.5%) to ¥23.3 billion year-on-year.

(Marine and Power products, etc.)

Sales of marine and power products, etc. business increased by ¥1.9 billion (14.8%) to ¥14.6 billion year-on-year mainly in Europe, Asia and North America. Operating income also increased by ¥0.3 billion (19.4%) to ¥2.0billion year-on-year.

<The operating results by geographical segmentation> (Japan)

Sales decreased by ¥57.2 billion (14.3%) to ¥342.0 billion year-on-year, last year market was expanded by the government subsidies for the purchases of eco-friendly car, and due to the impact of the Great East Japan Earthquake to production and sales. Operating income decreased by ¥4.9 billion (31.0%) to ¥10.9 billion year-on-year because the profit of cost reduction and decreased expenses could not cover the loss of decreased sales and influence of foreign exchange rates

(Europe)

Sales decreased by ¥2.9 billion (3.4%) to ¥83.5 billion year-on-year. Operating income also decreased by ¥2.1 billion (53.0%) to ¥1.9 billion year-on-year.

(North America)

Sales increased by ¥5.8 billion (22.2%) to ¥31.9 billion year-on-year due to increased sales of motorcycle. Operating income turned around ¥0.5 billion surplus and increased by ¥1.5 billion from operating loss in the same period of the previous fiscal year.

(Asia)

Sales volume of motorcycle and automobile increased, but sales decreased by ¥7.1 billion (3.0%) to ¥226.4 billionyear-on-year due to appreciation of the yen. Operating income increased by ¥0.4 billion (3.4%) to ¥11.9 billion year-on-year.

(Other areas)

Sales in other areas increased by ¥0.7 billion (3.7%) to ¥20.2 billion year-on-year mainly due to increased sales of automobile in Oceania and Africa. Operating income decreased by ¥0.4 billion (40.6%) to ¥0.6 billion year-on-year.

(2) Consolidated Financial Positions

1) Assets, liabilities and net assets

As for the financial conditions at the end of this consolidated first quarter, total assets were ¥2,243.8 billion (increased by ¥19.4 billion from the end of previous consolidated fiscal year), total liabilities were ¥1,115.3 billion (decreased by ¥2.0 billion from the end of previous consolidated fiscal year) and total net assets were ¥1,128.5 billion (increased by ¥21.5 billion from the end of previous consolidated fiscal year).

2) Cash flows

Cash flow from operating activities for the consolidated first quarter increased by ¥58.3 billion (a fund increase of ¥132.8 billion for the same period of the previous fiscal year), and the fund of ¥21.3 billion was used for the acquisition of property, plant and equipment and investments in the investment activities (a fund decrease of ¥47.6 billion for the same period of the previous fiscal year). As a result, free cash flow was plus ¥37.0 billion (a fund increase of 85.2 billion yen for the same period of the previous fiscal year). The fund of ¥10.1 billion decreased for the financing activities by repayment of loan payable, etc. (a fund decrease of ¥19.8 billion for the same period of the previous fiscal year). As a result, the balance of cash and cash equivalents at the end of this consolidated first quarter were ¥662.4 billion, up

¥30.5 billion from the end of the previous consolidated fiscal year.

(3) Consolidated Business Forecasts

The consolidated business forecasts announced on 23 June 2011 are unchanged. The Group will expand its business activities in concerted efforts by implementing reforms in every field to achieve business results that reach or exceed the forecasts.

(Forecasts for Consolidated Operating Results -First Half)

Net Sales	¥1,200 billion	(down	9.0% y-o-y)
Operating income	¥40 billion	(down 4	1.9% y-o-y)
Ordinary income	¥50 billion	(down 3	3.3% y-o-y)
Net income	¥30 billion	(down	1.4% y-o-y)
ForEx rates	¥80/US\$, ¥110/Euro)	

(Forecasts for Consolidated Operating Results - Full Year)

Net Sales	¥2,610 billion	(up 0.1% y-o-y)
Operating income	¥110 billion	(up 2.9% y-o-y)
Ordinary income	¥125 billion	(up 2.0% y-o-y)
Net income	¥50 billion	(up 10.7% y-o-y)

ForEx rates ¥80/US\$, ¥110/Euro

2. Summary Information (Others)

(1) Outline of Changes in Significant Subsidiaries

None

(2) Outline of Application of Simplified Accounting Treatment and Specific Accounting Treatment [Calculation of tax expenses]

As for tax expenses, the effective tax rate after applying the tax effect accounting to the income before income taxes of the consolidated fiscal year including this consolidated first quarter shall be reasonably estimated, and the income before income taxes shall be multiplied by this estimated effective tax rate.

(3) Outline of Change of Accounting Policy, Change of Accounting Estimate, Restatement None

(4) Additional Information

[Application of "accounting standard for accounting changes and error corrections" etc.]

As for accounting changes and error corrections from the beginning of this consolidated first quarter, the "accounting standard for accounting changes and error corrections" (Accounting Standards Board of Japan; ASBJ Statement No.24 4 December 2009) and the "Guidance on accounting standard for accounting changes and error corrections" ASBJ Guidance No.24 4 December 2009) have been applied.

^{*} The business forecasts mentioned above are calculated based on currently available information and assumptions and contain risks and uncertainty. Please note that the actual results may greatly vary by the changes of various factors. Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate (mainly Yen/US dollar rate, Yen/Euro rate).

Quarterly Consolidated Financial Statements Quarterly Consolidated Balance Sheets

,		(Amount: Yen in million)
	FY2010 consolidated fiscal year (As of 31 Mar. 2011)	FY2011 consolidated first quarter (As of 30 Jun. 2011)
Assets		
Current assets		
Cash and deposits	261,264	190,444
Notes and accounts receivables-trade	204,603	209,425
Short-term investment securities	484,110	579,884
Merchandise and finished goods	163,083	152,098
Work in process	22,078	17,109
Raw materials and supplies	46,725	51,989
Other	194,728	206,314
Allowance for doubtful accounts	(3,707)	(3,450)
Total current assets	1,372,885	1,403,816
Noncurrent assets		
Property, plant and equipment	523,724	521,900
Intangible assets	4,781	4,255
Investment and other assets		
Investment securities	182,914	192,067
Other	140,995	122,693
Allowance for doubtful accounts	(862)	(868)
Allowance for investment loss	(95)	(99)
Total investments and other assets	322,952	313,793
Total noncurrent assets	851,458	839,949
Total assets	2,224,344	2,243,765
Liabilities		<u></u> _
Current liabilities		
Accounts payable-trade	267,209	271,824
Short-term loans payable	238,274	240,561
Income taxes payable	11,064	14,268
Provision for product warranties	65,836	65,948
Other	223,337	222,532
Total current liabilities	805,723	815,135
Noncurrent liabilities	`	<u>, </u>
Bonds with subscription rights to shares	149,975	149,975
Long-term loans payable	96,333	85,746
Provision for retirement benefits	37,122	36,361
Other provision	7,905	7,756
Other	20,285	20,336
Total noncurrent liabilities	311,621	300,177
Total liabilities	1,117,345	1,115,312
- Total Habilities	_,,_	

		(Amount, Yen in million)
	FY2010 consolidated fiscal year (As of 31 Mar. 2011)	FY2011 consolidated first quarter (As of 30 Jun. 2011)
	(AS 01 31 Mai. 2011)	(AS 01 30 Juli. 2011)
Net assets		
Shareholders' equity		
Capital stock	138,014	138,014
Capital surplus	144,364	144,364
Retained earnings	788,263	803,067
Treasury stock	(78)	(78)
Total shareholders' equity	1,070,564	1,085,368
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	25,717	31,973
Deferred gains or losses on hedges	(614)	(17)
Foreign currency translation adjustment	(126,089)	(126,115)
Total accumulated other comprehensive income	(100,986)	(94,160)
Minority interests	137,422	137,245
Total net assets	1,106,999	1,128,453
Total liabilities and net assets	2,224,344	2,243,765

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income 【Quarterly Consolidated Statements of Income 】 (First Quarter ended 30 June)

		(Amount: Yen in million)
	FY2010 consolidated first quarter (1 Apr. – 30 Jun. 2010)	FY2011 consolidated first quarter (1 Apr. – 30 Jun. 2011)
Net sales	656,283	607,335
Cost of sales	500,169	462,958
	<u> </u>	
Gross profit	156,113	144,377
Selling, general and administrative expenses	124,164	118,802
Operating income	31,948	25,574
Non-operating income	2.011	2 277
Interest income	3,011	3,377
Dividends income	1,111	1,995
Equity in earnings of affiliates	272	233
Other	3,075	2,374
Total non-operating income	7,471	7,980
Non-operating expenses		
Interest expenses	1,345	1,189
Loss on valuation of securities	5,291	1,615
Other	2,172	1,984
Total non-operating expenses	8,809	4,788
Ordinary income	30,610	28,767
Extraordinary income		
Gain on sales of noncurrent assets	137	295
Gain on sales of investment securities	364	8,306
Total extraordinary income	502	8,601
Extraordinary loss		
Loss on sales of noncurrent assets	85	152
Loss on sales of investment securities	2	-
Total extraordinary loss	87	152
Income before income taxes	31,024	37,216
Income taxes	11,319	13,854
Income before minority interests	19,705	23,361
Minority interests in income	4,549	4,630
Net income	15,156	18,731

【Quarterly Consolidated Statements of Comprehensive Income】

		(Amount: Yen in million)
	FY2010 consolidated	FY2011 consolidated
	first quarter	first quarter
	(1 Apr. – 30 Jun. 2010)	(1 Apr. – 30 Jun. 2011)
Income before minority interests	19,705	23,361
Other comprehensive income		
Valuation difference on available-for-sale securities	(6,717)	6,358
Deferred gains or losses on hedges	4,500	596
Foreign currency translation adjustment	(38,314)	(5,595)
Share of other comprehensive income of associates accounted for using equity method	223	1,141
Total other comprehensive income	(40,308)	2,500
Comprehensive income	(20,603)	25,862
Comprehensive income attributable to:		
Comprehensive income attributable to owners of the parent	(15,117)	25,557
Comprehensive income attributable to minority interests	(5,485)	304

(3) Quarterly Consolidated Statements of Cash Flows

		(Amount: Yen in million)
	FY2010 consolidated first quarter	FY2011 consolidated first quarter
	(1 Apr. – 30 Jun. 2010)	(1 Apr. – 30 Jun. 2011)
Net cash provided by (used in) operating activities		
Income before income taxes	31,024	37,216
Depreciation and amortization	30,526	24,985
Interest and dividends income	(4,122)	(5,372)
Interest expenses	1,345	1,189
Equity in (earnings) losses of affiliates	(272)	(233)
Loss (gain) on sales of investment securities	(362)	(8,306)
Decrease (increase) in notes and accounts receivable-trade	15,904	(5,698)
Decrease (increase) in inventories	(4,388)	9,047
Increase (decrease) in notes and accounts payable-trade	14,264	6,318
Increase (decrease) in accrued expenses	1,493	4,785
Other, net	52,945	(587)
Subtotal	138,356	63,344
Interest and dividends income received	3,836	5,449
Interest expenses paid	(971)	(907)
Income taxes paid	(8,460)	(9,596)
Net cash provided by (used in) operating activities	132,761	58,289
Net cash provided by (used in) investing activities		
Payments into time deposits	(5,953)	(931)
Proceeds from withdrawal of time deposits	7,482	10
Purchase of short-term investment securities	(104,490)	(13,650)
Proceeds from sales of short-term investment securities	105,239	16,614
Purchases of property, plant and equipment	(38,600)	(31,484)
Proceeds from sales of property, plant and equipment	705	923
Purchase of intangible assets	(1,521)	(1,116)
Purchases of investment securities	(12,859)	(240)
Proceeds from sales of investment securities	362	8,306
Other, net	2,078	274
Net cash provided by (used in) investing activities	(47,557)	(21,294)
Net cash provided by (used in) financing activities	· · · · · · · · · · · · · · · · · · ·	
Net increase (decrease) in short-term loans payable	(20,100)	(2,066)
Proceeds from long-term loans payable	8,283	8,000
Repayment of long-term loans payable	(10,546)	(11,999)
Proceeds from issuance of common stock	6,423	-
Cash dividends paid	(3,902)	(3,928)
Cash dividends paid to minority shareholders	(12)	(10)
Other, net	18	(51)
Net cash provided by (used in) financing activities	(19,836)	(10,056)
Effect of exchange rate changes on cash and cash equivalents	(13,300)	3,540
Net increase (decrease) in cash and cash equivalents	52,067	30,479
Cash and cash equivalents at beginning of period	583,456	631,923
Cash and cash equivalents at end of period	635,524	662,402
-	000,02+	002,402

(4) Assumption for Going Concern

None

(5) Segment Information

1. Revenues and Profit (Loss) of Each Reportable Segment

FY2010 consolidated first quarter (1 April – 30 June 2010)

(Amount: Yen in million)

	Reportable Segments						
	Motorcycle	Automobile	Marine & Power products, etc.	Total			
Net Sales							
1) Net sales to external customers	69,818	573,781	12,682	656,283			
Internal net sales or transfer among segments	-	-	-	-			
Total	69,818	573,781	12,682	656,283			
Segment profit (loss)	(1,783)	32,040	1,692	31,948			

FY2011 consolidated first quarter (1 April – 30 June 2011)

(Amount: Yen in million)

	Reportable Segments						
	Motorcycle	Automobile	Marine & Power products, etc.	Total			
Net Sales							
1) Net sales to external customers	75,419	517,356	14,559	607,335			
Internal net sales or transfer among segments	-	-	-	-			
Total	75,419	517,356	14,559	607,335			
Segment profit	332	23,221	2,020	25,574			

[Notes] 1. Segment profit(loss) is an operating income in the quarterly consolidated statements of income.

2. Main products and services of each segment are as follows.

Segment	Main products and services
Motorcycle	Motorcycles, All terrain vehicles
Automobile	Mini vehicles, Sub-compact vehicles, Standard-sized vehicles
Marine and Power products, etc.	Outboard motors, Engines for snowmobiles, etc., Electro senior vehicles, Houses

2. Change of business classification method

The Group has classified the businesses into four categories," motorcycle business," "automobile business", "Marine and Power products, etc. business" and "financial services businesses". But from this consolidated first quarter, the Group classifies the businesses into three categories, according to the characteristic of products and services "motorcycle business," "automobile business," and "Marine and Power products, etc. business" to grasp information of business structure and management environment of the Group more accurately.

As a result, sales of the previous consolidated first quarter decreased by ¥2,147 million for the "automobile business", ¥24 million for the "Marine and Power products, etc." and ¥12,217 million for "financial services business", and increased by ¥14,389 million for the "eliminations or corporate assets". Segment income(loss) increased by ¥10 million for the "automobile business", ¥664 million for the "eliminations or corporate assets" and decreased by ¥675 million for the "financial services business".

(Reference)

As reference information, operating results by geographical areas are as follows:

[Operating Results by Geographical Areas]

FY2010 consolidated first quarter (1 April – 30 June 2010)

(Amount: Yen in million)

	Japan	Europe	North America	Asia	Other areas	Total	Eliminations or corporate assets	Consolidated
Net Sales								
1) Net sales to external customers	301,700	83,575	25,340	226,171	19,495	656,283	-	656,283
Internal net sales or transfer among segments	97,514	2,856	802	7,280	1	108,453	(108,453)	-
Total	399,214	86,431	26,142	233,451	19,495	764,736	(108,453)	656,283
Operating income (loss)	15,811	3,978	-959	11,527	1,022	31,381	567	31,948

FY2011 consolidated first quarter (1 April – 30 June 2011)

(Amount: Yen in million)

	Japan	Europe	North America	Asia	Other areas	Total	Eliminations or corporate assets	Consolidated
Net Sales								
1) Net sales to external customers	250,315	82,896	31,668	222,228	20,226	607,335	-	607,335
Internal net sales or transfer among segments	91,662	638	277	4,142	-	96,721	(96,721)	-
Total	341,977	83,534	31,946	226,371	20,226	704,056	(96,721)	607,335
Operating income (loss)	10,912	1,868	522	11,915	607	25,826	(251)	25,574

[Notes] 1. Segmentation is based on a geographical adjacency.

- 2. The major countries or areas belonging to segments other than Japan:
 - (1) Europe Hungary, Great Britain and Germany
 - (2) North America USA and Canada
 - (3) AsiaIndia, Indonesia and Pakistan
 - (4) Other areasAustralia and Colombia

(6) Significant Changes in the Amount of Shareholders' Equity

None

4. Supplementary information

[Breakdown of Consolidated Sales]

(Unit: Thousand and less than one thousand units have been omitted) (Amount: Yen in million and less than one million yen have been omitted)

		FY2010 consolidated FY2011 consolidated		consolidated			
			t quarter 30 Jun. 2010)		st quarter 30 Jun. 2011)	Cł	nange
		Unit	Amount	Unit	Amount	Unit	Amount
	Domestic	19	6,325	20	6,069	0	(256)
	Overseas	308	63,492	357	69,350	48	5,857
M	Europe	28	19,509	19	14,513	(8)	(4,995)
Motorcycle	North America	4	5,117	20	14,818	16	9,700
ycle	Asia	254	27,922	295	29,400	40	1,477
	Other areas	21	10,941	21	10,617	0	(323)
'	Sum	328	69,818	377	75,419	49	5,601
	Domestic	184	227,741	141	191,286	(43)	(36,455)
	Overseas	425	346,040	420	326,069	(4)	(19,970)
Aut	Europe	62	78,032	58	77,732	(3)	(300)
Automobile	North America	8	18,263	7	14,983	(0)	(3,280)
bile	Asia	319	208,898	328	201,277	8	(7,621)
	Other areas	34	40,845	26	32,077	(8)	(8,768)
	Sum	610	573,781	562	517,356	(47)	(56,425)
ем	Domestic	-	4,496	-	4,258	-	(237)
Marine & Power products,	Overseas	-	8,186	-	10,300	-	2,114
& Po	Europe	-	2,599	-	3,698	-	1,098
wer p	North America	-	3,078	-	3,244	-	166
rodu	Asia	-	1,116	-	1,928	-	811
	Other areas	-	1,392	-	1,428	-	36
etc.	Sum	-	12,682	-	14,559	-	1,876
	Domestic		238,564		201,615		(36,949)
	Overseas		417,718		405,720		(11,998)
	Europe		100,141		95,944		(4,197)
Total	North America		26,459		33,046		6,586
	Asia		237,938	/	232,606		(5,331)
	Other areas		53,179		44,123		(9,055)
	Sum		656,283		607,335		(48,947)