

# FY2010 First Quarter Financial Results



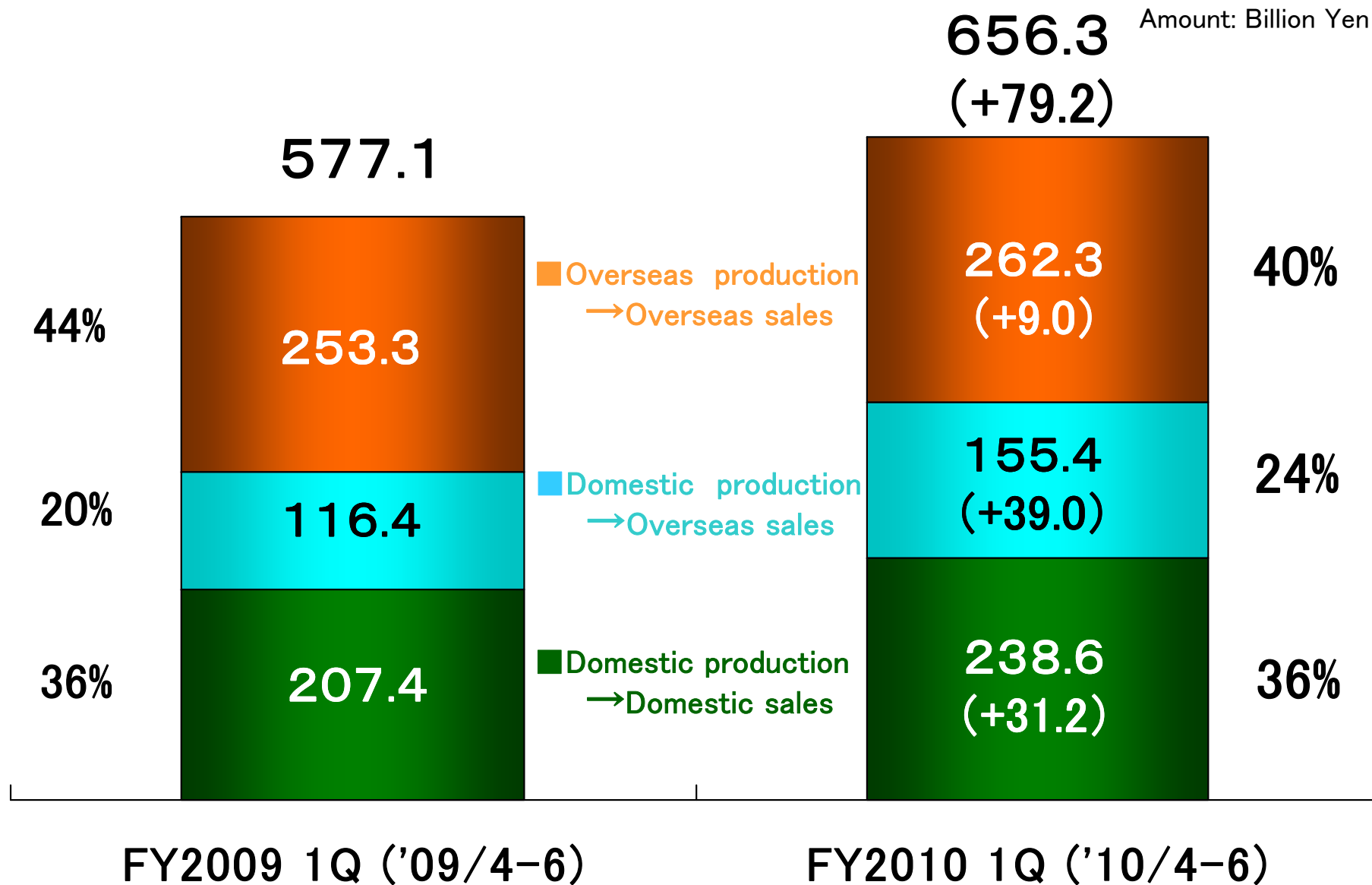
**SUZUKI MOTOR CORPORATION**  
**3 August 2010**

Amount: Billion Yen

	FY2010 1Q (2010/4-6)	FY2009 1Q (2009/4-6)	Change	
Net sales	656.3	577.1	+79.2	+13.7%
Operating income (Ratio)	31.9 (4.9%)	6.9 (1.2%)	+25.0	+365.6%
Ordinary income (Ratio)	30.6 (4.7%)	12.6 (2.2%)	+18.0	+143.5%
Net income (Ratio)	15.2 (2.3%)	2.1 (0.4%)	+13.1	+608.8%



# Consolidated: Net Sales



# Consolidated: Net Sales Year-on-Year Comparison

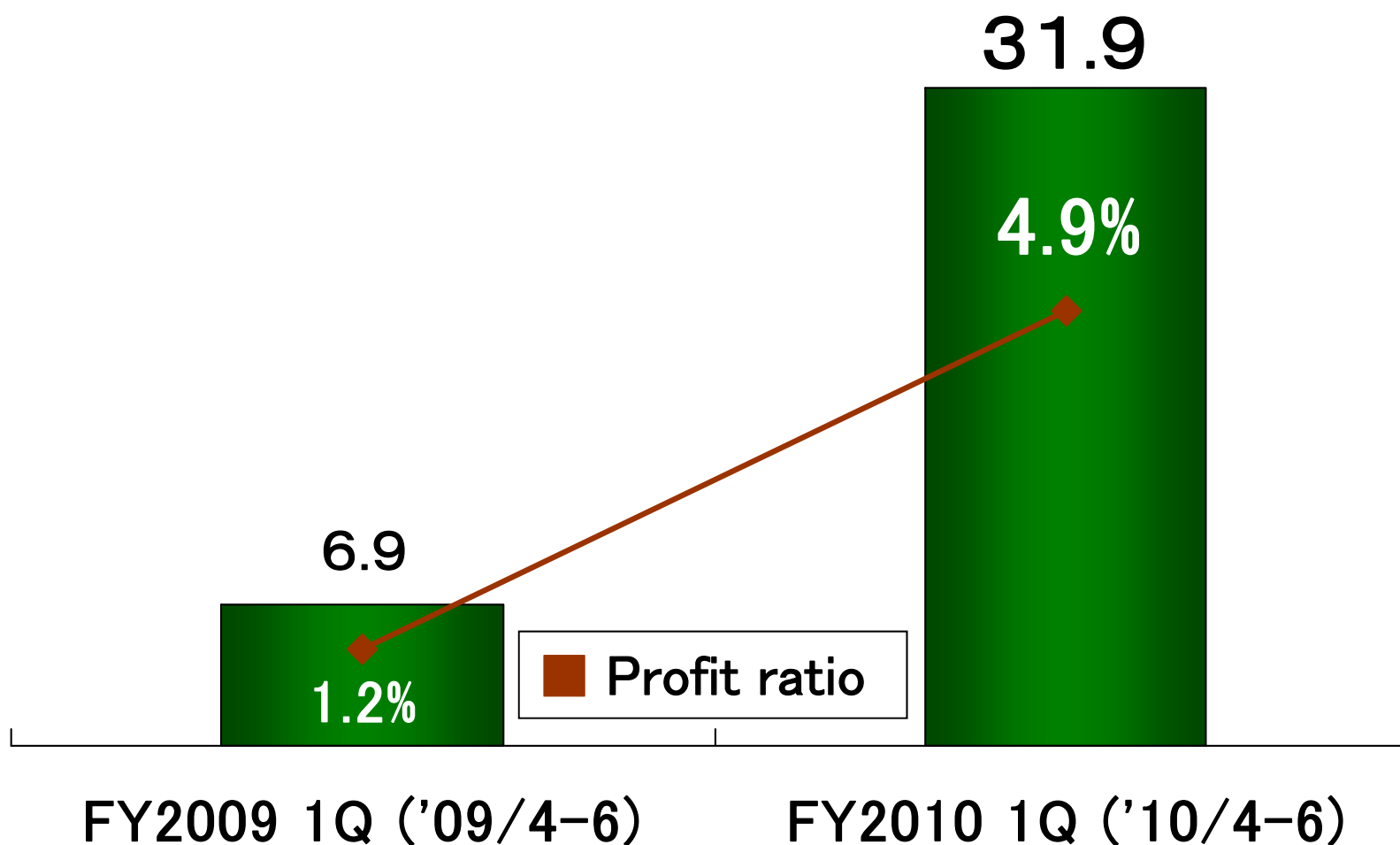
※Excluding Financial Services business

Amount: Billion Yen

	Motorcycle	Automobile	Marine & Power products, etc.	Total	(Effect of ForEX rates Conversion)
Domestic total	-1.0	+32.7	+0.3	+32.0	
Overseas total	-10.1	+56.8	+1.3	+48.0	-10.1
Europe	-1.8	-10.7	+0.1	-12.4	-13.0
North America	-18.1	-4.1	+0.3	-21.9	-0.8
Asia	+7.0	+53.3	+0.2	+60.5	-0.1
Others	+2.8	+18.3	+0.7	+21.8	+3.8
<b>Grand total</b>	<b>-11.1</b>	<b>+89.5</b>	<b>+1.6</b>	<b>+80.0</b>	<b>-10.1</b>
(Effect of ForEX rates Conversion)	-0.8	-9.0	-0.3	-10.1	

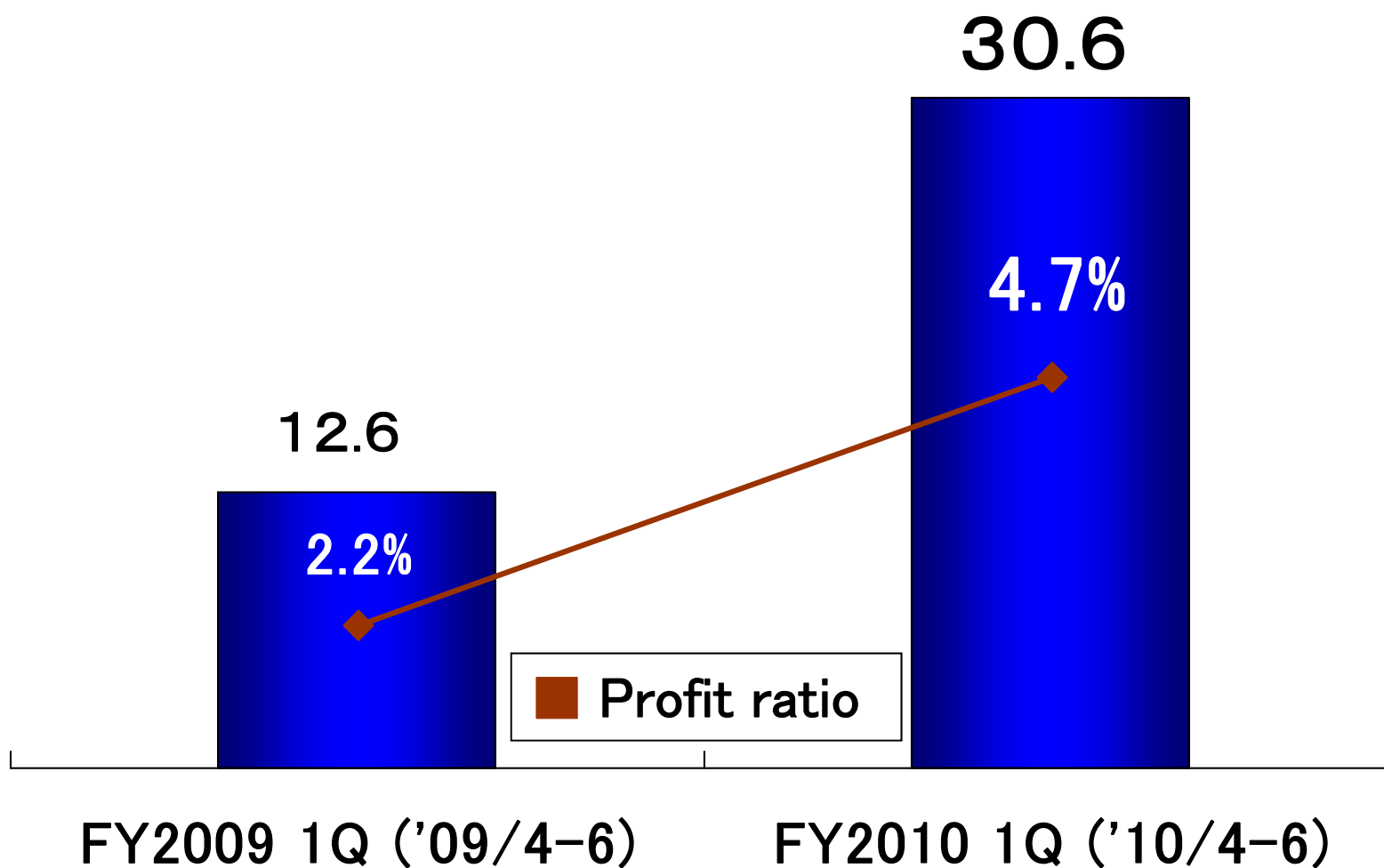
Amount: Billion Yen

*25.0 (+365.6%) increase in profit*



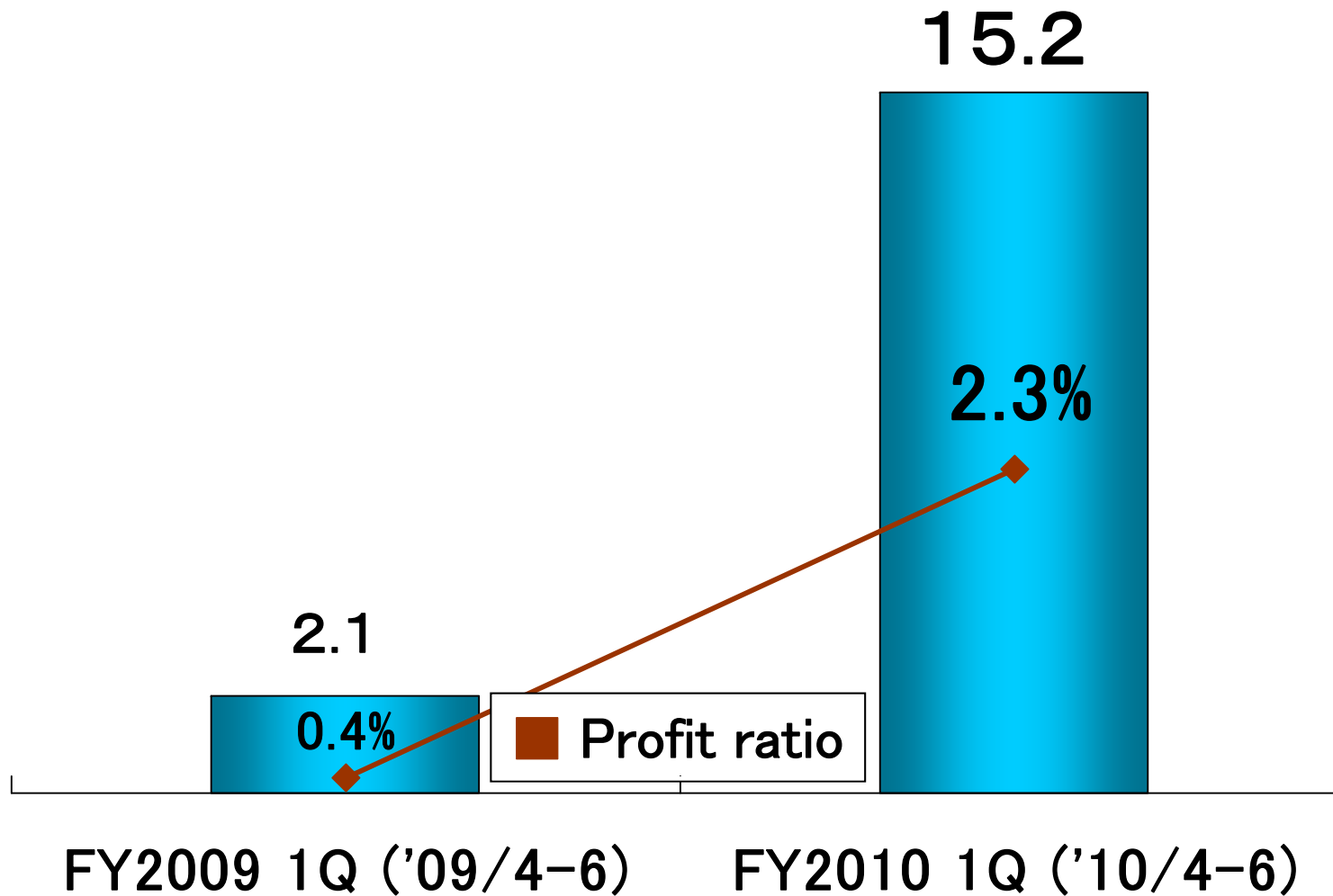
Amount: Billion Yen

*18.0 (+143.5%) increase in profit*



Amount: Billion Yen

*13.1 (+608.8%) increase in profit*

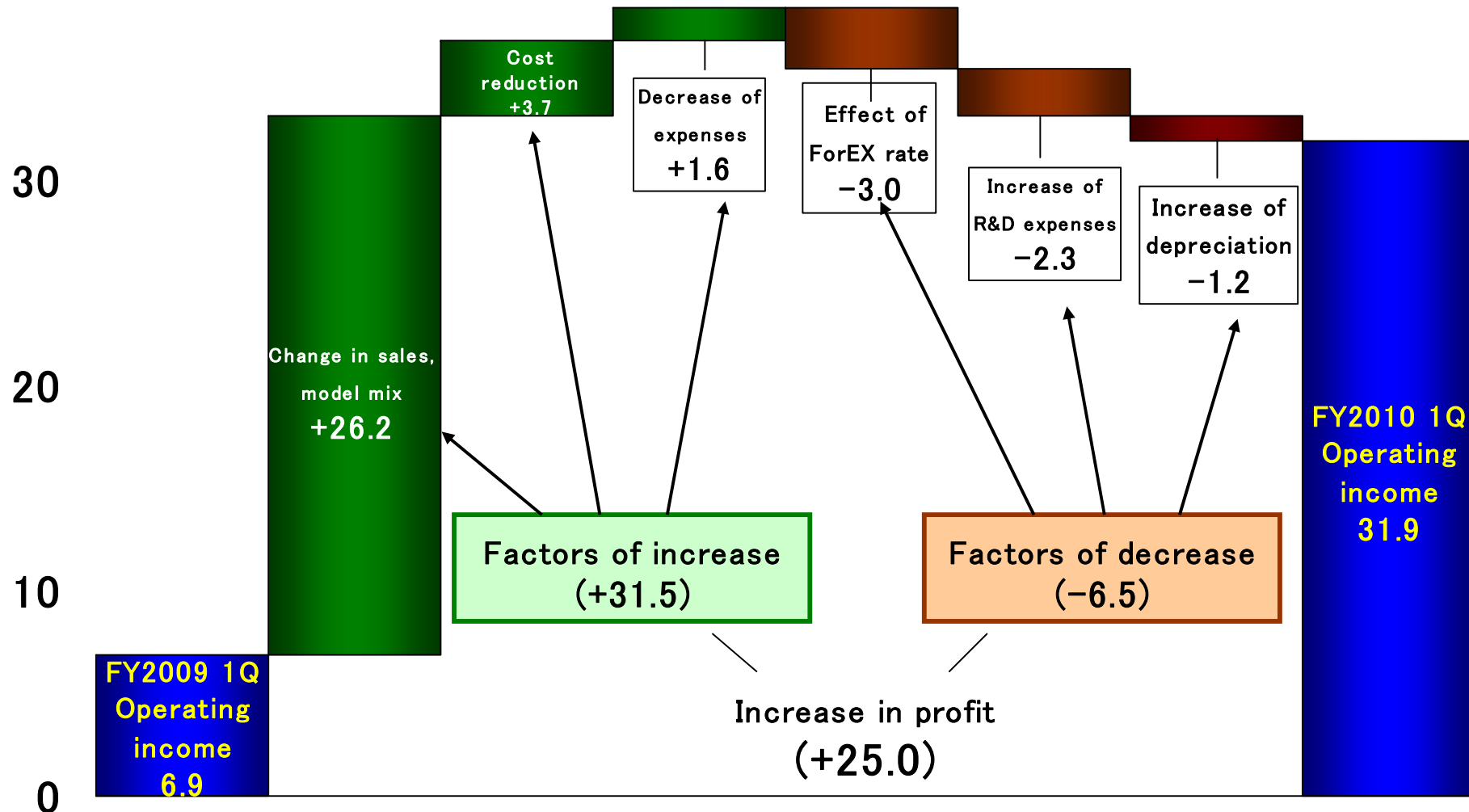




# Consolidated: Factors of Change in Operating Income

40

Amount: Billion Yen



(Change in sales, model mix includes effect of raw material prices -3.2)





## Consolidated: Foreign Exchange Rates

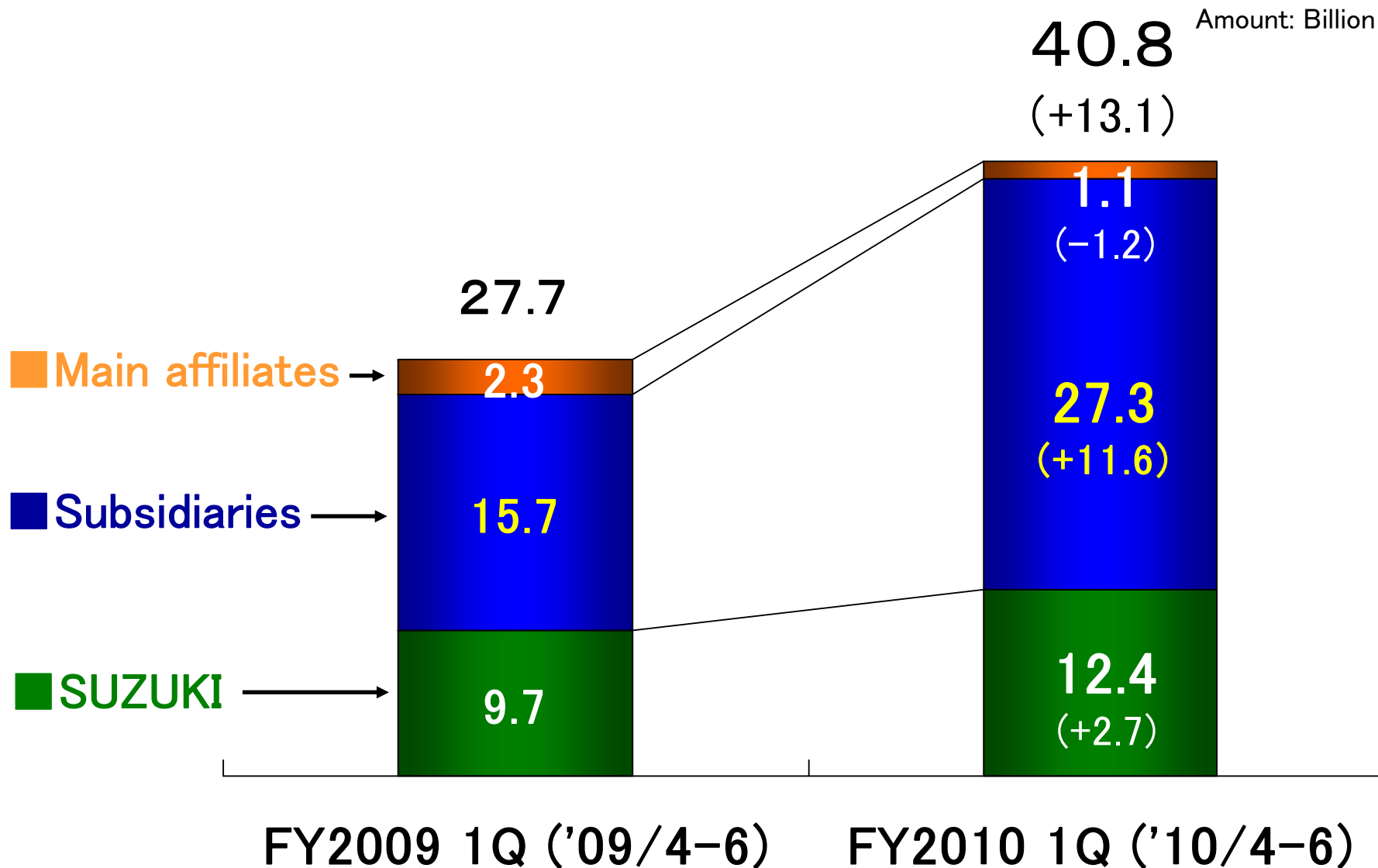
Page9

	U.S. Dollar	Euro	Others
FY2010 1Q ( '10/4-6)	92 Yen	118 Yen	—
FY2009 1Q ( '09/4-6)	97 Yen	135 Yen	—
Change	-5 Yen	-17 Yen	—
Effect of ForEX rates	-0.8 bln.Yen	-3.5 bln.Yen	+1.3 bln.Yen
Total	-3.0 bln.Yen		



# Consolidated: Capital Expenditures (including CAPEX of main affiliates)

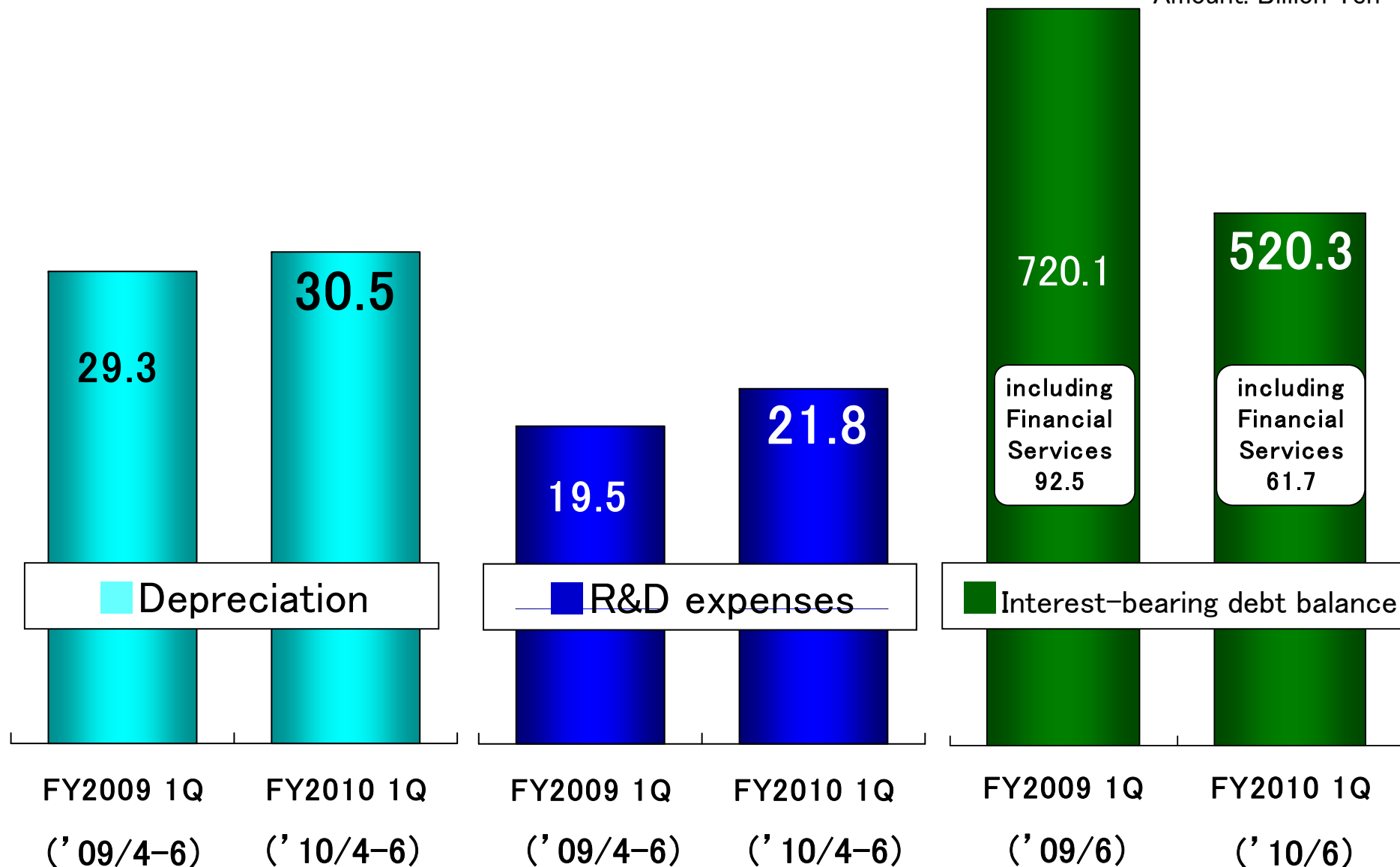
Amount: Billion Yen



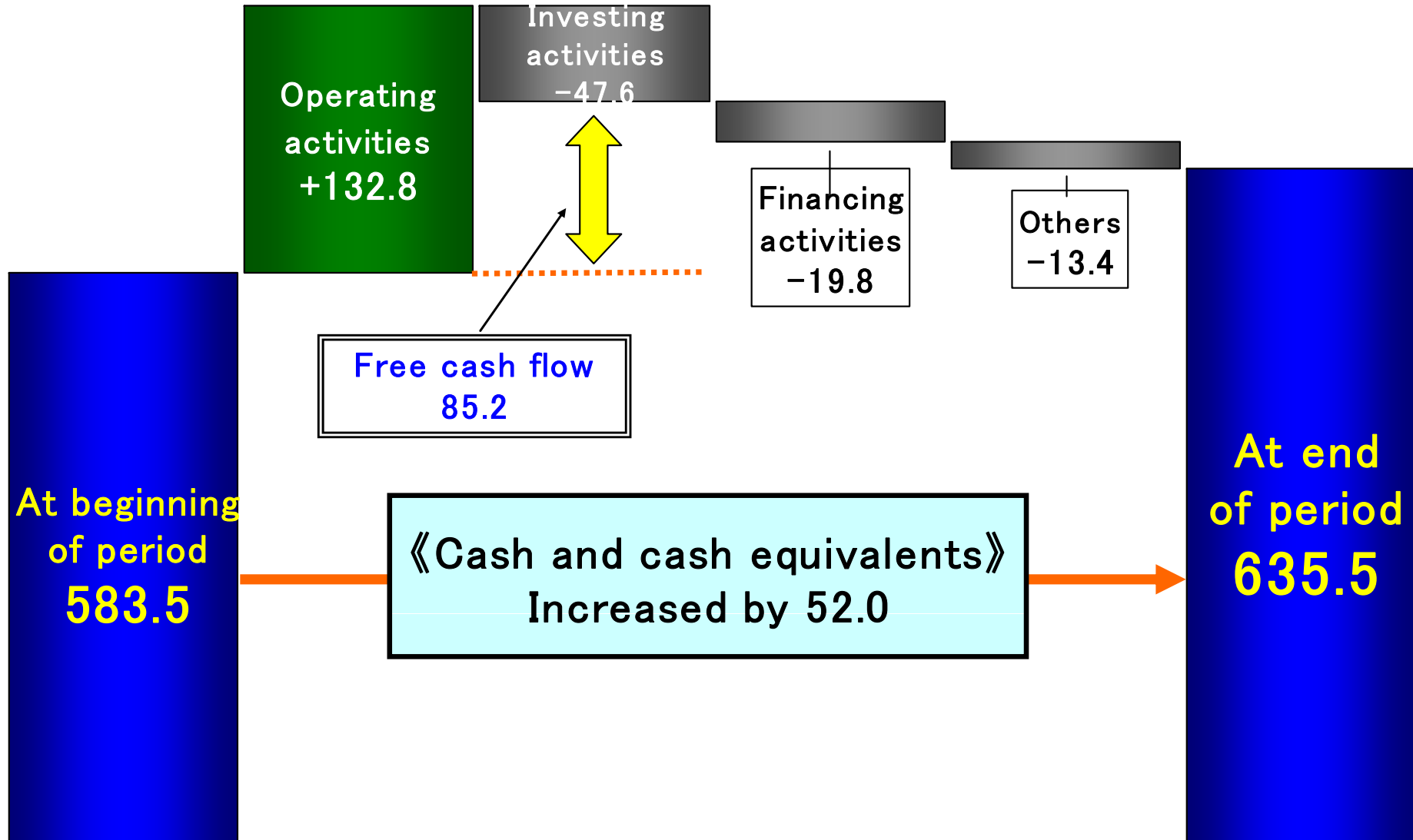


# Consolidated: Depreciation, R&D Expenses, Interest-Bearing Debt balance

Amount: Billion Yen



Amount: Billion Yen



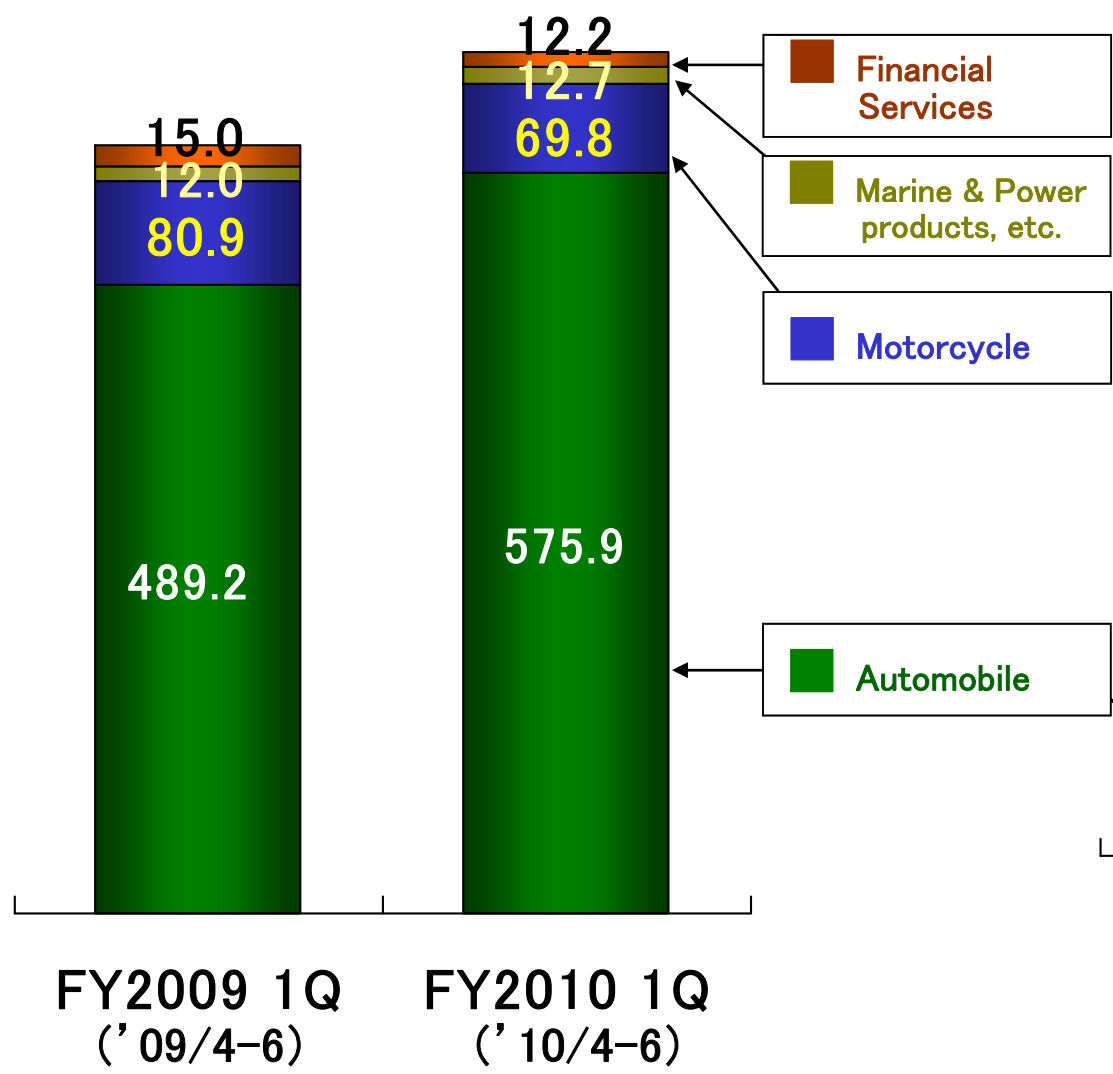
Amount: Billion Yen

	'08/10-12	'09/1-3	'09/4-6	'09/7-9	'09/10-12	'10/1-3	'10/4-6
Operating activities	-106.8	+22.7	+53.8	+102.7	+73.5	+96.4	+132.8
Investing activities	-76.6	-66.9	-24.3	-45.2	-188.2	-24.6	-47.6
<b>FCF</b>	<b>-183.4</b>	<b>-44.2</b>	<b>+29.5</b>	<b>+57.5</b>	<b>-114.7</b>	<b>+71.8</b>	<b>+85.2</b>
Financing activities	+7.2	+262.5	+31.9	-48.2	+19.8	+99.9	-19.8
Others	-4.1	-10.0	+4.0	-6.5	+5.3	+5.4	-13.4
Total amount of change	-180.3	+208.3	+65.4	+2.8	-89.6	+177.1	+52.0

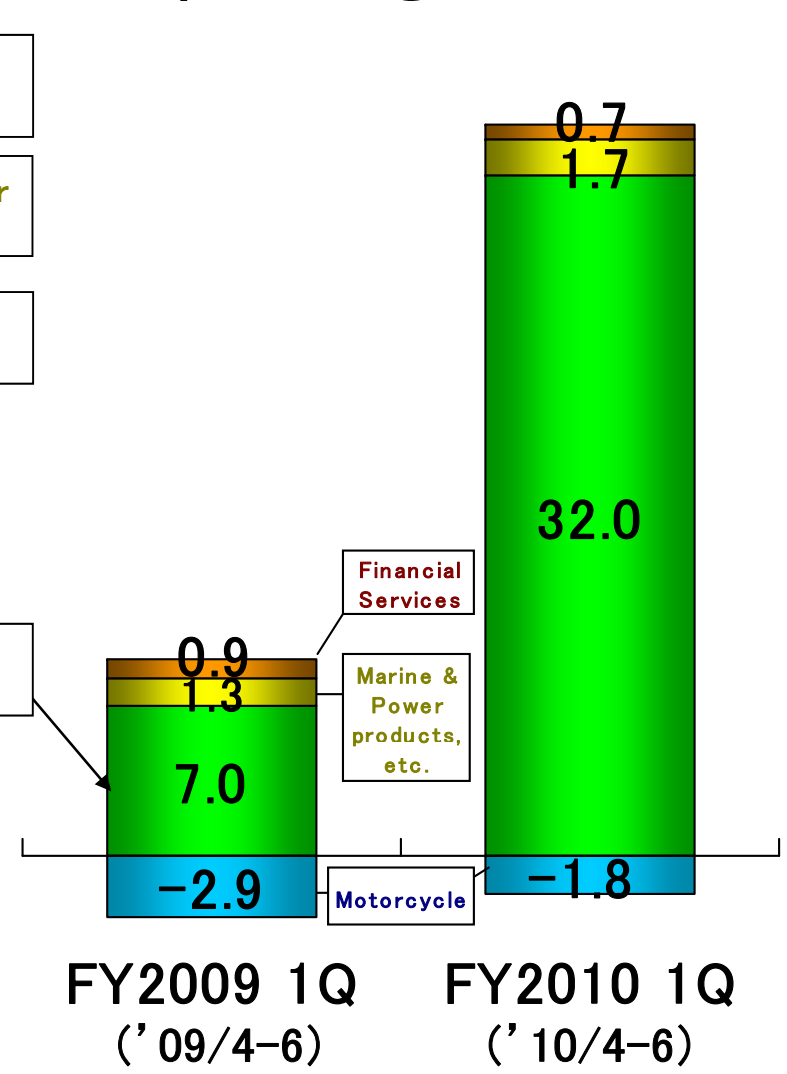


Amount: Billion Yen

### Net sales



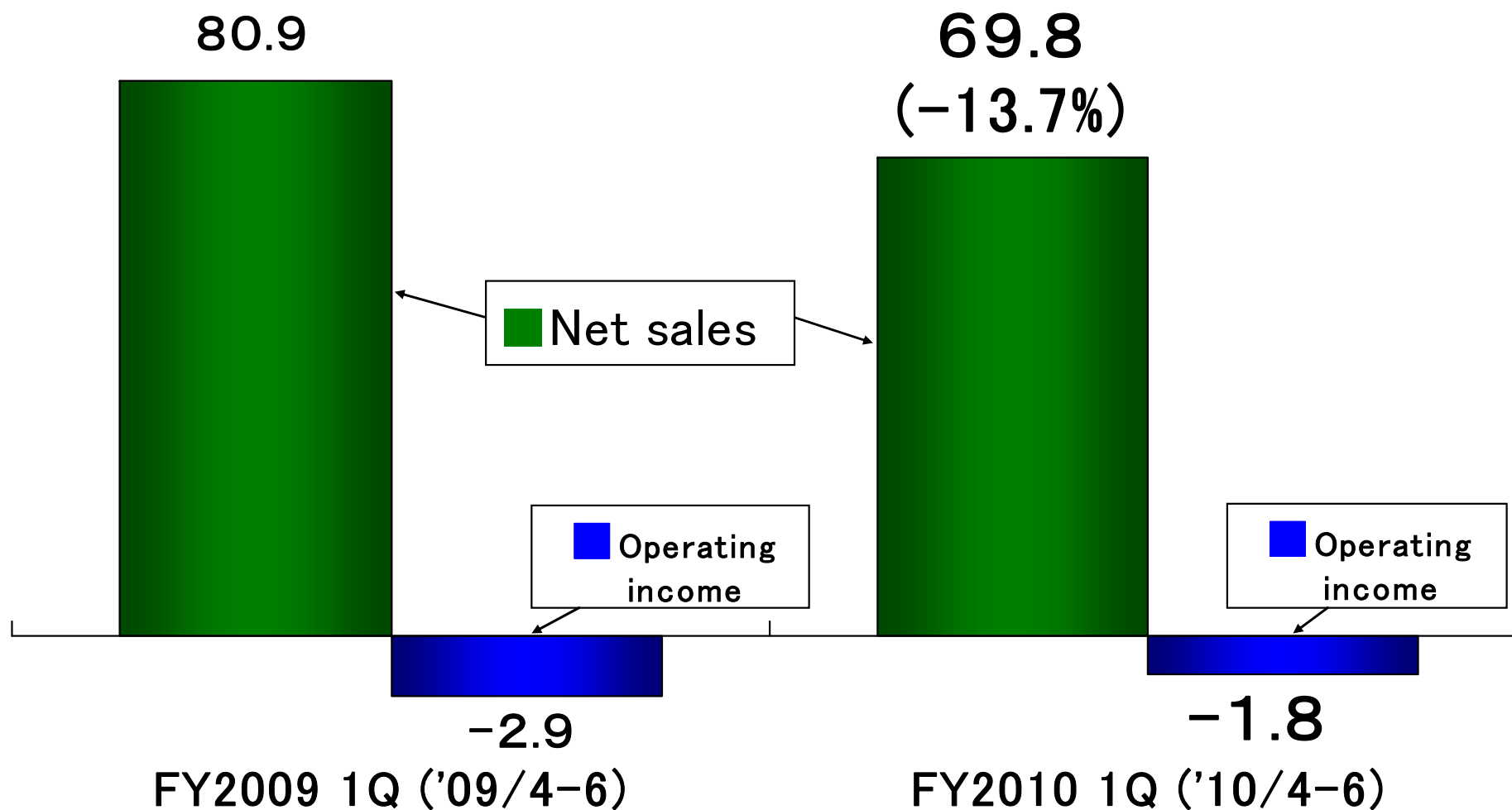
### Operating income





# Consolidated: Operating Results by Business (Motorcycle)

Amount: Billion Yen

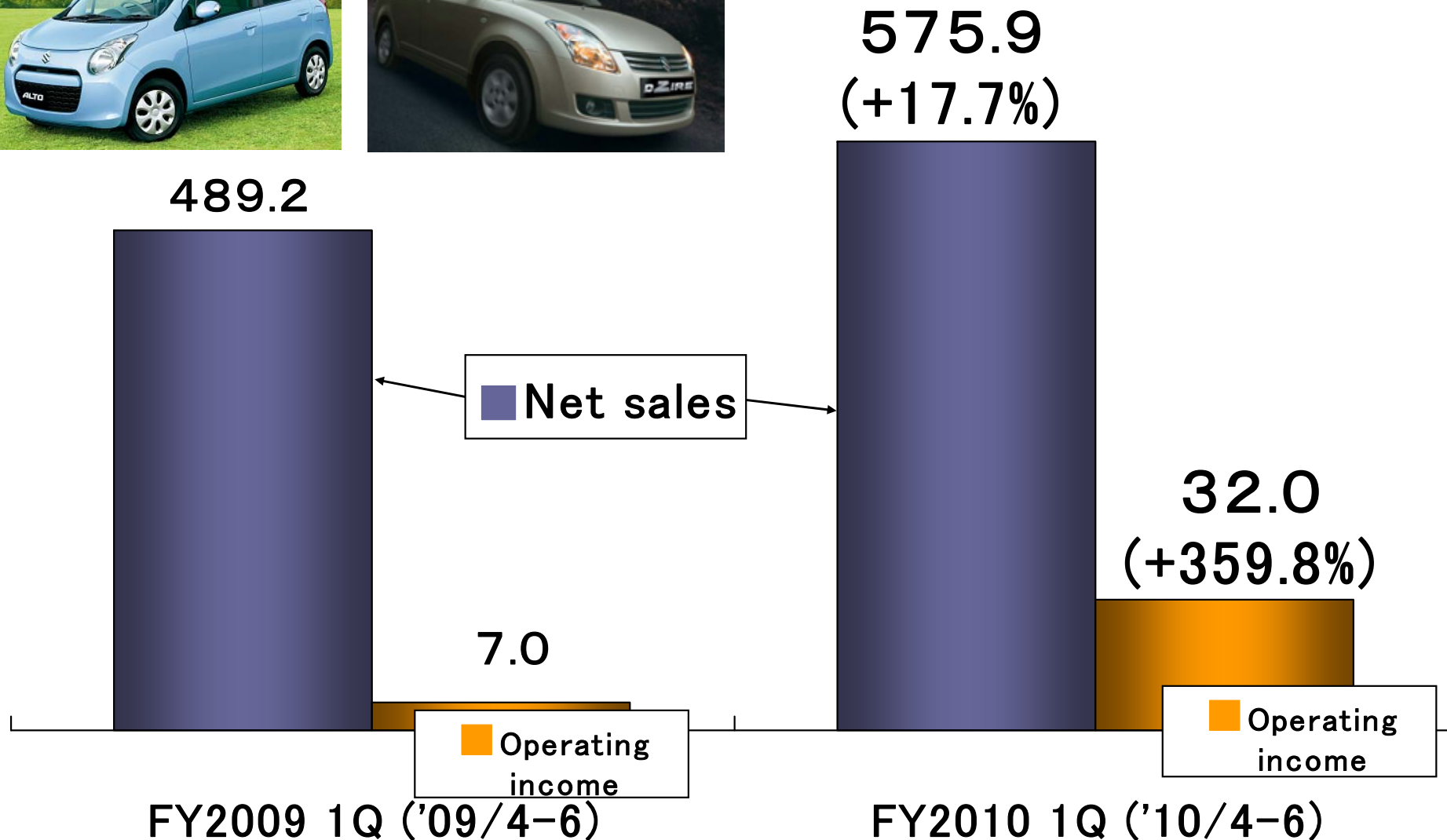




# Consolidated: Operating Results by Business (Automobile)



Amount: Billion Yen

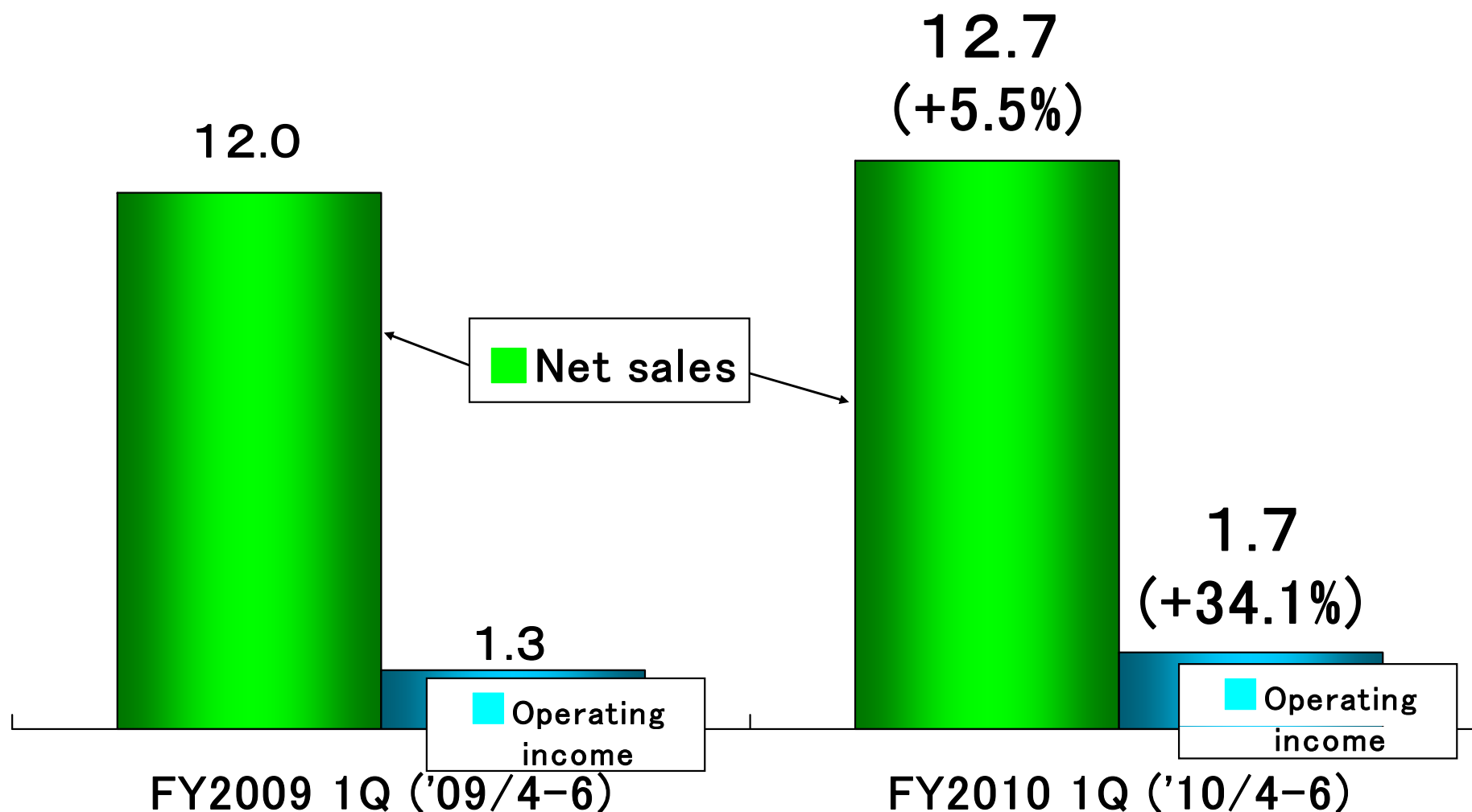






# Consolidated: Operating Results by Business (Marine and Power products, etc.)

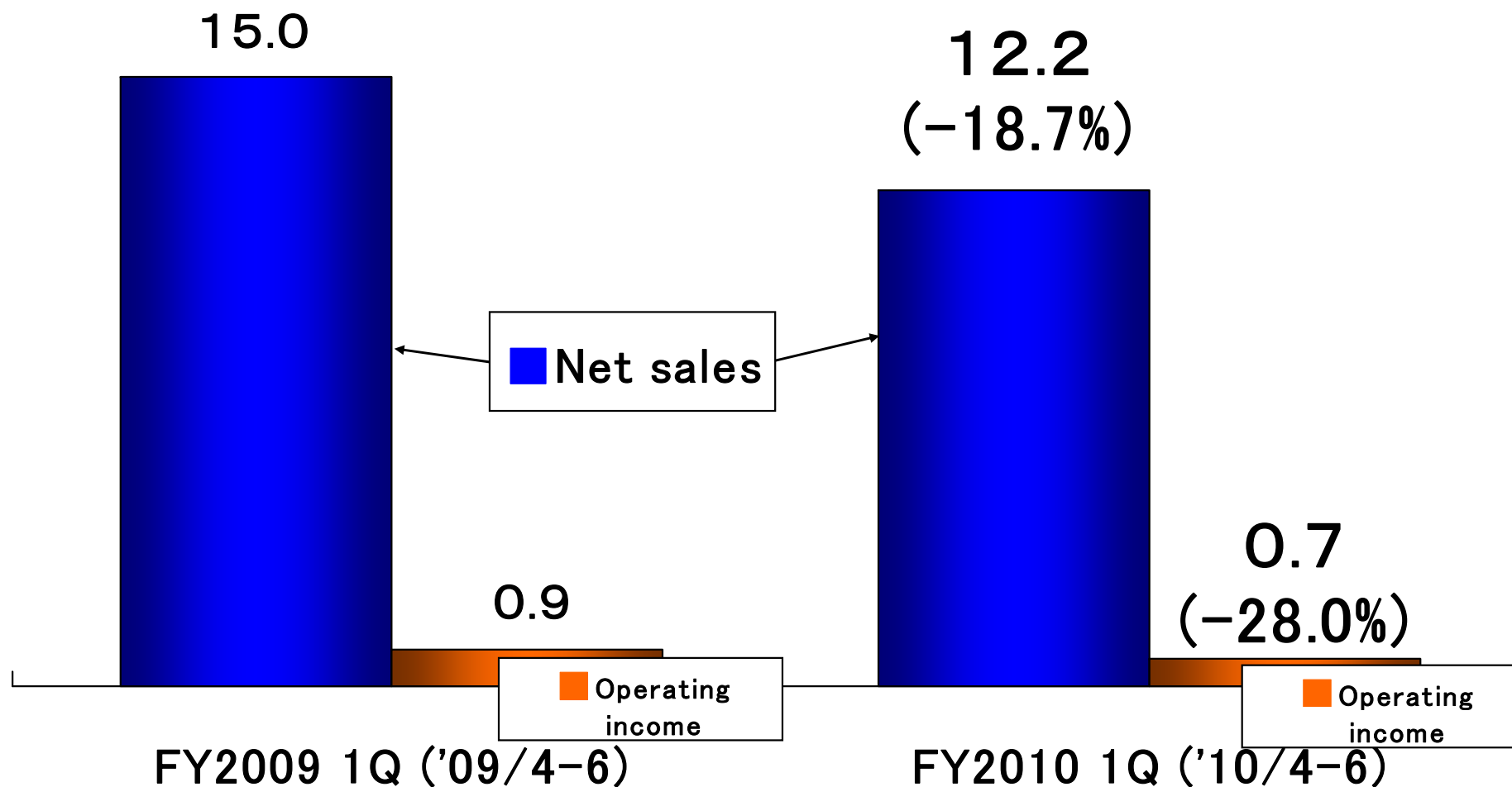
Amount: Billion Yen





# Consolidated: Operating Results by Business (Financial Services)

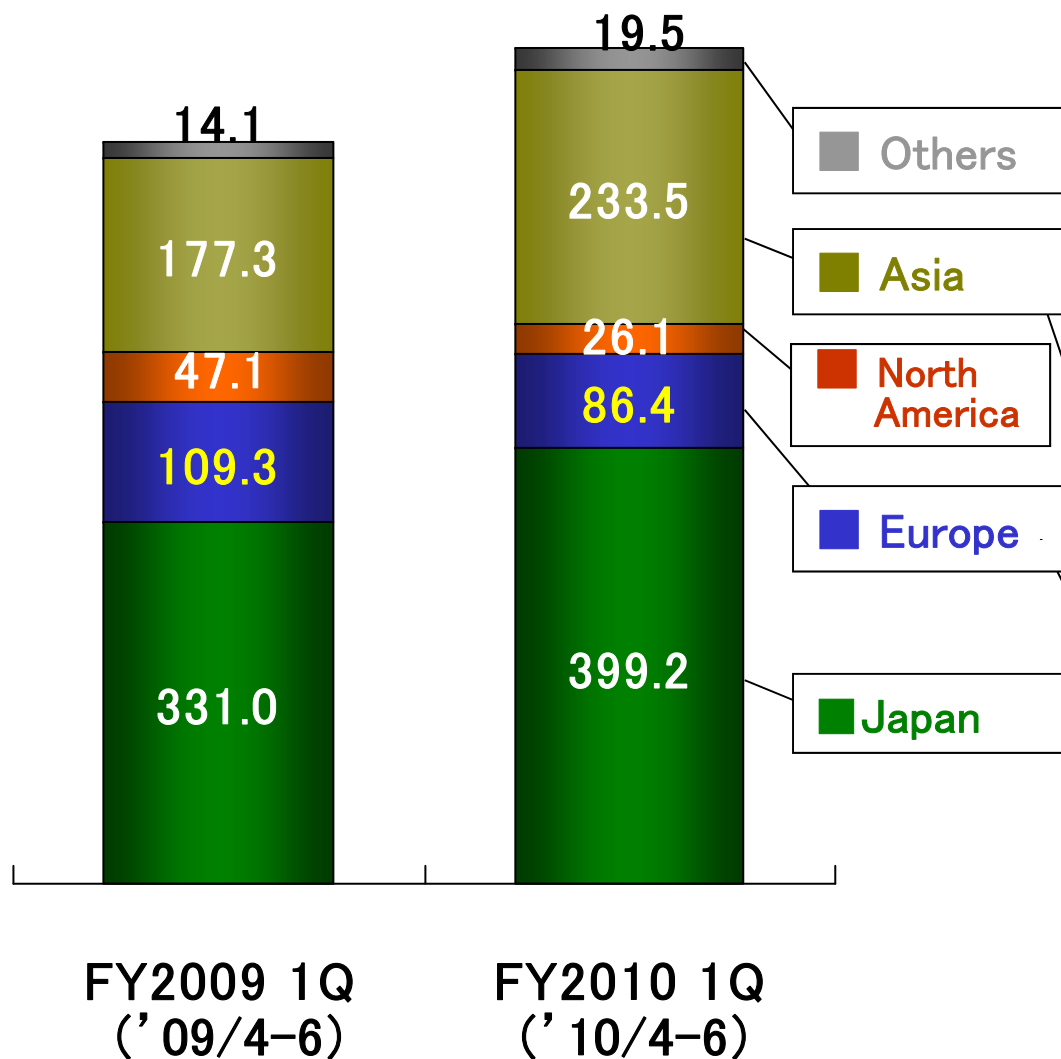
Amount: Billion Yen





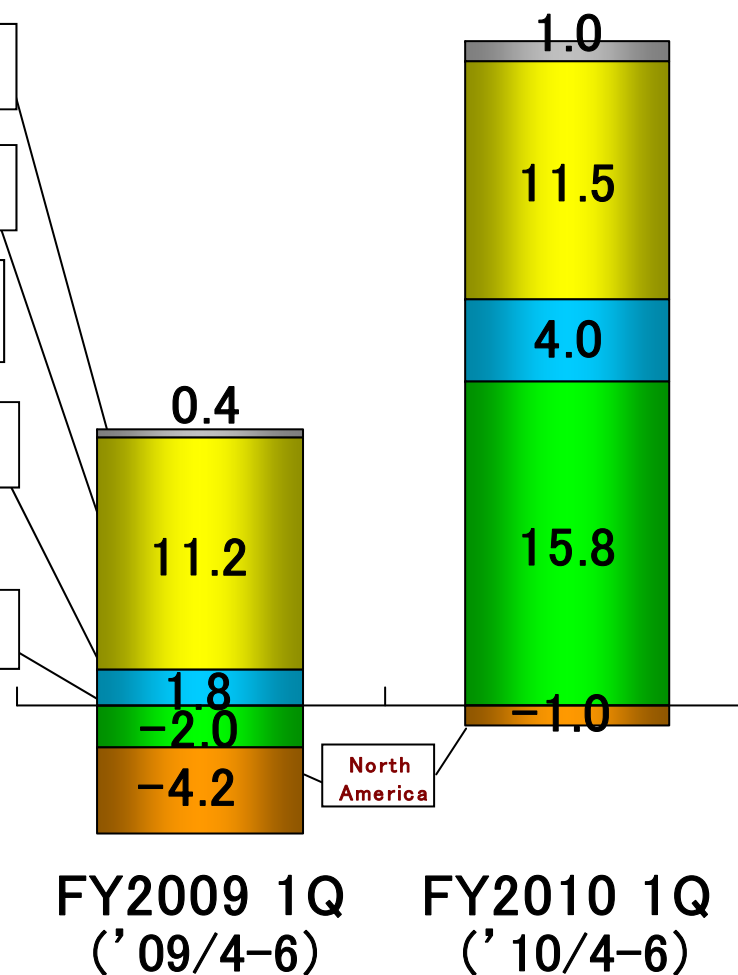
# Consolidated: Operating Results by Geographic Areas

## Net sales



## Operating income

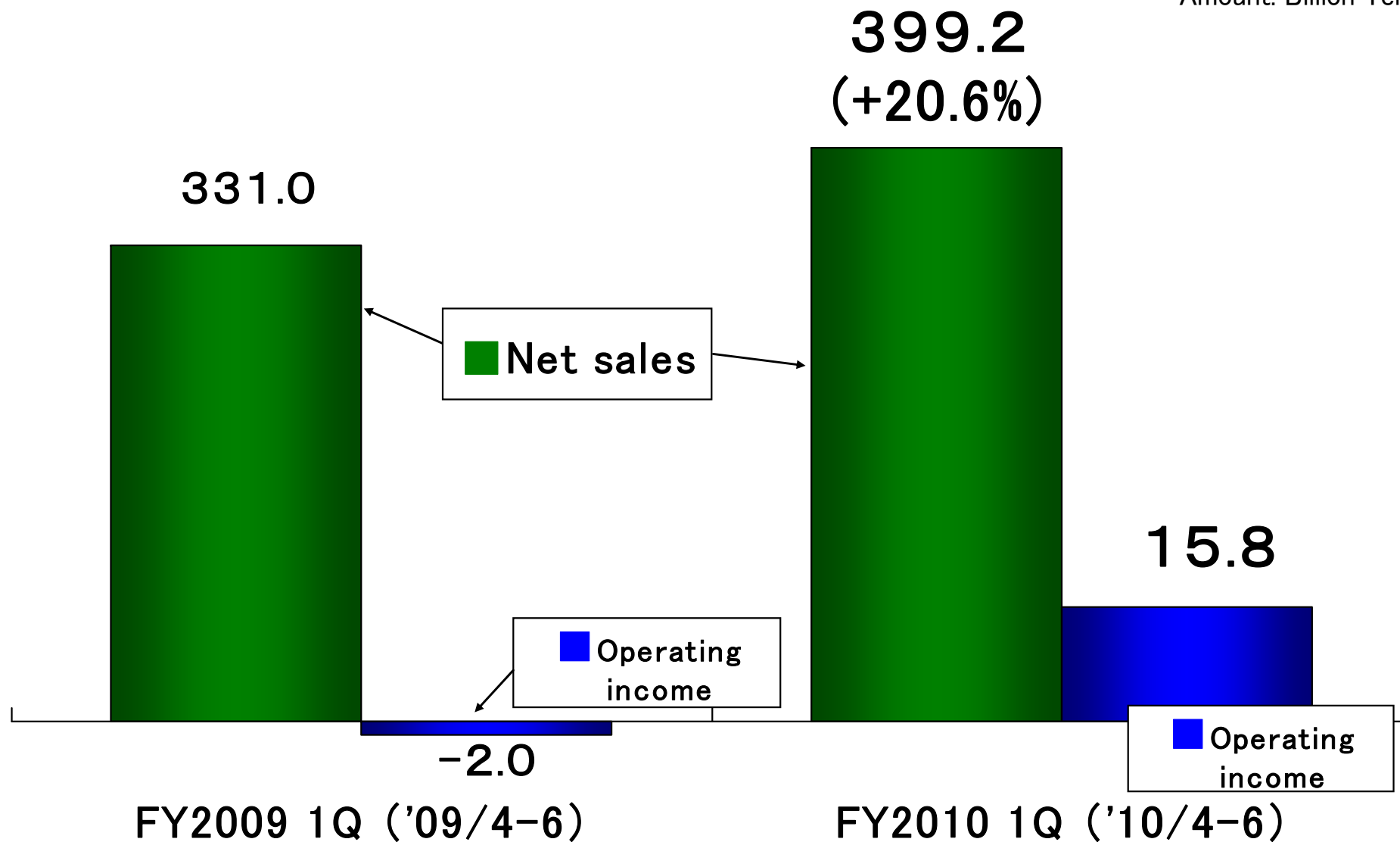
Amount: Billion Yen





# Consolidated: Operating Results by Geographic Areas (Japan)

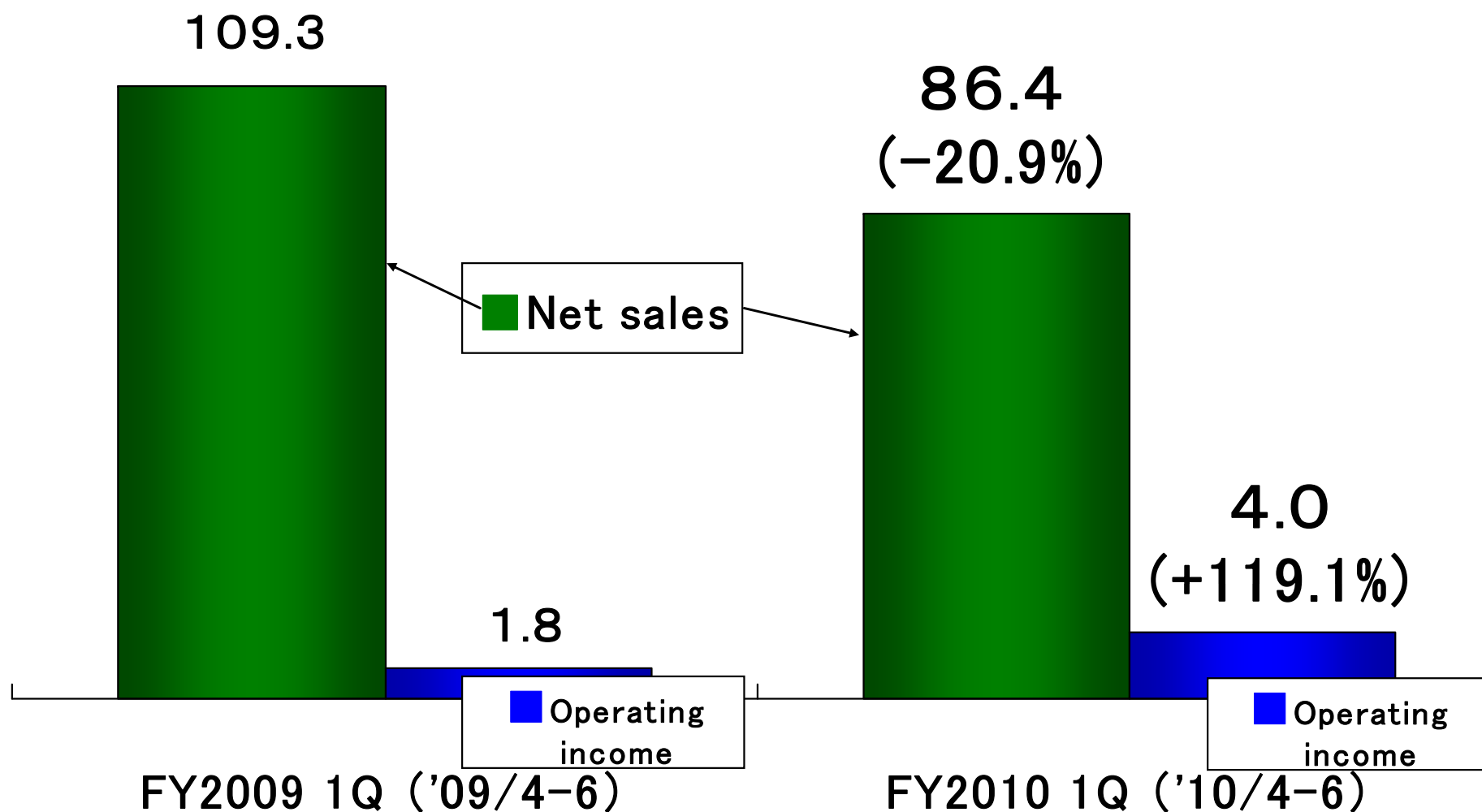
Amount: Billion Yen





# Consolidated: Operating Results by Geographic Areas (Europe)

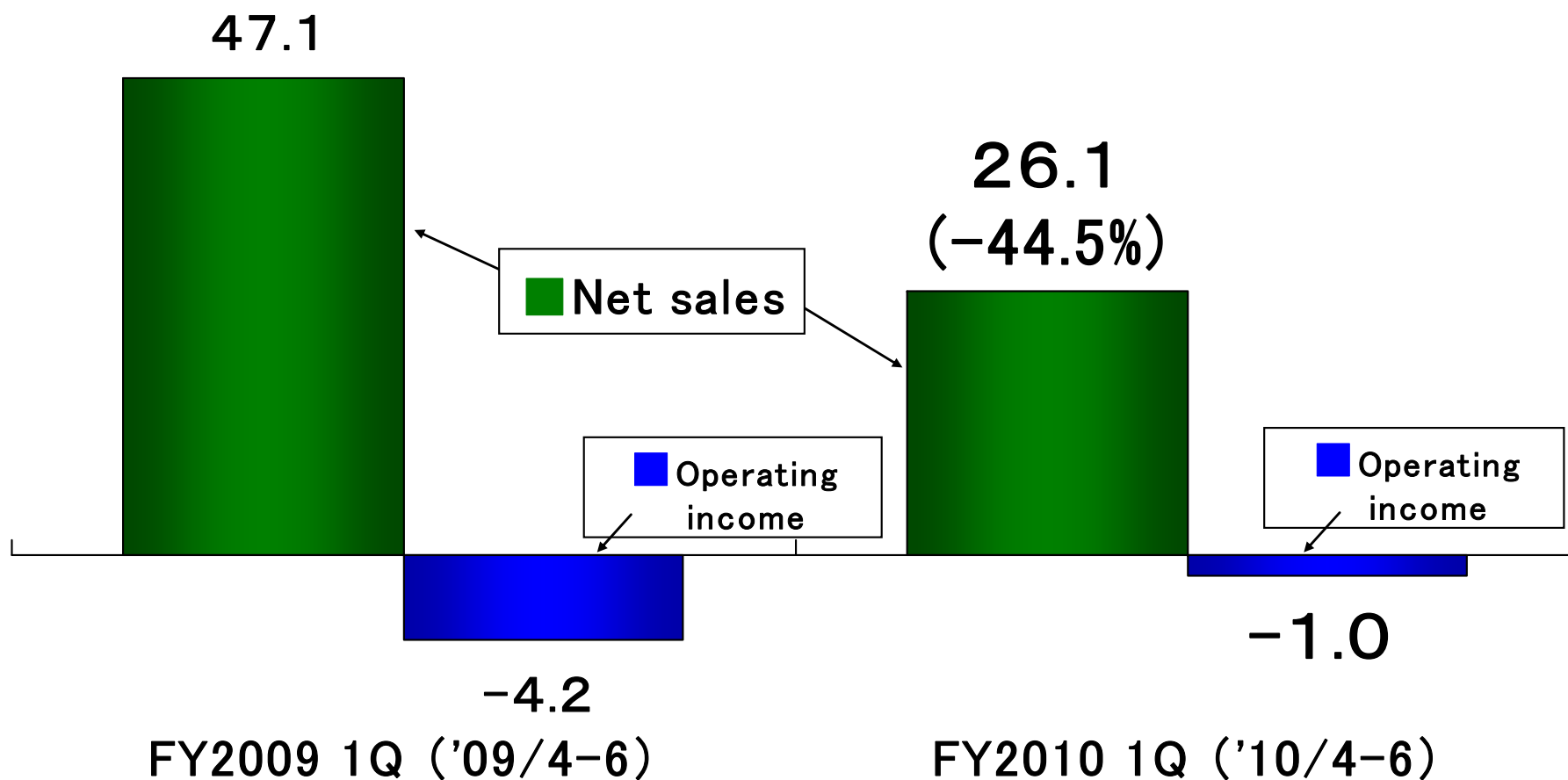
Amount: Billion Yen





# Consolidated: Operating Results by Geographic Areas (North America)

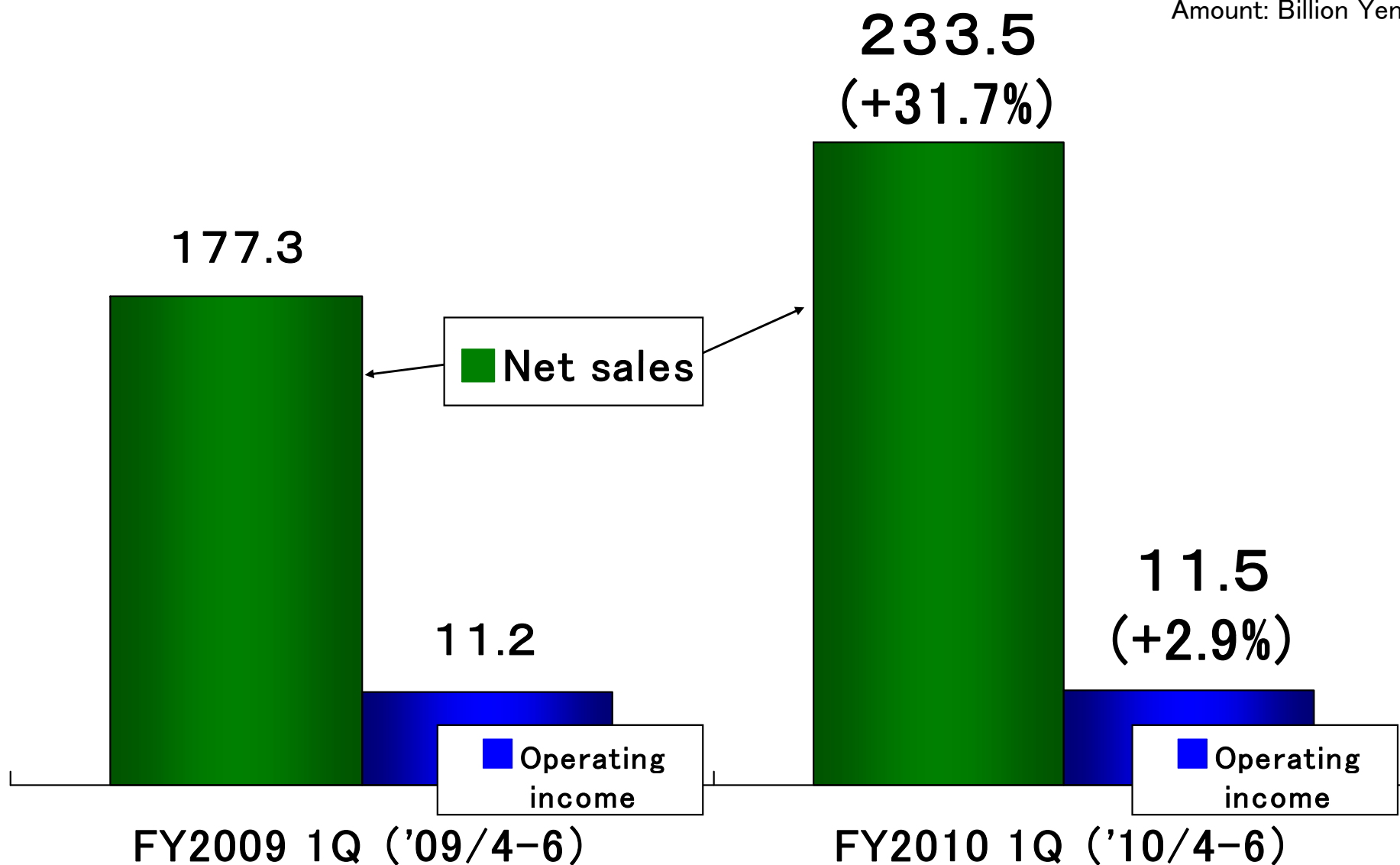
Amount: Billion Yen





# Consolidated: Operating Results by Geographic Areas (Asia)

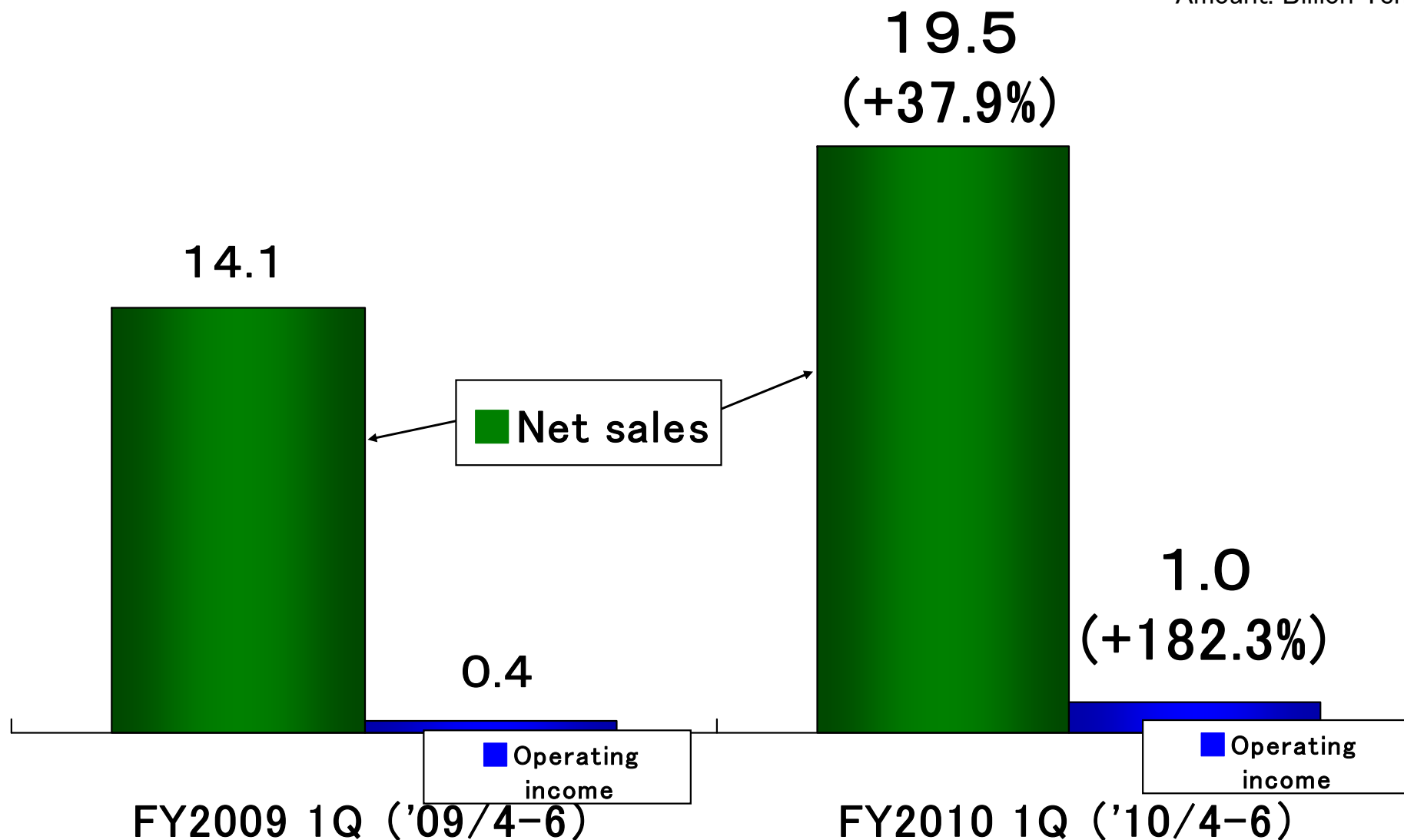
Amount: Billion Yen





# Consolidated: Operating Results by Geographic Areas (Others)

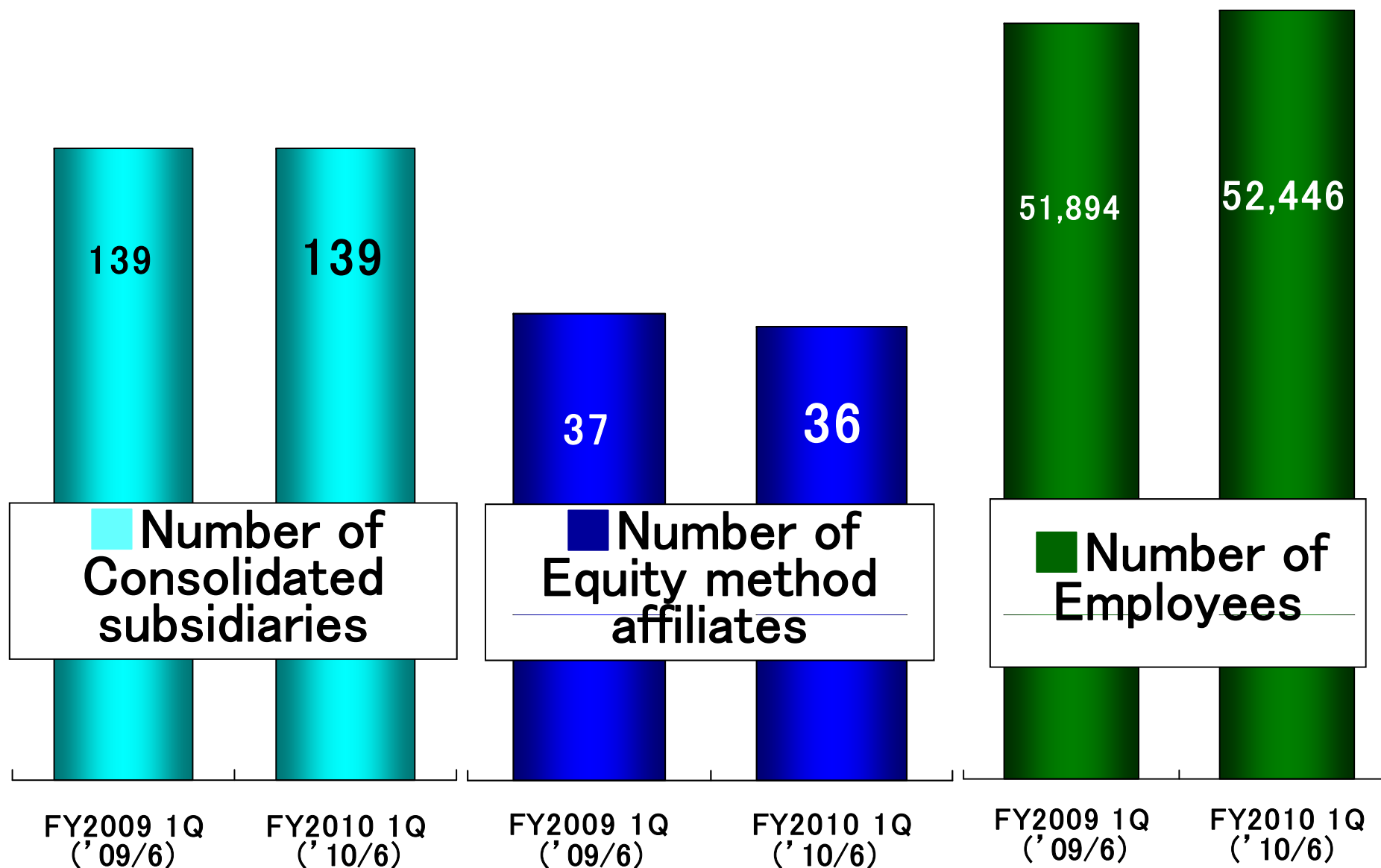
Amount: Billion Yen







# Consolidated: Consolidated subsidiaries, Equity method affiliates and Employees





## Consolidated: FY2010 Forecast

(There is no change from the original forecast)

Page26

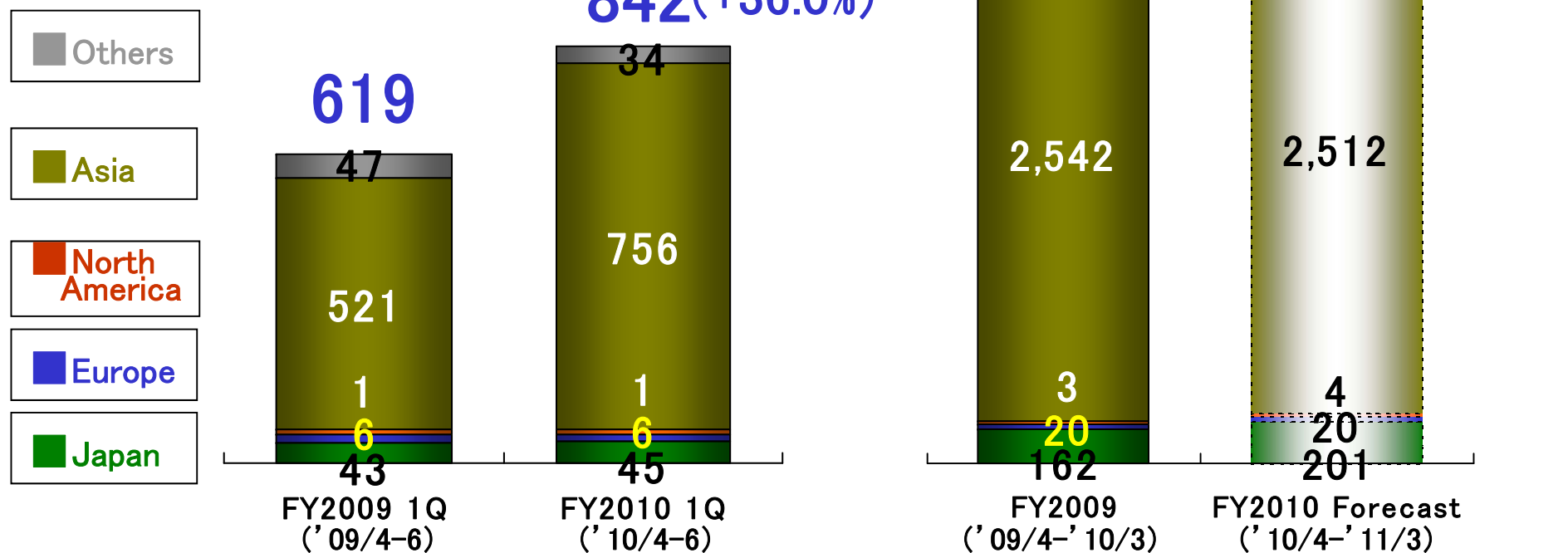
*Sales and earnings remain unchanged from the previous fiscal year*

	FY2010 Forecast	FY2009 Actual result
Net sales	2,500.0 bln.Yen	2,469.1 bln.Yen
Operating income	80.0 bln.Yen	79.4 bln.Yen
Ordinary income	95.0 bln.Yen	93.8 bln.Yen
Net income	30.0 bln.Yen	28.9 bln.Yen
ForEX rates	U.S. Dollar 90 Yen	93 Yen
	Euro 115 Yen	131 Yen

(Unit: thousands)

## « 1st quarter »

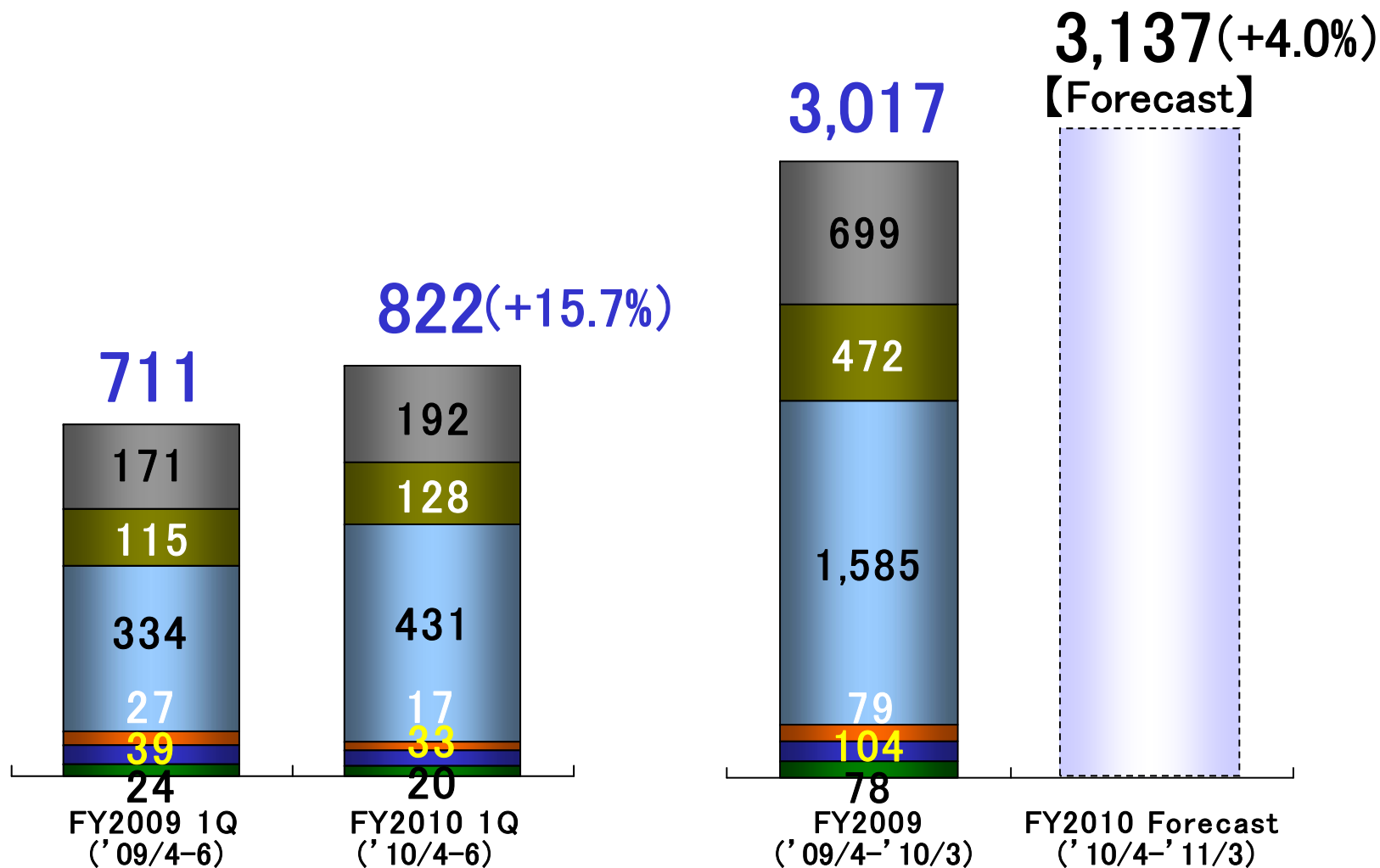
## « Full year »



(Unit: thousands)

## « 1st quarter »

## « Full year »



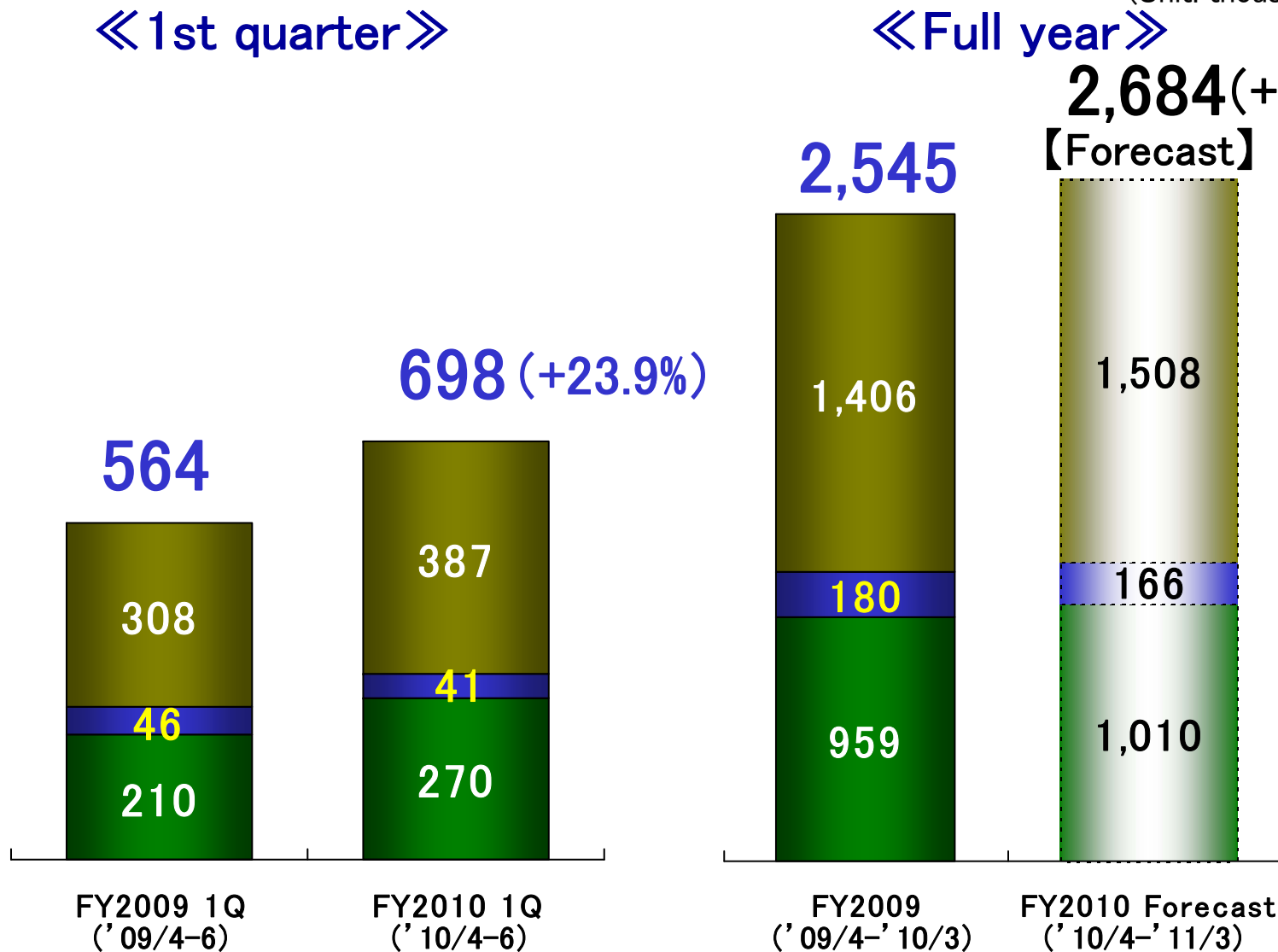
(Unit: thousands)

« 1st quarter »

« Full year »

**2,684 (+5.5%)**

**【Forecast】**

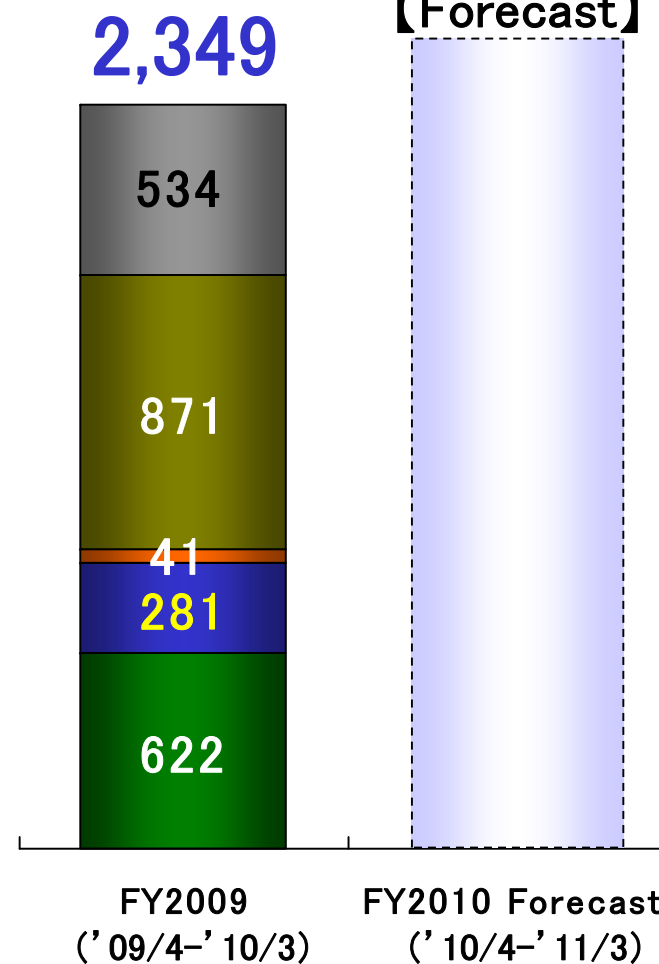
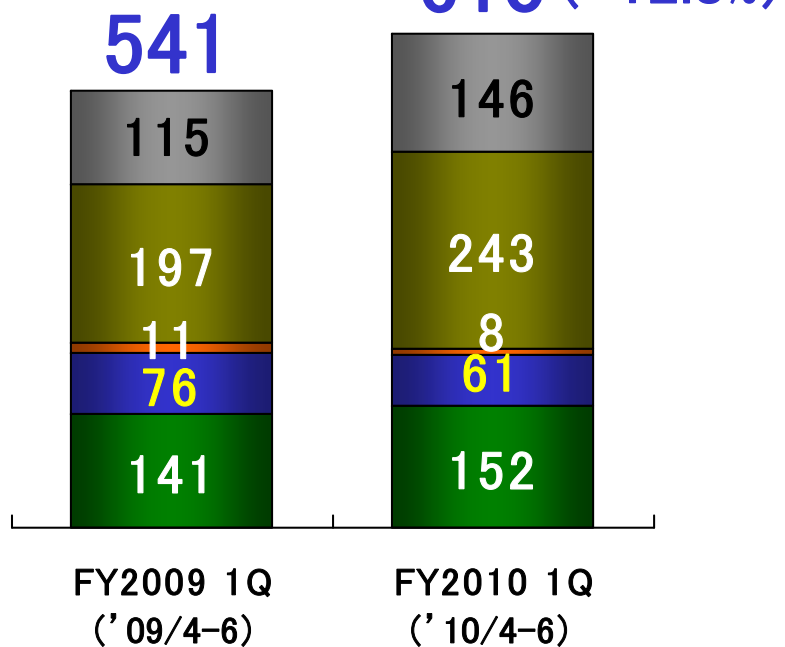


## « 1st quarter »

## « Full year »

(Unit: thousands )

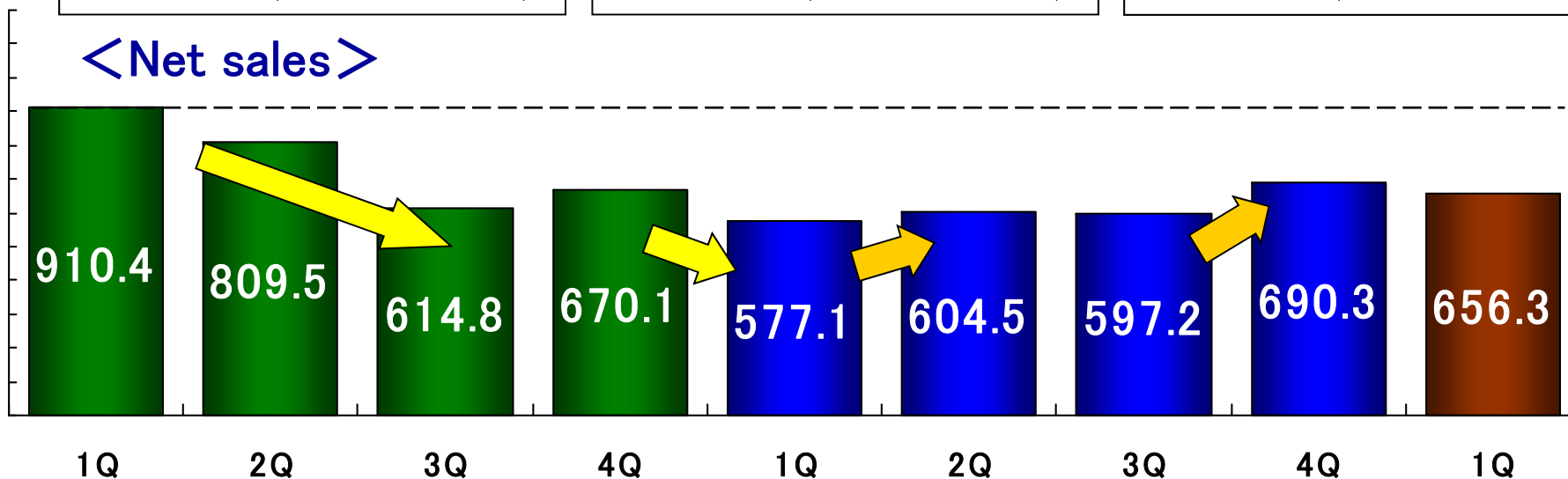
**2,482 (+5.7%)**  
【Forecast】



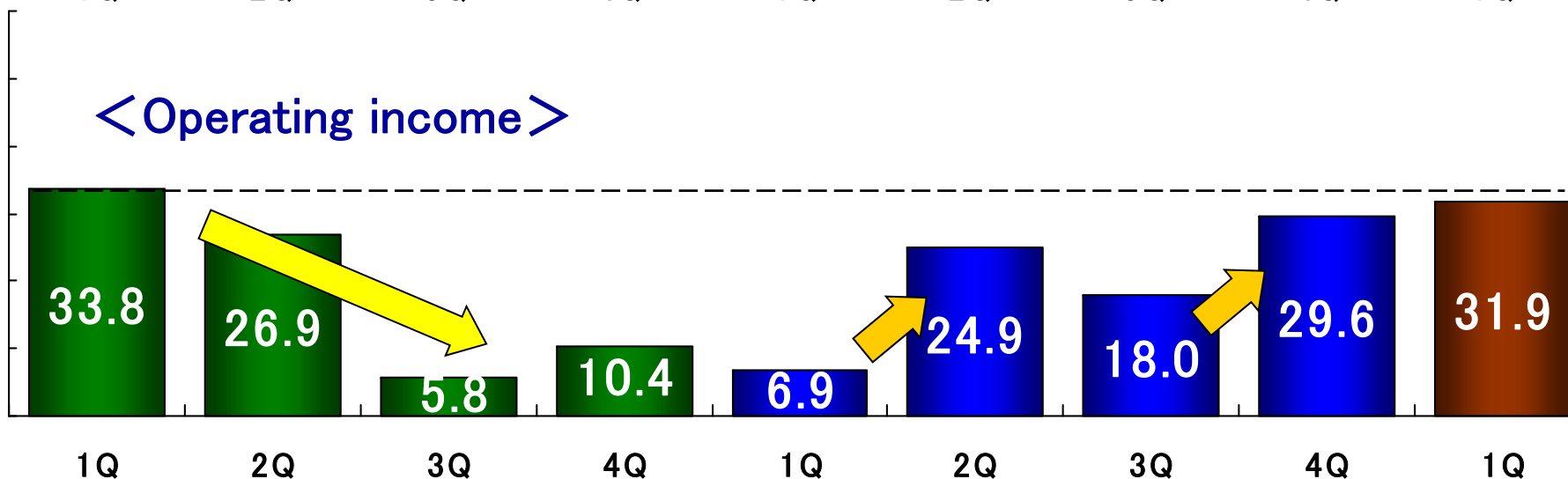
# Quarterly Performance (Net sales, Operating income)

■ FY2008 ('08/4-'09/3)    
 ■ FY2009 ('09/4-'10/3)    
 ■ FY2010 ('10/4-'11/3)

## < Net sales >

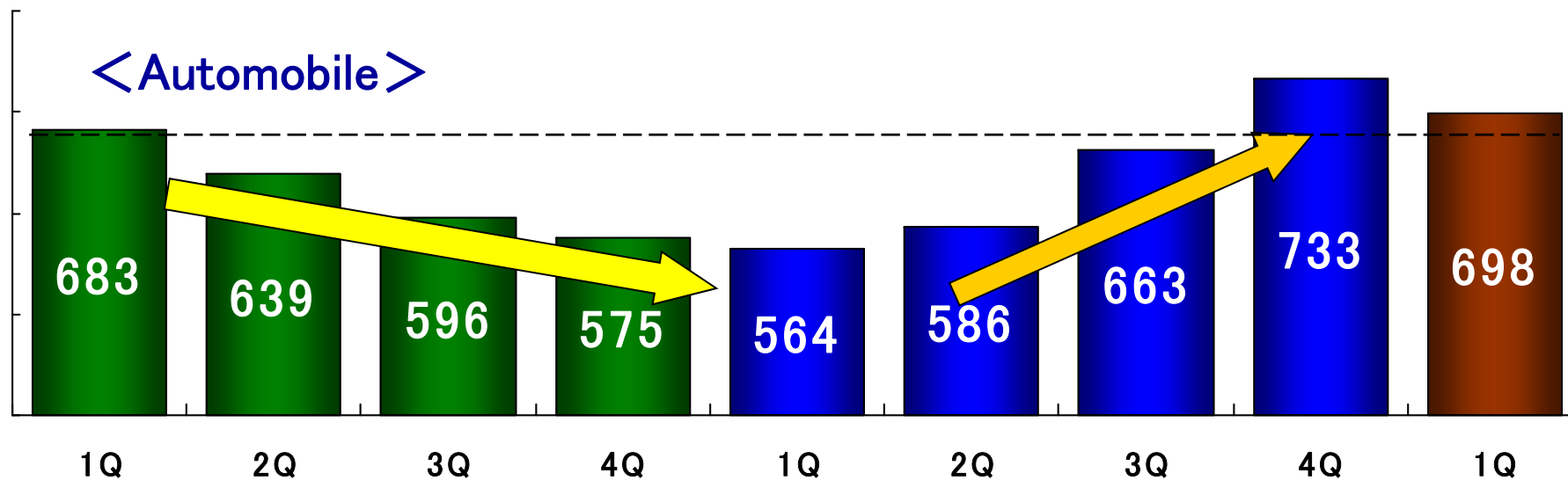
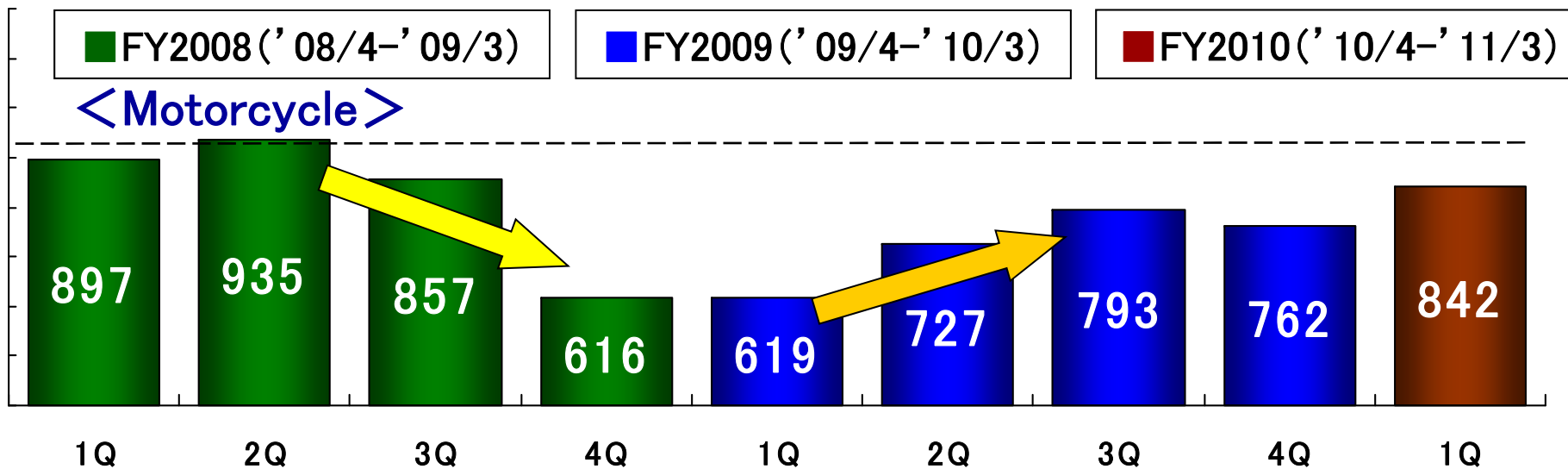


## < Operating income >





# Quarterly Performance ( Production )





# FY2010 First Quarter Financial Results



**SUZUKI MOTOR CORPORATION**



## Caution with respect to Forward-Looking Statements

The forward-looking statements mentioned in this document are calculated based on currently available information and assumptions and contain risks and uncertainty.

Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate.  
(mainly Yen /US dollar rate, Yen/Euro rate).

*This document is an English translation of the original Japanese document.  
If there are any discrepancies between this document and the original Japanese document, the original Japanese document prevails.*