

# FY2009 First Quarter Financial Results



**SUZUKI MOTOR CORPORATION**  
**August 3, 2009**

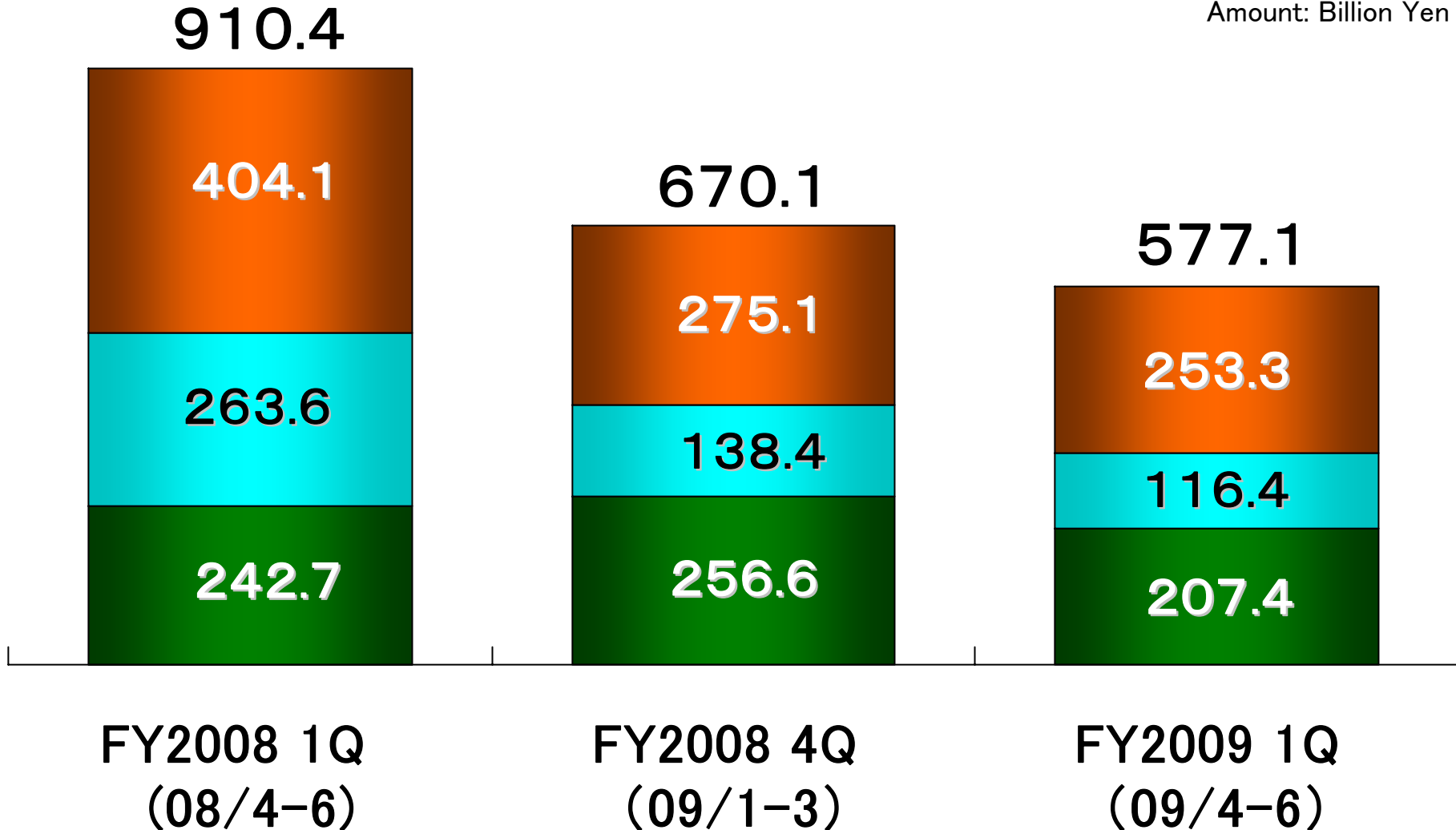
(Billion Yen)	FY2009 1Q 09/4-6 (A)	FY2008 4Q 09/1-3 (B)	Change (A)-(B)	FY2008 1Q 08/4-6 (C)	Change (A)-(C)
Net sales	<b>577.1</b>	670.1	-93.0	910.4	-333.3
Operating income (Ratio)	<b>6.9 (1.2%)</b>	10.4 (1.6%)	-3.5	33.8 (3.7%)	-26.9
Ordinary income (Ratio)	<b>12.6 (2.2%)</b>	8.2 (1.2%)	+4.4	45.4 (5.0%)	-32.8
Net income (Ratio)	<b>2.1 (0.4%)</b>	5.8 (0.9%)	-3.7	26.0 (2.9%)	-23.9

■ Domestic production  
→ Domestic sales

■ Domestic production  
→ Overseas sales

■ Overseas production  
→ Overseas sales

Amount: Billion Yen



# Consolidated: Net Sales (Year-to-Year Comparison)

※Excluding Financial Services business

Amount: Billion Yen

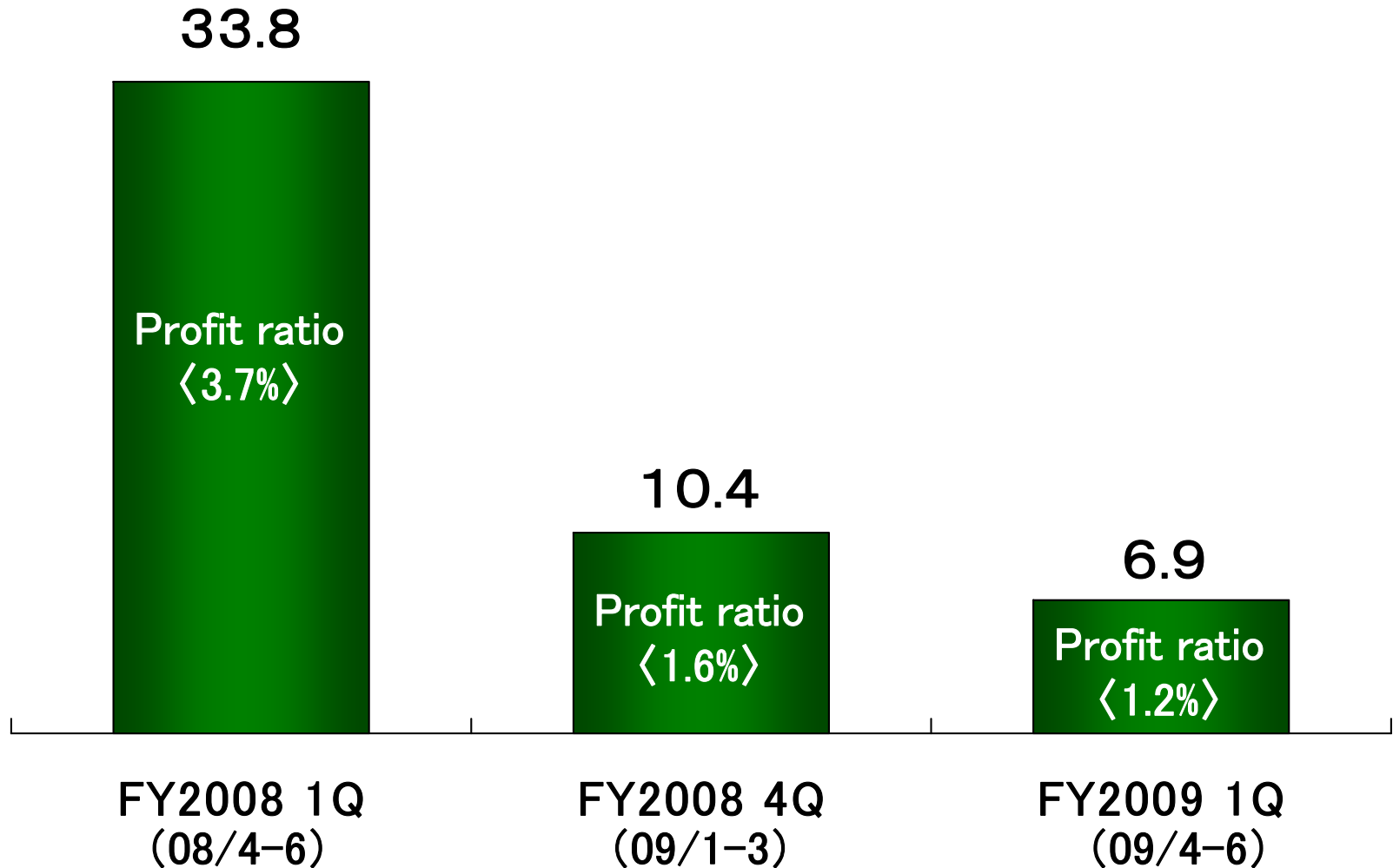
	Motorcycle	Automobile	Marine & Power products, etc.	Total	Influence of exchange fluctuations included
Domestic total	-3.7	-38.5	-0.5	-42.7	
Overseas total	-75.3	-215.1	-7.8	-298.2	-85.9
Europe	-31.6	-109.9	-4.0	-145.5	-31.6
North America	-14.1	-39.8	-1.9	-55.8	-8.5
Asia	-16.4	-31.0	-0.4	-47.8	-37.0
Others	-13.2	-34.4	-1.5	-49.1	-8.8
<b>Total</b>	<b>-79.0</b>	<b>-253.6</b>	<b>-8.3</b>	<b>-340.9</b>	<b>-85.9</b>

Influence of exchange fluctuations included

-15.5      -69.4      -1.0      -85.9

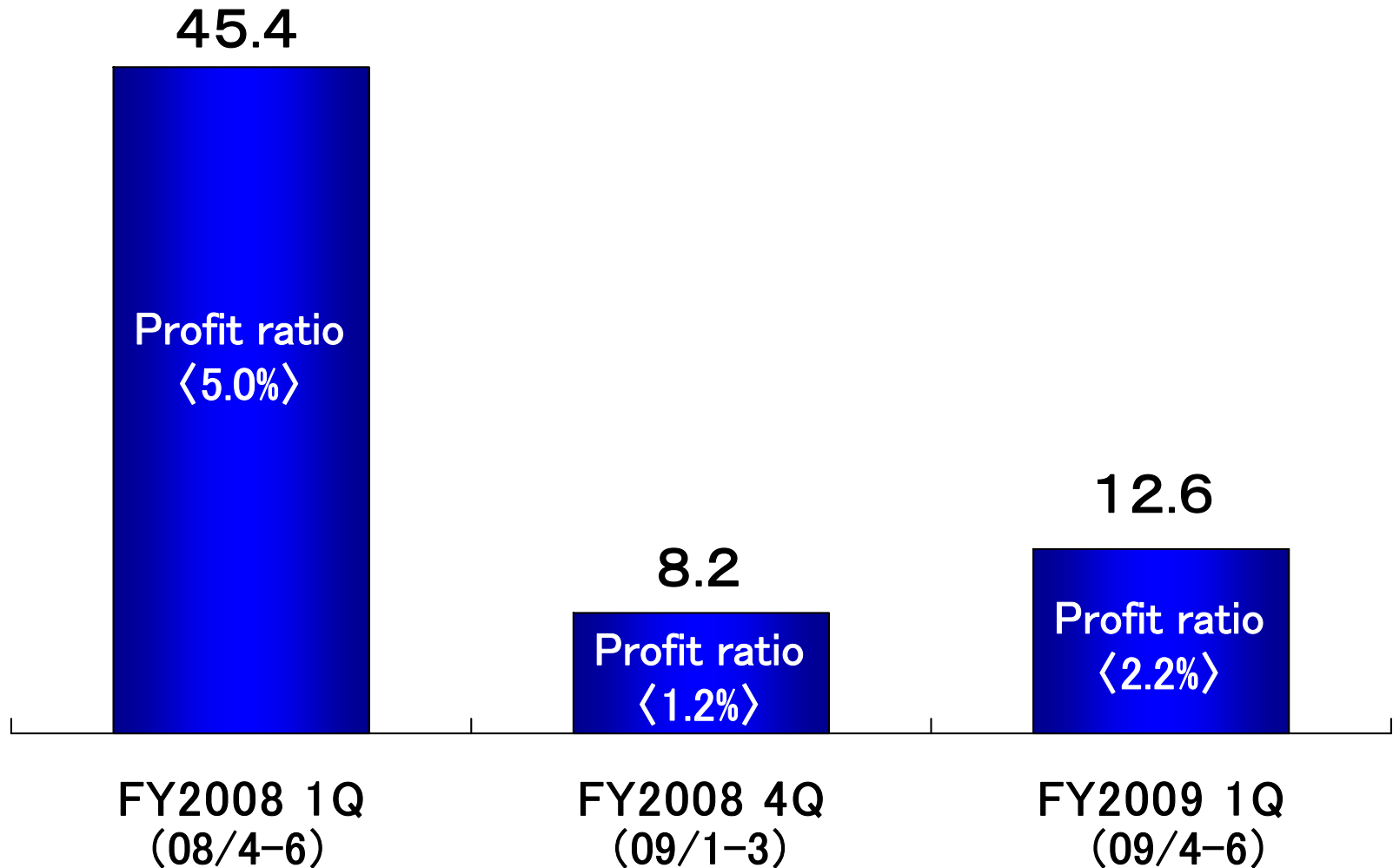
Amount: Billion Yen

*Decreased by ¥26.9 billion (-79.7%) y-o-y*



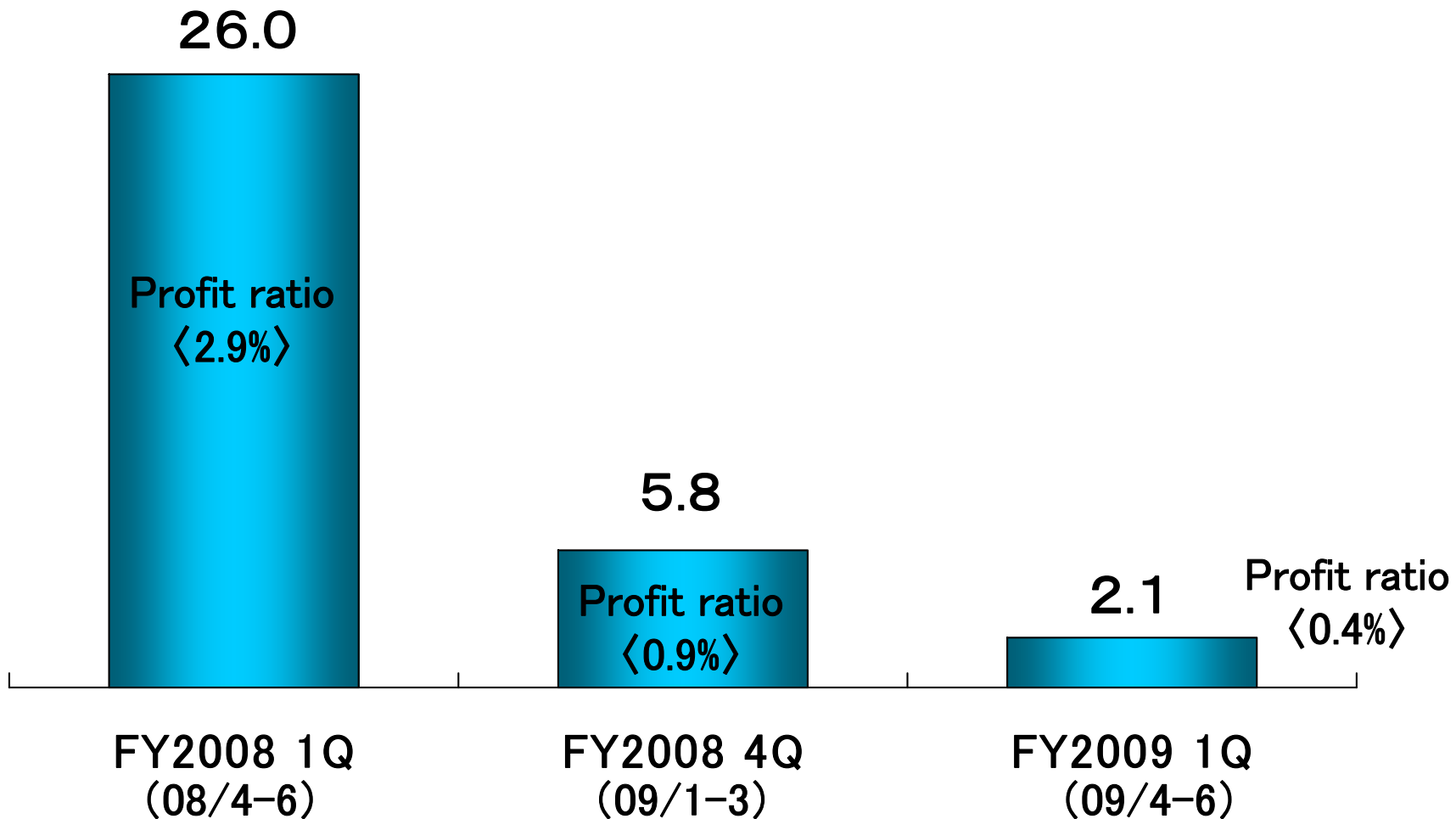
Amount: Billion Yen

*Decreased by ¥32.8 billion (-72.3%) y-o-y*



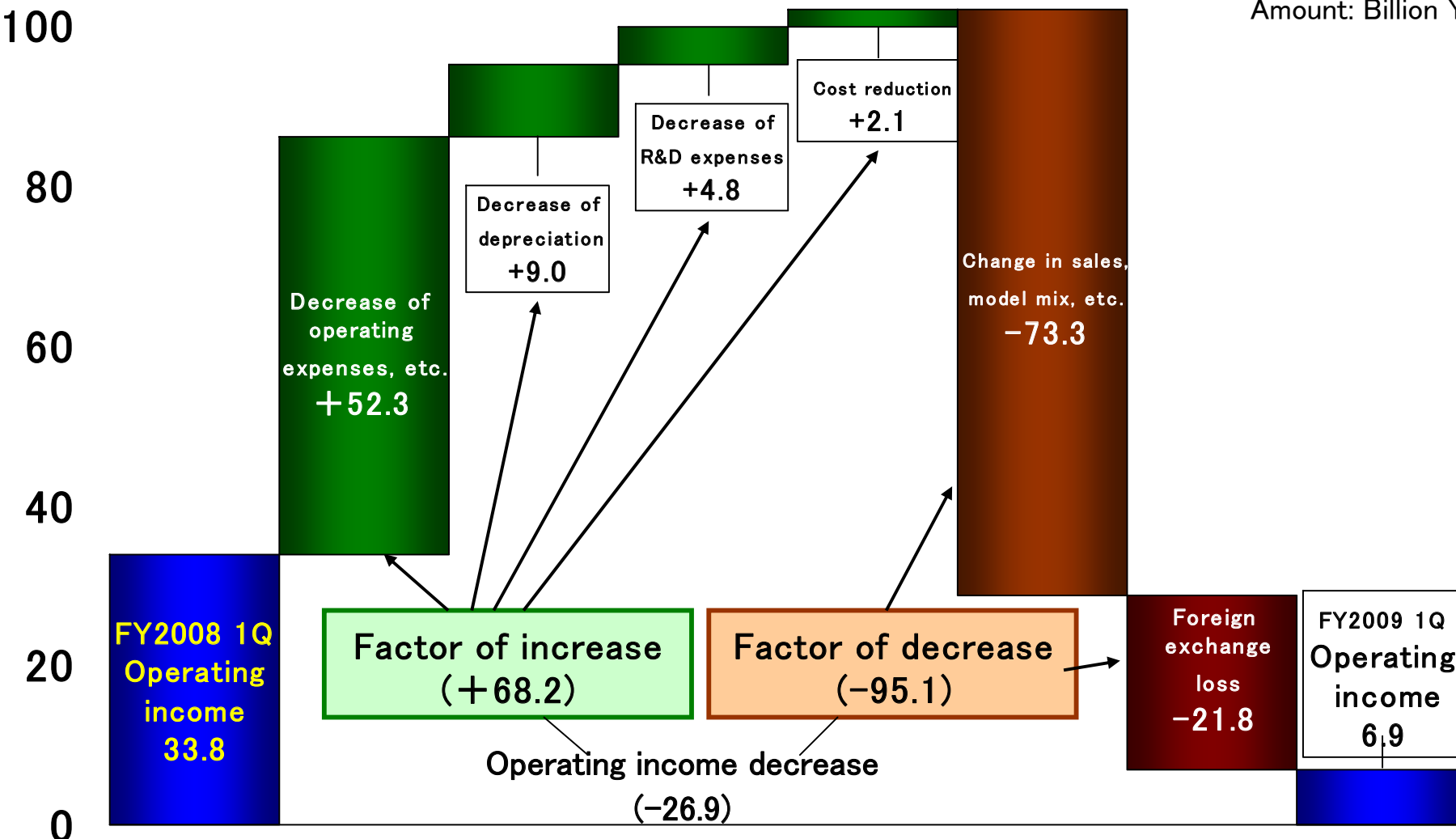
Amount: Billion Yen

*Decreased by ¥23.9 billion (-91.8%) y-o-y*



# Consolidated: Factors of Change in Operating Income

Amount: Billion Yen



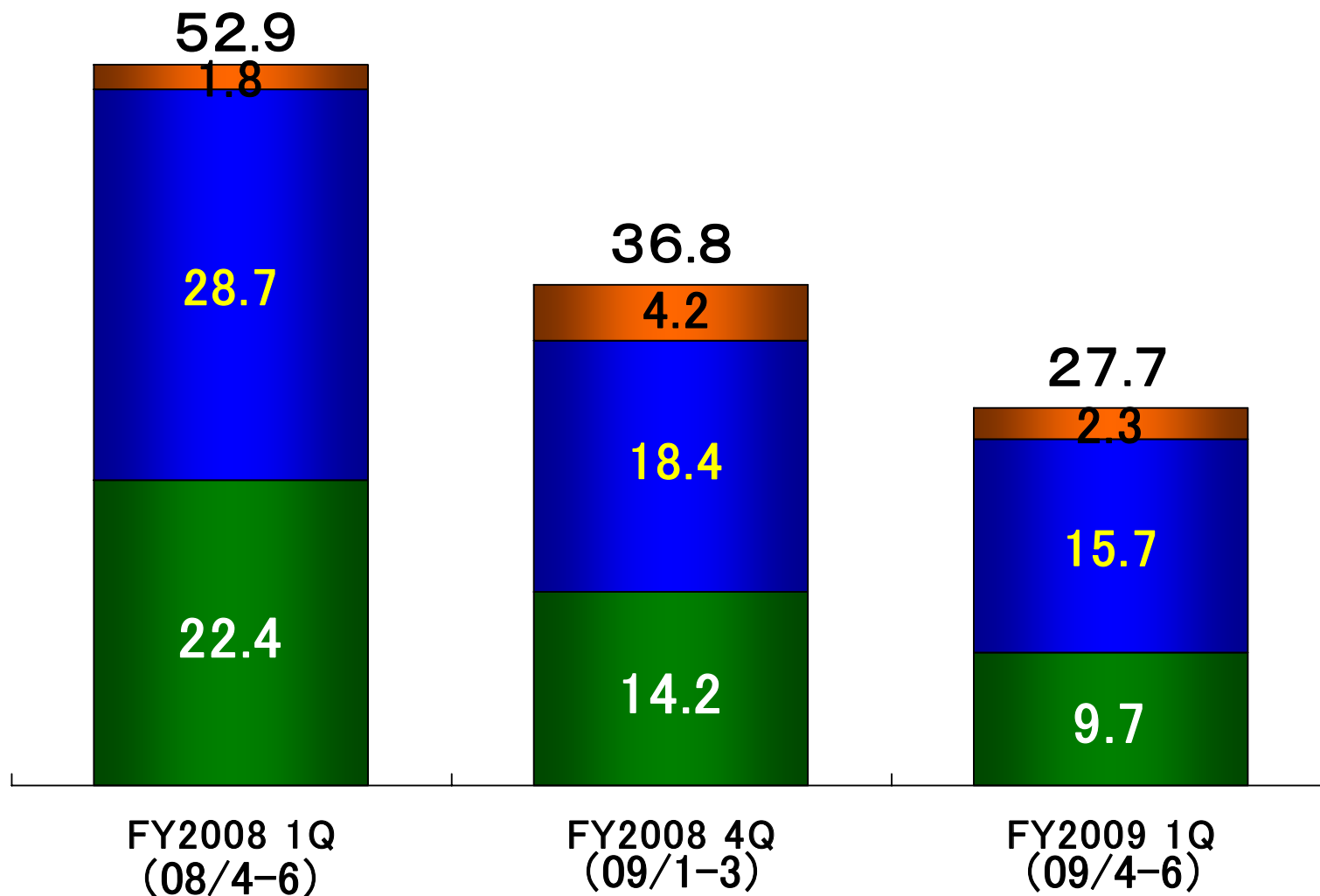
(Change in sales, model mix, etc. includes influence of raw material +5.1)



	U.S. dollar	Euro	Others
FY2009 1Q (09/4-6)	97 yen	135 yen	—
FY2008 1Q (08/4-6)	110 yen	161 yen	—
Change	-13 yen	-26 yen	—
ForEX loss	-2.7 bln yen	-6.0 bln yen	-13.1 bln yen
	Total	-21.8 bln yen	

# Consolidated: Capital Expenditures (including amount of main affiliates)

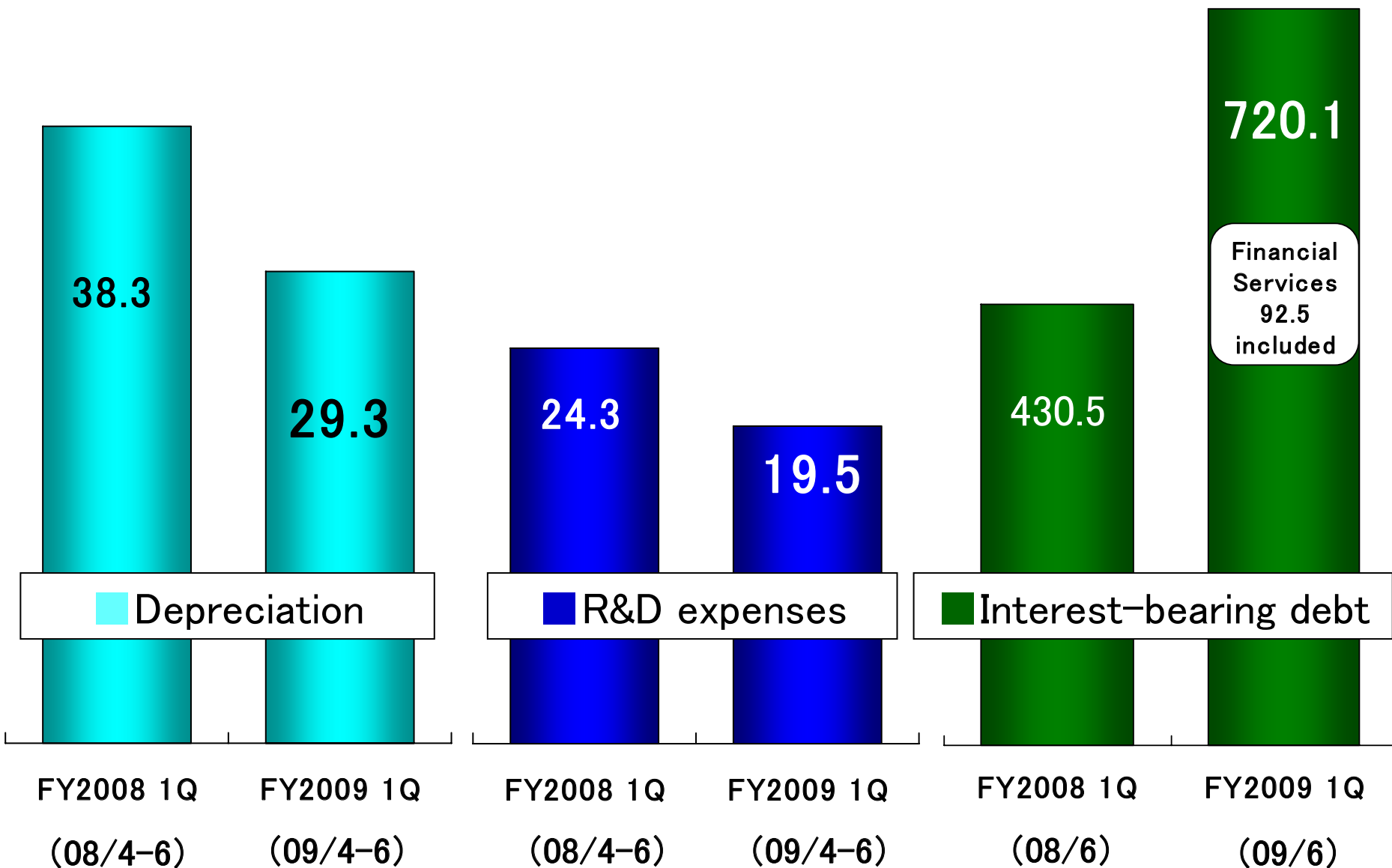
Amount: Billion Yen



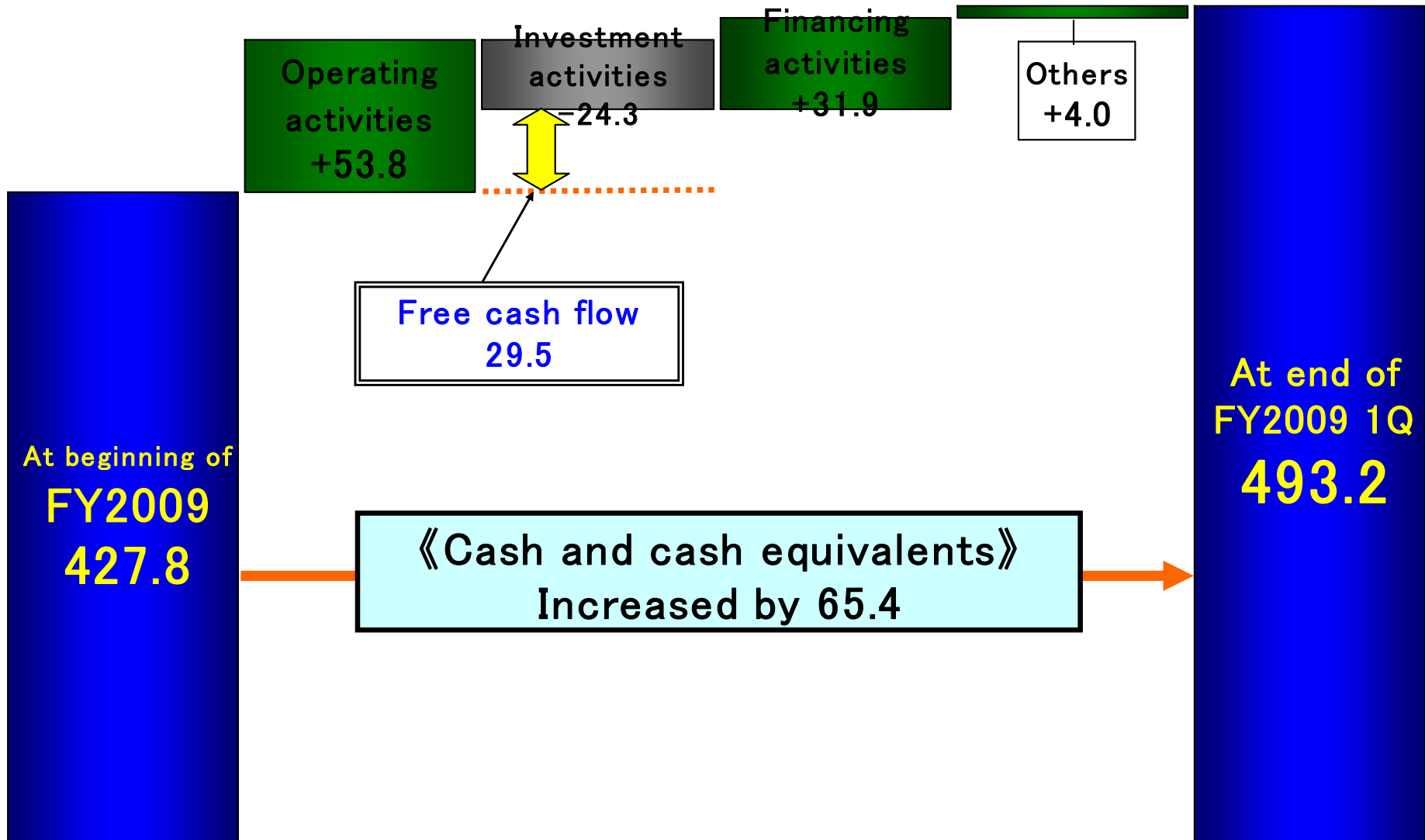
# Consolidated:

## Depreciation, R&D Expenses, Interest-Bearing Debt

Amount: Billion Yen



Amount: Billion Yen

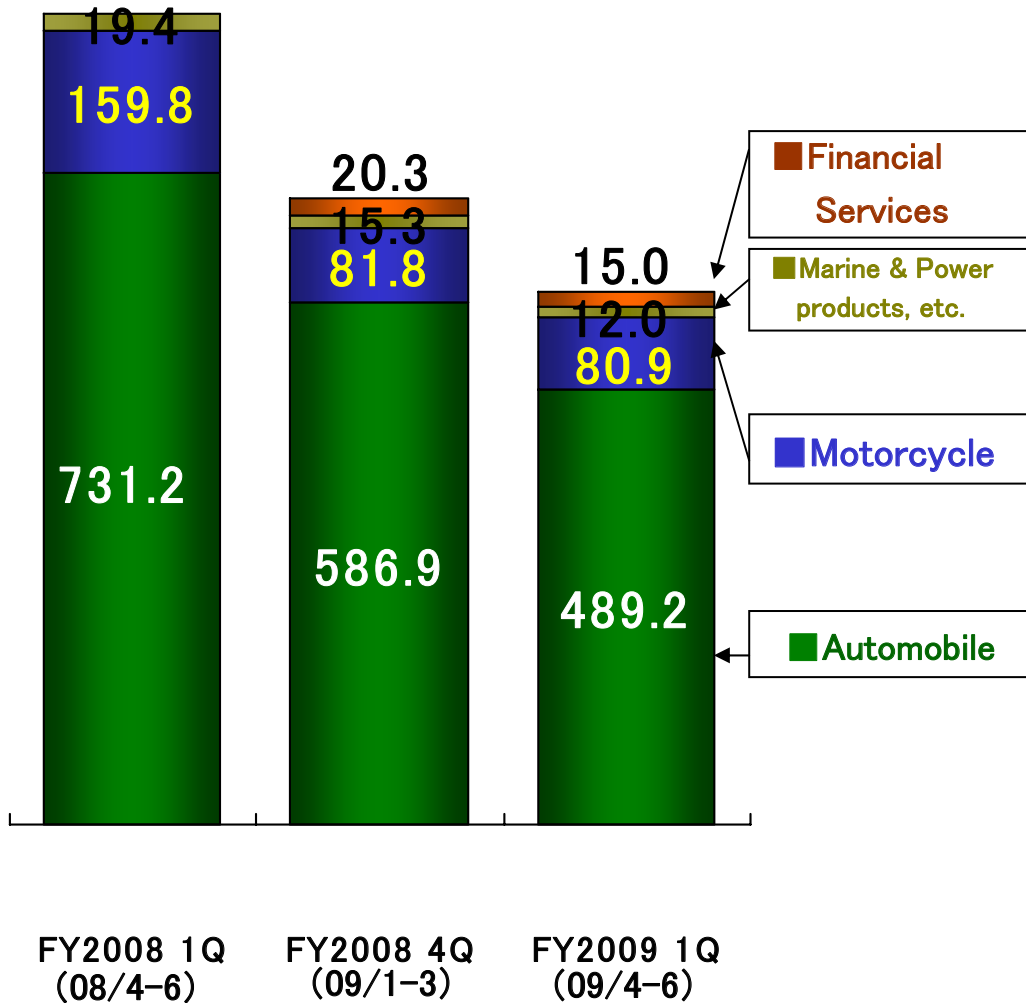


Amount: Billion Yen

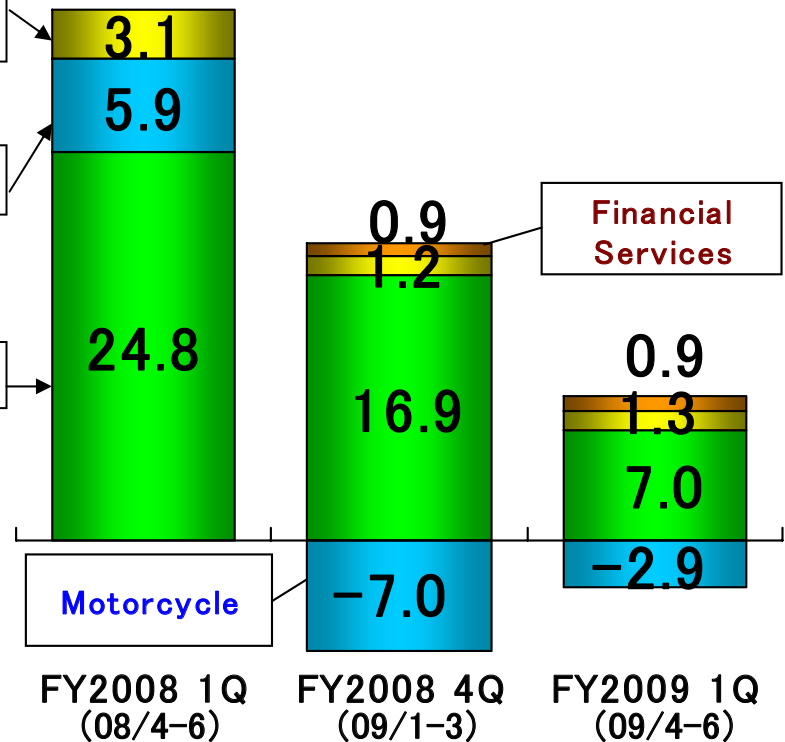
(Billion Yen)	09/4~6 (A)	09/1~3 (B)	Change (A)-(B)	08/4~6 (C)	Change (A)-(C)
Operating activities	53.8	22.7	+31.1	89.2	-35.4
Investment activities	-24.3	-66.9	+42.6	-70.3	+46.0
Free cash flow	29.5	-44.2	+73.7	18.9	+10.6
Financing activities	31.9	262.5	-230.6	-29.2	+61.1
Others	4.0	-10.0	+14.0	-2.8	+6.8
Total amount of change	+65.4	+208.3	-142.9	-13.1	+78.5

Amount: Billion Yen

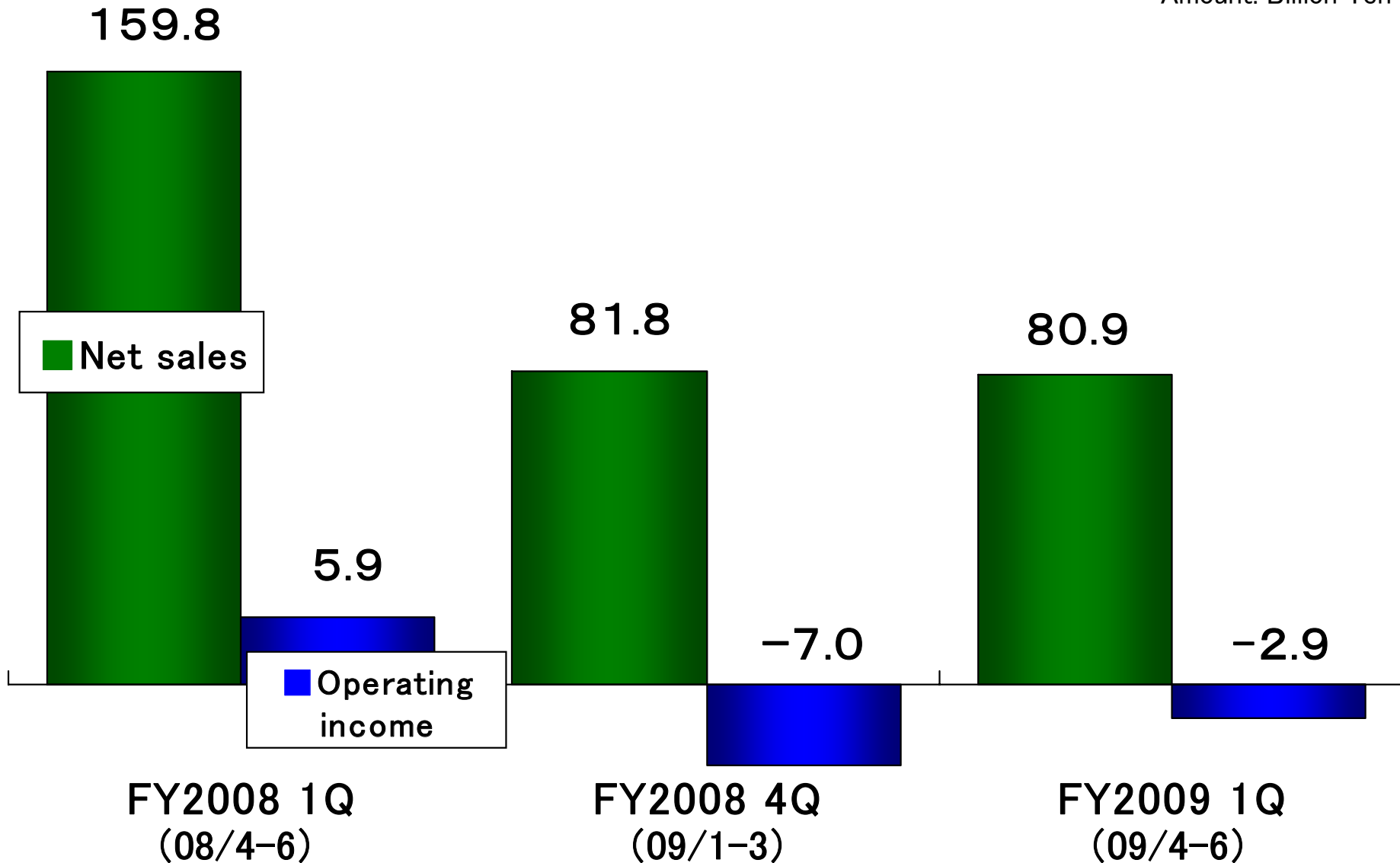
## Net sales



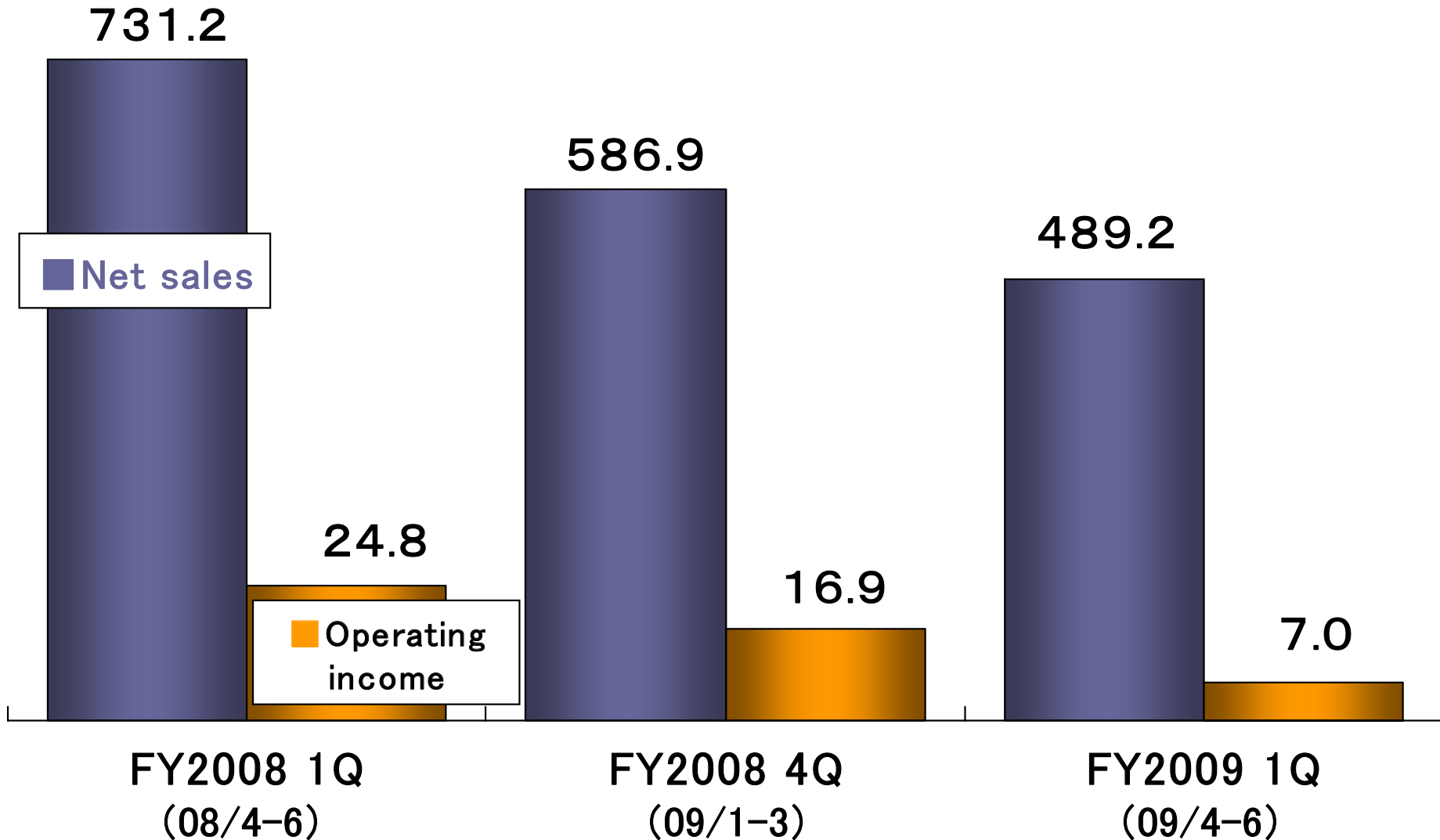
## Operating income



Amount: Billion Yen

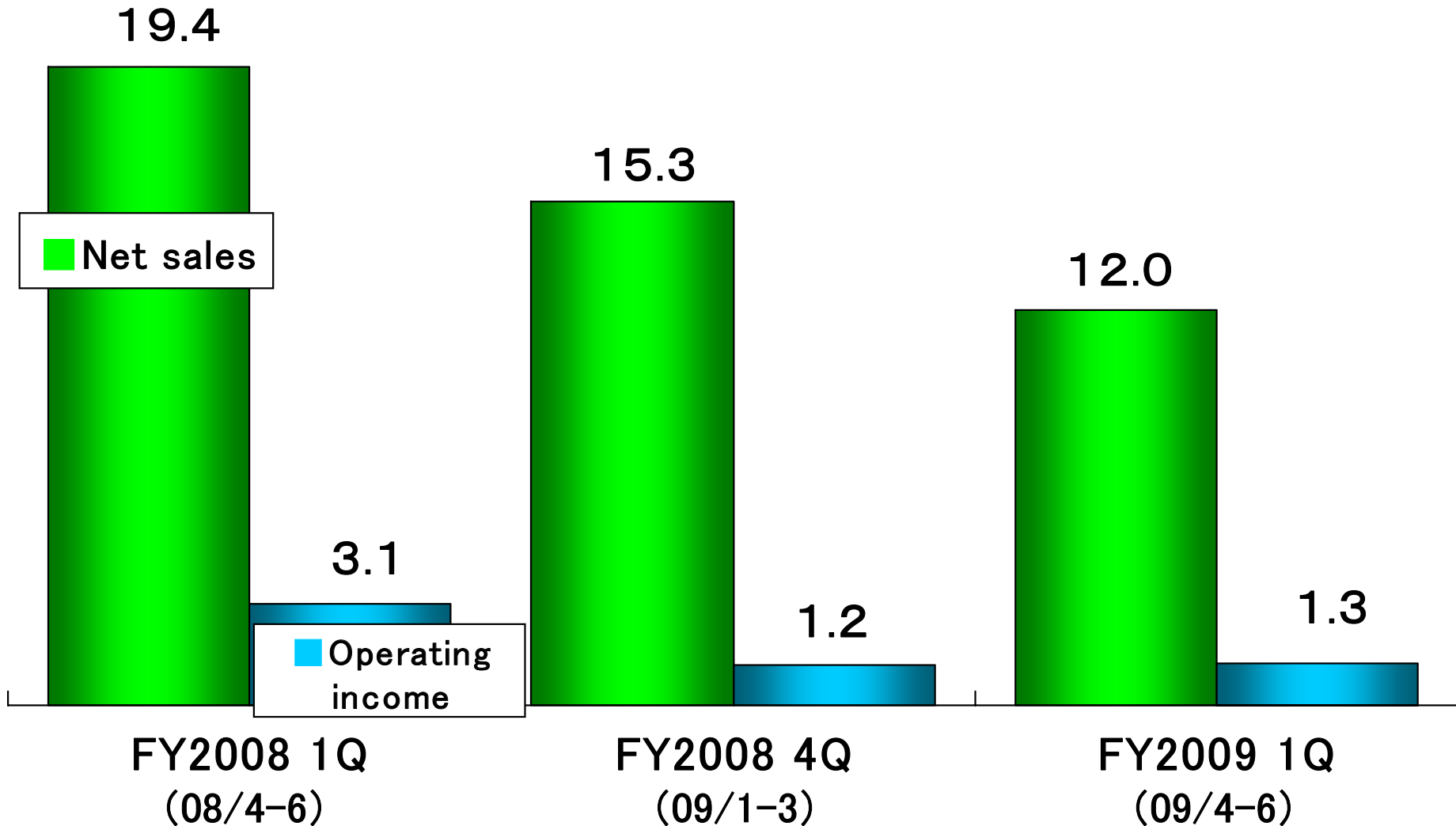


Amount: Billion Yen

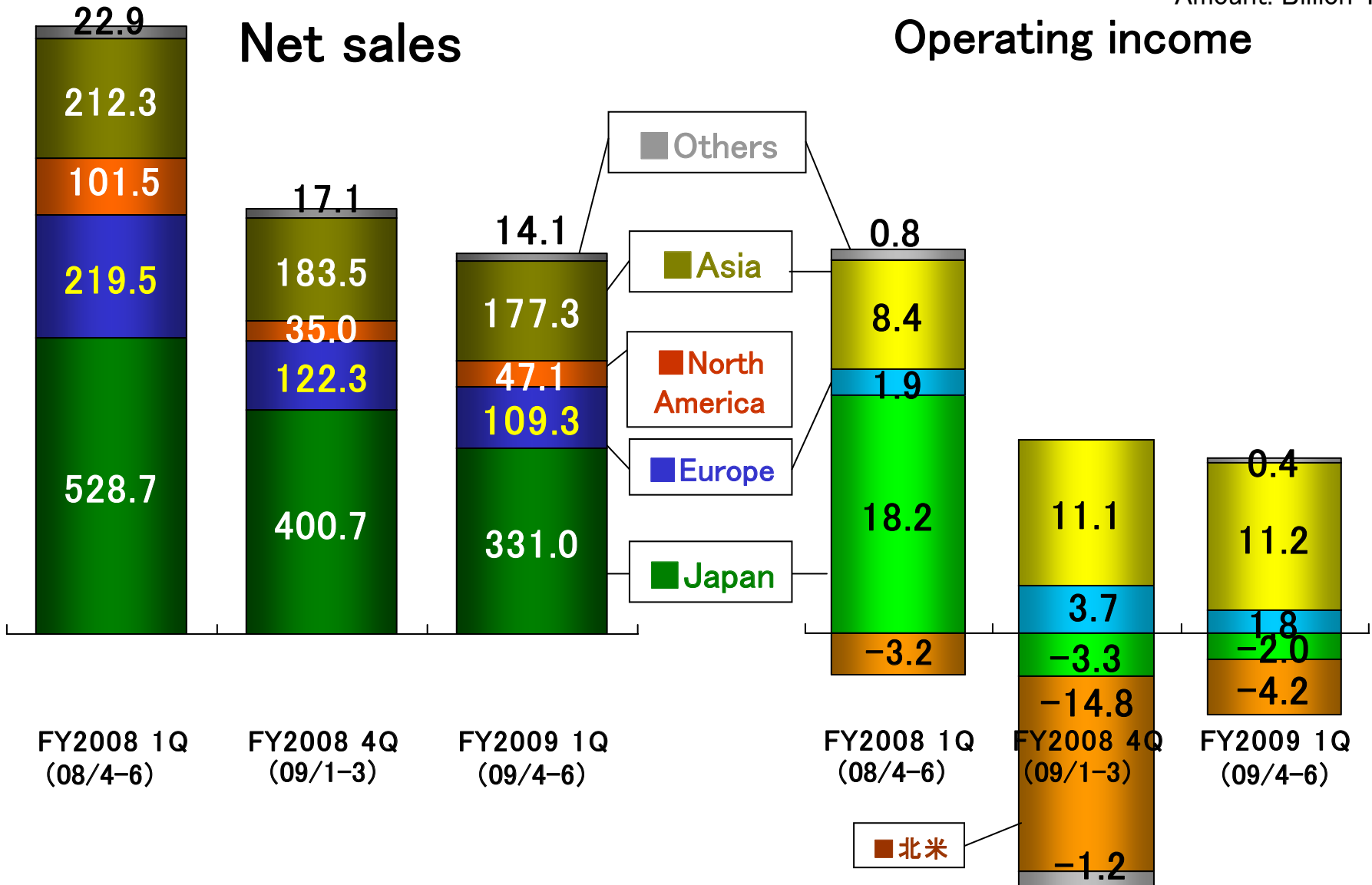




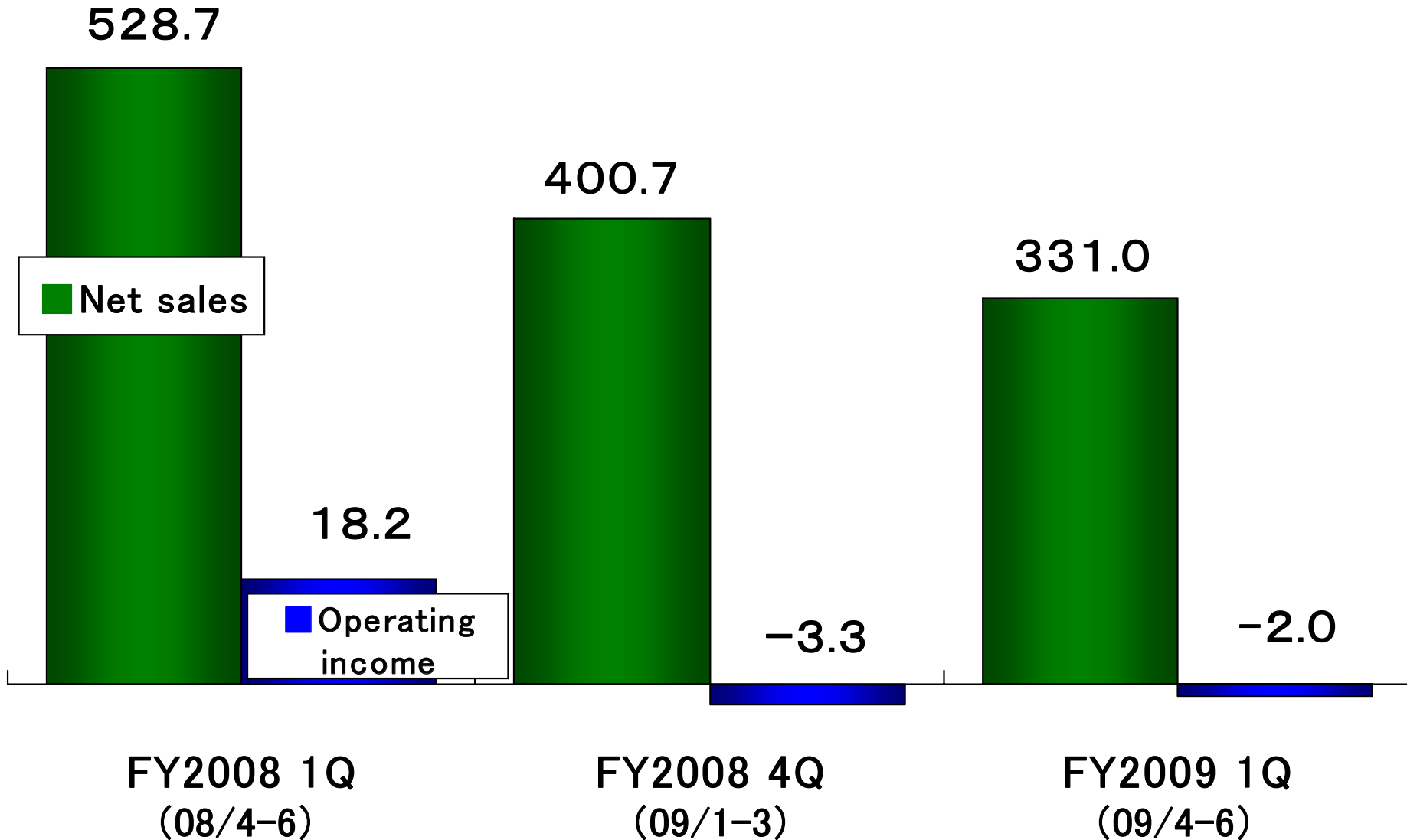
Amount: Billion Yen



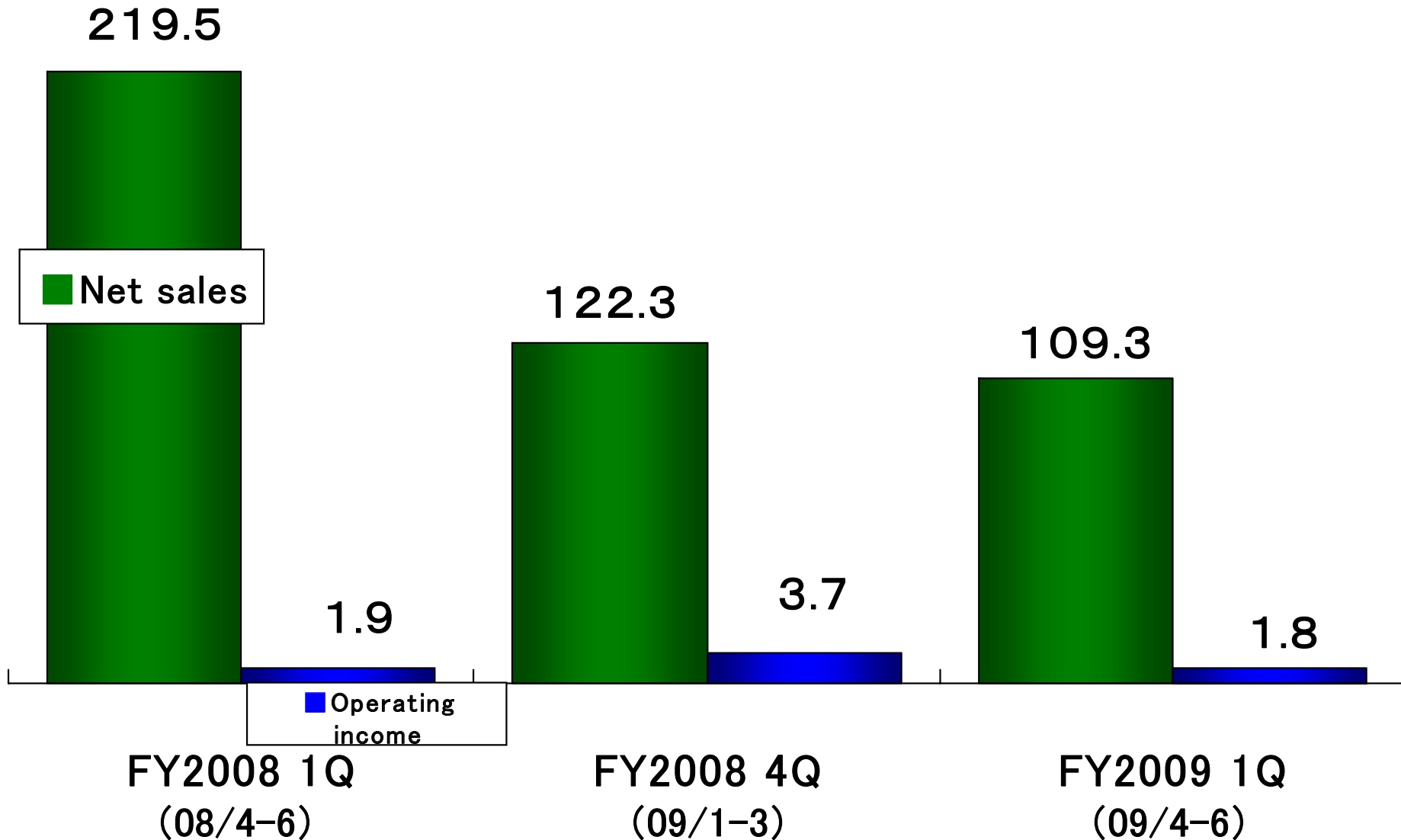
Amount: Billion Yen



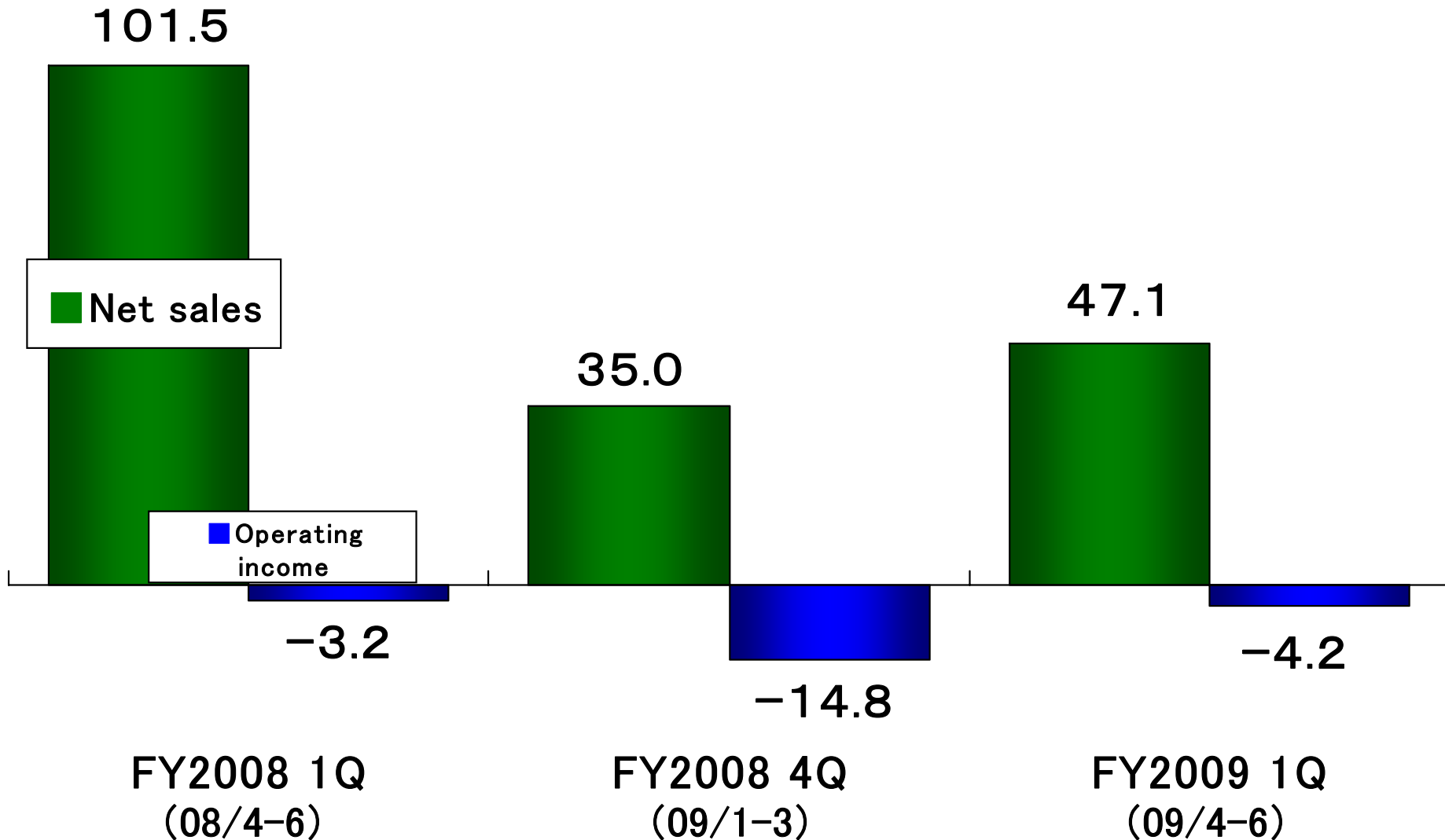
Amount: Billion Yen



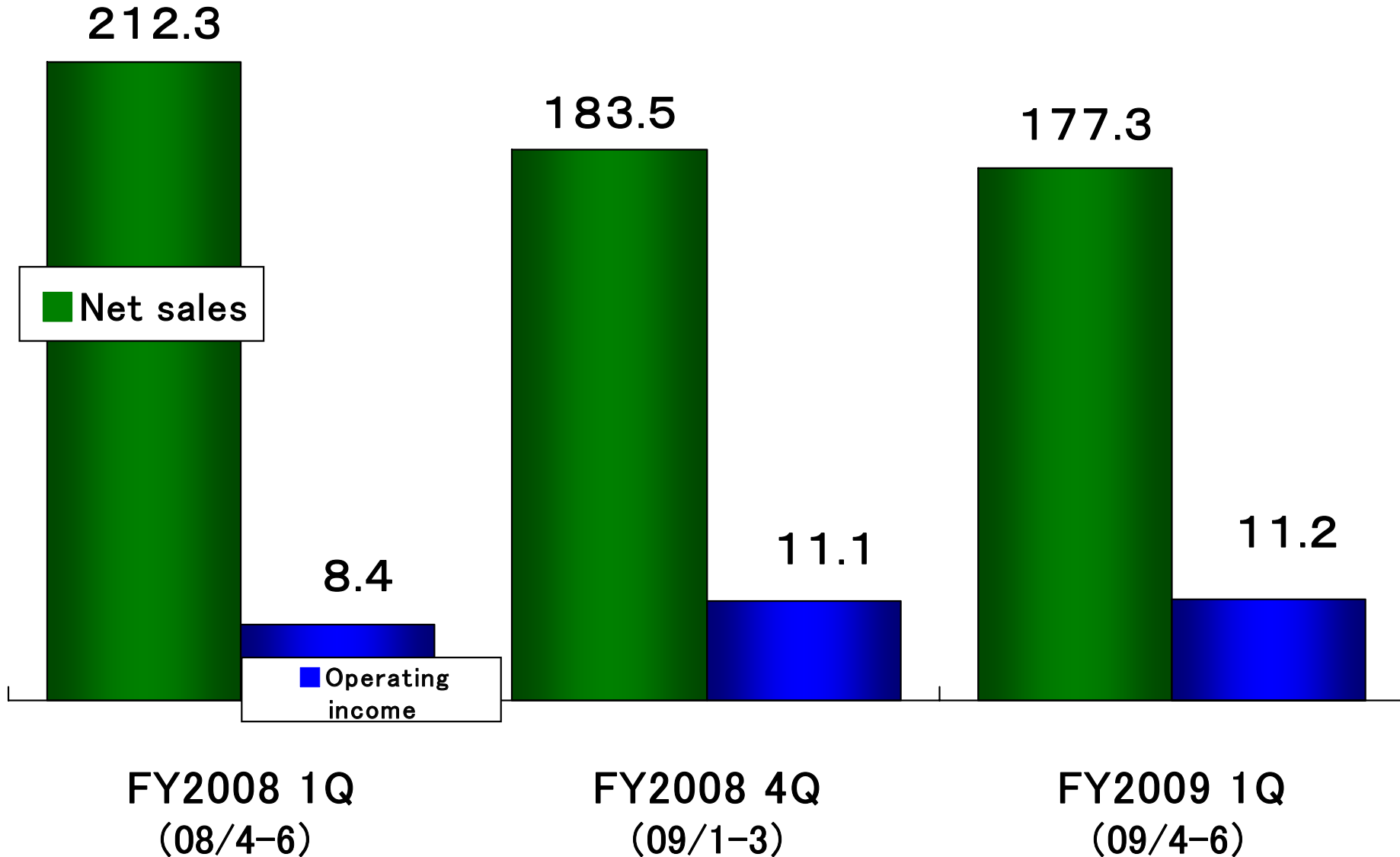
Amount: Billion Yen



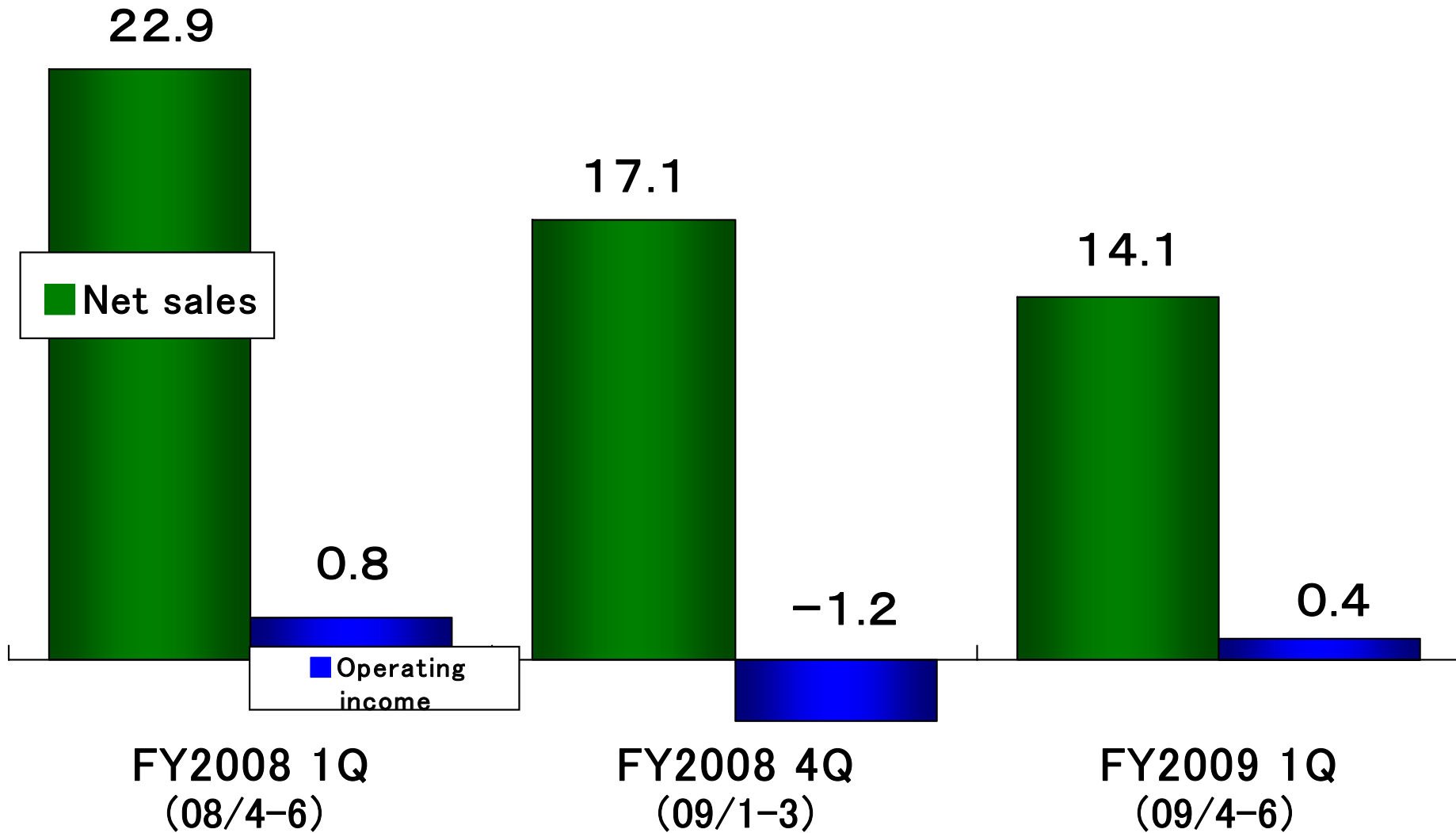
Amount: Billion Yen

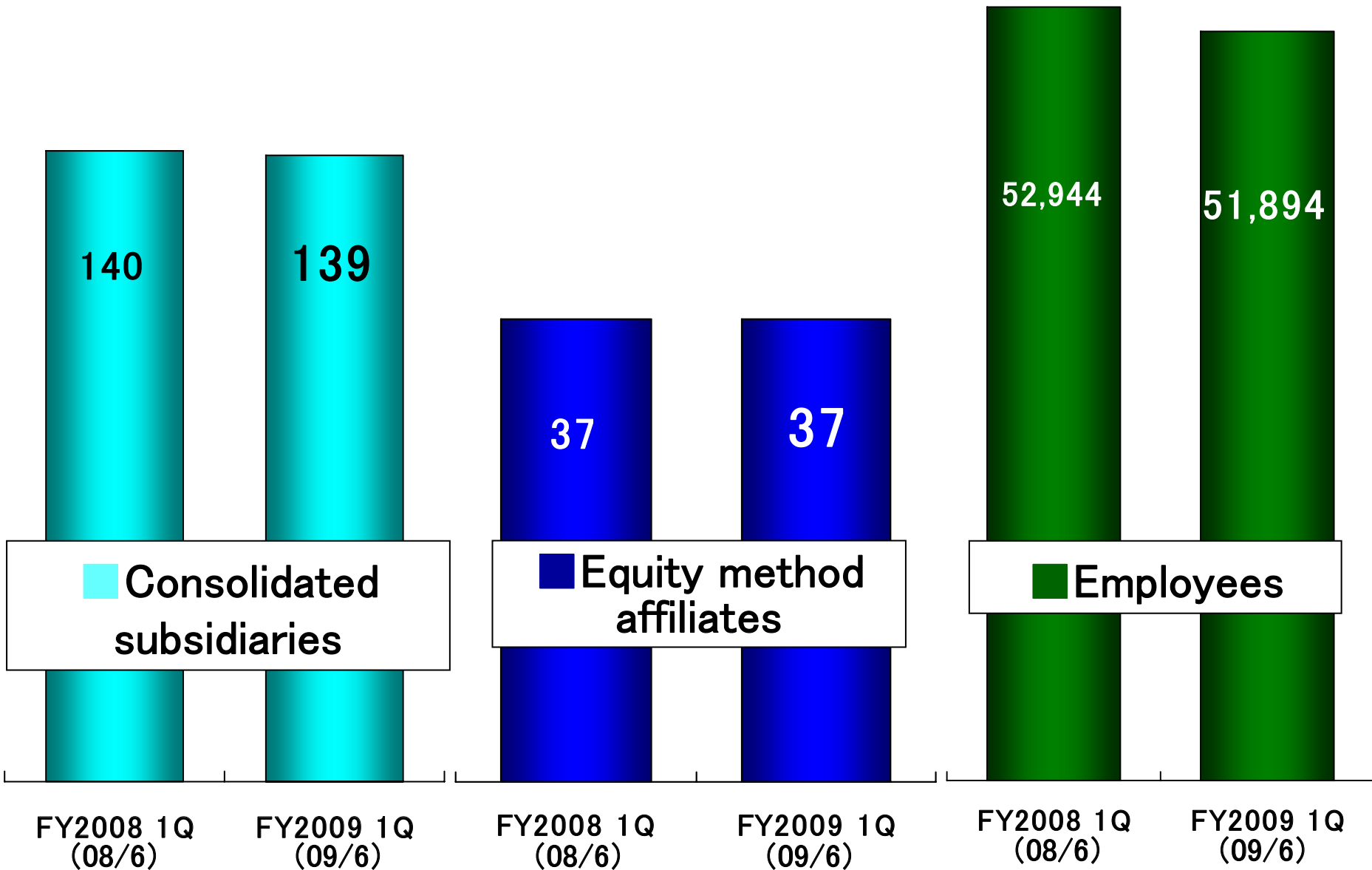


Amount: Billion Yen



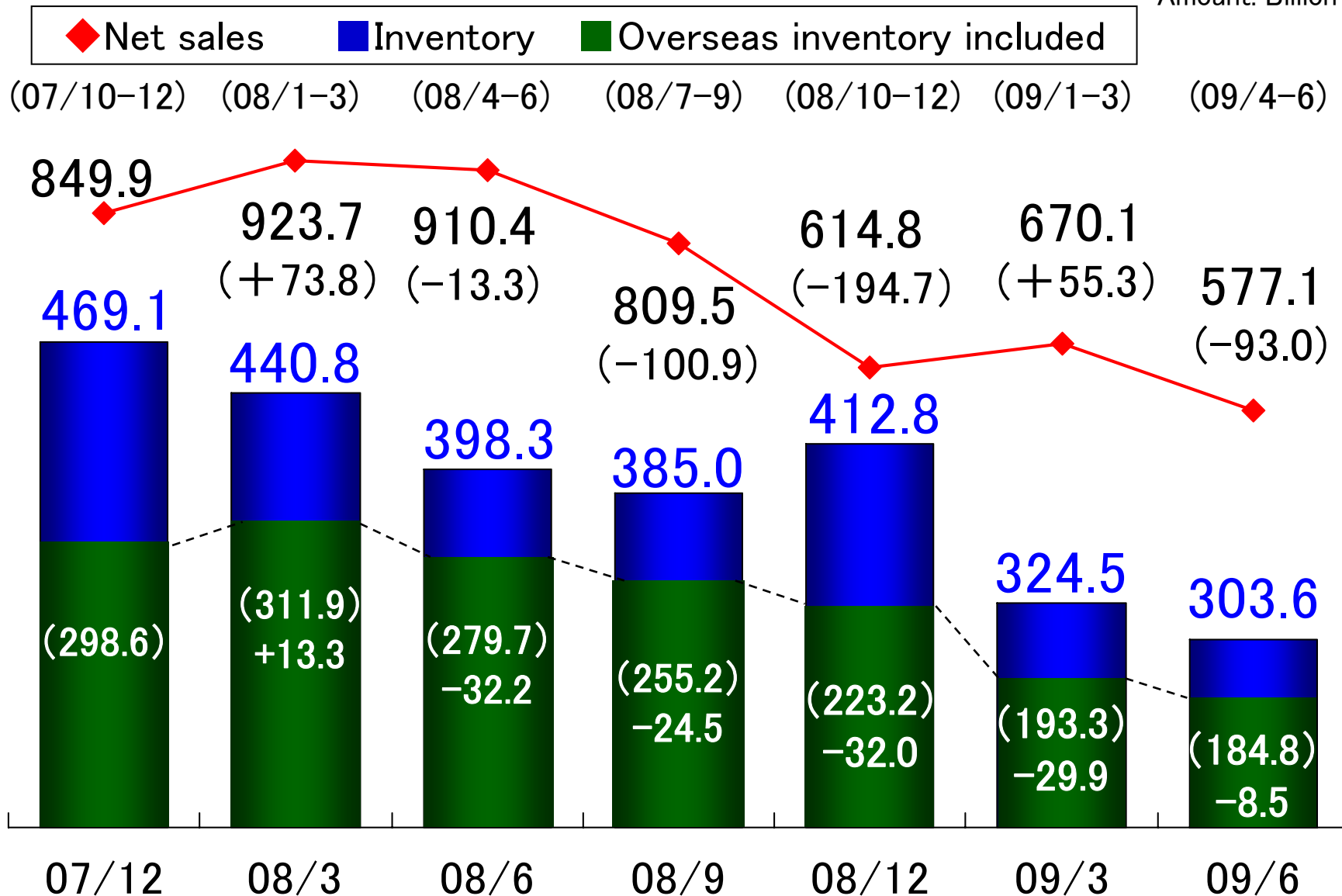
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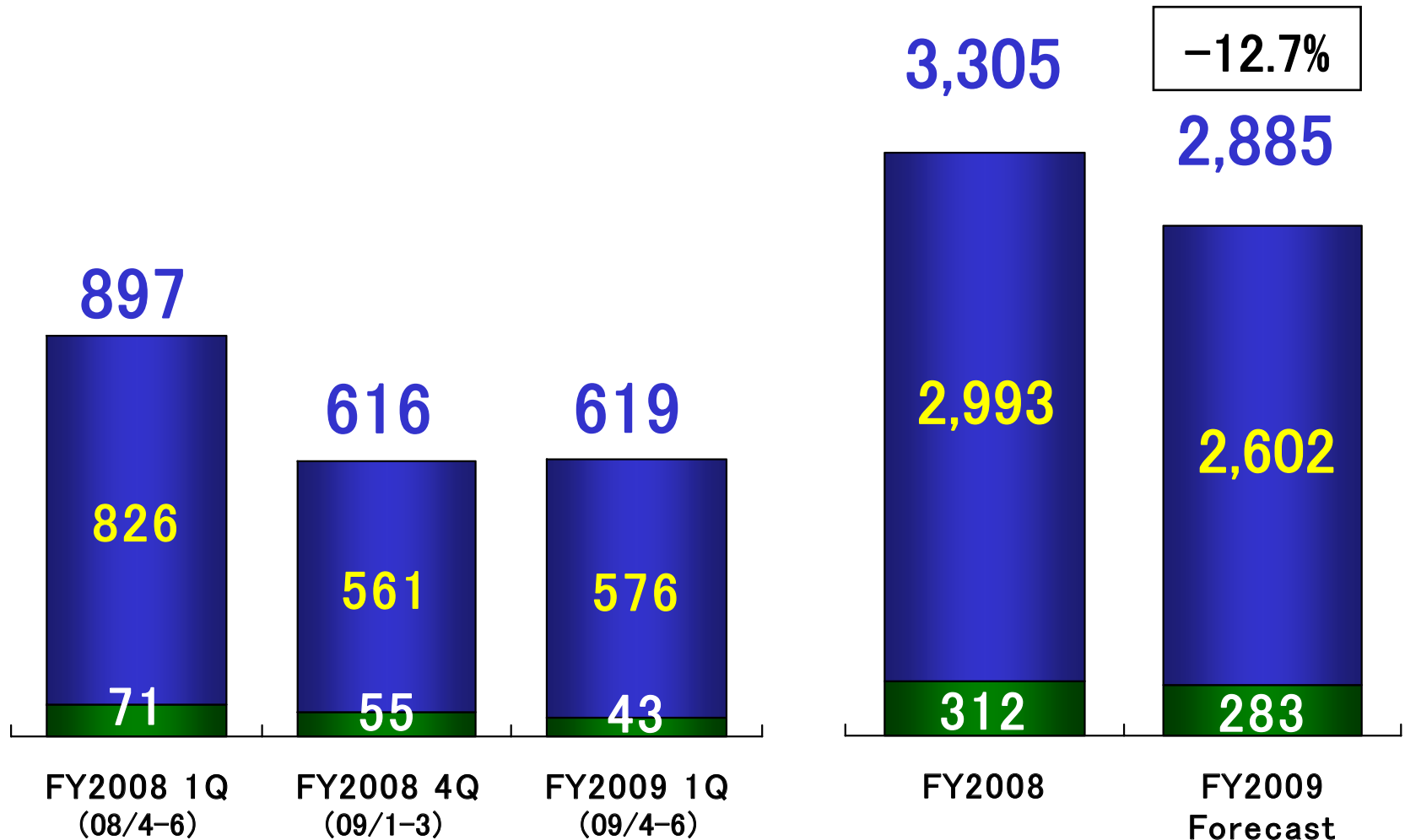
## *Lower earnings on lower sales*

	FY2009 Forecast	FY2008 Actual
Net sales	2,300.0	3,004.8
Operating income	10.0	76.9
Ordinary income	20.0	79.7
Net income	5.0	27.4
ForEX rate	US dollar 90 yen	101 yen
	Euro 115 yen	144 yen

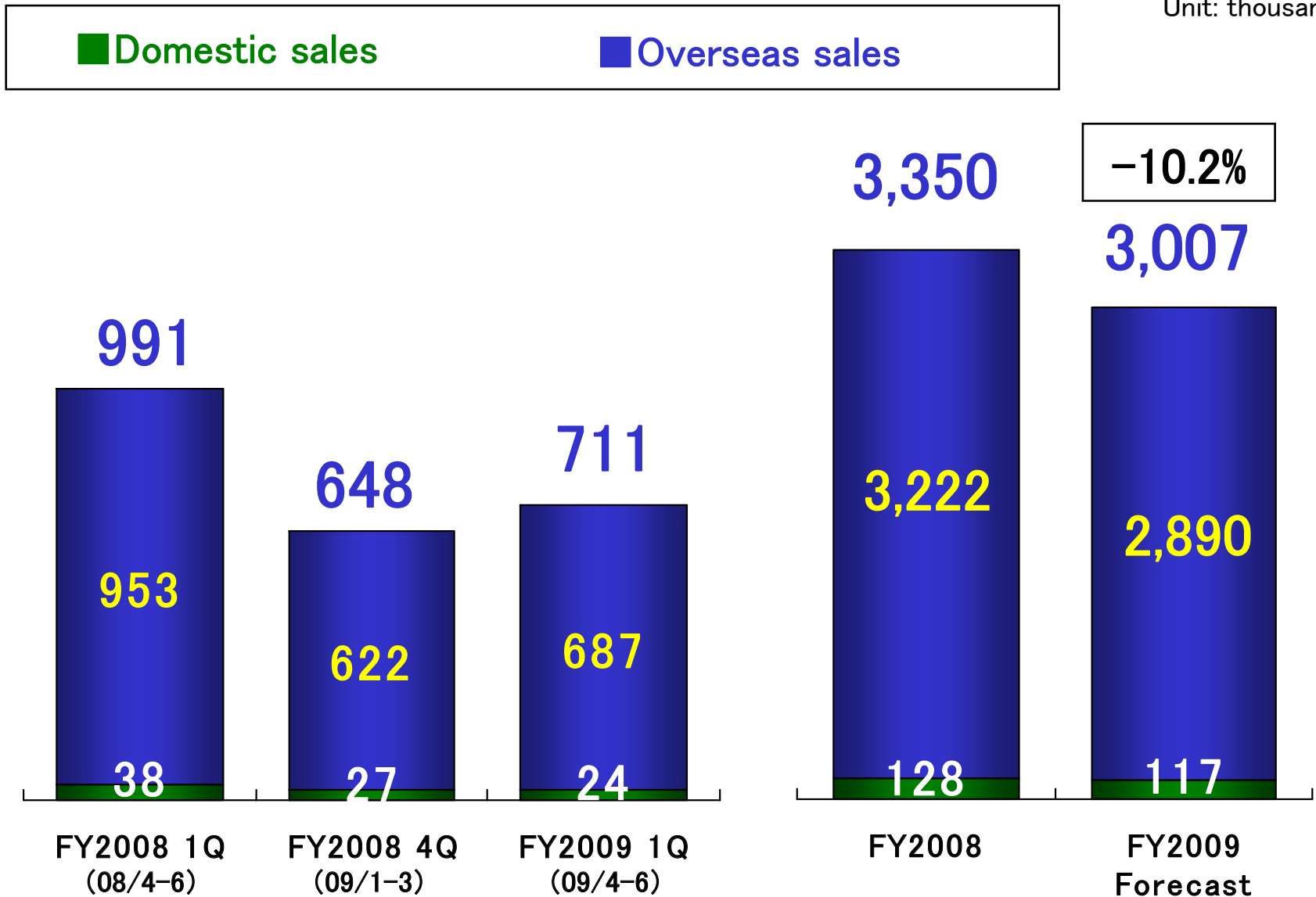
Unit: thousands

■ Domestic production

■ Overseas production



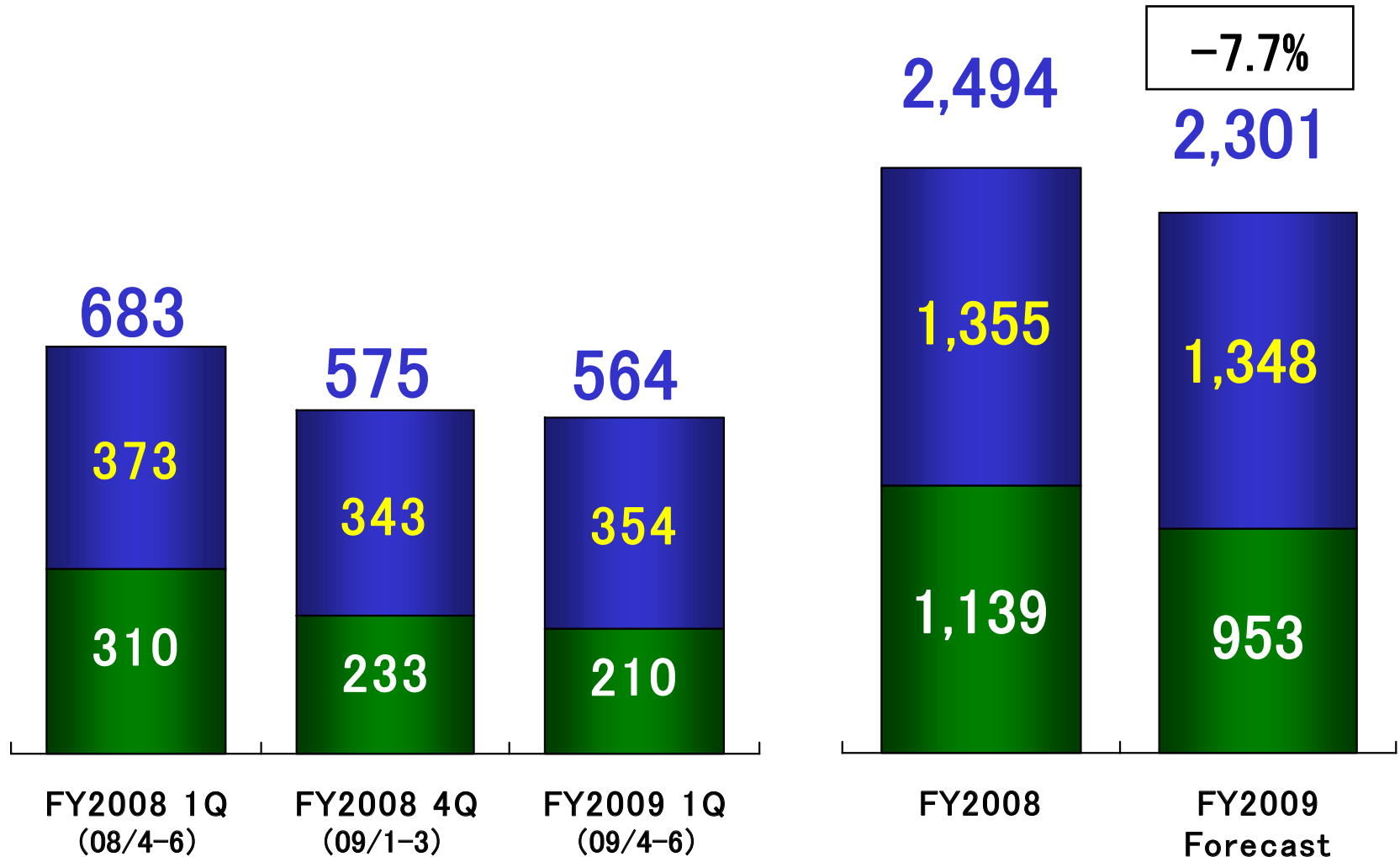
Unit: thousands



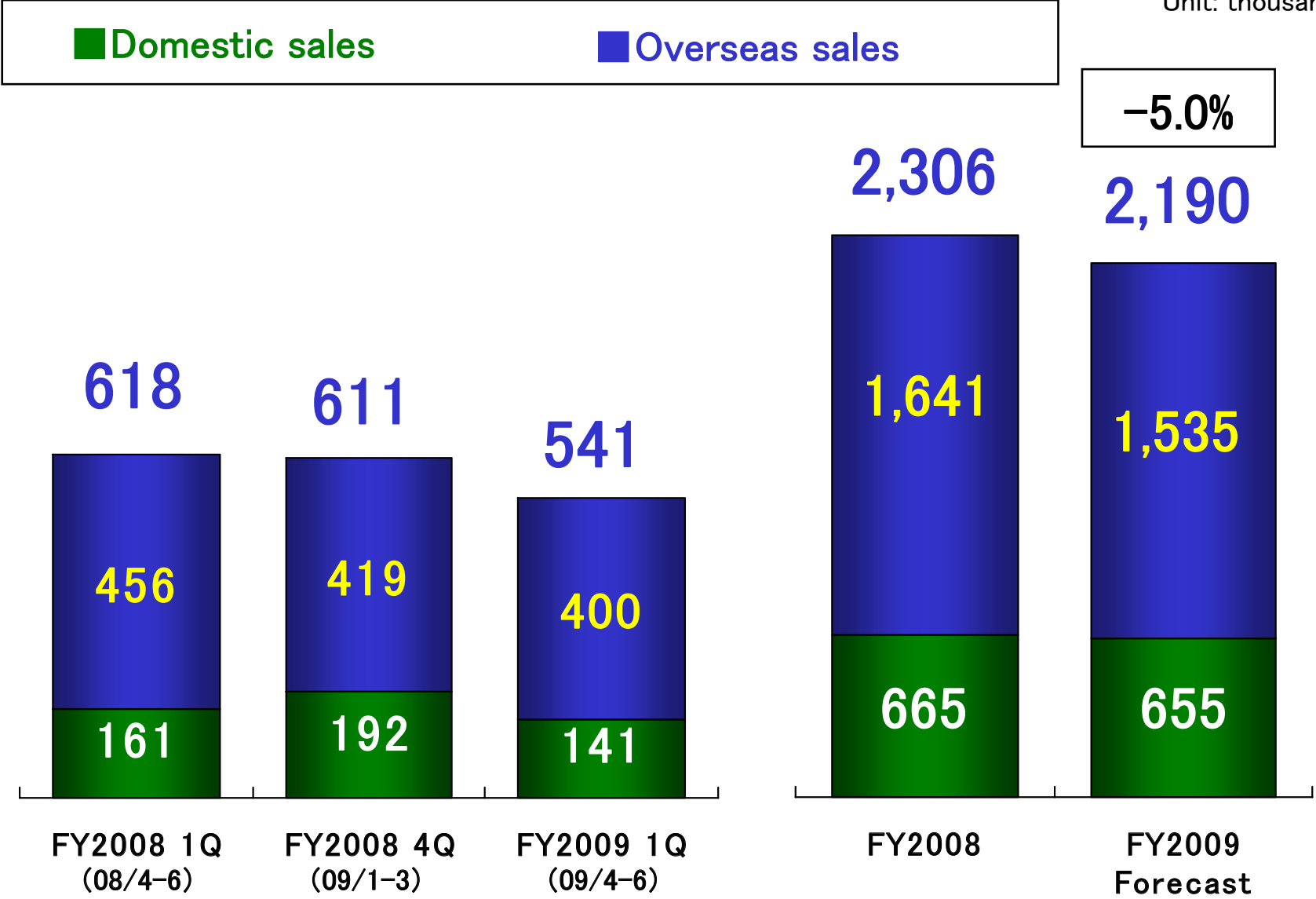
Unit: thousands

■ Domestic production

■ Overseas production



Unit: thousands



# FY2009 First Quarter Financial Results



**SUZUKI MOTOR CORPORATION**

## Caution with respect to Forward-Looking Statements

The forward-looking statements of this fiscal year mentioned in this document are calculated based on currently available information and assumptions and contain risks and uncertainty.

Please note that the actual results may greatly vary by the changes of various factors.

Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate.

(mainly Yen /US dollar rate, Yen/Euro rate).

*This document is an English translation of the original Japanese document. If there are any discrepancies between this document and the original Japanese document, the original Japanese document prevails.*