### FY2009 Financial Results



SUZUKI MOTOR CORPORATION 10 May 2010



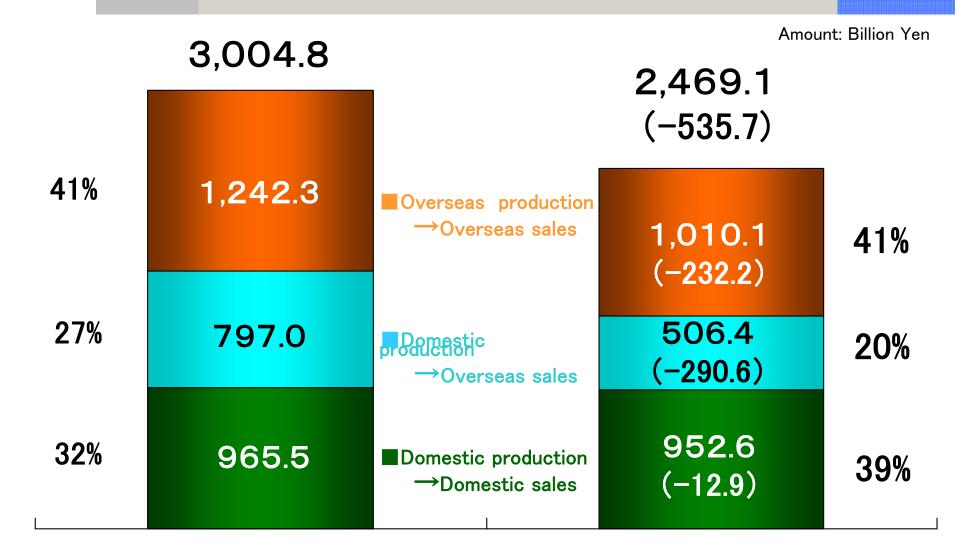
### Consolidated: Financial Summary

		1		,	1	
	FY2009 Cumulative	FY2008 Cumulative	Change	FY2009 4th Quarter	FY2008 4th Quarter	Change
	09/4-10/3	08/4-09/3	_	10/1-3	09/1-3	_
(Billion Yen)	(A)	(B)	(A)-(B)	(C)	(D)	(C)-(D)
Net sales	<b>2,469.1</b>	3,004.8	-535.7 (-17.8%)	690.3	670.1	+20.2 (+3.0%)
Operating income	79.4	76.9	+2.5	29.6	10.4	+19.2
(Ratio)	(3.2%)	(2.6%)	(+3.2%)	(4.3%)	(1.6%)	(+182.7%)
Ordinary income	93.8	79.7	+14.1	36.0	8.2	+27.8
(Ratio)	(3.8%)	(2.7%)	(+17.8%)	(5.2%)	(1.2%)	(+341.0%)
Net income	28.9	27.4	+1.5	13.4	5.8	+7.6
(Ratio)	¦ <u>(1.2%)</u> _	(0.9%)	(+5.4%)	(1.9%)	(0.9%)	(+131.5%)



#### Consolidated: Net Sales

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FY2008 (08/4-09/3)

FY2009(09/4-10/3)



# Consolidated: Net Sales (Year-to-Year Comparison)

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	Excluding 1 ma	Motorcycle	Automobile	Marine & Power products, etc.	Total
D	omestic total	-12.2	+1.7	-3.9	-14.4
С	verseas total	-179.2	-326.0	-17.4	-522.6
	Europe	-46.3	-234.6	-5.7	-286.6
	North America	-45.8	-53.0	-4.2	-103.0
	Asia	-46.7	+29.4	-2.8	-20.1
	Others	-40.4	-67.8	-4.7	-112.9
	Grand total	-191.4	-324.3	-21.3	-537.0

(Influence of exchange fluctuations)

Amount: Billion Yen

-170.8

-50.2

-10.5

-90.3

-19.8

-170.8

(Influence of exchange fluctuations)

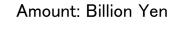
-23.3

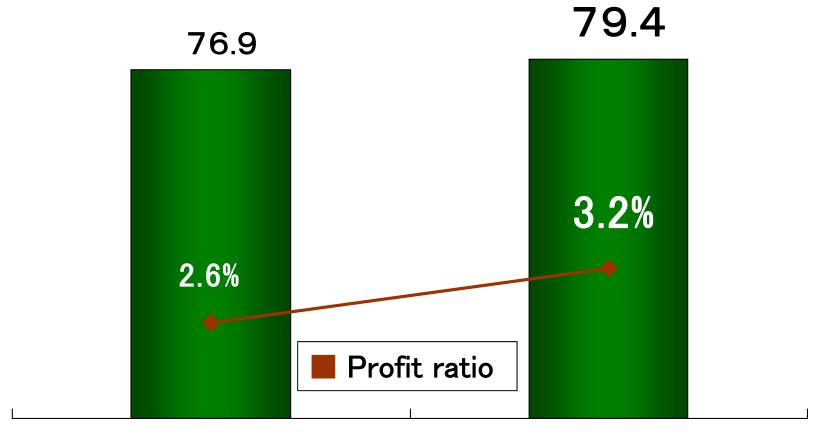
-145.7

-1.8

-170.8

### 2.5 (+3.2%) increase in profit





FY2008(08/4-09/3)

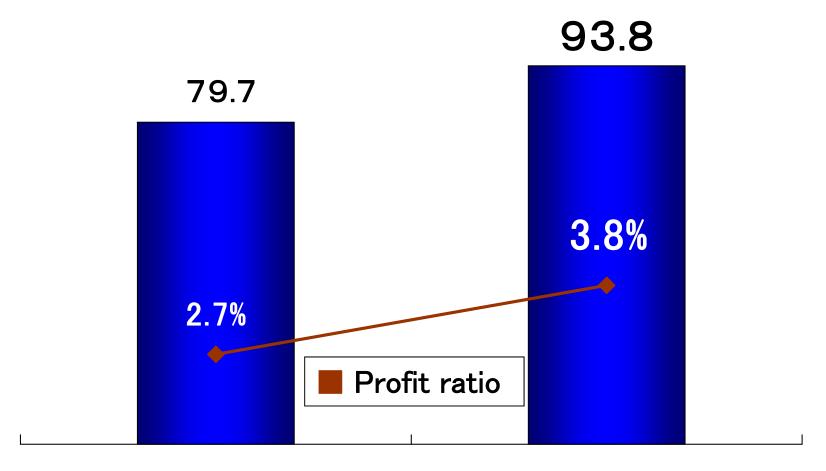
FY2009(09/4-10/3)



### Consolidated: Ordinary Income

Amount: Billion Yen

### 14.1 (+17.8%) increase in profit



FY2008 (08/4-09/3)

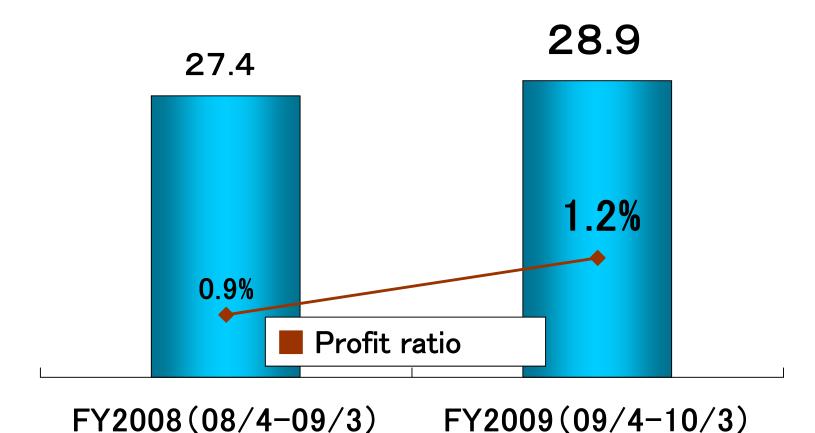
FY2009(09/4-10/3)

Amount: Billion Yen



#### Consolidated: Net income

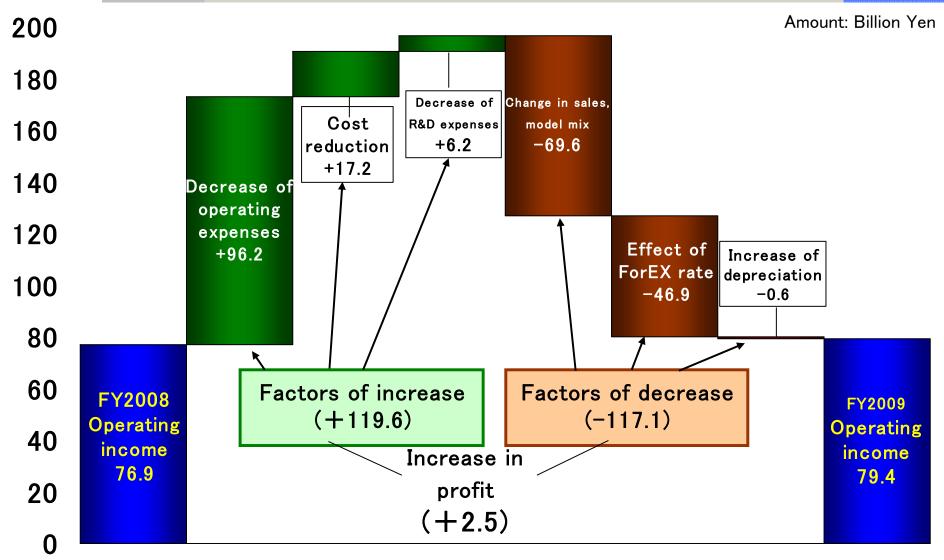
1.5 (+5.4%) increase in profit





### Consolidated: Factors of Change in Operating Income

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(Change in sales, model mix includes influence of raw material prices +28.1)



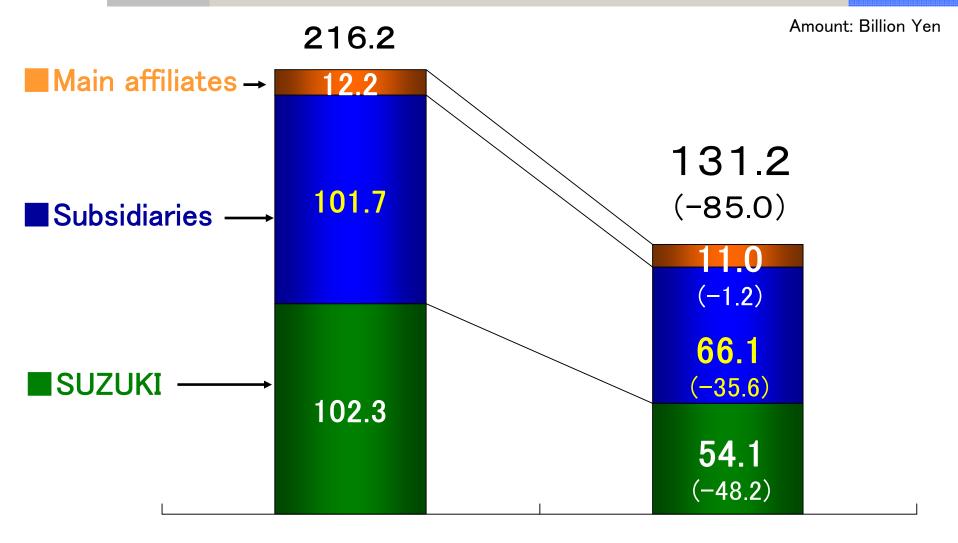
### Consolidated: Foreign Exchange Rates

	U.S. Dollar	Euro	Others
FY2009 (09/4-10/3)	93 Yen	131 Yen	
FY2008 (08/4-09/3)	101 Yen	144 Yen	
Change	-8 Yen	-13 Yen	
Effect of ForEX rates	-8.2 bln.Yen	-10.5 bln.Yen	-28.2 bln. Yen
	Total	-46.9 bl	n. Yen



### Consolidated: Capital Expenditures (including amount of main affiliates)

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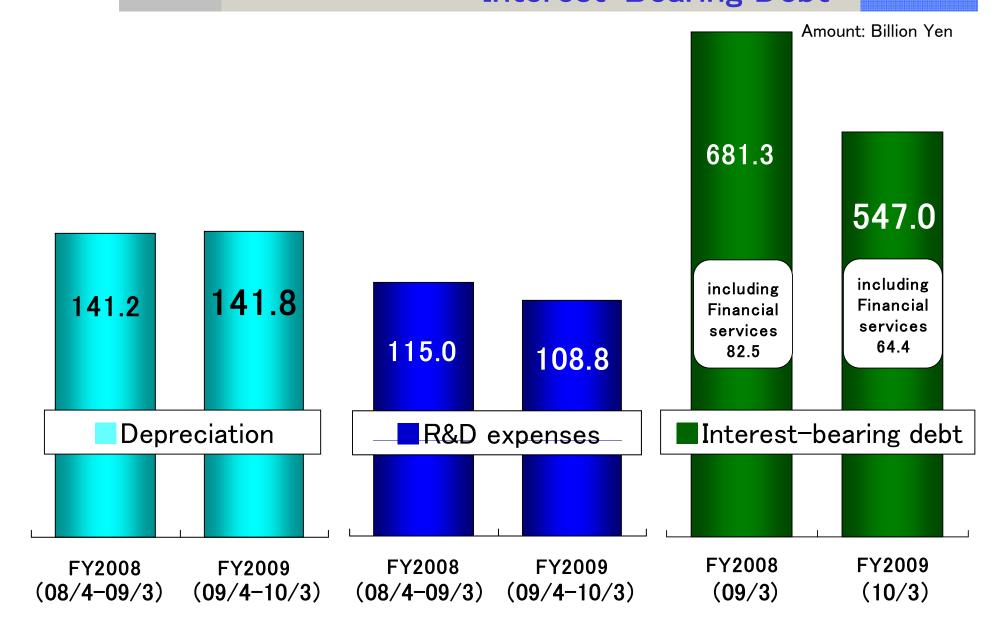
FY2008 (08/4-09/3)

FY2009 (09/4-10/3)



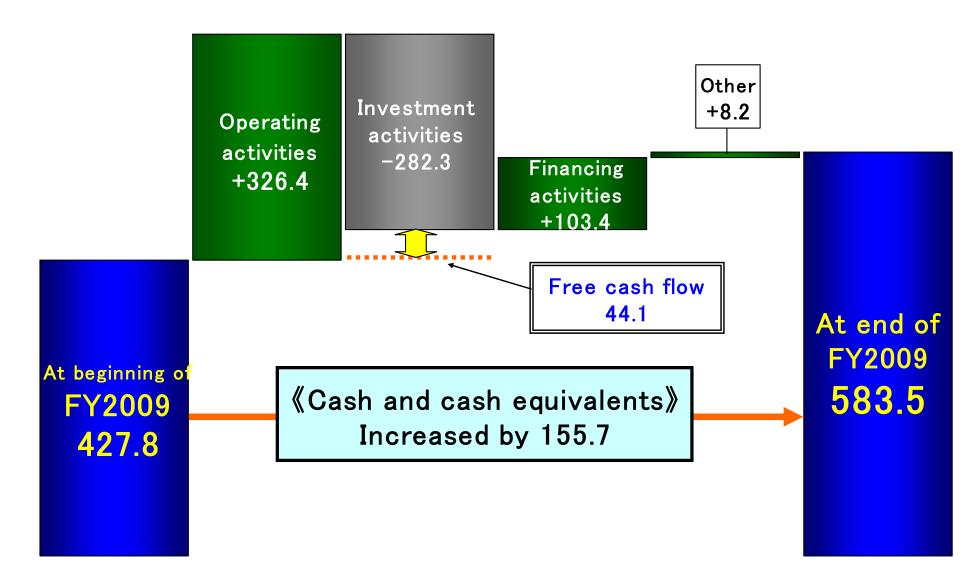
# Consolidated: Depreciation, R&D Expenses, Interest-Bearing Debt

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#### Consolidated: Cash Flows





### Consolidated: Cash Flows

(Billion Yen)	08/10-12	09/1-3	09/4-6	09/7-9	09/10-12	10/1-3
Operating activities	-106.8	+22.7	+53.8	+102.7	+73.5	+96.4
Investment activities	-76.6	-66.9	-24.3	-45.2	-188.2	-24.6
FCF	-183.4	-44.2	+29.5	+57.5	-114.7	+71.8
Financing activities	+7.2	+262.5	+31.9	-48.2	+19.8	+99.9
Others	-4.1	-10.0	+4.0	-6.5	+5.3	+5.4
Total amount of change	-180.3	+208.3	+65.4	+2.8	-89.6	+177.1



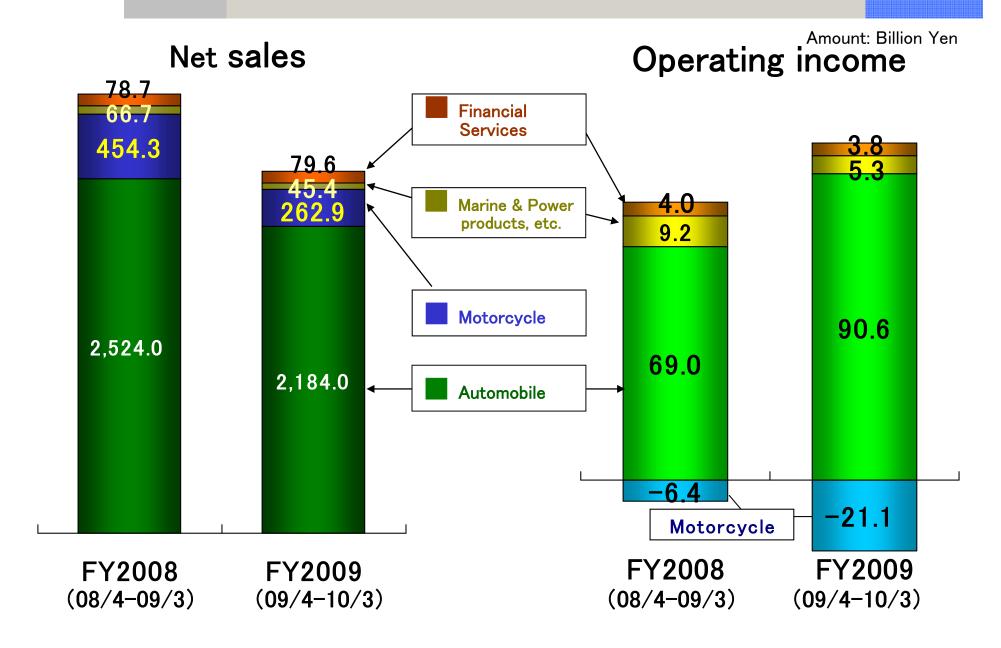
### Consolidated: Change in Shareholders' equity ratio

#### Shareholders' equity ratio improved to 40.0%

(Billion Yen)		09/12	Disposal of treasury stock	Repayment of loans payable	Conversio n of CB	Other	10/3
L	iabilities	1,371.9		-121.0	-29.2	69.9	1,291.6
	Net assets excluding minority interests	679.9	222.5		29.2	20.4	952.0
	Minority interests	122.2				15.6	137.8
Tot	al net assets	802.1	222.5		29.2	36.0	1,089.8
То	tal assets	2,174.0	222.5	-121.0		105.9	2,381.4
	reholders' quity ratio	31.3%	+6.4%	+2.0%	+1.3%	-1.0%	40.0%

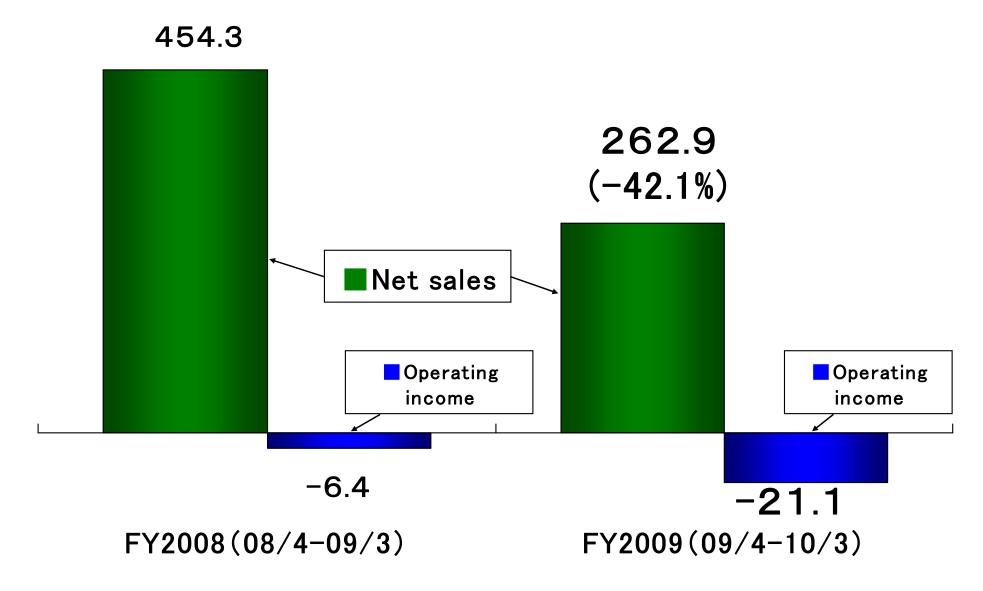


### Consolidated: Business Segment



### Consolidated: Business Segment (Motorcycle)

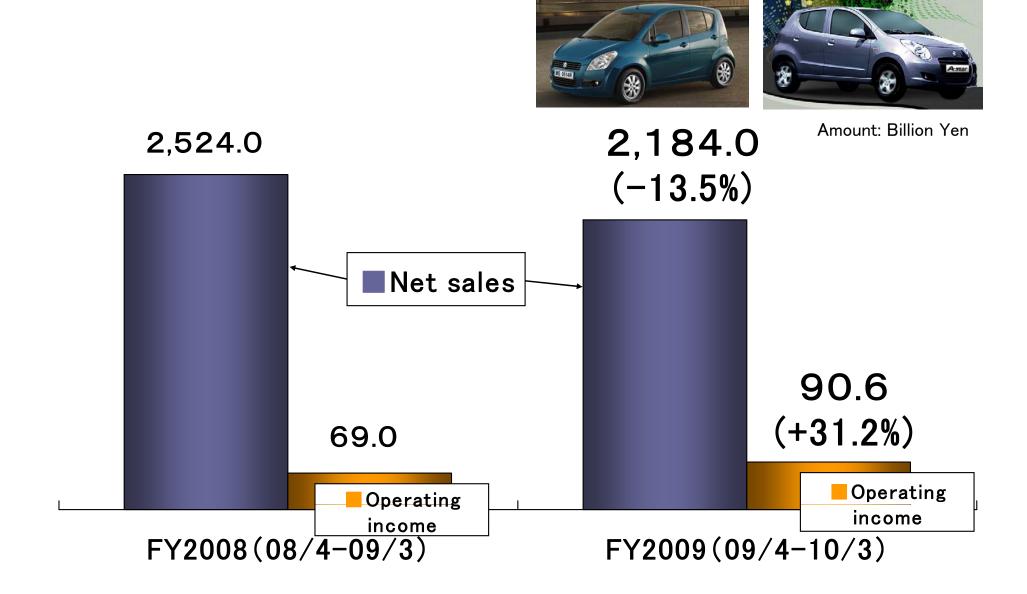
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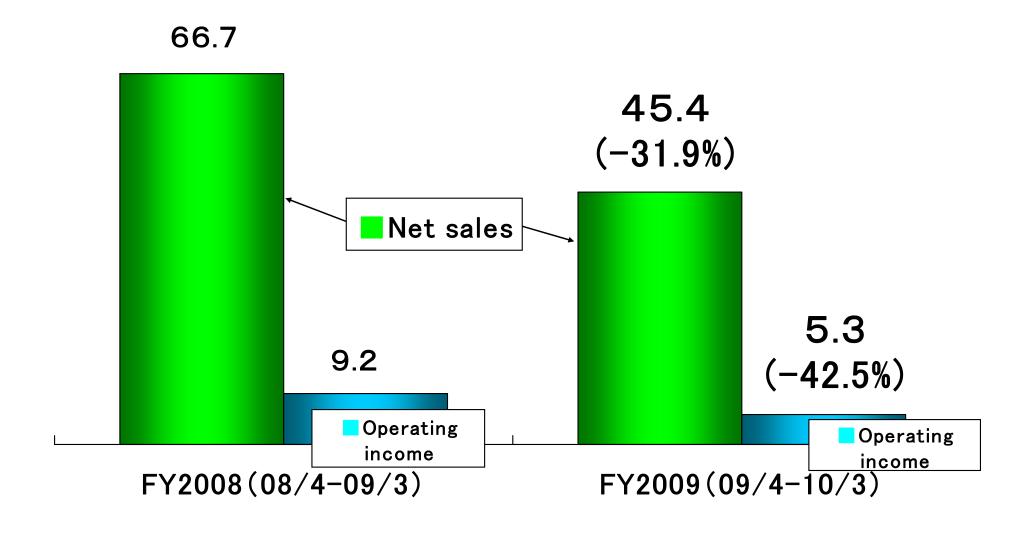
### Consolidated: Business Segment (Automobile)

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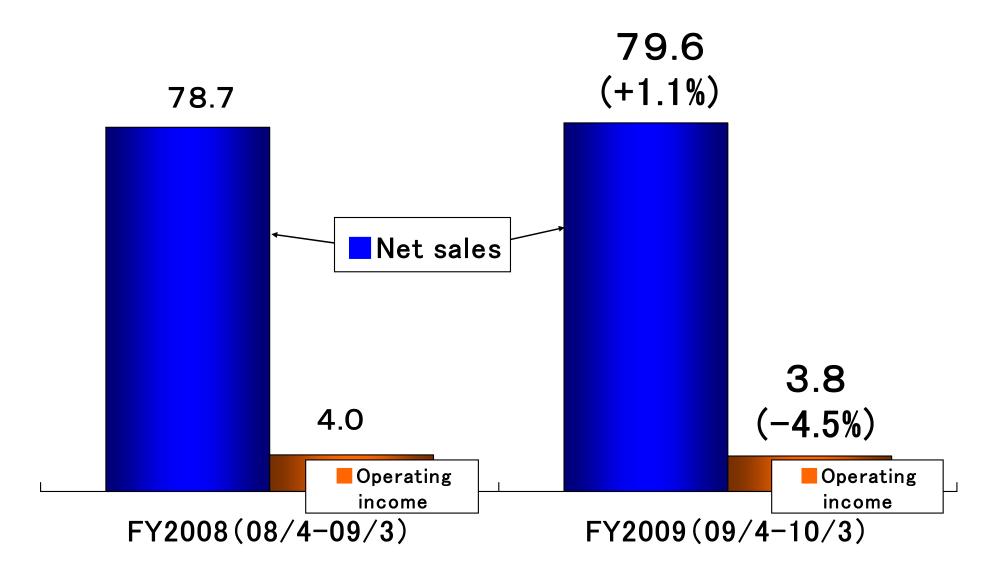
# Consolidated: Business Segment (Marine and Power products, etc.)

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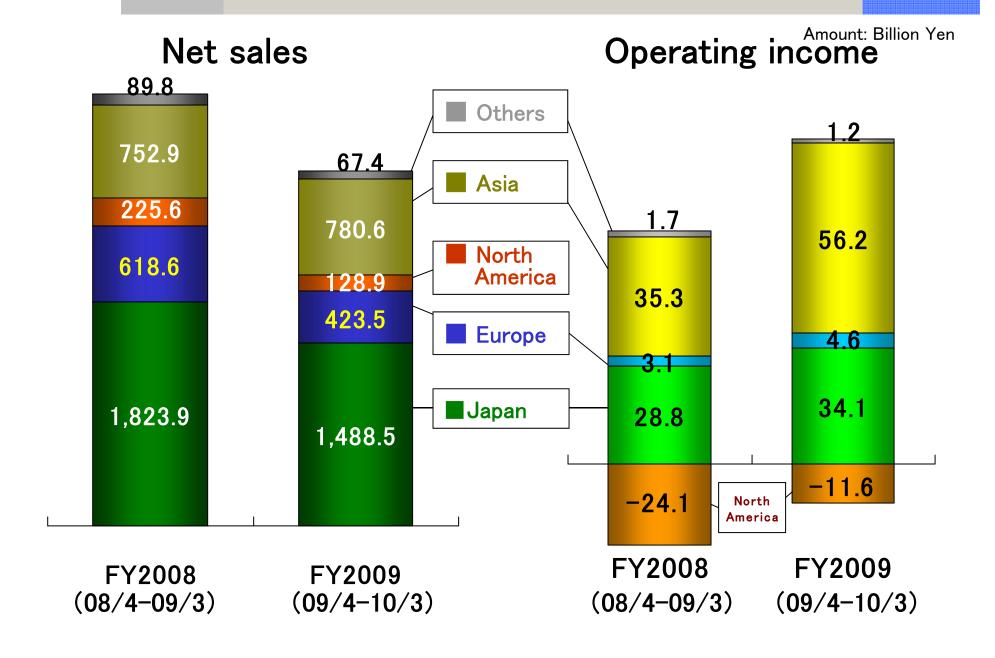
## Consolidated: Business Segment (Financial services)

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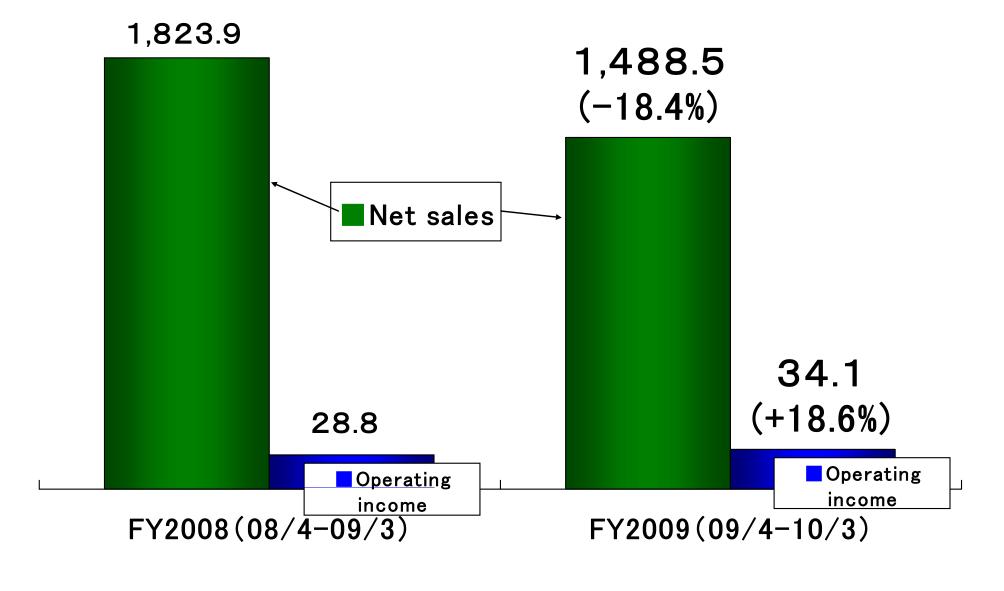
### Consolidated: Geographical Segment





### Consolidated: Geographical Segment (Japan)

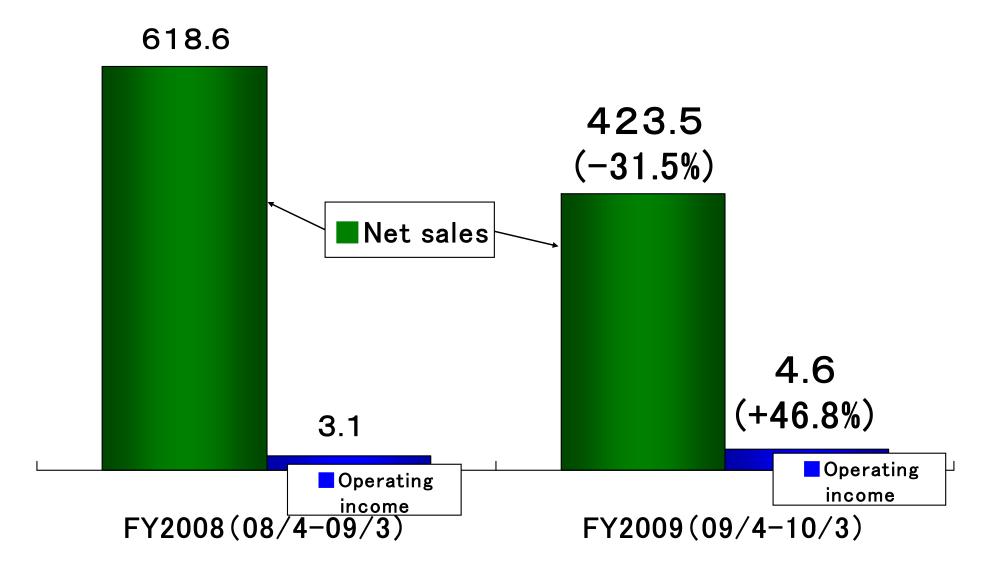
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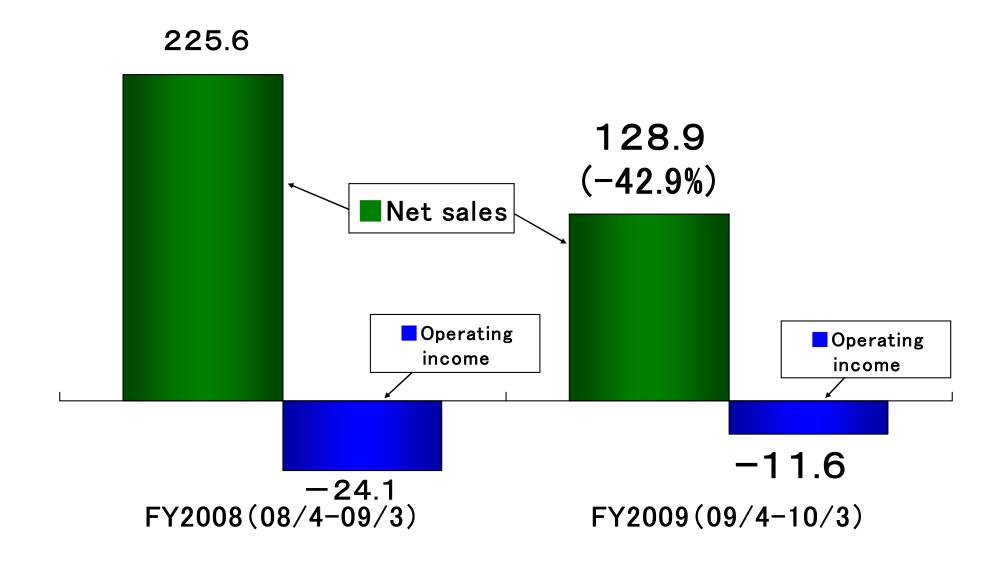
### Consolidated: Geographical Segment (Europe)

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### Consolidated: Geographical Segment (North America)

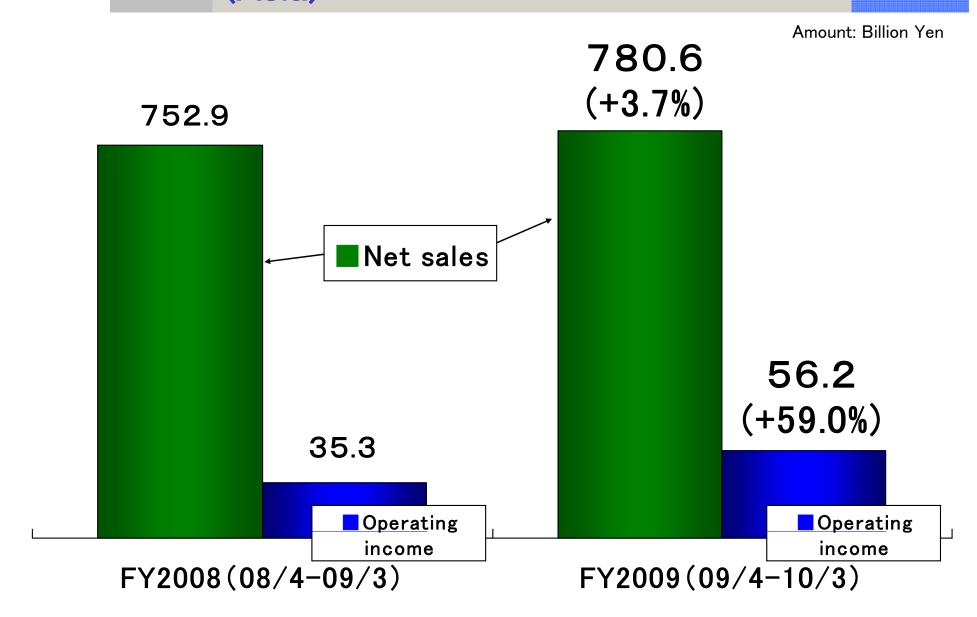
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### Consolidated: Geographical Segment (Asia)

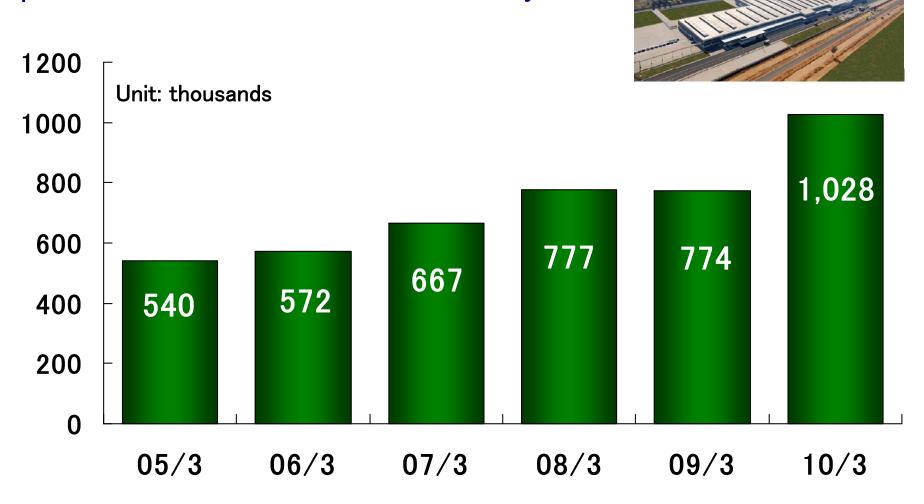
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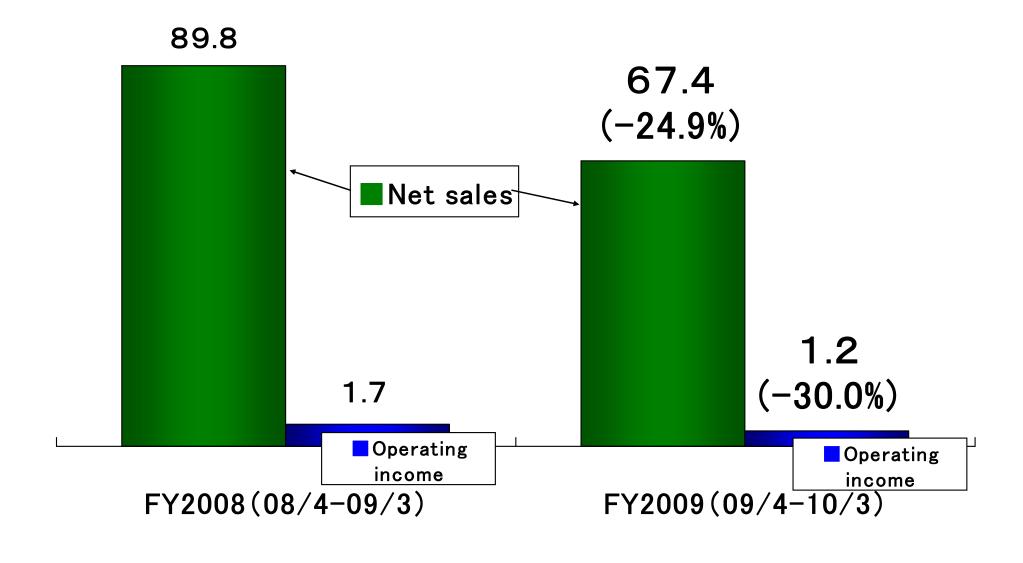
### Consolidated: Geographical Segment (Asia)

Maruti Suzuki India Ltd. (India) celebrates production of one million cars this fiscal year



### Consolidated: Geographical Segment (Others)

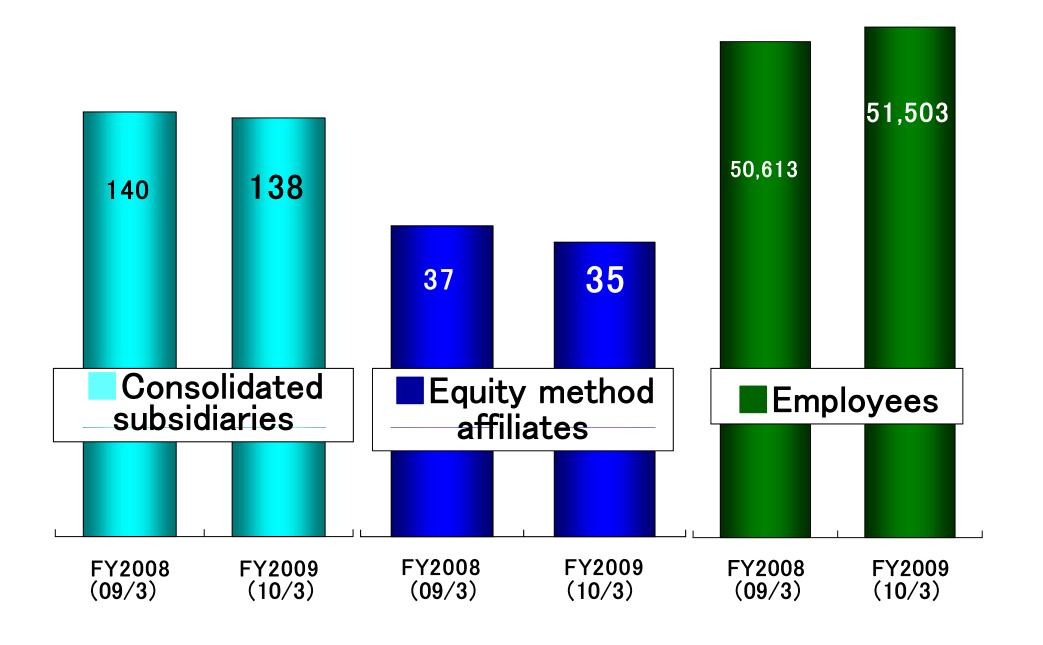
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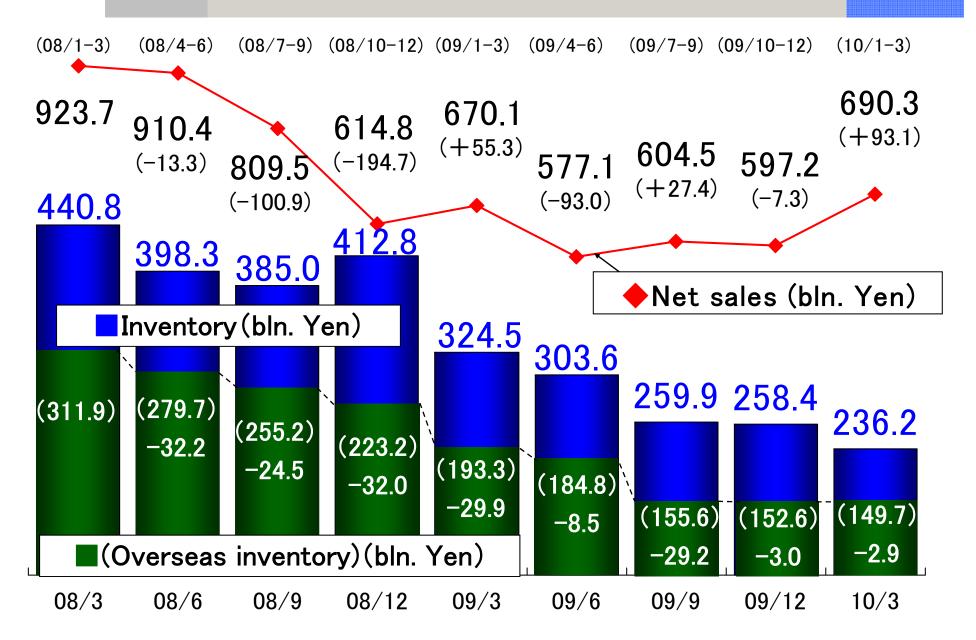
### Consolidated: Number of Consolidated subsidiaries, Equity method affiliates, Employees

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### **Consolidated: Inventory**





### Consolidated: FY2010 Forecast

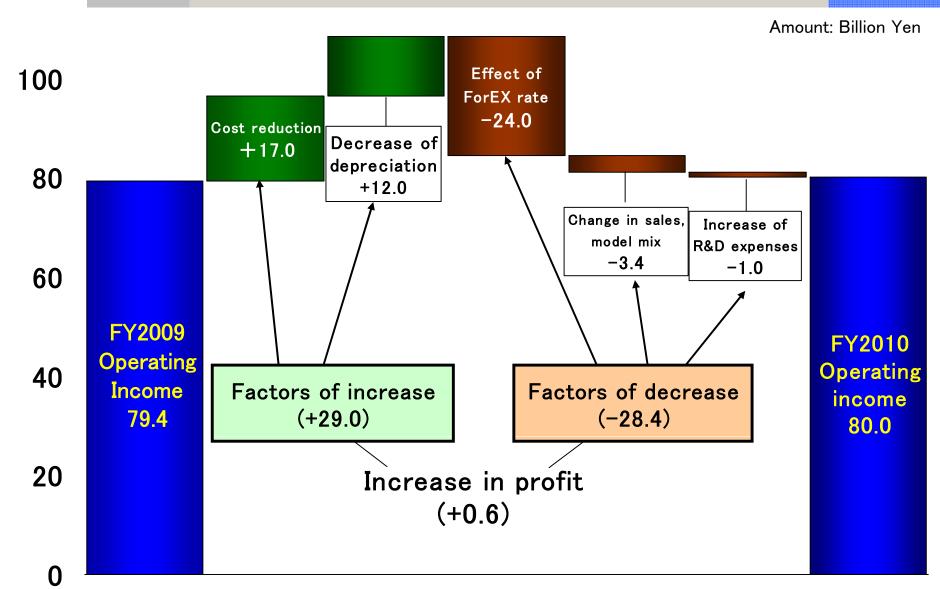
Sales and earnings remain unchanged from Amount: Billion Yen the previous year

	FY2	010	FY2009	
	Fore	cast	Actual result	
Net sales		2,500.0	2,469.1	
Operating income	,	0.08	79.4	
Ordinary income		95.0	93.8	
Net income		30.0	28.9	
ForEX rate	U.S. Dollar	90 Yen	93 Yen	
	Euro	115 Yen	131 Yen	



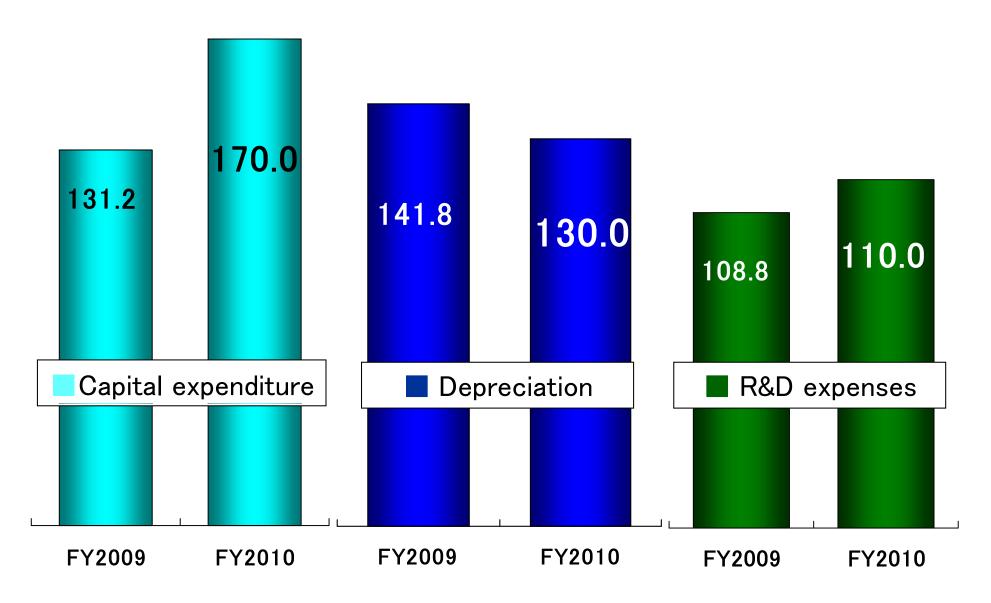
# Consolidated: FY2010 Forecast Factors of Change in Operating Income

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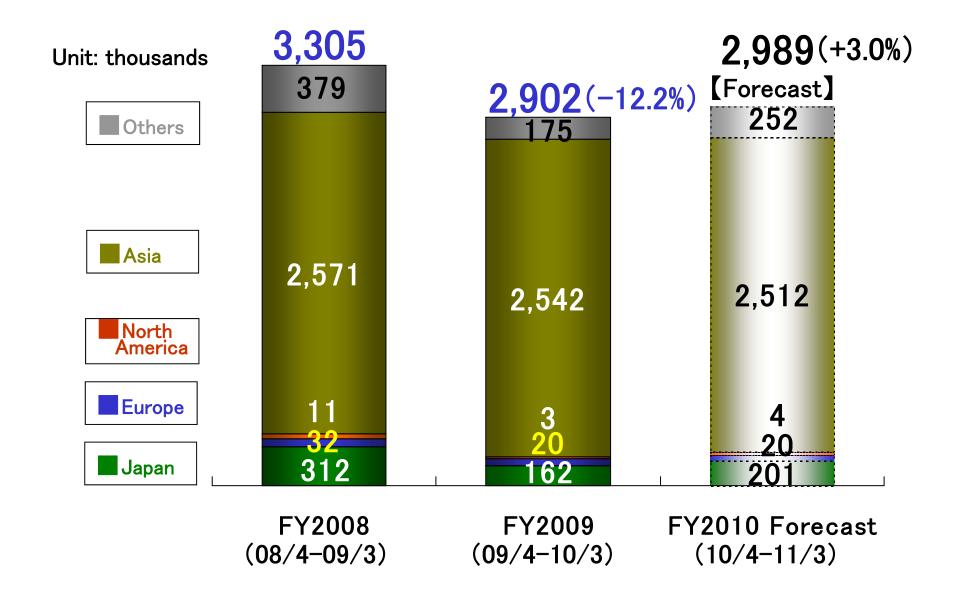
#### Consolidated: FY2010 Forecast

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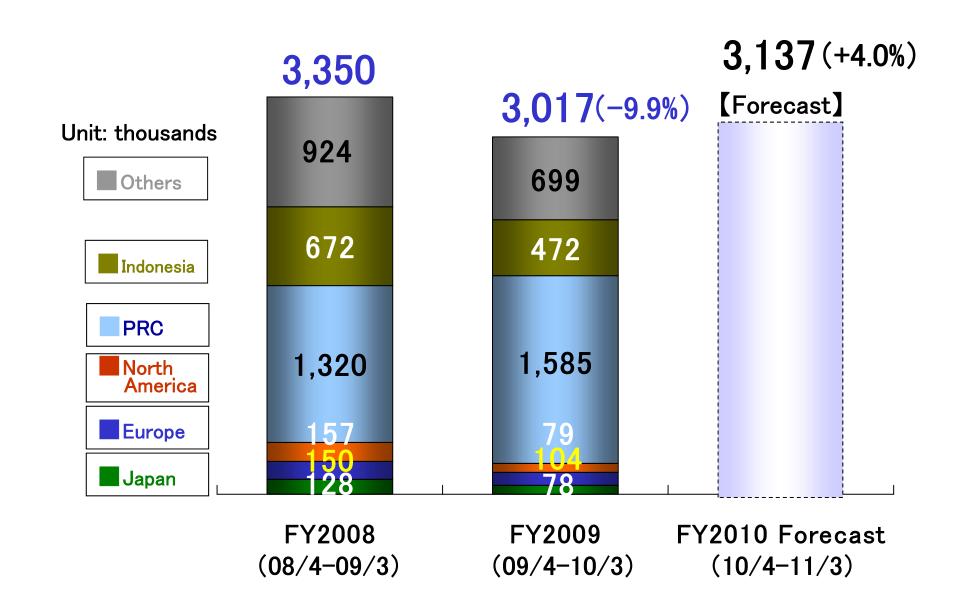


### **Production: Motorcycle**



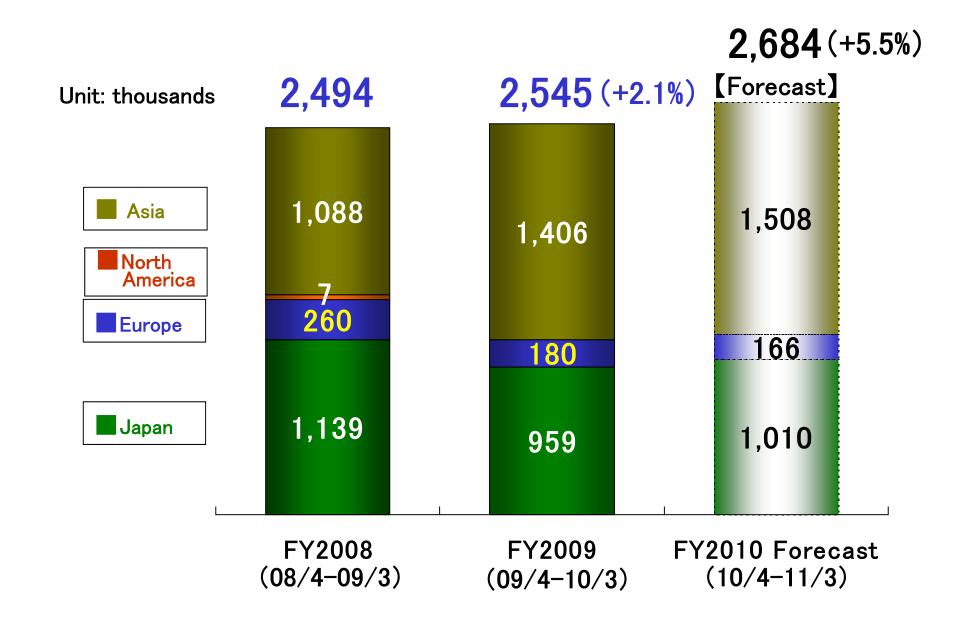


### Sales: Motorcycle



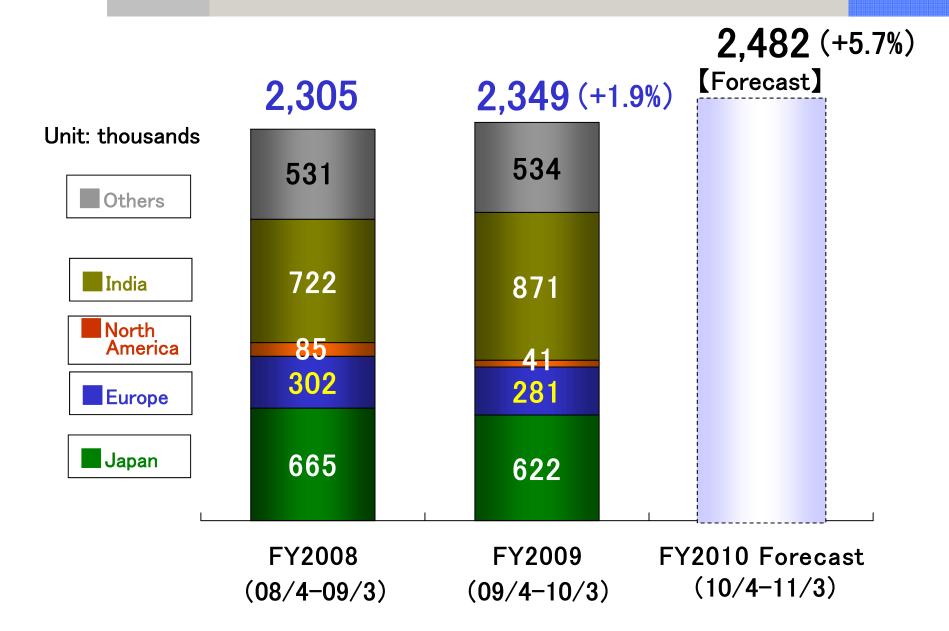


#### **Production: Automobile**



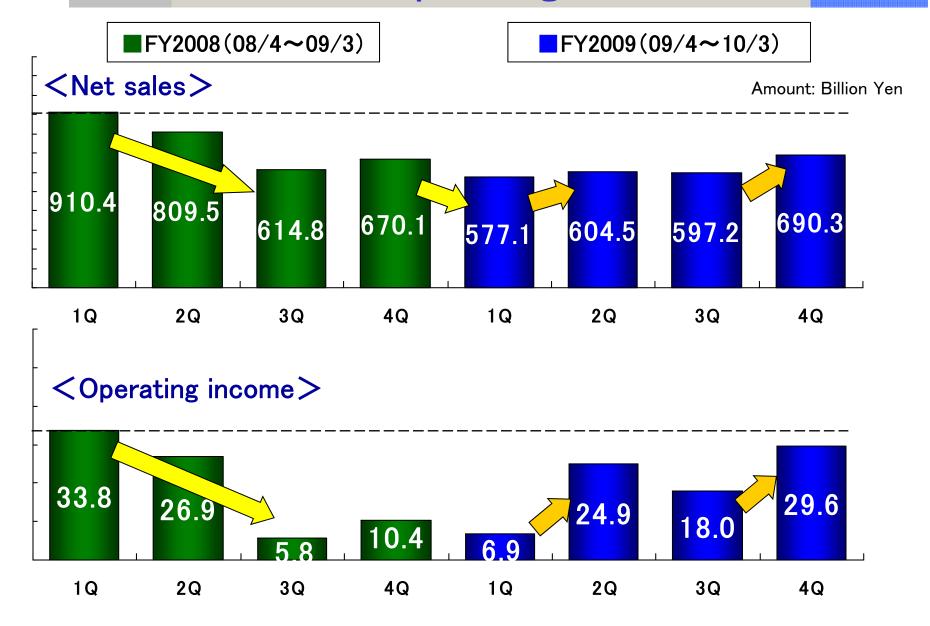


#### Sales: Automobile



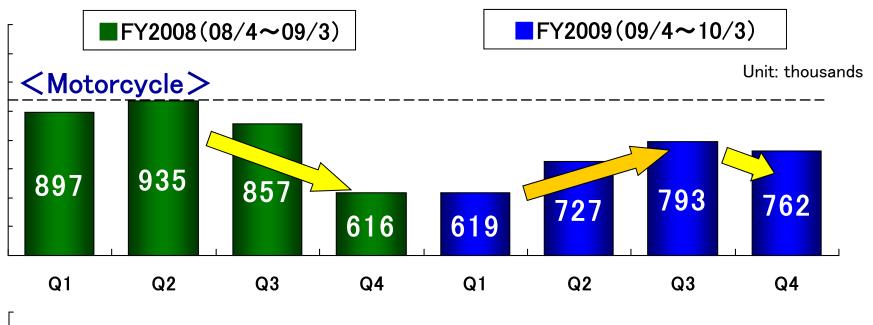
### Quarterly Performance (Net sales Operating income)

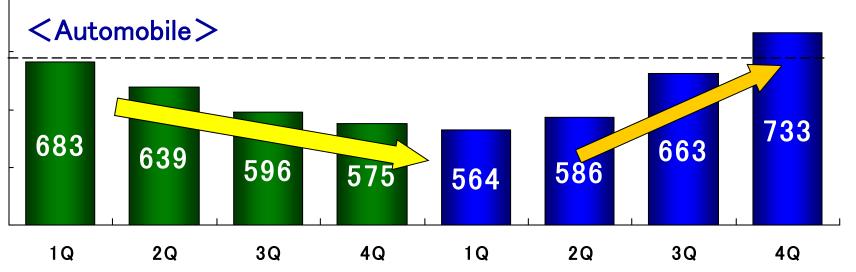
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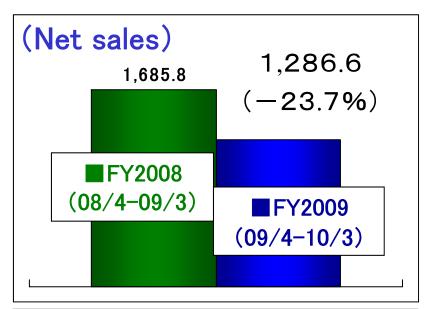
# Quarterly Performance (Production)

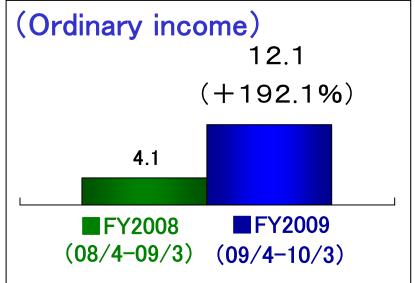


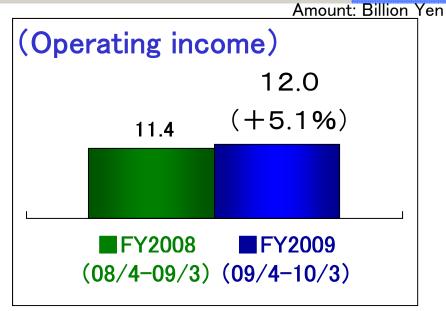


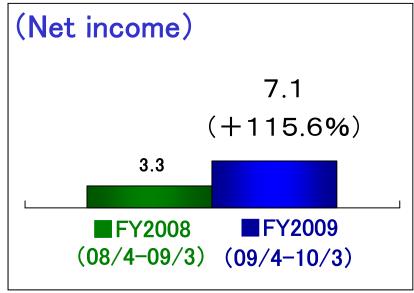


#### Non-Consolidated: Net sales profit











### Cash dividends per share

Annual • • 12 Yen (FY2008: 16 Yen)

Interim dividends 5 Yen(FY2008: 8 Yen)

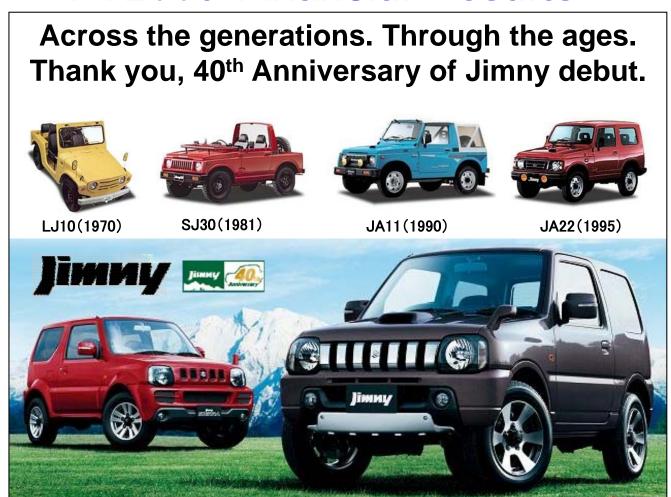
Year end-dividends 7 Yen(FY2008 8 Yen)

FY2010 Forecast • • 12 Yen

Interim dividends 6 Yen

Year end-dividends 6 Yen

#### FY2009 Financial Results



SUZUKI MOTOR CORPORATION



#### Caution with respect to Forward-Looking Statements

The forward-looking statements mentioned in this document are calculated based on currently available information and assumptions and contain risks and uncertainty.

Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate.

(mainly Yen /US dollar rate, Yen/Euro rate).

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