ANNUAL REPORT 2005



SUZUKI MOTOR CORPORATION

In delivering our Annual Report 2005, we wish to extend our greetings to you.

In terms of the business environment in which our group was involved, domestically there was a modest but fundamental note of economic recovery, spurred by increases in capital investments and improvements in business earnings. Overseas, there was a steady recovery of economic conditions globally, against a background of firm growth of the American economy, and high growth of the Chinese economy. However, export and production growth remained soft, due to high crude oil prices, increases in the cost of raw materials, and currency exchange fluctuations, and the outlook for the market remains uncertain.

In this situation, efforts were made to strengthen research and development, production and our sales structure, in order to strengthen our product competitiveness and to expand sales. As a result, consolidated net sales for the term were ¥2,365,571 million (107.6% as against previous fiscal year (PFY)). In terms of consolidated income, increases in exchange losses, research and development expenses and depreciation expenses were absorbed by reductions in price cost and increases in sales. Operating income was ¥107,542 million (113% PFY), and ordinary income(*) was ¥109,532 million (115.0% PFY). Both operating income and ordinary income showed a profit in excess of ¥100,000 million for the first time in our history. Also, net earnings for the term were ¥60,506 million (138.0% PFY).

Non-consolidated net sales were ¥ 1,481,632 million (106.4% PFY). In terms of non-consolidated income, the current net income were ¥ 35,747 million (139.4% PFY), because of decrease of extraordinary losses, etc. However, due to increases in research and development expenses, etc., operating income were ¥ 52,835 million (95.9% PFY), and ordinary income was ¥ 52,936 million (95.7% PFY).

Dividends at the end of the current fiscal year were a 4 yen ordinary dividends plus the special dividends of 2 yen, for a total of 6 yen per share for the year (10 yen including interim dividends).

As for the business environment around our group, currency exchange fluctuations and other factors remain extremely uncertain, and competition between rival companies has increased even further, leading to an extremely severe situation.

In order to deal with this type of severe environment, our group will implement revision in all fields, and make efforts to strengthen management culture, under our basic corporate policy for the fiscal year 2005, summed up by the slogan: "In order to survive, let us stop acting in a self-styled manner and get back to basics." In terms of motorcycles, in Japan, efforts will continue in order to expand sales of small motor vehicles and larger motorcycles. In Asia, expansion of sales of smaller motorcycles will be promoted, and expanded sales of larger motorcycles will be promoted in the North American market, in order to construct a highly-profitable motorcycle operation.

In terms of automobiles, in Japan, efforts are underway to strengthen and develop the existing sales network, to strengthen market information gathering, and to improve the level of customer satisfaction. Efforts will also be made to strengthen the sales force of "Suzuki Arena", our sales channel for small and subcompact vehicles, which is tied to increased sales of small- and standard-sized vehicles. Overseas, product development and business activities closely tied to the market will be pursued. At the same time, at overseas production plants, automation, onsite procurement of components, and cost reductions will be pursued in order to further heighten quality and productivity, aiming to even further strength our overseas bases. In addition, we will endeavor to maximally utilize the synergy resulting from a strategic tie-up with General Motors Corporation and various companies in the GM group, aiming to strengthen our business base.

Furthermore, efforts will be taken to develop, in an effective and efficient manner, products that closely suit each of the four central markets in the world, and to introduce them in a timely fashion. And for the protection of the global environment, we will promote development of products designed for low environmental impact by reducing gas exhaust emissions, improving fuel efficiency, reducing the amount of natural resources required for their production and facilitating recycling. We will also develop next-generation vehicles such as vehicles powered by fuel-cell systems.

Under the motto "Small Cars, - for a Big Future," Suzuki has set out our determination to continue active efforts to develop small cars that our customers demand and to make efforts to ensure our products have a minimal impact on the global environment. At the same time, we will keep on working toward maintaining a highly efficient and healthy business operation.

In terms of our directors and employees, all statutes, social norms and in-house bylaws will be strictly observed, and we will act frankly and with sincerity.

We look forward to the continued support and encouragement of all of our stockholders.

September, 2005

^(*) obtained by deducting non-operating income and expenses (interest and dividend income, interest expense, etc.) other than special items from operating income



Osamu Suzuki Chairman&CEO





Hiroshi Tsuda President&COO



PROFILE

Suzuki Motor Corporation designs and manufactures passenger cars, commercial vehicles, motorcycles, All Terrain Vehicles(ATVs), outboard motors, and other products. The company continuously and vigorously promotes technical cooperation through numerous joint ventures overseas, and its main production facilities are currently located in 22 countries and areas around the world. The established network enables Suzuki to operate as a global organization serving 187 countries. Suzuki Motor Corporation was first established as Suzuki Loom Manufacturing Co. in March 1920. Suzuki then entered the motorcycle business with the introduction of "Power Free" motorized bicycle in 1952, and entered the automobile business in 1955 with the introduction of "Suzulight" lightweight car.

Suzuki is committed to use its amassed technological expertise and all other available resources to help raise the quality of human life in society by promoting corporate growth through manufacture and supply of socially demanded products.

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Head office & Takatsuka Plant Headquarters, Engineering center and Motorcycle engines assembling plant

FINANCIAL HIGHLIGHTS

SUZUKI MOTOR CORPORATION AND CONSOLIDATED SUBSIDIARIES	Million: except per s	Thousands of U.S. dollars (except per share amounts)	
Years ended March 31, 2005 and 2004	2005	2004	2005
Net sales	¥ 2,365,571	¥2,198,986	\$22,027,860
Net income	60,506	43,835	563,428
Net income per share:			
Primary	112.94	81.38	1.051
Fully diluted	109.86	79.17	1.023
Cash dividends per share	10.00	9.00	0.093
Shareholders' equity	745,016	692,345	6,937,482
Total current assets	999,887	902,263	9,310,806
Total assets	1,693,353	1,577,709	15,768,262
Depreciation and amortization	97,731	87,858	910,063

Note: Yen amounts are translated into U.S. dollars, for convenience only, at ¥107.39 = US\$1, the prevailing exchange rate on March 31, 2005.



YEAR IN REVIEW



2005 Net Sales By Business

(Years ended March 31, 2005, Millions of yen)



2005 Net Sales By Market

(Years ended March 31, 2005, Millions of yen)



AUTOMOBILES

The Japanese market

Total domestic sales in the fiscal year ended March 31,2005 were 5,820,722 units (99% of the previous year), a decline over the previous year for the third year in a row. Of this value, sales of registered units (automobiles excluding mini vehicles) totaled 3,939,733 units (98% of the previous year), a second consecutive year-on-year decline.

Sales of mini vehicles totaled 1,880,989 units (101% of the previous year), the second consecutive year-on-year increase, and the 6th consecutive year of a significant sales level exceeding 1,800,000 units.

Suzuki's total domestic sales of automobiles in the fiscal year ended March 31,2005 amounted to 671,012 units (106% of the previous year), the first year-on-year increase in 2 years. Suzuki's share of the domestic market was up 0.7% over last year to 11.5%, making the company the 4th largest of the 13 domestic automotive makers.

Suzuki sales status

• The mini vehicle market has seen an intensification of sales competition between various companies over the past few years. Under such circumstances, Suzuki implemented full model changes to the "Alto" and "Alto Van" in the fiscal year ended March 31,2005 and actively introduced customized cars and minor changes to a variety of passenger vehicles. The intent was to heighten the competitiveness of each product, thus increasing our sales. Suzuki's total sales figure for mini vehicles was 600,492 units (105% of the previous year), exceeding an annual total of 600,000 vehicles for the first time. This not only represented the highest sales level on record, but maintained our top position in annual mini vehicle sales for the 32nd consecutive year.

• In the domestic registered vehicle market, while growth of commercial car sales was a concern, in terms of passenger vehicle sales, there was an impact from new models introduced by a variety of companies, and unit sales remained on par with that of last year. In this situation, with sales driven by the new Swift which underwent a full model change in November, Suzuki's sales of registered vehicles in the fiscal year ended March 31,2005 reached 70,520 units (111% of the previous year), the 5th consecutive year-on-year increase.

• Importing and sales of Chevrolet brand vehicles by Suzuki, which began in January 2004, grew to 1,969 units, 378% of the previous year.

Suzuki automobile topics in Japanese market

• There were full model changes of the "Alto" in September 2004 and the "Alto Van" in January 2005. Sales have reached 185% of the previous year since the "Alto" model change in September.

• The "Swift" underwent a full model change in November 2004, and sales have been a steady 198% over the previous year since the November model change.

• Sales of the "Wagon R" following full model change in September 2003 have grown to 114% over the previous year, with the vehicle registering top place in 2004 sales by mini vehicle model.

• The "Carry" achieved the top place in sales in the truck segment for the 34th consecutive year.

• In January 2005, importing and sales began of the "Chevrolet Optra", and the product lineup was strengthened.



WAGON R



ALTO



AERIO(Export name :LIANA)



JIMNY



APV(manufactured at P.T.Indomobile Suzuki International in Indonesia)



Kosai Plant Passenger car assembling plant



Iwata Plant Sport utility vehicle and commercial vehicle assembling plant

Overseas Markets

Total overseas automobile production for the fiscal year ended March 31,2005 increased to approximately 952,000 units, showing growth of 10.3% over the previous year's figures. Worldwide production, including Japan, increased to 2,010,000 units, 109.8% of the previous year. Sales of automobiles overseas grew to 1,217,000 units, 110.7% of the previous year, while total global sales, including Japan, reached 1,890,000 units for growth to 109.0% of the previous year.

As for new products, this was a year in which Suzuki came up with a number of interesting plans. August 2004 saw the start of production began in Indonesia of the new "APV" multipurpose vehicle. This vehicle represents a new challenge for Suzuki, in that this is the first time, the company has ever positioned the mother plant outside Japan--in Indonesia--and attempted to export worldwide from there, primarily to other Asian countries. From fall 2004 to the middle of 2005, Suzuki began production of the "Swift" in four countries, Japan, Hungary, China, and India, as a strategically produced and marketed vehicle. Developed with the aim of offering an automobile capable of competing with the small cars of Europe, along with considerations concerning the particular and varying requirements in each individual country, it has attained an extremely high reputation in markets where it is already being sold for styling and driving performance. Suzuki's overseas product strategy promises to move surely and steadily into the future.

The Junior World Rally Championship is one of the mainstays of Suzuki's motorsports activities. In just Suzuki's third year of participation (2004), drivers piloting the Ignis (Super 1600) won the Driver's Title, a goal Suzuki had determined since first participating in the event. Starting in 2005, the company is placing priority on its "Year of Challenge" as we strive even harder to develop technology and gain expertise in our renewed effort to improve our results. Fully developing the Suzuki Ignis in World Rally Championships, primarily the Junior World Rally Championships, held in countries around the world, we will be continuing to make our challenge in the second half of the season with the introduction of the new Swift model as a rally car.

In addition to full-scale commercial sales of the "Swift" and "APV" in 2005, we also plan on further product development of the new "Grand Vitara" and other vehicles as we concentrate our best efforts, summed up by our motto: "Let us stop acting in a self-styled manner and get back to basics."



SWIFT



GRAND VITARA



IGNIS(manufactured at Magyar Suzuki Corp. for Europe only) SUZUKI MOTOR CORPORATION

MOTORCYCLES

The Japanese Market

The number of motorcycles put out by the four Japanese manufacturers in the domestic market during the fiscal year ended March 31,2005 stood at a total volume of 693,000 units (93% of the previous year).

A breakdown of this figure by displacement classes shows volume for the 125cc-and-under class dropping to 557,000 units (91%), with a rise in sales of the 126cc-andover class to 136,000 units (103%).

Further breaking down the figures for the 50cc-andunder class, there was a drop in sales of scooters and leisure models to 489,000 units (93%). Sales in the 51-to-125cc class declined to 67,000 units (80%), reasons for which included a drop in units of underbone models due to weakened demand from large-scale corporate customers.

Looking at the figures for larger models, growth in the 126-to-250cc class continued to be driven by the sales of scooters, which increased to 93,000 units (103%). Although there was growth in sales of scooters and trail bikes in the 251-to-400cc class, growth for the class overall failed to materialize, being held to 23,000 units (99%). Sales of units 401cc-and-over class grew to 20,000 units (113%), with increases in sales of scooters and touring models.

Decreased volume both in the 125cc-and-under class, with sales of 106,000 units (93%), and in the 126cc-andover class, with sales of 24,000 units (85%), total volume for Suzuki in fiscal year 2004 saw a decline to 131,000 units (91%).

Regarding sales in the 50cc class, the passage of the first wave of demand for the 50cc Choinori scooter one year after its introduction in 2003 has thrown a shadow on shipments. Despite increased shipments for the later half of the term thanks to sales of the four-cycle 50cc scooter "Let's 4," which came on the market in October 2004, and



Toyokawa Plant Motorcyles and outboard motors assembling plant

the "Address V125", introduced in February 2005, figures for a year with few model changes dropped as compared with the previous year.

New products from other manufacturers hampered sales of units in the 126-to-250cc class, which fell to 16,000 units (68%). Aided by the introduction of the "DR-Z400SM" in December 2004, sales in the 251-to-400cc class increased to 6,000 units (178%), while sales in the 401cc-and-over class also grew to 3,000 units (128%), but this growth was not enough to compensate for the decline in overall motorcycle sales.

Although in terms of units sold, the first half of the fiscal year saw a decrease in volume, the introduction and increasing sales of the new "Let's 4" scooter and "DR-Z400SM" on-road sports bike worked to turn things around somewhat in the latter half of the year in terms of segment revenue.





GSX-R1000



SUZUKI BOULEVARD M50/Intruder M800(VZ800)



Bandit 650/S(GSF650/S)



KING QUAD 700(LT-A700X)

Overseas Markets

Overseas production of motorcycles (including ATVs) in the fiscal year ended March 31,2005 saw an enormous increase to 2,473,000 units, 139% of the previous year, bringing growth in global production, including Japan, to 2,970,000 units, 131% of the previous year's volume. In addition, overseas sales of motorcycles (including ATVs) grew tremendously by 30% over the previous year, reaching 2,794,000 units, for total worldwide sales of 2,924,000 units, an increase to 128% of the previous year.

The GSX-R1000, top model in the Suzuki Super sport GSX-R series and flagship model in Suzuki's motorcycle lineup, underwent a complete model change, offering enhanced performance and new styling. The accomplishment has increased Suzuki's reputation as the leader in super sport motorcycles and further improved brand image and greatly contributed to stronger sales. Moreover, we enhanced our product lineup by introducing new and exciting models in response to market demands, including the "Bandit 650/S," a medium class street bike with superior overall balance, the DR-Z400SM, a model in the new "Super motard" category of crossover off-road bikes fitted with street tires, and the dynamic and stylish "Suzuki Boulevard M50 (Intruder M800)" cruiser.

Exports of motorcycles shipped as motorcycle components for overseas production (SET) expanded tremendously to 2,400,000 units, 151% of the previous year. The FD110XC and FD125X, ASEAN-unified underbone models, have been introduced globally, greatly contributing to growth in sales in each region. Future plans call for Thai Suzuki Motor Co., Ltd. as a major base for re-export of these underbone models, so important in the ASEAN region, to other countries in Asia and South and Central America.

Production of All Terrain Vehicle (ATV) included the new large utility ATV KING QUAD 700, awarded "ATV of the Year" by a number of ATV magazines. Highly rated for its power and total performance, it has been a big seller. Production has expanded further at Suzuki Manufacturing of America Corporation (SMAC) after three years in the business in the U.S. With an increasing number of units manufactured here, this plant is taking on a major role as a supply base for markets around the world.

In Suzuki's racing programs, GSX-R series continue to be active worldwide in realizing the slogan, "Own the Racetrack." Keiichi Kitagawa became the first Japanese rider to win the Le Mans 24-hour endurance race, Matt Mladin took the title for an unprecedented fifth timeAMA Superbike Championship, and taking so many podiums in other national races, the "GSX-R" name continues to become known further throughout the world. With our ace rider out of action due to injury, Suzuki saw a rough season in the Motocross World Championship, but our newly-introduced four-stroke RM-Z450 placed quite well, so we can expect great results in the coming season.



Best/Shogun 125(FD125X) (Developed by Suzuki Motor R&D Asia Co.,Ltd)



RM-Z450(racing machine)



GSX-R1000(racing machine)

MARINE PRODUCTS

The Japanese Market

Domestic sales figures for outboard motors in the fiscal year ended March 31,2005 stands 122% as against previous fiscal year.

Looking at a breakdown by model, sales for the large 4stroke model increased dramatically, contributing to net sales expansion.

Subsequently, emphasis will be placed on expanding the lineup, developing 4-stroke outboard motors with concern for conservation of the natural environment.

Overseas Market

In term of exports of outboard motors in the fiscal year ended March 31,2005, combining CBU and KD for Thai Suzuki, units were 113% of the previous year and net sales were 104% of the previous year. The increase in number of units and sales amount were due to favorable of Suzuki brand outboard motors, primarily to Europe.

At the Miami International Boat Show held in February 2005, the DF150 (110.0kW, <150 horsepower>) and the DF175 (129.0kW, <175 horsepower>) debuted as Suzuki's new models for 2006. Sale of these models is scheduled to begin in autumn 2005.

Currently the Suzuki 4-stroke outboard motor lineup ranges from the DF4 (2.9kW, <4 horsepower>), the smallest horsepower model, to the DF250 (184.0kW, <250 horsepower>), the largest horsepower model.



DF5





Suzuki outboard motors provide power for a wide range of boats

OTHER TOPICS



Wind turbine generator in Kosai Plant



MR Wagon FCV



Flora Mover

Environment

As a general manufacturer of automobiles, motorcycles and industrial equipment, Suzuki is addressing environmental conservation at all stages - from product development to disposal.

In our design and development, in addition to conventional demands for enhanced safety, greater reliability and more comfort, Suzuki has been developing multi-faceted and highly advanced technologies to respond to environmental demands for reducing exhaust gas emissions, enhancing fuel efficiency, noise reduction, saving of consumed resources, and recycling enhancement.

In our manufacturing and purchasing, corporate measure include reducing energy consumption (reduced CO₂ emission), reducing landfill waste (enhancement of yield, recycling), careful managing of chemical substances, and promoting green procurement.

In our marketing, in addition to promoting proper treatment of used products and components, we are providing our sales network with dismantling manuals, and other information, which can be useful in such operations.

In our distribution and office work, we are also focusing on reducing energy consumption, cutting down on consumed resources, recycling, and promoting green purchasing.

In addition Suzuki is promoting environmental conservation for social contributions through a variety of projects, which include environment-cleanup activities, participating in lake water purification research and making presentations at environment-related exhibitions.

2004 topics:

<Manufacturing> Annual power generation reached 1,899,000kWh through full-scale operation of wind generator devices installed at the Kosai Plant, providing 1.3% of the total power consumed at the plant (a reduction of 118,000 tons of CO₂).

<Product> The "MR Wagon - FCV", fuel cell vehicle, the first to receive the certification by Ministry of Land Infrastructure and Transport as a 70 MPa system, was jointly developed with General Motors Corporation. Road tests of the "MR Wagon - FCV" began in January 2005, and development is progressing with an eye to commercial viability.

<Social contribution> The "Flora Mover", a magnetic induction type electric automobile, was developed and presented at the "Pacific Flora 2004" convened from April to October 2004 in Shizuoka, and was utilized by the crowds visiting the exhibition grounds.

Strategic Alliance with General Motors Corporation

Suzuki and General Motors Corporation (GM) began a business partnership in August 1981 and the partnership has yielded solid results ever since. In September 2000, we announced a further strengthening of our strategic alliance. At the end of March 2005, GM's equity stake in Suzuki amounted to 20%. Both companies have been continuously expanding their alliances - allowing each company to express its individual strengths - to deliver competitive products more quickly around the globe while keeping investment cost down.

These are some of our accomplishments that will highlight our partnership with GM;

• Suzuki and GM agreed on the production of the new GM-designed global V6 engine (3.2L and 3.6L) at Suzuki's Sagara plant in Shizuoka, Japan from 2006. The new global all-aluminum V6 engine features dual overhead cam with 4 valves per cylinder, incorporating the latest technologies such as continuously variable valve timing. The engines built at Sagara Plant will go onto Suzuki-badged vehicles.

• The first ever Suzuki mid-sized SUV, derived from the "Concept X" revealed at 2005 Detroit NAIAS autoshow, will go into mass-production at CAMI (Ontario, Canada), a joint venture with GM, in 2006

• In addition to the joint-developed Chevrolet Cruze manufactured at Suzuki's Kosai Plant and sold by Suzuki in Japan from November 2001, Suzuki began importing and distributing the U.S.-made Chevrolet TrailBlazer in January 2004 and the Chevrolet Astro in March 2004. Furthermore, two models have been added to strengthen the Suzuki compact car line-up - the Chevrolet Optra Sedan in January 2005 and its Station Wagon in February.

• In August 2003, Suzuki began selling 2.5L passenger car Verona and 2.0L passenger car Forenza series (Sedan/ Hatch Back/ Wagon), made by GM-Daewoo Auto & Technology in Korea, at American Suzuki Motor Corporation. And in November 2003, Suzuki Canada Inc began selling Verona and 1.6L Swift + also made by GM-Daewoo Auto & Technology in Korea.



Suzuki has tighted the bonds with GM and alliance partners.



The mid-sized SUV, derived from the "Concept X", will go into production at CAMI



Chevrolet TrailBlazer EXT LT

MEMBERS OF THE BOARD AND AUDITORS

Chairman & CEO Osamu Suzuki

President & COO Hiroshi Tsuda

Senior Managing Directors Takahira Kiriyama Takashi Nakayama Shunichi Wakuda Shinzo Nakanishi

Managing Directors

Sadayuki Inobe Akihiro Sakamoto Akio Kosugi Takao Hirosawa Kazuo Suzuki Takeo Shigemoto

Directors

Yoshihiko Kakei Masanori Atsumi Hirotaka Ono Akimitsu Suzuki Masaru Kobayashi Shinichi Takeuchi Minoru Tamura Ryosaku Suzuki Masaru Igarashi Naoki Aizawa Eiji Mochizuki Toshihiro Suzuki Takashi Suzuyama Toyokazu Sugimoto Kazumi Matsunaga Mitsuo Unno Hironori Iguchi Troy A. Clarke

Corporate Auditors

Tamotsu Kamimura Nobuyasu Horiuchi Katsuhiko Kume Takumi Kunikiyo

Corporate Auditor

(non full-time) Shin Ishizuka

As of July 1,2004

CORPORATE DATA

SUZUKI MOTOR CORPORATION

Head Office: 300, Takatsuka, Hamamatsu Shizuoka 432-8611, Japan

Mailing Address: Hamamatsu-Nishi, P.O. Box 1 Hamamatsu, Shizuoka 432-8611, Japan

Established:1920

Employess: 13,760(As of April 1,2005)

MAJOR OVERSEAS SUBSIDIARIES

Suzuki International Europe GmbH Bensheim, Germany

Suzuki Motor Espana,S.A Gijon, Spain

Suzuki Motor Iberica,S.A Leganes, Spain

Suzuki Italia S.p.A. Torino, Italy

Suzuki Austria Automobil Handels G.m.b.H Salzburg, Austria

Suzuki France S.A. Trappes, France

Magyar Suzuki Corp. Esztergom, Hungary

Suzuki GB PLC West Sussex, United Kingdom

Suzuki Motor Poland SP.Z.O.O. Warszawa, Poland

American Suzuki Motor Corp. California, U.S.A.

Suzuki Manufacturing of America Corporation Georgia, U.S.A.

Suzuki Canada Inc. Ontario, Canada Maruti Udyog Ltd. New Delhi, India

Suzuki Motorcycles Pakistan Ltd. Karachi, Pakistan

Pak Suzuki Motor Co.,Ltd. Karachi, Pakistan

P.T.Indomobil Suzuki International Jakarta, Indonesia

Suzuki Philippines Inc. Manila, Philippines

Thai Suzuki Motor Co,. Ltd. Thanyaburi, Thailand

Myanmar Suzuki Motor Co,.Ltd. Yangon, Myanmar

Cambodia Suzuki Motor Co,. Ltd. Phnom Penh, Cambodia

Suzuki Australia Pty.Ltd. Meldourne, Australia

Suzuki New Zealand Ltd. Wanganui, New Zealand

Suzuki Motor de Colombia S.A. Pereira, Colombia

THE STATUS OF THE CORPORATE GROUP

1. The outline of the corporate group

The corporate group of the Company consists of subsidiaries of 136 companies, affiliates of 26 companies and 1 other group company. The main businesses are manufacturing and marketing of motorcycles, automobiles, marine & power products, motorized wheelchairs, electro senior vehicles and houses, further developing the businesses of logistics and other services related to the respective operations

The position of the group companies in relation to the business segmentation is as follows.

Furthermore, the Company, which is one of GM's affiliates, has built up a strategic alliance partnership with General Motors Corporation.

2. Operation flow chart

(Motorcycle operation)

Motorcycles are manufactured by the Company. In overseas, they are additionally manufactured by a subsidiary, Thai Suzuki Motor Co., Ltd. and an affiliate, Jinan Qinqi Suzuki Motorcycle Co., Ltd. and others. Some of parts are manufactured by a subsidiary, Suzuki Toyama Auto Parts Mfg. Co., Ltd. and others, and those parts are purchased by the Company.

The marketing of the motorcycles is conducted in the domestic market through a subsidiary, Suzuki Motorcycle Sales (Higashi Nihon) Inc. and other marketing companies, and in overseas markets through a subsidiary, Suzuki International Europe GmbH and other marketing companies.

(Automobile operation)

Automobiles are manufactured by the Company as well as in overseas, by a subsidiary, Magyar Suzuki Corp. and by an affiliate, CAMI Automotive Inc. and others. Some of parts are manufactured by Suzuki Hamamatsu Auto Parts Mfg. Co., Ltd. and others, and they are purchased by the Company.

The marketing of automobiles is carried out in the domestic market by a subsidiary, Suzuki Motor Sales Kinki Inc. and other marketing companies throughout the market, and in overseas markets, by a subsidiary, American Suzuki Motor Corp. and other marketing companies. The business of logistics services is conducted by a subsidiary, Suzuki Transportation and Packing Co., Ltd.



(Other operations)

Outboard motors are manufactured mainly by the Company and marketed by a subsidiary, Suzuki Marine Co., Ltd. and others.

In the domestic market, the marketing of motorized wheelchairs and electro senior vehicles is conducted by subsidiaries such as Suzuki Motor Sales Kinki Inc. and others, and the marketing of houses is conducted by a subsidiary, Suzuki Business Co.,Ltd.

FINANCIAL SECTION

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Management policy

1. Business operations basic policy

Ever since establishment, the Suzuki Group has maintained a basic policy of making "value-packed products" to give our customers satisfaction. The opening paragraph of our company's mission statement promises that we will "develop products of superior quality by focusing on the customer". Of course, the value of a product varies with the times as well as the differences between countries and in lifestyles. By keeping on top of the dynamic changes occurring in the marketplace, we strive to create products of real value, products that are always designed to win our customers' approval.

We are committed to making positive developments in the production of mini, small and subcompact vehicles. We are committed to developing vehicles that are environmentally friendly and meet our customers' expectations. Under our "Small Cars for a Big Future" program, we are working to ensure our operations run in an efficient, wellcoordinated and well-balanced manner.

2. Profit sharing basic policy

The Company's basic profit sharing policy is focused on maintaining a continuous and stable payout of dividends. At the same time, however, from a middle- and long-term perspective, we are always looking at how to improve our performance, how to increase the dividend payout ratio and how internal reserves can be improved as a basis for enhancing our corporate structure to allow us to expand our business operations in the future.

The Suzuki Group has a structure in which profits are highly dependent on overseas manufacturing plants. These are mainly located in developing countries, and are therefore subject to exchange rate fluctuations. We have plans to actively develop and increase our investment in these overseas manufacturing plants. To achieve stable growth, we need to further enhance our corporate structure and prepare for unforeseen circumstances.

Non-consolidated operating income for the current fiscal year has decreased under such circumstances as mentioned above. However, the Company achieved over 100 billion yen of consolidated ordinary income for the first time. To express our appreciation to our shareholders for their support, dividends for the current fiscal year were approved to be paid at 8.00 yen per share as annual dividends (including interim dividends of 4.00 yen). In addition, special dividends of 2.00 yen has been paid. Therefore, total dividends are 10.00 yen per share. As a result, the dividend payout ratio for the current fiscal year is 15.0% and the dividend rate of shareholders'equity is 1.0%.

Note the Company : Suzuki Motor Corporation ordinary income : obtained by deducting non-operating income and expenses (interest and dividend income, interest expense, etc.) other than special items from operating income

3. Perspectives and policy for lowering the investment unit of shares

The Company recognizes that improvement in share liquidity and increasing the number of individual shareholders are significant issues for achieving a fair price for our shares. Therefore, we have improved the market environment for investors to purchase shares more easily. From September 2003, the number of shares per unit was reduced from 1,000 shares to 100 shares. Furthermore, we will continue to take into consideration factors such as maximization of shareholders' interests, expansion of the number of individual investors, and improvement of their shares.

4. Medium-term management strategy

In May 2002, the Company unveiled its Medium-term 3-year Plan for a period until March 2005. Upon completion of that term, we see that sales exceeded the initial target of ¥2 trillion and profits are close to the target figures.

In order for the Suzuki Group to continue to grow as a global corporate entity, the "Suzuki Medium-term 5-year Plan" has been established for a period up to March 2010. The basic policy of the plan is to promote R&D and capital investment for further growth, and to establish a revenue base to support those investments, as well as to develop human resources capable of leading the group to continued growth.

The plan lays out domestic and overseas strategies. In Japan, it calls for strengthened mini, small and subcompact vehicle sales ability and proactive introduction of new products. Meanwhile, overseas, the plan provides for an increase in the capacity of plants in India and Hungary that came online ten and twenty years ago and which are now reaching the limits of their production capacity, as well as capital investment to improve quality, and the introduction of products tailor-made to suit individual foreign markets.

In light of this, the Company's business objectives are: to raise consolidated sales to over ¥3 trillion (outlined below), consolidated ordinary income to ¥150 billion, and profitability to over 5% as soon as possible within the period of the 5-year plan. To this end, the Suzuki Group (the Company, its subsidiaries and affiliates) plans ¥1 trillion in capital investment over five years, and is brimming with enthusiasm to develop new products.

Our worldwide production targets are: 4.4 million motorcycles and 2.7 million automobiles.

The aforementioned ¥3 trillion in sales is broken down as: ¥900 billion in domestically produced and sold products; ¥900 billion in domestically produced, overseas sold products; and ¥1.2 trillion in overseas produced and sold products. This marks a significant growth in the latter category.

Each and every one of us in the Suzuki Group will band together to ensure that these target figures are reached as early as possible in the forthcoming five-year period.

5. Outstanding issues

The business environment surrounding the Company is extremely unclear due to the fluctuation of exchange rates and the increase in competition among companies. Considering these circumstances, the business environments surrounding the Company has become increasingly tougher.

In order to cope in such difficult circumstances, we are striving to pursue the following motto which represents our basic policy: "In order to survive, let us stop acting in a self-styled manner and get back to basics". We intend to make positive efforts to strengthen our management structure by reviewing our practices in every area of our business.

In our motorcycle operations for the domestic market, we will promote sales increases of our motor driven cycles as well as drive sales of our large-size models. In overseas markets, we will try to boost sales of small-size models in Asia, and large-size models in the European and North American markets. In this way, we intend to establish a highly profitable motorcycle business operation.

In our automobile business, we intend to increase sales of small, subcompact and standard-sized vehicles in the domestic market by upgrading the sales power of "Suzuki Arena" (our sales channel for small and subcompact vehicles), along with enhancing and improving our existing sales network, and by focusing on strengthening our understanding of the market and improving customer satisfaction. In overseas markets, in the marketing and product development stages, we will maintain closer contact with the market. Our overseas plants will be upgraded, further developing automation to facilitate improvements in quality and productivity, as well as finding innovative solutions for cost reduction and the promotion of local procurement of parts. Furthermore, we hope to maximize the business potential of the synergies gained by our strategic alliances with the General Motors Group to reinforce the corporate foundation. Efforts will be taken to develop products in a speedy and effective manner that closely meet demands in each of the four major market regions in the world and to introduce them in a timely fashion.

We are also continuing to further our environmentally friendly technology. Improvements are being sought for a wide range of global issues such as minimizing the environmental impact during the product development process, reducing gas emissions, improving fuel consumption, reducing the amount of resources consumed and recycling. Development programs for advanced next-generation vehicles, such as fuel-cell vehicles, are also being carried out.

6. Corporate governance issues

(1) Basic concepts regarding corporate governance

The Company has made positive efforts towards the implementation of various measures aimed at ensuring our corporate activities are carried out in a fair and efficient manner. We are confident our business organization has the desire to always retain the faith of our shareholders, customers, business partners, and all members of our regional communities.

To highlight the importance of corporate ethics, we have adopted various measures, including establishing a set of guidelines for directors and employees of the Company. The "Suzuki Corporate Ethics Rules", lay out a set of basic points to enable each staff member to act in a fair and faithful manner so to conform to the laws, the norms of the society and company regulations. A set of "Action Standards" has also been clarified in these rules. In addition, a "Corporate Ethics Committee" has been established for the promotion of overall corporate ethics. We have also established a "Corporate Ethics Promotion Headquarters" as its subordinate organization for the promotion of the corporate ethics in each division. The "Suzuki Corporate Ethics Rules" are now accessible on the corporate intranet for directors and employees, so they can be referred to at any time. Lecture sessions are being held to ensure that the employees realize the importance and necessity of the corporate ethics.

(2) Corporate auditing, management supervision and the structure of internal control system

(a)Corporate auditing, management supervision and the structure of internal control system

In the case of directors, their management responsibilities are clarified, and the term of their office is to be the period of one year in order to flexibly address the change in the business environment.

Besides the regular board of directors meetings held every month, special board of directors meetings are held whenever necessary and corporate auditors always participate in board of directors meetings. Discussions in the board of directors meeting are thoroughly conducted and the corporate auditors' function of management supervision is working effectively.

The Company has also adopted a corporate auditor system. Corporate auditors are responsible for the auditing of the proper implementation of management of the Company.

(b)Internal auditing and corporate auditors' auditing

The Company has audit functions for our domestic and overseas subsidiaries and affiliates, in addition to the internal audit group. Thus, along with an audit by corporate auditors and an audit by independent public

accountants, three types of audits are executed from the standpoint of compliance with the law, internal control and management efficiency.

The Company has an internal audit system in which the integrity and efficiency of our internal control system are checked periodically and the results of the checks are reported to management together with suggestions regarding improvement and correction of problems. Any important information pertaining to the management of the Company is properly reported to the board of directors.

(3) Independent auditors

Seimei Audit Corporation is assigned as an independent auditor for the Company. Corporate auditors, an internal audit group and the independent auditor create a closer connection by exchanging information whenever the need arises.

Name of Engagement Partners	Auditing company CPA belongs to
Satoru Imamura	Seimei Audit Corporation
Takashi Imamura	Seimei Audit Corporation

Note: 1 Certified public accountant, Mr. Satoru Imamura, has continuously audited for 14 years.

2 The number of other members for audit:

6 of certified public accountants;

1 of assistant certified public accountant; and 1 other.

(4) Relationships with external directors and external corporate auditors

There are relationships with one external director and three external corporate auditors. They have no special interest in the Company.

External director: Mr. Troy A. Clarke - Group Vice President, General Motors Corporation(our strategic alliance partner) and President, General Motors Asia Pacific.

(5) Structure and administration of risk control system

In consideration of the importance of risk control, the Company has set out a "Risk Control Procedure" as part of the "Suzuki Corporate Ethics Rules". In this procedure an "Action Standard" is provided to stop preventable risks such as malpractices or illegal acts by employees. The "Risk Control Procedure" also determines responses to emergencies, such as natural disasters and terrorism, which the company is powerless to prevent.

Whenever the "Corporate Ethics Committee" recognizes risks that could cause urgent and serious damages to the Company's management and business operations, the committee immediately sets up a "Risk Control Headquarters". The Chairman & CEO of the Company will lead this committee, with the President & COO serving as a deputy leader, to form an organization that will decide on the measures to be taken against the occurred risk. in accordance with the "Risk Control Procedure". The "Risk Control Headquarters" organizes discussions to decide policies and measures to be taken and can give instructions to the appropriate divisions and departments. These divisions and departments are then able to communicate with each other to resolve any issues at hand.

(6) Remuneration of directors

Remuneration paid to directors and corporate auditors is as follows:

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	Directors		Corporate Auditors		Total		
	Number	Amount	Number	Amount	Number	Amount	
	of payees		of payees		of payees		
Remuneration based on resolution							
of shareholders' meeting	34	455	9	49	43	504	
Bonus based on appropriation							
of retained earnings	26	182	5	18	31	200	
Retirement bonus based on resolution							
of shareholders' meeting	5	161	4	28	9	189	
Total		798		95		893	

(7) Remuneration of independent auditing

The remuneration amount regarding audit certificates, based on audit agreement, is 39 million yen.

(Number of payees:persons, Amount:million yen)

Financial review

1. Operating results

Consolidated net sales for the Suzuki Group during the current fiscal year amounted to 2,365,571 million yen (107.6% as against PFY). Operating income amounted to 107,542 million yen (113.0% as against PFY). Net income amounted to 60,506 million yen (138.0% as against PFY). These results were due to increases in exchange loss, R&D expenses and depreciations being absorbed by cost reduction and sales increase. Factors which significantly influenced the consolidated statement of income are described as follows:

Note: PFY=Previous fiscal year

(1) The operating results by business segmentation

(a) Motorcycle operations

Total domestic demand of the motorcycle industry was stagnant, however the Company's net sales in the domestic market slightly surpassed the previous fiscal year with the introduction of the new scooter "Let's 4" and the new on-road sports model "DR-Z400SM". In the overseas market, sales surpassed those of the previous fiscal year because the Company made efforts to expand sales of a large types of sports models such as "GSF650", and All Terrain Vehicles such as "LT-A700X", and increased local production in Asia. As a result, the net sales of the motorcycle operations reached 460,568 million yen (110.5% as against PFY) and operating income increased to 38,151 million yen (113.4% as against PFY) through the absorption of exchange loss and increased R&D expenses by cost reduction and sales increase.

(b) Automobile operations

In the domestic market, in addition to good sales of the mini vehicle "Wagon R", the Company introduced a new mini vehicle "Alto" and a new subcompact passenger vehicle "Swift". Furthermore, efforts were made to expand sales by the reinforcement of the "Suzuki Arena", the sales channel for small and subcompact vehicles. As a result, the domestic net sales surpassed the previous fiscal year. Overseas sales surpassed the previous fiscal year due to increased sales at overseas manufacturing companies such as "Maruti Udyog Limited" in India and "PT Indomobile Suzuki International" in Indonesia etc, in addition to increased sales in the European region. As a result, net sales of automobile operations amounted to 1,845,763 million yen (107.0% as against PFY). Operating income increased to 60,140 million yen (114.7% as against PFY) by increased sales and cost reduction despite the increase of R&D expenses and exchange loss.

(c) Other businesses

The net sales of other businesses amounted to 59,240 million yen (103.4% as against PFY) and operating income increased to 9,251 million yen (102.2% as against PFY) due to an increase in sales.

(2) The operating results by geographical segmentation

(a) Japan

Net sales amounted to 1,619,887 million yen (105.9% as against PFY) and operating income decreased to 65,653 million yen (96.9% as against PFY) as the increase of R&D expenses and exchange loss could not be absorbed with cost reduction.

(b) Europe

Net sales amounted to 414,328 million yen (110.3% as against PFY) however operating income decreased to 6,691 million yen (74.4% as against PFY) due to increased overhead costs and depreciations for the introduction of the new subcompact passenger vehicle "Swift" at "Magyar Suzuki Corporation", our production plant in Europe.

(c) North America

Net sales amounted to 303,716 million yen (102.6% as against PFY) and operating income was improved to 4,639 million yen (574.8% as against PFY) due to increased motorcycle sales and a lower fleet sales percentage in automobile sales at "American Suzuki Motor Corporation".

(d) Asia

Net sales amounted to 500,062 million yen (107.6% as against PFY) due to increased sales at overseas manufacturing companies such as "Maruti Udyog Limited" in India and "PT Indomobile Suzuki International" in Indonesia and operating income increased to 37,281 million yen (149.4% as against PFY), due to sales increase and cost reduction.

(e) Other areas

Net sales amounted to 26,698 million yen (109.7% as against PFY) and operating income to 1,464 million yen

(255.1% as against PFY) due to increased sales etc.

(3) Selling, general and administrative expenses

The Suzuki Group has made positive efforts to widen our scope of technical development moving beyond the areas of current expertise. By offering competitive and original products which are in line with developments in technical innovation, we are striving to meet the more diversified needs of users under stringent market conditions. As a result, our R&D expenses increased by 11,940 million yen to 86,856 million yen.

(4) Other income and expenses

In the previous fiscal year, the net amount of other income and expenses was a loss of 16,268 million yen due to impairment loss of fixed assets, 17,419 million yen. For this fiscal year, impairment loss of fixed assets was decreased to 3,774 million yen. As a result, the net amount of other income and expenses was a loss of 488 million.

(5) Outlook for results in the next fiscal year

The next fiscal period is the first year of the "Suzuki Medium term 5-year Plan". The Company will positively invest in R&D and plants and equipments, however the profit for the Company will decrease in the next fiscal period as the business environment surrounding the Company is extremely unclear due to the fluctuation of exchange rates. The Suzuki Group will work together towards innovation in every area, engaging in the evolution of business activities to achieve 2,500,000 million ven in net sales and 48,000 million ven in net income.

The above is based on the anticipated foreign exchange rate of 1 US dollar = 100 yen and

1 Euro = 134 yen.

* The outlook of business results is an estimate, based on the current information available and assumption, including risk and uncertainty. It is requested, therefore, to understand that the actual results may vary extensively as many factors change. Those factors, which may influence the actual results, include economic conditions, and the trend of demand in major markets and the fluctuation of foreign exchange rates (mainly the Yen/US dollar rate; Yen/Euro rate).

2. Liquidity and capital resources

(1) Situation of cash flow

The net cash provided by operating activities increased to 212,427 million yen. This is 77,853 million yen more than the previous fiscal year due to an increase in income before tax, and a decrease in income tax paid.

The net cash used in investing activities decreased to 126,102 million yen by 14,876 million yen. This is less than the previous fiscal year due to proceeds from the sales of marketable securities despite an increase in expenditure for the purchase of property, plants and equipment.

The net cash used in financing activities increased to 44,058 million yen by 5,171 million yen. This is more than the previous fiscal year due to repayment of the short-term loan and redemption of bonds.

As a result, the balance of cash and cash equivalents at the end of this fiscal year increased by 43,137 million yen to 231,397 million yen, compared with the previous fiscal year.

(2) Demand for money

During this fiscal year, we invested a total 136,049 million yen on a number of initiatives, such as new model production, production volume increase, rationalization, R&D for new models and technical innovation, distribution, sales channel and IT related investments. The costs of these investments were covered by retained earnings. Planned capital expenditure spending for the next fiscal year is 214,000 million yen, mainly from our own funds, but we shall also select proper financial sources depending on the circumstances.

3. Significant accounting policies

For information regarding significant accounting policies, please refer to the Notes to Consolidated Financial Statements.

4. Risks in operations

The risks which may possibly affect the operating results, stock price and financial situation of the Suzuki Group are as follows:

(1) Macro-economic changes

Although the domestic economy continues its process of slight recovery, personal consumption remains inactive. It is possible that a prolonged sluggish economy and the reduced purchasing will of consumers could drastically decrease the demand for products, such as motorcycles, automobiles and outboard motors and will adversely affect the business performances of the Suzuki Group.

The Suzuki Group has business operations all over the world and our dependence on overseas manufacturing plants, especially in developing countries in the Asian region, has been increasing year by year. Sudden changes in the economic situation and unexpected events could possibly have an impact on the business performances of

the Suzuki Group. Furthermore, it is possible that unexpected changes in and adoptions of different tax systems in each country also could affect our operating results.

(2) Price fluctuation

In the past, the prices of our products have drastically fluctuated within a short period of time in certain markets. These fluctuations were brought on by the various factors, such as sudden changes in demand, supply shortages of parts and materials, unstable economic situations, revisions of import restrictions, and intensified price competition. There is no guarantee that these fluctuations will reduce or that they will never occur in markets where they have never occurred before. It is possible that drastic price fluctuations could damage the operating results in any market where the Suzuki Group operates.

(3) Foreign exchange fluctuation

The Company exports motorcycles, automobiles, outboard motors and their parts, from Japan to many countries in the world. Our overseas manufacturing bases also export products and parts to a number of countries. Foreign exchange fluctuations affect our business operations and our financial situation as well as our competitiveness.

Furthermore, foreign exchange fluctuations affect the pricing of products sold in foreign currencies and the purchasing price of materials. Overseas sales accounted for 62.2% of our consolidated net sales in the fiscal year ending March 31,2005 and a large proportion of our transactions are denominated in foreign currencies, such as the US dollar and the Euro. To reduce the risk of foreign exchange fluctuations, we utilize hedging instruments, such as forward exchange contracts. However, it is impossible to hedge all risks. The appreciation of the Yen against other currencies could possibly adversely affect our operating results.

(4) Environmental restrictions

The manufacturing of motorcycles, automobiles and outboard motors are subject to various laws and regulations regarding exhaust emissions levels, fuel consumption, noise, safety and the amount of the output of contaminated materials from plants. We can reasonably expect such regulations to be revised, and in many cases, strengthened. Expenses for complying with such regulations could possibly impact the operating results of the Suzuki Group.

(5) Disasters, wars, terrorism and labor strikes

Our main manufacturing bases in Japan are located primarily in the Tokai region in the mid-eastern part of Japan. Other facilities such as the Company's head office are also concentrated in the same region. In the event of disasters, such as earthquakes in the Tokai region or off the southeast coast of Japan, our operating results could possibly be affected. Various preventative measures are put in place, including earthquake-proofing and fire-proofing our buildings and facilities and acquiring earthquake insurance. Overseas, the Suzuki Group operates in many countries and the occurrences of unexpected events such as natural disasters, diseases, wars, terrorism and labor strikes could possibly cause delays and halt the purchasing of materials and parts, manufacturing, sales and distribution of products, and provision of services. If these delays or interruptions occur and if they are prolonged, they mayadversely affect the operating results of the Suzuki Group.

Other various risks not mentioned above also remain. Not all the risks for the Suzuki Group are listed here.

FIVE-YEAR SUMMARY SUZUKI MOTOR CORPORATION

CONSOLIDATED

	Millions of yen (except per share amounts)						
Years ended March 31	2005	2004	2003	2002	2001	2005	
Net sales	¥ 2,365,571	¥2,198,986	¥2,015,309	¥1,668,251	¥1,600,253	\$22,027,860	
Net income	60,506	43,835	31,024	22,392	20,248	563,428	
Net income per share :							
Primary	112.94	81.38	57.29	41.40	40.41	1.051	
Fully diluted	109.86	79.17	55.57	41.16	40.24	1.023	
Cash dividends per share	10.00	9.00	9.00	8.50	8.50	0.093	
Shareholders' equity	745,016	692,345	648,357	620,004	593,770	6,937,482	
Total current assets	999,887	902,263	844,577	773,040	723,844	9,310,806	
Total assets	1,693,353	1,577,709	1,537,430	1,347,718	1,299,859	15,768,262	
Depreciation and amortizatio	n 97,731	87,858	83,896	75,083	75,344	910,063	

NON-CONSOLIDATED

	Millions of yen (except per share amounts)							
Years ended March 31	2005	2004	2003	2002	2001	2005		
Net sales	¥ 1,481,632	¥1,392,688	¥1,411,418	¥1,320,218	¥1,294,651	\$13,796,747		
Net income	35,747	25,650	19,393	13,912	12,881	332,872		
Net income per share:								
Primary	66.56	47.46	35.67	25.72	25.71	0.619		
Fully diluted	64.75	46.17	34.61	25.59	25.61	0.602		
Cash dividends per share	10.00	9.00	9.00	8.50	8.50	0.093		
Shareholders' equity	540,890	518,198	483,670	477,053	475,614	5,036,691		
Total current assets	589,848	519,025	539,322	564,830	503,543	5,492,584		
Total assets	1,098,073	1,039,261	1,070,708	1,028,709	978,172	10,225,098		
Depreciation and amortizat	ion 47,213	47,836	53,578	54,194	52,814	439,647		

Note: Yen amounts are translated into U.S. dollars for convenience only, at ¥107.39 = US\$1, the prevailing exchange rate as of March 31, 2005. The treasury stock indicated on the column of non-consolidated current assets up to the year of 2001 is listed on the column of shareholders' equity from the year of 2002 in accordance with the revision of regulations of financial statements. Calculation of net income per share is made on the adjusted net income basis that bonuses paid to directors and corporate auditors and the payment of dividends to shareholders of preferred stocks are excluded from net income shown in the income statements from the year of 2003 is accordance with the revision of the stocks are excluded from net income statements from the year of 2003 is accordance with the revision of the stocks are excluded from net income shown in the income statements from the year of 2003 is accordance with the revision of the stocks are excluded from net income statements from the year of 2003 is accordance.

in accordance with the revision of regulations of financial statements. The figures for 2002 and before are not restated.

Thousands of

CONSOLIDATED FINANCIAL STATEMENTS OF 2005 CONSOLIDATED BALANCE SHEETS

As of March 31, 2005 and 2004

	Millions	Thousands of U.S. dollars	
SUZUKI MOTOR CORPORATION AND CONSOLIDATED SUBSIDIARIES	2005	2004	2005
ASSETS			
Current assets:			
Cash and time deposits (Note 10)	¥ 248,679	¥ 169,539	\$ 2,315,670
Marketable securities (Note 4)	79,794	97,900	743,030
Receivables :			
Trade notes and accounts	221,052	219,401	2,058,409
Less allowance for doubtful receivables	(3,044)	(2,786)	(28,349)
Inventories (Note 3 and 5)	287,777	253,835	2,679,738
Other current assets	165,628	164,373	1,542,306
Total current assets	999,887	902,263	9,310,806
Property, plant and equipment (Note 5): Land Buildings and structures Machinery, equipment and vehicles Construction in progress Less accumulated depreciation	149,112 260,302 925,038 16,853 1,351,307 (881,423) 469,883	147,737 250,921 848,117 <u>11,866</u> 1,258,643 (830,257) <u>428,385</u>	1,388,514 2,423,896 8,613,826 156,938 12,583,176 (8,207,687) 4,375,488
Investments and other assets:			
Investments in securities (Note 4)	87,803	116,383	817,612
Investments in affiliates	21,426	18,246	199,520
Other assets	114,352	112,430	1,064,834
	223,582	247,060	2,081,967
	¥1,693,353	¥1,577,709	\$15,768,262

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

	Millions	Thousands of U.S. dollars	
	2005	2004	2005
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Trade notes and accounts payable	¥ 384,460	¥ 329,233	\$ 3,580,036
Short-term bank loans (Note 5)	85,253	95,687	793,872
Current portion of long-term debt (Note 5)	502	17,750	4,677
Accrued income taxes	23,213	16,483	216,163
Accrued expenses	132,158	117,417	1,230,640
Other current liabilities	118,235	109,851	1,100,990
Total current liabilities	743,823	686,425	6,926,380
Long-term liabilities:			
Long-term debt (Note 5)	37,970	38,761	353,571
Accrued retirement and severance benefits (Note 7)	54,486	56,683	507,368
Other liabilities	39,770	42,252	370,337
	132,226	137,697	1,231,277
Minority interests	72,286	61,241	673,121
Shareholders' equity (Note 12):			
Common stock:			
Authorized-1,500,000,000 shares			
Issued,			
as of March 31, 2005 - 542,647,091	120,210		1,119,380
as of March 31, 2004 - 542,647,091		120,210	
Additional paid-in capital	126,578	126,578	1,178,682
Consolidated retained earnings	513,603	458,109	4,782,604
Net unrealized gains on securities	20,718	22,268	192,931
Foreign currency translation adjustments	(21,066)	(26,281)	(196,172)
Less treasury stock, at cost	(15,028)	(8,539)	(139,944)
	745,016	692,345	6,937,482
Contingent liabilities (Note 13)			
	¥ 1,693,353	¥1,577,709	\$15,768,262

CONSOLIDATED STATEMENTS OF INCOME Years ended March 31, 2005 and 2004

	Millions of yen			Thousands of U.S. dollars		
SUZUKI MOTOR CORPORATION AND CONSOLIDATED SUBSIDIARIES	2	005		2004		2005
Net sales	¥ 2 ,	365,571	¥2	,198,986	\$2	2,027,860
Cost of sales	1,	734,615	1	,610,013	1	6,152,487
Gross profit	(630,956		588,972		5,875,372
Selling, general and administrative expenses		523,413		493,832		4,873,948
Operating income		107,542		95,140		1,001,424
Other income and expenses:						
Interest and dividend income		8,394		8,258		78,167
Interest expense		(3,237)		(4,286)		(30,149)
Equity in earnings of affiliates		3,504		4,024		32,631
Other, net (Note 15)		(9,149)		(24,264)		(85,200)
Income before income taxes		107,054		78,872		996,873
Income taxes (Note 8):						
Current		51,241		43,673		477,152
Deferred		(15,477)		(17,566)		(144,125)
		35,763		26,106		333,026
Minority interests in earnings of						
consolidated subsidiaries		10,783		8,929		100,418
Net income	¥	60,506	¥	43,835	\$	563,428
		Ye	n		_(J.S. dollars
Net income per share:	V	112.04	V	01.00	¢	1 054
Primary	¥	112.94	¥	81.38 79.17	¢	1.051
Fully diluted		109.86 10.00		79.17 9.00		1.023 0.093
Cash dividends per share		10.00		9.00		0.093

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY Years ended March 31, 2005 and 2004

SUZUKI MOTOR CORPORATION	Thousands	Millions of yen			
AND CONSOLIDATED SUBSIDIARIES	of shares of common stock	Common stock	Additional paid-in capital	Consolidated retained earnings	Treasury stock at cost
Balance as of March 31, 2003	542,647	¥120,210	¥126,577	¥419,209	¥ (8,005)
Net income			—	43,835	—
Cash dividends			—	(4,827)	—
Directors' and corporate					
auditors' bonuses			—	(200)	—
Gain on disposal of					
treasury stock			0	—	
Treasury stock acquired			—	—	(533)
Increase resulting from change of					
consolidation period of					
subsidiaries and affiliates				92	
Balance as of March 31, 2004	542,647	¥120,210	¥126,578	¥458,109	¥ (8,539)
Net income			—	60,506	—
Cash dividends		—	—	(4,812)	
Directors' and corporate					
auditors' bonuses			—	(200)	
Gain on disposal of					
treasury stock		—	0	—	—
Treasury stock acquired					(6,489)
Balance as of March 31, 2005	542,647	¥ 120,210	¥ 126,578	¥ 513,603	¥ (15,028)

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	Thousands Thousands of U.S. dollars				
	of shares of common stock	Common stock	Additional paid-in capital	Consolidated retained earnings	Treasury stock at cost
Balance as of March 31, 2004	542,647	\$1,119,380	\$1,178,681	\$4,265,848	\$ (79,515)
Net income	—	—	—	563,428	_
Cash dividends	—	—	—	(44,809)	
Directors' and corporate auditors' bonuses	_	_	_	(1,862)	_
Gain on disposal of					
treasury stock	—	—	1	—	—
Treasury stock acquired	—	—	—		(60,429)
Balance as of March 31, 2005	542,647	\$1,119,380	\$1,178,682	\$4,782,604	\$(139,944)

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

	Millions o	Thousands of U.S. dollars	
SUZUKI MOTOR CORPORATION AND CONSOLIDATED SUBSIDIARIES	2005	2004	2005
Cash flows from operating activities			
Income before income taxes	¥107,054	¥ 78,872	\$ 996,873
Depreciation and amortization expenses	97,731	87,858	910,063
Loss of impairment	3,774	17,419	35,143
Equity in earnings of affiliates Increase (decrease) in accrued retirement	(3,504)	(4,024)	(32,631)
and severance benefits	(2,031)	985	(18,920)
Interest and dividend income	(8,394)	(8,258)	(78,167)
Interest expenses	3,237	4,286	30,149
Increase in accounts receivable	(1,312)	(14,114)	(12,218)
(Increase) decrease in inventories	(27,146)	14,364	(252,783)
Increase in accounts payable	54,948	2,136	511,674
Others	27,468	13,125	255,781
Sub Total	251,825	192,650	2,344,963
Interest and dividends received	7,964	8,466	74,166
Interest paid	(2,893)	(4,448)	(26,948)
Income taxes paid	(44,468)	(62,094)	(414,085)
Net cash provided by operating activities	212,427	134,574	1,978,095
Cash flows from investing activities		101,071	.,010,000
Deposit in time deposit	(55,011)	(25,652)	(512,259)
Disbursement from time deposit	25,652	(23,032)	238,872
Purchases of marketable securities	(67,979)	(95,376)	(633,018)
Proceeds from sales of marketable securities	99,429	(93,370) 52,183	925,873
			•
Purchases of property, plants and equipment.	(128,833) 1,670	(76,061) 2,695	(1,199,682) 15,558
Proceeds from sales of property, plants and equipment.	•		•
Purchases of investment securities	(1,207)	(3,375)	(11,240)
Proceeds from sales of investment securities	4,836	6,216	45,038
Increase in loans receivable Purchases of subsidiaries' stock	(360)	(947)	(3,356)
resulting in the change of scope of consolidation	(1,890)	(499)	(17,600)
Others	(2,409)	(413)	(22,435)
Net cash used in investing activities	(126,102)	(140,979)	(1,174,249)
Cash flows from financing activities			
Net decrease in short term bank loans	(16,747)	(28,407)	(155,950)
Proceeds from long term debt and issuance of bonds		818	
Repayment from long term debt and redemption of bonds	(15,407)	(5,694)	(143,474)
Cash dividends paid	(5,413)	(5,513)	(50,410)
Purchases of treasury stock	(6,489)	(536)	(60,432)
Others	0	445	3
Net cash used in financing activities	(44,058)	(38,886)	(410,265)
Effect of exchange rate change on cash and cash equivalents	870	(2,402)	8,109
Cash and cash equivalents increased (decreased)	43,137	(47,694)	401,690
Cash and cash equivalents at beginning of the year	188,259	238,743	1,753,049
Decrease by change of consolidation period of subsidiaries		(2,789)	
Cash and cash equivalents at end of the year	¥231,397	¥188,259	\$2,154,739

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

1. Basis of presenting consolidated financial statements

The accompanying consolidated financial statements of Suzuki Motor Corporation (the Company) have been prepared on the basis of generally accepted accounting principles and practices in Japan, and the consolidated financial statements were filed with the Ministry of Finance as required by the Securities and Exchange Law of Japan.

The preparation of the Consolidated Financial Statements requires the management to select and adopt accounting standards and make estimates and assumptions that affect the reported amount of assets and liabilities, revenue and expenses, and the corresponding methods of disclosure.

As such, the management's estimates are made reasonably based on historical results. But due to the inherent uncertainty involved in making estimates, actual results could differ from these estimates.

For the convenience of readers outside Japan, certain reclassifications and modifications have been made to the original Consolidated Financial Statements. In addition, the Consolidated Statements of Shareholders' Equity have been prepared as additional information, although such statements are not required in Japan, and the notes include information which is not required under generally accepted accounting principles and practices in Japan.

As permitted, an amount of less than one million yen has been omitted. For the convenience of readers, the Consolidated Financial Statements, including the opening balance of shareholders' equity, have been presented in U.S. dollars by translating all Japanese yen amounts on the basis of 107.39 to U.S.\$1, the rate of exchange prevailing as of March 31, 2005. Consequently, the totals shown in the Consolidated Financial Statements (both in yen and in U.S. dollars) do not necessarily agree with the sum of the individual amounts.

2. Summary of significant accounting policies

(a)Principles of consolidation

The Consolidated Financial Statements for the years ended March 31, 2005 and 2004, include the accounts of the Company and its significant subsidiaries and the number of consolidated subsidiaries are 135 and 152 respectively. All significant inter-company accounts and transactions are eliminated in consolidation. Investments in affiliated companies are accounted for by the equity method.

As for the evaluation of assets and liabilities of consolidated subsidiaries, the complete market value accounting method is adopted. The difference at the time of acquisition between the cost and underlying net equity of investments in consolidated subsidiaries and in affiliated companies accounted for under the equity method is, as a rule, amortized over a period of five years after appropriate adjustments.

As for 50 companies of consolidated subsidiaries, their fiscal year end is December 31. "American Suzuki Motor Corporation" and the other 10 companies within above-mentioned 50 companies, their accounts were consolidated based on their financial statements by the preliminary settlement as of March 31, 2005.

(b)Allowance for doubtful receivables

The allowance for doubtful receivables is appropriated into the account for an estimated uncollectible sum. If the financial condition of our customers deteriorates and their level of solvency decreases, additional allowances or bad debt losses may be incurred.

(c)Reserve for warranty costs

The reserve for warranty costs is appropriated into the account to allow for an estimated costs related to maintenance services of the products sold. This estimate, which is affected by the actual defect ratio of products and repairing costs is, in principle, based on warranty agreements and historical results. Therefore if the estimates differ from the actual defect ratio of products and repairing costs, this reserve may need to be revised.

(d)Allowance for product liabilities

With regard to the products exported to the North American market, to prepare for any payment of compensation not covered by "Product Liability Insurance", the anticipated amount to be borne by the Company and its subsidiaries is calculated and provided on the basis of historical results. Therefore if lawsuits increase, this reserve may need to be revised.

(e)Marketable securities, investment in securities

The Company and its subsidiaries hold securities of financial institutions and of our suppliers. These are subject to the risk of price fluctuations and under certain market conditions, we may have to conduct a review of their valuations and downgrade our assessments accordingly, based on the reasonable accounting standards. If the stock market falls, we may incur significant valuation losses of marketable securities.

Securities have to be classified into four categories: trading securities; held-tomaturity debt securities; investments of the Company in equity securities issued by unconsolidated subsidiaries and affiliates; and other securities.

According to this classification, securities held by the Company and its subsidiaries are other securities. Other securities for which market quotations are available are stated at fair value by the closing date's market value method. Unrealized gains or losses are included in a component of shareholders' equity at a net-of-tax amount, and gains or losses from sales of securities are recognized on cost determined by the moving average method.

Other securities for which market quotations are unavailable are stated at cost by a moving average method.

(f)Hedge accounting

Gains or losses arising from changes in fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability and included in net profit or loss in the same period during which the gains and losses on the hedged items or transactions are recognized.

The derivatives designated as hedging instruments by the Company and its subsidiaries are principally interest swaps and forward exchange contracts. The related hedged items are trade accounts receivable and investments in securities.

The Company and its subsidiaries have a policy to utilize the above hedging instruments in order to reduce our exposure to the risk of interest rate and foreign exchange fluctuation. Thus, our purchases of the hedging instruments are limited to, at maximum, the amounts of the hedged items. The Company and its subsidiaries evaluate effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items from the commencement of the hedges.

(g)Foreign currency translation

All monetary assets and liabilities denominated in foreign currencies, whether long-term or short-term are translated into Japanese yen at the exchange rates prevailing at the balance sheet date. Resulting gains and losses are included in net profit or loss for the period.

Assets and liabilities of the foreign subsidiaries and affiliates are translated into Japanese yen at the exchange rates prevailing at the balance sheet date.

The shareholders' equity at the beginning of the year is translated into Japanese yen at the historical rates. Profit and loss accounts for the year are translated into Japanese yen using the average exchange rate during the year, or alternatively, using the exchange rates prevailing at the balance sheet date. Differences in yen amounts arising from the use of different rates are presented as "foreign currency translation adjustments" in the shareholders' equity.

(h)Inventories

Inventories are stated at the lower of cost or market value, cost being determined principally by the periodic average method.

(i)Property, plant and equipment

Property, plant and equipment are stated at cost. Depreciation is principally computed by the declining-balance method based on estimated useful lives of the assets (mainly 3-75 years).

Provision for additional depreciation to certain assets is made to reflect the use of machinery and equipment in excess of normal production schedules, a substantial portion of which is, however, not tax deductible.

Effective from the fiscal year ending March 31, 2004, the Company and its subsidiaries have adopted "Accounting Standards for Impairment of Fixed Assets" (Opinion on Establishing Accounting Standards for Impairment of Fixed Assets, issued by Accounting Standards Board of Japan on August 9, 2002) and "Guidance on Application of Accounting Standards for Impairment of Fixed Assets" (Business Accounting Standard Application Guideline No.6, issued on October 31, 2003).

In the measurement of impairments, future cash flow and the discount rate are reasonably estimated. If the future cash flow and the discount rate need to be revised due to drastic changes in the economic environment in the area of operations where an assets group is situated, a large amount of loss of impairment may be posted.

Maintenance and repairs, including minor renewals and improvements, are charged to income as incurred.

(j)Leases

Finance lease transactions, except for those which meet the conditions that the ownership of the lease assets is substantially transferred to the lessee, are accounted for on a basis similar to ordinary rental transactions.

(k)Income taxes

The provision for income taxes is computed based on the income before income taxes included in Consolidated Statements of Income. The assets and liability approach is adopted to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities.

In making a valuation for the possibility of collection of deferred tax assets, the Company and its subsidiaries estimate our future taxable income reasonably. If the estimated amount of future taxable income decrease, deferred tax assets may decrease and income taxes expenses may be posted.

(I)Accrued retirement and severance benefits

In order to allow for payment of employees' retirement benefits, based on the estimated amount of retirement benefits liabilities and pension assets at the end of this fiscal year, the allowable amount which occurs at the end of this fiscal year is appropriated.

With regard to prior service costs, the amount, prorated on a straight line basis over the period of average length of employees' remaining service years at the time when it

occurs, is treated as expenses. As for the actuarial differences, the amounts prorated on a straight line basis over the period of average length of employees' remaining service years in each year in which the differences occur are respectively treated as expenses from the next term of the year in which they arise.

As for directors, the amount payable to be paid at the end of year is posted pursuant to the Company's regulations on the retirement allowance of directors.

Retirement benefit cost and retirement benefit obligation are calculated on the actuarial assumptions, which include discount rate, assumed return of investment ratio,

revaluation ratio, salary rise ratio, retirement ratio and mortality ratio. Discount rate is decided on the basis of yield on low-risk, long-term bonds, and assumed return of investment ratio is decided based on the investment policies of pension assets of each pension system etc. Decreased yield on long-term bond leads to a decrease in discount rate and has an adverse influence on the calculation of retirement benefit cost. However, the pension system adopted by the Company has a cash balance type plan, and thus the revaluation ratio, which is one of the base ratios, can offset any adverse effects caused by a decrease in the discount rate.

If the investment yield of pension assets is less than the assumed return of investment ratio, it will have an adverse effect on the calculation of retirement benefit cost. But by focusing on low-risk investments, this influence should be minimal in the case of the pension fund systems of the Company and its subsidiaries.

(m)Revenue recognition

Sales of products are generally recognized in the accounts as delivery is made.

(n)Amounts per share

Primary net income per share is computed based on the weighted average number of shares issued during the respective years. Fully diluted net income per share is computed assuming that all convertible bonds were converted into common stock, with an applicable adjustment for related interest expense and net of tax. Cash dividends per share are the amounts applicable to the respective periods including dividends to be paid after the end of the period. (o)Cash and cash equivalents

All highly liquid investments with original maturities of three months or less when purchased are considered cash and cash equivalents.

(p)Reclassification

Certain reclassifications of previously reported amounts are made to conform with current classifications.

3. Inventories

Inventories as of March 31, 2005 and 2004 were as follows:

	Millions	of yen	Thousands of U.S. dollars
	2005	2004	2005
Finished products	¥ 229,098	¥211,619	\$2,133,327
Work in process	17,063	12,902	158,897
Raw materials and others	41,615	29,313	387,513
	¥ 287,777	¥253,835	\$2,679,738

4. Marketable securities and investments in securities

(a) Marketable securities and investments in securities quoted at an exchange as of March 31, 2005 and 2004

	Millions of yen					
These where arrows for DC average acquisition cost	A	cquisition Cost		2005 Amounts for BS		/aluation
Those whose amount for BS exceeds acquisition cost						
(1) Stocks	¥	23,302	¥	57,438	¥	34,136
(2) Bonds		28,000		28,058		58
(3) Others		35,929		36,126		197
Sub Total	¥	87,231	¥	121,623	¥	34,391
Those whose amount for BS does not exceed acquisition cost						
(1) Stocks		-		-		-
(2) Bonds	¥	7,000	¥	6,997	¥	(2)
(3) Others		-		-		-
Sub Total	¥	7,000	¥	6,997	¥	(2)
Total	¥	94,232	¥	128,621	¥	34,389

	Millions of yen				
Those whose amount for BS exceeds acquisition cost	Acquisition Cost	2004 Amounts for BS	Valuation		
(1) Stocks	¥ 27,893	¥ 64,300	¥ 36,406		
(2) Bonds	35,000	35,498	498		
(3) Others	38,825	38,874	48		
Sub Total	¥101,719	¥ 138,673	¥ 36,953		
Those whose amount for BS does not exceed acquisition cost					
(1) Stocks	-	-	-		
(2) Bonds	¥ 9,431	¥ 9,413	¥ (17)		
(3) Others	-	-	-		
Sub Total	¥ 9,431	¥ 9,413	¥ (17)		
Total	¥111,151	¥ 148,087	¥ 36,935		

	Thousands of U.S.dollars			
	Acquisition Cost	<u>2005</u> Amounts for BS	Valuation	
Those whose amount for BS exceeds acquisition cost				
(1) Stocks	\$216,986	\$ 534,861	\$317,875	
(2) Bonds	260,731	261,272	540	
(3) Others	334,568	336,403	1,835	
Sub Total	\$812,286	<u>\$1,132,538</u>	\$320,252	
Those whose amount for BS does not exceed acquisition cost				
(1) Stocks	-	-	-	
(2) Bonds	\$ 65,188	\$ 65,163	\$ (25)	
(3) Others	-	-	-	
Sub Total	\$ 65,188	\$ 65,163	\$ (25)	
Total	\$877,475	<u>\$1,197,701</u>	\$320,226	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(b)Other securities sold during 2005 and 2004

	Millions	of yen	Thousands of U.S.dollars
	2005	2004	2005
Amounts sold	¥ 104,266	¥ 56,242	\$ 970,911
Gains from sales of the other securities	1,210	501	11,268
Losses from sales of the other securities	7	-	67

(c)Major securities not revalued by the market

(c)Major securities not revalued by the market	Millions	of yen	Thousands of U.S.dollars
	2005	2004	2004
Other securities			
Commercial paper	¥ 15,993	¥ 39,986	\$ 148,926
Unlisted stock	22,430	24,100	208,866
(Stocks traded over the counter are excluded.)			
Bonds	25	1,584	234

(d)The amounts to be redeemed after the closing date of securities with maturities among other securities Millions of yen

	Willions of yell				
	2005				
	Within one year	More than one year, within five years	More than five years, within ten years	More than ten years	
(1) Bonds					
Government, local gov. bonds, etc	-	-	-	-	
Corporate bonds	¥ 27,069	-	-	-	
(2) Others	52,724				
Total	¥ 79,794				

	Millions of yen				
	2004				
	Within one year	More than one year, within five years	More than five years, within ten years	More than ten years	
(1) Bonds					
Government, local gov. bonds, etc	¥ 1,350	-	-	-	
Corporate bonds	16,721	¥ 20,435	-	-	
(2) Others	79,828				
Total	¥ 97,900	¥ 20,435	-	-	

	Thousands of U.S.dollars				
		200	5		
	Within one year	More than one year, within five years	More than five years, within ten years	More than ten years	
(1) Bonds					
Government, local gov. bonds, etc	-	-	-	-	
Corporate bonds	\$252,066	-	-	-	
(2) Others	490,963				
Total	\$743,030				

5. Short-term bank loans and long-term debt

Short-term bank loans as of March 31, 2005 and 2004 consisted of the following. The annual interest rates of short-term bank loans as of March 31, 2005 were 0.22 percent to 8.13 percent.

	Million	Thousands of U.S.dollars	
	2005	2004	2005
Short-term bank loans Secured Unsecured	¥ 478 84,775 ¥ 85,253	¥ 1,284 94,403 ¥ 95,687	\$ 4,457 789,414 \$ 793,872

Long-term debt as of March 31, 2005 and 2004 consisted of:

	Millions of yen		Thousands of U.S.dollars
	2005	2004	2005
Loans maturing through 2010			
Secured	-	¥ 264	-
Unsecured	¥ 1,002	3,896	\$ 9,333
Unsecured 1.13 percent yen bonds due 2004	-	10,000	-
Unsecured 0.33 percent yen bonds due 2004	-	5,000	-
Unsecured zero coupon convertible bonds			
in yen due 2010	30,000	30,000	279,355
Secured 11.20 percent Indian Rs. bonds due 2007	4,980	4,900	46,373
Secured 9.00 percent Indian Rs. bonds due 2007 etc.	2,490	2,450	23,186
	¥ 38,472	¥ 56,511	\$ 358,248
Less portion due within one year	(502)	(17,750)	(4,677)
	¥ 37,970	¥ 38,761	\$ 353,571

The zero coupon convertible bonds are convertible into common stock at the options of holders at the conversion price of ¥2,000 per share.

If the outstanding convertible bonds were fully converted as of March 31, 2005, 15,000,000 additional shares of common stock would be issued.

As is customary in Japan, both short-term and long-term bank loans are subject to general agreements which provide that the banks may, under certain circumstances, request additional security for those loans, and may treat any security furnished to the banks, as well as cash deposited with them, as security for all present and future indebtedness.
The aggregate annual maturities of long-term debt outstanding as of March 31, 2005 were as follows:

Year ending March 31	Millions of yen	Thousands of U.S. dollars
2006	¥ 502	\$ 4,677
2007	1,994	18,567
2008	5,976	55,647
2009	-	-
Thereafter	30,000	279,355
	¥38,472	\$ 358,248

Assets pledged as collateral as of March 31, 2005:

	Millions of yen	Thousands of U.S. dollars
Inventories	¥ 500	\$ 4,664
Property, plant and equipment	11,293	105,167
	¥11,794	\$109,831

6. Loan commitment

The Company has the commitment contract with six banks for effective financing. The outstanding balance of this contract as of March 31, 2005 and 2004 were as follows.

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Commitment contract total	¥100,000	¥100,000	\$931,185
Actual loan balance			
Variance	¥ 100,000	¥100,000	\$931,185

7. Accrued retirement and severance benefits

(a) Outline of an adopted retirement benefit system

In the case of the Company, as a defined benefit plan, Employee Pension Fund, Approved Retirement Annuity System and Termination Allowance Plan are established.

(b) Items related to a retirement benefit obligation

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
a. Retirement benefit obligation	¥(113,460)	¥(114,489)	\$(1,056,530)
b. Pension assets	54,799	52,834	510,284
c. Unrecognized retirement benefit obligation (a+b)	¥ (58,661)	¥ (61,655)	\$ (546,246)
d. Unrecognized difference by an actuarial calculation	15,170	16,739	141,262
e. Unrecognized prior service cost (decrease of liabilities)	(9,739)	(10,458)	(90,694)
f. Accrued retirement and severance benefits (c+d+e)	¥ (53,230)	¥ (55,374)	\$ (495,678)

Remarks: 1) The premium retirement allowance paid on a temporary basis is not included.2) Some of subsidiaries adopt simplified methods for the calculation of retirement benefits.

(c) Items related to retirement benefit cost

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
a. Service cost	¥6,100	¥6,077	\$56,806
b. Interest cost	1,470	2,033	13,692
c. Assumed return on investment	(102)	(722)	(956)
d. Amortized amount of actuarial difference	1,029	1,858	9,584
e. Amortized amount of prior service cost	(718)	(313)	(6,692)
f. Retirement benefit cost (a+b+c+d+e)	¥7,778	¥ 8,934	\$72,434
g. Loss from the withdrawal from Employees			
Pension Funds of some subsidiaries	(88)	1,684	(826)
h. Total (f+g)	¥ 7,689	¥10,618	\$71,608

Remarks: The retirement benefit cost of subsidiaries where simplified methods are adopted is accounted for "a. Service cost".

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(d) Items related to the calculation standard for the retirement benefit	obligation
--	------------

a. Term allocation of the estimated	
amount of retirement benefits	: Period fixed amount basis
b. Discount rate	: 2005 2.00% 2004 2.00%
c. Assumed return of investment ratio	: 2005 0.23% -1.50 % 2004 0.23% -4.39 %
d. Number of years for amortization	
of prior service cost	: Mainly 15 years To be amortized by straight line method with the employees' average remaining service years at the time when the difference was caused.
e. Number of years for amortization	
of the difference caused by	
an actuarial calculation	: Mainly 15 years To be amortized from the next fiscal year by straight line method with the employees' average remaining service years at the time when the difference was caused.

8. Income taxes

Breakdown of deferred tax assets and deferred tax liabilities by their main occurrence causes were as follows.

	Millions of yen		Thousands of U.S. dollars
Deferred tax assets	2005	2004	2005
Various reserves	¥ 35,419	¥ 35,180	\$ 329,822
Excess-depreciation	33,769	27,045	314,452
Unrealized gross profits elimination	19,892	19,736	185,239
Others	86,159	75,564	802,300
Deferred tax assets total	¥ 175,240	¥157,526	\$1,631,815
Deferred tax liabilities Net unrealized gains on security Variance from the complete market value method	¥ (13,577)	¥ (14,646)	\$ (126,432)
of newly consolidated subsidiaries	(8,090)	(8,121)	(75,336)
Reserve for fixed assets advanced depreciation	(2,363)	(1,743)	(22,007)
Others	(329)	(396)	(3,071)
Deferred tax liabilities total	¥ (24,361)	¥ (24,906)	\$ (226,847)
Net amounts of deferred tax assets	¥ 150,879	¥(132,619)	\$1,404,967

	2005	2004
Statutory tax rate	39.8%	41.1%
Tax rate change	-	2.6%
Tax credit	(4.5%)	(6.3%)
Equity in earnings of affiliates	(1.3%)	(2.1%)
Others	(0.5%)	(2.2%)
Effective tax rate	33.4%	33.1%

The differences between the statutory tax rate and the effective tax rate were summarized as follows.

9. Research and development costs

Research and development costs included in manufacturing cost and selling, general and administrative expenses, for the years ended March 31, 2005 and 2004 were as follows:

	Millions	of yen	Thousands of U.S. dollars
	2005	2004	2005
Research and development costs	¥ 86,856	¥75,786	\$808,793

10. Cash and cash equivalents

Cash and cash equivalents as of March 31, 2005 and 2004 consisted of:

Millions of yen		Thousands of U.S. dollars
2005	2004	2005
¥ 248,679	¥169,539	\$2,315,670
79,794	97,900	743,030
(55,013)	(25,654)	(512,277)
(42,062)	(53,525)	(391,683)
¥231,397	¥188,259	\$2,154,739
	2005 ¥248,679 79,794 (55,013) (42,062)	2005 2004 ¥248,679 ¥169,539 79,794 97,900 (55,013) (25,654) (42,062) (53,525)

11. Lease transactions

Finance lease transactions, except for those which meet the conditions that the ownership of the leased assets was substantially transferred to the lessee, as of March 31, 2005 and 2004 were as follows:

- As a lessee
- (1)Amounts equivalent to acquisition

		The supervision of
Millions	of yen	Thousands of U.S. dollars
2005	2004	2005
¥ 771	¥ 925	\$ 7,180
(585)	(660)	(5,452)
185	264	1,728
141	149	1,318
178	257	1,664
320	407	2,982
156	165	1,457
¥ 150	¥ 176	\$ 1,398
	2005 ¥ 771 (585) 185 141 178 320 156	¥ 771 ¥ 925 (585) (660) 185 264 141 149 178 257 320 407 156 165

As a lessor

(1)Amounts of acquisition costs,

accumulated depreciation and			Thousands of
net balance as of March 31, 2005	Millions	of yen	U.S. dollars
	2005	2004	2005
Acquisition costs	¥ 653	¥ 750	\$ 6,086
Accumulated depreciation	(374)	(592)	(3,484)
Net balance	279	157	2,602
(2)Future lease revenues			
Due within one year	123	94	1,153
Thereafter	239	121	2,226
	362	215	3,380
(3)Lease revenues	120	123	1,121
Depreciation	¥ 102	¥ 90	\$ 955

is a lessee Millions o		of yen	Thousands of U.S. dollars	
-	2005	2004	2005	
Future lease payments				
Due within one year	¥ 227	¥196	\$2,119	
Thereafter	340	344	3,168	
_	¥ 567	¥540	\$5,287	
As a lessor	Millions	of yen	Thousands of U.S. dollars	
	2005	2004	2005	
Future lease revenues				
Due within one year	¥ 46	¥ 51	\$ 436	
Thereafter	70	98	653	
	¥ 117	¥150	\$1,090	

Operating lease transactions as of March 31, 2005 and 2004 were as follows:

12. Shareholders' equity

The Commercial Code requires that at least 50% of the issue price of new shares be included in a company's stated capital. The portion to be recorded as stated capital is determined by resolution of the Board of Directors. Proceeds in excess of the stated capital should be credited to "additional paid-in capital".

The Commercial Code provides that an amount equivalent to a minimum of 10% of cash dividends and bonuses paid to directors and corporate auditors should be appropriated as a legal reserve until the reserve reaches a certain limit, defined as 25% of the stated capital less certain capital reserves.

The Commercial Code allows both the capital reserve, including "additional paid-in capital", and the legal reserve to be transferred to the stated capital, by resolution of the Board of Directors, or to be used to reduce a deficit following the approval at a shareholders' meeting. In addition, under the Commercial Code, the capital reserve and the legal reserve may be available for dividends to the extent that the total of the capital and legal reserve taken together do not fall below 25% of the stated capital. The legal reserves of the Company and its subsidiaries are included in "retained earnings" on the consolidated balance sheet and are not shown separately.

According to the revision of the Commercial Code, the Articles of the Company allows to repurchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors.

13. Contingent liabilities

As of March 31, 2005, the Company and certain consolidated subsidiaries had the following contingent liabilities:

	Millions of yen	Thousands of U.S. dollars
Guarantee of indebtedness of affiliates and others	¥ 7,073	\$ 65,865
Trade notes discounted	759	7,076
	¥ 7,833	\$ 72,942

14. Segment Information

(a) Business segment

			Millions of yen		
			2005		
				Elimination and	
	Motorcycle	Automobile	Other	corporate assets	Consolidated
Net sales:	N/400 500	N/1 0 /F 700	1/50.040		
Outside customers	¥460,568	¥1,845,763	¥59,240	¥ -	¥2,365,571
Inter-area	-				-
	460,568	1,845,763	59,240	-	2,365,571
Operating expenses	422,416	1,785,622	49,989		2,258,028
Operating income	38,151	60,140	9,251		107,542
Assets	244,480	1,083,686	43,107	322,078	1,693,353
Depreciation	15,123	81,028	1,579	-	97,731
Loss of impairment	199	3,525	49		3,774
Capital expenditures	¥ 18,419	¥ 115,973	¥ 1,656	¥ -	¥ 136,049
			Millions of yen		
			willions of yen		
			2004		
			2004	Elimination and	
	Motorcycle	Automobile		Elimination and corporate assets	Consolidated
Net sales:			Other	corporate assets	
Net sales: Outside customers	Motorcycle ¥416,855	Automobile ¥1,724,834	2004		Consolidated ¥2,198,986
	¥416,855	¥1,724,834	2004 Other ¥57,296	corporate assets	¥2,198,986 -
Outside customers Inter-area	¥416,855 416,855	¥1,724,834 	2004 Other ¥57,296 - 57,296	corporate assets	¥2,198,986
Outside customers	¥416,855 416,855 383,216	¥1,724,834 - 1,724,834 1,672,381	2004 Other ¥57,296 - 57,296 48,248	corporate assets	¥2,198,986
Outside customers Inter-area	¥416,855 416,855	¥1,724,834 	2004 Other ¥57,296 - 57,296	corporate assets	¥2,198,986
Outside customers Inter-area Operating expenses	¥416,855 416,855 383,216	¥1,724,834 - 1,724,834 1,672,381	2004 Other ¥57,296 - 57,296 48,248	corporate assets	¥2,198,986
Outside customers Inter-area Operating expenses Operating income	¥416,855 416,855 383,216 33,639	¥1,724,834 - 1,724,834 1,672,381 52,452	2004 Other ¥57,296 - 57,296 48,248 9,048	corporate assets ¥ - - - - - - - - - - - - - - - - - - - - - - - - -	¥2,198,986 - 2,198,986 2,103,846 95,140
Outside customers Inter-area Operating expenses Operating income Assets	¥416,855 416,855 383,216 33,639 235,128	¥1,724,834 1,724,834 1,672,381 52,452 994,211	2004 Other ¥57,296 57,296 48,248 9,048 45,393	corporate assets ¥ - - - - - - - - - - - - - - - - - - - - - - - - -	¥2,198,986 2,198,986 2,103,846 95,140 1,577,709

	Thousands of U.S. dollars							
	2005							
	Motorcycle	Automobile	Other	Elimination and corporate assets	Consolidated			
Net sales: Outside customers	\$4,288,744	\$17,187,479	\$551,637	\$-	\$22,027,860			
Inter-area								
	4,288,744	17,187,479	551,637	-	22,027,860			
Operating expenses	3,933,485	16,627,460	465,491	-	21,026,436			
Operating income	355,259	560,019	86,146	-	1,001,424			
Assets	2,276,565	10,091,133	401,415	2,999,148	15,768,262			
Depreciation	140,831	754,524	14,709		910,063			
Loss of impairment	1,857	32,826	459	-	35,143			
Capital expenditures	\$ 171,520	\$ 1,079,924	\$ 15,428	\$ -	\$ 1,266,872			

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(b) Geographical segment

	Millions of yen					
				2005		
	Japan	Europe	North America	Asia	Other areas*1 corporate assets Consolidated	
Net sales:						
Outside customers	¥1,143,813	¥409,605	¥ 302,090	¥483,363	¥26,698 ¥ - ¥2,365,571	
Inter-area	476,073	4,722	1,625	16,699	0 (499,121) -	
	1,619,887	414,328	303,716	500,062	26,698 (499,121) 2,365,571	
Operating expenses	1,554,233	407,636	299,076	462,781	25,233 (490,932) 2,258,028	
Operating income	¥ 65,653	¥ 6,691	¥ 4,639	¥ 37,281	¥ 1,464 ¥ (8,188)¥ 107,542	
Assets	¥ 863,958	¥213,612	¥ 78,632	¥287,376	¥11,259 ¥238,514 ¥1,693,353	
				Millions of yen		
				2004		
	Japan	Europe	North America	Asia	Other areas*1 Corporate assets Consolidated	
Net sales:						
Outside customers	¥1,055,969	¥373,212	¥ 294,489	¥450,976	¥24,338 ¥ - ¥2,198,986	
Inter-area	473,093	2,390	1,495	13,787	0 (490,766) -	
	1,529,062	375,603	295,984	464,763	24,339 (490,766) 2,198,986	
Operating expenses	1,461,336	366,610	295,177	439,816	23,765 (482,859) 2,103,846	
Operating income	¥ 67,725	¥ 8,993	¥ 807	¥ 24,946	¥ 574 ¥ (7,906)¥ 95,140	
Assets	¥ 823,745	¥195,897	¥ 84,881	¥241,398	¥ 9,563 ¥222,222 ¥1,577,709	

	Thousands of U.S. dollars							
				2005				
	Japan	Europe	North America	Asia	Other areas*1	Elimination and corporate assets	Consolidated	
Net sales:								
Outside customers	\$10,651,027	\$3,814,185	\$2,813,025	\$4,501,010	\$248,610	\$-	\$22,027,860	
Inter-area	4,433,125	43,979	15,134	155,503	(1)	(4,647,742)		
	15,084,153	3,858,165	2,828,160	4,656,513	248,609	(4,647,742)	22,027,860	
Operating expenses	14,472,797	3,795,853	2,784,955	4,309,353	234,970	(4,571,493)	21,026,435	
Operating income	\$ 611,355	\$ 62,312	\$ 43,205	\$ 347,160	\$ 13,639	\$ (76,248)	\$1,001,424	
Assets	\$8,045,055	\$1,989,128	\$ 732,215	\$2,676,004	\$104,843	\$2,221,013	\$15,768,262	

*1 "Other areas" consists principally of Oceania and South America.

(c) Overseas sales

			Millions of yer	1	
			2005	-	
_	Europe	North America	Asia	Other areas*2	Consolidated
Overseas sales	¥495,989	¥ 324,244	¥526,570	¥125,701	¥1,472,505
Consolidated net sales .					2,365,571
Ratio of overseas sales					
to consolidated net sales	s 21.0%	13.7%	22.3%	5.3%	62.2%

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

			Millions of yer	٦	
			2004	_	
	Europe	North America	Asia	Other areas*2	Consolidated
Overseas sales	¥442,342	¥342,712	¥492,704	¥99,225	¥1,376,985
Consolidated net sales					2,198,986
Ratio of overseas sales					
to consolidated net sales	20.1%	15.6%	22.4%	4.5%	62.6%
		Th	ousands of U.S.	dollars	
		Th	ousands of U.S. 2005	dollars	
	Europe	North America		_	Consolidated
Overseas sales	· · · ·	North America	2005 Asia	Other areas*2	
Overseas sales Consolidated net sales.	\$4,618,580	North America \$3,019,319	2005 Asia \$4,903,350	Other areas*2 \$1,170,512	\$13,711,761
	\$4,618,580	North America \$3,019,319	2005 Asia \$4,903,350	Other areas*2 \$1,170,512	\$13,711,761
Consolidated net sales.	\$4,618,580	North America \$3,019,319	2005 Asia \$4,903,350	Other areas*2 \$1,170,512	\$13,711,761

15. Loss of impairment

The assets are divided into two groups, i.e. the assets for business and the assets for rent respectively in business places. Since land prices have dropped due to the burst of the bubble economy, mainly book value of the assets groups as marketing base was decreased to the recoverable amount. As a result of this change, "income before income taxes" decreased by 3,774 million yen. Its breakdown is 3,752 million yen for land and 21 million yen for others. The amount is included in "other income and expenses" of Consolidated Statements of Income.

16. Subsequent events

(a) The following plan for the appropriation of retained earnings for the year ended March 31, 2005 was approved by the ordinary general meeting of shareholders of the Company held on June 29, 2005:

	Millions of yen	Thousands of U.S. dollars
Year-end cash dividends	¥3,195	\$29,753
Bonuses for directors and corporate auditors	200	1,862
	¥3,395	\$31,615

(b) The Company established a subsidiary company with the aim of group finance and fund integration of the main European subsidiaries. Outline of new company:

Company Name: Suzuki Finance Europe B.V. Address: Amsterdam, the Netherlands Representative: Hirotaka Ono(Board Member of the Company) BTM Trust (Holland)B.V. Capital: Eur.200,000,000(Eur.100,000,000 was invested in June 2005, the rest will be completed by March 2006.) Planned number of shares acquired: 400,000 Percentage of the Company's share: 100% Establishment Date: June 30, 2005

REPORT OF INDEPENDENT AUDITORS

To the Board of Directors and Shareholders of Suzuki Motor Corporation

We have audited the accompanying consolidated balance sheets of Suzuki Motor Corporation and its subsidiaries as of March 31, 2005 and 2004, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in Japanese Yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the Consolidated Financial Statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall Consolidated Financial Statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the Consolidated Financial Statements referred to above present fairly, in all material respects, the consolidated financial position of Suzuki Motor Corporation and its subsidiaries as of March 31, 2005 and 2004, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles and practices generally accepted in Japan.

The amounts expressed in U.S. dollars, which are provided solely for the convenience of the reader, have been translated on the basis set forth in Note 1 to the accompanying Consolidated Financial Statements.

Seimei Audit Corporation Tokyo, Japan June 29, 2005

Leimei Audir Corporation

NON-CONSOLIDATED FINANCIAL STATEMENTS OF 2005 NON-CONSOLIDATED BALANCE SHEETS

As of March 31, 2005 and 2004

SUZUKI MOTOR CORPORATION	Millior	s of yen	Thousands of U.S. dollars
	2005	2004	2005
ASSETS			
Current assets:			
Cash and time deposits	¥ 162,018	¥ 101,142	\$ 1,508,695
Marketable securities	43,062	56,524	400,992
Receivables:			
Trade notes and accounts	42,271	38,148	393,625
Subsidiaries and affiliates	131,029	126,843	1,220,130
Less allowance for doubtful receivables	(130)	(132)	(1,210)
Inventories	71,292	61,825	663,863
Other current assets	140,303	134,672	1,306,487
Total current assets	589,848	519,025	5,492,584
Property, plant and equipment: Land Buildings and structures Machinery and equipment Construction in progress	74,415 167,294 522,625 5,496	78,017 166,345 508,961 2,088	692,949 1,557,825 4,866,612 51,181
	769,832	755,412	7,168,568
Less accumulated depreciation	(588,444)	(577,909)	(5,479,505)
	181,388	177,503	1,689,063
Investments and other assets:			
Investments in securities	86,733	115,309	807,646
Investments in subsidiaries			
and affiliates	146,217	134,846	1,361,551
Other assets	93,886	92,577	874,253
	326,836	342,732	3,043,451
	¥1,098,073	¥1,039,261	\$10,225,098

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	¥ -	¥ 15,000	\$-
Payables:			
Trade notes and accounts	307,750	268,211	2,865,724
Subsidiaries and affiliates	21,891	20,800	203,851
Accrued expenses	87,250	82,079	812,464
Accrued income taxes	11,651	6,316	108,500
Other current liabilities	53,046	51,651	493,962
Total current liabilities	481,590	444,059	4,484,503
Long-term liabilities:			
Long-term debt	30,000	30,000	279,355
Reserve for retirement allowance	28,142	30,131	262,056
Other liabilities	17,450	16,872	162,492
	75,592	77,004	703,903
Shareholders' equity			
Common stock:			
Authorized - 1,500,000,000 shares			
Issued, par value ¥50 per share			
as of March 31st, 2005 _ 542,647,091	120,210	-	1,119,380
as of March 31st, 2004 _ 542,647,091	-	120,210	-
Additional paid-in capital	126,578	126,578	1,178,682
Retained earnings	288,677	257,942	2,688,123
Net unrealized gains on security	20,425	21,978	190,196
Treasury stock	(15,001)	(8,512)	(139,692)
	540,890	518,198	5,036,691
	¥ 1,098,073	¥1,039,261	\$10,225,098

NON-CONSOLIDATED STATEMENTS OF INCOME

Years ended March 31, 2005 and 2004

SUZUKI MOTOR CORPORATION	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Net sales	¥ 1,481,632	¥1,392,688	\$13,796,747
Cost of sales	1,140,043	1,065,170	10,615,920
Gross profit	341,588	327,518	3,180,826
Selling, general and administrative expenses	288,753	272,442	2,688,826
Operating income	52,835	55,075	492,000
Other income and expenses:			
Interest and dividend income	5,742	5,416	53,470
Interest expense	(210)	(422)	(1,959)
Other, net	(7,649)	(19,838)	(71,231)
	(2,117)	(14,844)	(19,720)
Income before income taxes	50,718	40,230	472,279
Income taxes	14,970	14,580	139,407
Net income	¥ 35,747	¥ 25,650	\$ 332,872
	Yen		U.S. dollars
Net income per share:			
Primary	¥ 66.56	¥47.46	\$0.619
Fully diluted	64.75	46.17	0.602
Cash dividends per share	10.00	9.00	0.093



SUZUKI MOTOR CORPORATION 300 TAKATSUKA, HAMAMATSU, JAPAN

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