



30 January 2024

## Suzuki December 2023 and Yearly Automobile Production, Sales, and Export Figures

### <December 2023>

#### ▪ Production

	December 2023 (units)	Year-on- Year	Year-on-Year Trends
<b>Global production</b>	<b>229,624</b>	<b>98.4%</b>	<b>Down for the second consecutive month</b>
Japan production	89,212	107.4%	Up for the tenth consecutive month
Overseas production	140,412	93.5%	Down for the second consecutive month
India	120,927	97.0%	Down for the second consecutive month
Others	19,485	76.3%	Down for the tenth consecutive month

\*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:  
Increased year-on-year owing to increase in production for both domestic and overseas market.
- Overseas production:  
Decreased year-on-year owing to decrease in production in India etc., despite increase in Hungary.

## ▪ Sales

	December 2023 (units)	Year-on-Year	Year-on-Year Trends
<b>Global sales</b>	<b>213,230</b>	<b>92.9%</b>	<b>Down for the second consecutive month</b>
Japan sales	46,785	93.7%	Down for the second consecutive month
Mini vehicles	38,178	94.0%	Down for the third consecutive month
Standard and small vehicles	8,607	92.2%	Down for the second consecutive month
<b>Overseas sales</b>	<b>166,445</b>	<b>92.6%</b>	<b>Down for the second consecutive month</b>
India	106,492	93.8%	Down for the first time in nine months
Others	59,953	90.6%	Down for the third consecutive month

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*India: Indian domestic wholesales figures.

- Japan sales:  
Decreased year-on-year owing to decrease in both mini vehicle and standard and small vehicle sales.
- Overseas sales:  
Decreased year-on-year owing to decrease in sales in India, etc., despite increase in Europe and the Middle East.

## ▪ Exports

	December 2023 (units)	Year-on-Year	Year-on-Year Trends
Exports	18,496	111.6%	Up for the fourth consecutive month

\*Total of exported CBU units + CKD units.

- Increased year-on-year owing to increase in exports to Europe, etc.

## &lt;January - December 2023&gt;

## ▪ Production

	January - December 2023 (units)	Year-on- Year	Year-on-Year Trends	April - December 2023 (units)	Year- on-Year
<b>Global production</b>	<b>3,224,996</b>	<b>101.7%</b>	<b>Up for the third consecutive year</b>	<b>2,392,378</b>	<b>100.6</b>
Japan production	995,948	108.3%	<b>Up for the second consecutive year</b>	747,274	105.9
Overseas production	2,229,048	99.0%	Down for the first time in three years	1,645,104	98.4
India	1,934,186	100.9%	Up for the third consecutive year	1,434,321	100.9
Others	294,862	87.7%	Down for the first time in three years	210,783	84.1

\*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:  
Increased year-on-year owing to increase in production for both domestic market and export.
- Overseas production:  
Decreased year-on-year owing to decreased production in countries including Pakistan etc., despite increase in India, Hungary etc.  
India marked record high yearly production.

## ▪ Sales

	January - December 2023 (units)	Year- on-Year	Year-on-Year Trends	April - December 2023 (units)	Year- on-Year
<b>Global sales</b>	<b>3,072,824</b>	<b>103.5%</b>	<b>Up for the third consecutive year</b>	<b>2,282,661</b>	<b>103.3</b>
<b>Japan sales</b>	<b>650,570</b>	<b>107.9%</b>	<b>Up for the first time in five years</b>	<b>469,310</b>	<b>105.2</b>
Mini vehicles	531,710	106.1%	Up for the first time in five years	387,065	104.3
Standard and small vehicles	118,860	117.2%	Up for the second consecutive year	82,245	110.1
<b>Overseas sales</b>	<b>2,422,254</b>	<b>102.4%</b>	<b>Up for the third consecutive year</b>	<b>1,813,351</b>	<b>102.8</b>
India	1,742,680	108.0%	Up for the third consecutive year	1,303,703	108.1
Others	679,574	90.4%	Down for the second consecutive year	509,648	91.3

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\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*India: Indian domestic wholesales figures.

- Japan sales:  
Increased year-on-year owing to increased mini vehicle and standard and small vehicle sales.
- Overseas sales:  
Increased year-on-year owing to increase in sales in regions including India, Europe, the Middle East, etc.  
The Middle East marked record high yearly sales.

## ▪ Exports

	January - December 2023 (units)	Year- on-Year	Year-on-Year Trends	April - December 2023 (units)	Year- on-Year
<b>Exports</b>	<b>232,953</b>	<b>104.5%</b>	<b>Up for the fourth consecutive year</b>	<b>168,592</b>	<b>97.9</b>

\*Total of exported CBU units + CKD units.

- Increased year-on-year owing to increased exports to regions including Europe, etc.

\*The figures shown are preliminary.