



27 December 2023

Suzuki November 2023 Automobile Production, Sales, and Export Figures

■ Production

	Nov. 2023 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Nov. 2023 (units)	Year- on-Year	Apr.–Nov. 2023 (units)	Year- on-Year
Global production	262,799	96.8%	Down for the first time in two months	2,995,900	101.9%	2,163,186	100.9%
Japan production	90,896	102.9%	Up for the ninth consecutive month	907,264	108.4%	658,494	105.8%
Overseas production	171,903	93.8%	Down for the first time in two months	2,088,636	99.4%	1,504,692	98.9%
India	147,729	96.8%	Down for the first time in two months	1,813,259	101.2%	1,313,394	101.3%
Others	24,174	78.9%	Down for the ninth consecutive month	275,377	88.6%	191,298	85.0%

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in production for the overseas market.
- Overseas production:
Decreased year-on-year owing to decrease in production in countries such as India, etc., despite increase in Hungary.

▪ Sales

	Nov. 2023 (units)	Year- on-Year	Year-on-Year Trends	Jan.-Nov. 2023 (units)	Year- on-Year	Apr.-Nov. 2023 (units)	Year- on-Year
Global sales	250,245	95.3%	Down for the first time in five months	2,859,437	104.4%	2,069,274	104.5%
Japan sales	55,362	95.2%	Down for the first time in 18 months	603,785	109.2%	422,525	106.7%
Mini vehicles	46,267	95.6%	Down for the second consecutive month	493,532	107.1%	348,887	105.5%
Standard and small vehicles	9,095	93.2%	Down for the first time in 18 months	110,253	119.8%	73,638	112.6%
Overseas sales	194,883	95.4%	Down for the first time in five months	2,255,652	103.2%	1,646,749	103.9%
India	136,667	101.2%	Up for the eighth consecutive month	1,636,188	109.1%	1,197,211	109.6%
Others	58,216	84.0%	Down for the second consecutive month	619,464	90.3%	449,538	91.3%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*India: Indian domestic wholesales figures.

- Japan sales:
Decreased year-on-year owing to decrease in sales of both mini vehicles and standard and small vehicles.
- Overseas sales:
Decreased year-on-year owing to decrease in sales in Pakistan, despite increase in India and Europe.

▪ Exports

	Nov. 2023 (units)	Year- on-Year	Year-on-Year Trends	Jan.-Nov. 2023 (units)	Year- on-Year	Apr.-Nov. 2023 (units)	Year- on-Year
Exports	20,634	109.2%	Up for the third consecutive month	214,457	103.9%	150,096	96.4%

*Total of exported CBU units + CKD units.

- Increased year-on-year owing to increase in exports to Europe, etc.

*The figures shown are preliminary.