



29 November 2023

## Suzuki October 2023 Automobile Production, Sales, and Export Figures (Preliminary)

### ■ Production

	October 2023 (units)	Year- on-Year	Year-on-Year Trends	Jan.-Oct. 2023 (units)	Year- on-Year	Apr.-Oct. 2023 (units)	Year- on-Year
<b>Global production</b>	<b>297,112</b>	<b>111.1%</b>	<b>Up for the first time in two months</b>	<b>2,733,101</b>	<b>102.5%</b>	<b>1,900,387</b>	<b>101.5%</b>
Japan production	95,443	114.6%	Up for the eighth consecutive month	816,368	109.1%	567,598	106.3%
Overseas production	201,669	109.6%	Up for the first time in five months	1,916,733	99.9%	1,332,789	99.5%
India	176,394	113.0%	Up for the first time in two months	1,665,530	101.6%	1,165,665	101.9%
Others	25,275	90.2%	Down for the eighth consecutive month	251,203	89.7%	167,124	85.9%

\*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:  
Increased year-on-year owing to increase in production for the domestic and overseas market.
- Overseas production:  
Increased year-on-year owing to increase in production in countries such as India, etc.

## ▪ Sales

	October 2023 (units)	Year- on-Year	Year-on-Year Trends	Jan.-Oct. 2023 (units)	Year- on-Year	Apr.-Oct. 2023 (units)	Year- on-Year
<b>Global sales</b>	<b>283,736</b>	<b>111.3%</b>	<b>Up for the fourth consecutive month</b>	<b>2,609,181</b>	<b>105.4%</b>	<b>1,819,018</b>	<b>105.9%</b>
<b>Japan sales</b>	<b>54,485</b>	<b>100.5%</b>	<b>Up for the 17<sup>th</sup> consecutive month</b>	<b>548,423</b>	<b>110.9%</b>	<b>367,163</b>	<b>108.7%</b>
Mini vehicles	44,992	99.7%	Down for the first time in seven months	447,265	108.5%	302,620	107.2%
Standard and small vehicles	9,493	104.5%	Up for the 17 <sup>th</sup> consecutive month	101,158	122.9%	64,543	116.0%
<b>Overseas sales</b>	<b>229,251</b>	<b>114.2%</b>	<b>Up for the fourth consecutive month</b>	<b>2,060,758</b>	<b>104.0%</b>	<b>1,451,855</b>	<b>105.2%</b>
India	171,941	120.0%	Up for the seventh consecutive month	1,499,521	109.9%	1,060,544	110.8%
Others	57,310	99.8%	Down for the first time in three months	561,237	91.0%	391,311	92.5%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*India: Indian domestic wholesales figures.

### ▪ Global sales:

Record high sales for October owing to increase in sales in domestic and overseas markets.

### ▪ Japan sales:

Increased year-on-year owing to record high sales of standard and small vehicles for October.

### ▪ Overseas sales:

Increased year-on-year owing to record high sales for October in the overseas market, led by the record high sales for a single month in India.

## ▪ Exports

	October 2023 (units)	Year- on-Year	Year-on-Year Trends	Jan.-Oct. 2023 (units)	Year- on-Year	Apr.-Oct. 2023 (units)	Year- on-Year
Exports	26,165	147.0%	Up for the second consecutive month	193,823	103.4%	129,462	94.6%

\*Total of exported CBU units + CKD units.

### ▪ Increased year-on-year owing to increase in exports to Europe, etc.