



30 October 2023

Suzuki September and April-September 2023 Automobile Production, Sales, and Export Figures (Preliminary)

<September 2023>

▪ Production

	September 2023 (units)	Year-on-Year	Year-on-Year Trends
Global production	294,332	99.3%	Down for the first time in three months
Japan production	95,008	104.8%	Up for the seventh consecutive month
Overseas production	199,324	96.8%	Down for the fourth consecutive month
India	174,968	98.6%	Down for the first time in three months
Others	24,356	85.7%	Down for the seventh consecutive month

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production:
Decreased year-on-year owing to decrease in areas including India, despite increase in Hungary.

▪ Sales

	September 2023 (units)	Year-on -Year	Year-on-Year Trends
Global sales	276,910	102.2%	Up for the third consecutive month
Japan sales	61,644	105.6%	Up for the 16th consecutive month
Minivehicles	51,061	106.5%	Up for sixth consecutive month
Standard and small vehicles	10,583	101.3%	Up for the 16th consecutive month
Overseas sales	215,266	101.3%	Up for the third consecutive month
India	153,106	101.5%	Up for the sixth consecutive month
Others	62,160	100.7%	Up for the second consecutive month

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*India: Indian domestic wholesales figures.

- Japan sales:
Increased year-on-year owing to increase in sales of both minivehicles and standard and small vehicles.
- Overseas sales:
Increased year-on-year owing to increase in sales in areas including India and Europe.

▪ Exports

	September 2023 (units)	Year-on -Year	Year-on-Year Trends
Exports	23,465	108.7%	Up for the first time in six months

*Total of exported CBU units + CKD units.

- Increased year-on-year owing to increase in export to areas including Europe.

<April–September 2023>

▪ Production

	Apr.–Sept. 2023 (units)	Year-on- Year	Year-on-Year Trends	Jan.–Sept. 2023 (units)	Year-on- -Year
Global production	1,603,275	99.9%	Down for the first time in three years	2,435,989	101.5%
Japan production	472,155	104.8%	Up for the second consecutive year	720,925	108.4%
Overseas production	1,131,120	97.9%	Down for the first time in three years	1,715,064	98.9%
India	989,271	100.1%	Up for the third consecutive year	1,489,136	100.4%
Others	141,849	85.2%	Down for the first time in three years	225,928	89.6%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in production for domestic market.
- Overseas production:
Decreased year-on-year owing to decrease in areas including Pakistan, despite record-high production in India.

▪ Sales

	Apr.–Sept. 2023 (units)	Year-on- -Year	Year-on-Year Trends	Jan.–Sept. 2023 (units)	Year-on- -Year
Global sales	1,535,057	104.9%	Up for the third consecutive year	2,325,220	104.7%
Japan sales	312,678	110.2%	Up for the second consecutive year	493,938	112.1%
Mini vehicles	257,628	108.6%	Up for the second consecutive year	402,273	109.5%
Standard and small vehicles	55,050	118.2%	Up for the second consecutive year	91,665	125.2%
Overseas sales	1,222,379	103.6%	Up for the third consecutive year	1,831,282	102.8%
India	888,603	109.2%	Up for the third consecutive year	1,327,580	108.7%
Others	333,776	91.3%	Down for the second consecutive year	503,702	90.1%

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*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*India: Indian domestic wholesales figures.

- Japan sales:
Increased year-on-year owing to increase in sales of both minivehicles and standard and small vehicles.
- Overseas sales:
Increased year-on-year owing to increase in areas including India and Europe.

▪ **Exports**

	Apr.-Sept. 2023 (units)	Year-on -Year	Year-on-Year Trends	Jan.-Sept. 2023 (units)	Year-on -Year
Exports	103,297	86.8%	Down for the first time in four years	167,658	98.8%

*Total of exported CBU units + CKD units.

- Decreased year-on-year owing to decrease in CKD, despite increase in CBU.

End