



30 May 2023

Suzuki April 2023 Automobile Production, Sales, and Export Figures (Preliminary)

■ Production

| | April 2023 (units) | Year-on-Year | Year-on-Year Trends | Jan.-Apr. 2023 (units) | Year-on-Year |
|--------------------------|--------------------|--------------|---|------------------------|---------------|
| Global production | 237,541 | 93.6% | Down for the third consecutive month | 1,070,255 | 102.1% |
| Japan production | 73,315 | 104.3% | Up for the second consecutive month | 322,085 | 113.1% |
| Overseas production | 164,226 | 89.5% | Down for the third consecutive month | 748,170 | 98.0% |
| India | 145,079 | 92.2% | Down for the third consecutive month | 644,944 | 99.0% |
| Others | 19,147 | 73.2% | Down for the second consecutive month | 103,226 | 92.4% |

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in production for the domestic market.
- Overseas production:
Decreased year-on-year owing to decrease in production in India, Pakistan etc.

▪ Sales

| | April 2023 (units) | Year-on-Year | Year-on-Year Trends | Jan.-Apr. 2023 (units) | Year-on-Year |
|-----------------------------|--------------------|---------------|--|------------------------|---------------|
| Global sales | 235,707 | 102.3% | Up for the first time in two months | 1,025,870 | 103.8% |
| Japan sales | 48,372 | 114.9% | Up for the 11th consecutive month | 229,632 | 115.5% |
| Minivehicles | 39,266 | 108.6% | Up for the first time in two months | 183,911 | 110.6% |
| Standard and small vehicles | 9,106 | 153.2% | Up for the 11th consecutive month | 45,721 | 140.3% |
| Overseas sales | 187,335 | 99.5% | Down for the second consecutive month | 796,238 | 100.8% |
| India | 139,519 | 110.5% | Up for the first time in two months | 578,496 | 108.3% |
| Others | 47,816 | 77.1% | Down for the fifth consecutive month | 217,742 | 85.2% |

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*India: Indian domestic wholesales figures.

- Japan sales:
Increased year-on-year owing to increase in both minivehicle and standard and small vehicle sales.
- Overseas sales:
Decreased year-on-year owing to decrease in sales in countries such as Pakistan, etc., despite increase in India.

▪ Exports

| | April 2023 (units) | Year-on-Year | Year-on-Year Trends | Jan.-Apr. 2023 (units) | Year-on-Year |
|---------|--------------------|--------------|---------------------------------------|------------------------|--------------|
| Exports | 15,789 | 74.7% | Down for the first time in two months | 80,150 | 111.6% |

*Total of exported CBU units + CKD units.

- Decreased year-on-year owing to decrease in CKD exports, despite increase in CBU exports.