



27 April 2023

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Suzuki March 2023 and Fiscal Year 2022 Automobile Production, Sales, and Export Figures (Preliminary)

<March 2023>

▪ **Production**

	March 2023 (units)	Year-on-Year	Year-on-Year Trends
Global production	276,984	99.1%	Down for the second consecutive month
Japan production	93,968	111.6%	Up for the first time in two months
Overseas production	183,016	93.7%	Down for the second consecutive month
India	154,122	94.3%	Down for the second consecutive month
Others	28,894	90.7%	Down for the first time in three months

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in production of both domestic and export.
- Overseas production:
Decreased year-on-year owing to decrease in areas including India.

▪ Sales

	March 2023 (units)	Year-on -Year	Year-on-Year Trends
Global sales	272,184	98.2%	Down for the first time in three months
Japan sales	67,950	105.1%	Up for the tenth consecutive month
Minivehicles	53,318	99.3%	Down for the first time in ten months
Standard and small vehicles	14,632	133.4%	Up for the tenth consecutive month
Overseas sales	204,234	96.1%	Down for the first time in three months
India	136,787	99.4%	Down for the first time in three months
Others	67,447	90.1%	Down for the fourth consecutive month

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*India: Indian domestic wholesales figures.

- Japan sales:
Increased year-on-year owing to increase in standard and small vehicle sales.
- Overseas sales:
Decreased year-on-year owing to decrease in sales in countries such as India, Pakistan etc.

▪ Exports

	March 2023 (units)	Year-on -Year	Year-on-Year Trends
Exports	27,063	147.1%	Up for the first time in two months

*Total of exported CBU units + CKD units.

- Increased year-on-year owing to increase in export to areas including Europe, Latin America, etc.

< Fiscal 2022 (April 2022 - March 2023)>

▪ Production

	Apr. 2022– Mar. 2023 (units)	Year-on- Year	Year-on-Year Trends	Jan.–Mar. 2023 (units)	Year-on -Year
Global production	3,210,490	113.8%	Up for the second consecutive year	832,712	104.8%
Japan production	954,151	113.7%	Up for the first time in four years	248,768	116.0%
Overseas production	2,256,339	113.8%	Up for the second consecutive year	583,944	100.7%
India	1,921,551	115.9%	Up for the second consecutive year	499,865	101.1%
Others	334,788	103.4%	Up for the second consecutive year	84,079	98.2%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in both domestic and export.
- Overseas production:
Increased year-on-year owing to increase in areas including India.
India marked record high production for a fiscal year.

▪ Sales

	Apr. 2022– Mar. 2023 (units)	Year-on -Year	Year-on-Year Trends	Jan.–Mar. 2023 (units)	Year-on -Year
Global sales	3,000,337	110.8%	Up for the second consecutive year	790,154	104.2%
Japan sales	627,245	111.7%	Up for the first time in four years	181,260	115.6%
Mini vehicles	515,897	109.6%	Up for the first time in four years	144,645	111.2%
Standard and small vehicles	111,348	122.5%	Up for the first time in four years	36,615	137.4%
Overseas sales	2,373,092	110.6%	Up for the second consecutive year	608,894	101.3%
India	1,644,876	120.5%	Up for the second consecutive year	438,977	107.7%
Others	728,216	93.3%	Down for the first time in two years	169,917	87.8%

*MinivEHICLE: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivEHICLE specification.

*India: Indian domestic wholesales figures.

- Japan sales:
- Increased year-on-year owing to increase in both minivehicle and standard and small vehicle sales.
- Overseas sales:
Increased year-on-year owing to increase in areas including India, Oceania, Middle East, Africa, etc.
Oceania, Middle East, and Africa marked record high sales for a fiscal year.

▪ **Exports**

	Apr. 2022– Mar. 2023 (units)	Year-on -Year	Year-on-Year Trends	Jan.–Mar. 2023 (units)	Year-on -Year
Exports	236,634	117.0%	Up for the first time in two years	64,361	126.9%

*Total of exported CBU units + CKD units.

- Increased year-on-year owing to increase in exports to areas including Latin America, Europe, etc.

End