



29 September 2021

Suzuki August 2021 Automobile Production, Sales, and Export Figures (Preliminary)

■ Production

| | August 2021 (units) | Year-on-Year | Year-on-Year Trends | Jan.-Aug. 2021 (units) | Year-on-Year | Apr.-Aug. 2021 (units) | Year-on-Year |
|--------------------------|---------------------|--------------|--|------------------------|---------------|------------------------|---------------|
| Global production | 195,508 | 93.2% | Down for the first time in seven months | 1,944,185 | 135.4% | 1,106,021 | 165.1% |
| Japan production | 56,112 | 79.3% | Down for the third consecutive month | 573,512 | 102.0% | 323,608 | 103.0% |
| Overseas production | 139,396 | 100.2% | Up for the seventh consecutive month | 1,370,673 | 156.9% | 782,413 | 219.8% |
| India | 113,883 | 92.0% | Down for the first time in seven months | 1,152,445 | 165.3% | 650,930 | 228.8% |
| Others | 25,513 | 166.6% | Up for the sixth consecutive month | 218,228 | 123.6% | 131,483 | 184.2% |

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Decreased year-on-year owing to production suspension in parts of the domestic plants due to semiconductor shortage, etc.
- Overseas production:
Increased year-on-year owing to increase in production in countries such as Indonesia and Pakistan.

▪ Sales

| | August 2021 (units) | Year-on-Year | Year-on-Year Trends | Jan.-Aug. 2021 (units) | Year-on-Year | Apr.-Aug. 2021 (units) | Year-on-Year |
|-----------------------------|---------------------|--------------|---|------------------------|---------------|------------------------|---------------|
| Global sales | 208,409 | 97.6% | Down for the first time in nine months | 1,893,030 | 137.5% | 1,077,946 | 157.3% |
| Japan sales | 41,371 | 83.3% | Down for the third consecutive month | 430,944 | 107.2% | 227,201 | 105.9% |
| Mini vehicles | 35,914 | 86.7% | Down for the third consecutive month | 359,841 | 108.7% | 191,083 | 107.2% |
| Standard and small vehicles | 5,457 | 66.4% | Down for the third consecutive month | 71,103 | 100.5% | 36,118 | 99.3% |
| Overseas sales | 167,038 | 101.9% | Up for the seventh consecutive month | 1,462,086 | 150.0% | 850,745 | 180.8% |
| India | 105,775 | 91.7% | Down for the first time in nine months | 978,998 | 154.2% | 539,393 | 191.6% |
| Others | 61,263 | 126.2% | Up for the sixth consecutive month | 483,088 | 142.0% | 311,352 | 164.7% |

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

- Japan sales:
Decreased year-on-year owing to decreased supply due to decreased production in the domestic plants.
- Overseas sales:
Increased year-on-year owing to increase in sales in countries such as Indonesia and Pakistan.

▪ Exports

| | August 2021 (units) | Year-on-Year | Year-on-Year Trends | Jan.-Aug. 2021 (units) | Year-on-Year | Apr.-Aug. 2021 (units) | Year-on-Year |
|---------|---------------------|--------------|--------------------------------------|------------------------|--------------|------------------------|--------------|
| Exports | 12,595 | 72.8% | Down for the third consecutive month | 132,923 | 116.8% | 72,580 | 113.1% |

*Total of exported CBU units + CKD units.

- Overall exports decreased year-on-year owing to decrease in exports to areas including Europe.