



SUZUKI MOTOR CORPORATION 300 Takatsuka, Minami, Hamamatsu, Japan

29 June 2021

Suzuki May 2021 Automobile Production, Sales, and Export Figures (Preliminary)

Production

| | May 2021 (units) | Year- on-Year | Year-on-Year Trends | JanMay 2021 (units) | Year-on- Year | Apr May 2021 (units) | Year-on- Year |
|---------------------|------------------------|------------------|-------------------------------------|---------------------------|------------------|-------------------------------|------------------|
| Global production | 122,318 | 248.4% | Up for the fourth consecutive month | 1,226,532 | 144.4% | 388,368 | 466.5% |
| Japan production | 56,367 | 160.0% | Up for the third consecutive month | 389,080 | 124.8% | 139,176 | 218.7% |
| Overseas production | 65,951 | 470.2% | Up for the fourth consecutive month | 837,452 | 155.8% | 249,192 | 1269.8% |
| India | 40,902 | 1101.3% | Up for the fourth consecutive month | 702,326 | 168.7% | 200,811 | 5406.9% |
| Others | 25,049 | 242.9% | Up for the third consecutive month | 135,126 | 111.5% | 48,381 | 304.1% |

^{*}Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

Japan production:

Japan production was 160.0% year-on-year since previous year result dropped owing to production suspension period in the domestic plants due to the impact of the new coronavirus. There was production suspension period also in May 2021.

Overseas production:

Overseas production was 470.2% year-on-year since previous year result dropped owing to production suspension period in the plants of each country due to the impact of the new coronavirus. There was production suspension period also in May 2021 in India.

^{*}Overseas production: Units completed at overseas plants that exclude CKD units from Japan

Sales

| | | May 2021 (units) | Year- on-Year | Year-on-Year Trends | JanMay 2021 (units) | Year-on- Year | Apr May 2021 (units) | Year-on- Year |
|----------------|--------------------------------------|------------------------|------------------|---------------------------------------|---------------------------|------------------|-------------------------------|------------------|
| | obal iles | 142,669 | 214.3% | Up for the sixth consecutive month | 1,206,251 | 149.8% | 391,167 | 344.8% |
| | pan les | 47,875 | 203.6% | Up for the eleventh consecutive month | 305,263 | 125.7% | 101,520 | 183.0% |
| | Mini vehicles | 40,310 | 203.2% | Up for the eleventh consecutive month | 252,649 | 127.1% | 83,891 | 183.4% |
| | Standard and small vehicles | 7,565 | 206.1% | Up for the eighth consecutive month | 52,614 | 119.2% | 17,629 | 181.1% |
| Overseas sales | | 94,794 | 220.1% | Up for the fourth consecutive month | 900,988 | 160.2% | 289,647 | 499.6% |
| | India | 33,771 | 243.6% | Up for the sixth consecutive month | 610,527 | 166.2% | 170,922 | 1232.8% |
| | Others | 61,023 | 209.0% | Up for the third consecutive month | 290,461 | 148.8% | 118,725 | 269.2% |

^{*}Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

Japan sales:

Japan sales was 203.6% year-on-year since previous year result dropped owing to insufficient supply of products from decrease in Japan production due to the impact of the new coronavirus.

Overseas sales:

Overseas sales was 220.1% year-on-year since previous year result dropped owing to lockdowns in each country due to the impact of the new coronavirus.

Exports

| | May 2021 (units) | Year- on-Year | Year-on-Year Trends | JanMay 2021 (units) | Year-on- Year | Apr May 2021 (units) | Year-on- Year |
|---------|------------------------|------------------|-------------------------------------|---------------------------|------------------|-------------------------------|------------------|
| Exports | 16,651 | 356.9% | Up for the fourth consecutive month | 91,890 | 154.4% | 31,547 | 321.1% |

^{*}Total of exported CBU units + CKD units.

 Overall exports was 356.9% year-on-year since previous year result dropped owing to decrease in production and decrease in demand in export destinations due to the impact of the new coronavirus.

^{*}Standard and small vehicle: Car that exceeds the above minivehicle specification.

^{*}Overseas sales: Preliminary-based prospect