

28 May 2021

## Suzuki April 2021 Automobile Production, Sales, and Export Figures (Preliminary)

### ■ Production

|                          | April 2021 (units) | Year-on-Year  | Year-on-Year Trends                       | Jan.-Apr. 2021 (units) | Year-on-Year  |
|--------------------------|--------------------|---------------|---|------------------------|---------------|
| <b>Global production</b> | <b>266,050</b>     | <b>782.2%</b> | <b>Up for the third consecutive month</b> | <b>1,104,214</b>       | <b>138.0%</b> |
| Japan production         | 82,809             | 291.4%        | Up for the second consecutive month       | 332,713                | 120.3%        |
| Overseas production      | 183,241            | 3,273.3%      | Up for the third consecutive month        | 771,501                | 147.4%        |
| India                    | 159,909            | -※            | Up for the third consecutive month        | 661,424                | 160.4%        |
| Others                   | 23,332             | 416.8%        | Up for the second consecutive month       | 110,077                | 99.3%         |

\*Japan production: Complete built-up (CBU) units (including OEM) + complete knocked-down (CKD) units.

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan.

※India production in April 2020 was 0 unit.

- Japan production:  
Japan production was 291.4% year-on-year since previous year figure resulted in low level owing to production suspension period in the domestic plants due to the impact of the new coronavirus.
- Overseas production:  
Overseas production was 3,273.3% year-on-year since previous year figures resulted in low level including zero production unit in India owing to production suspension period in the plants of each country due to the impact of the new coronavirus.

## ▪ Sales

|                             | April 2021 (units) | Year-on-Year    | Year-on-Year Trends                       | Jan.-Apr. 2021 (units) | Year-on-Year  |
|-----------------------------|--------------------|-----------------|---|------------------------|---------------|
| <b>Global sales</b>         | <b>248,501</b>     | <b>530.0%</b>   | <b>Up for the fifth consecutive month</b> | <b>1,063,584</b>       | <b>144.0%</b> |
| <b>Japan sales</b>          | <b>53,645</b>      | <b>167.8%</b>   | <b>Up for the tenth consecutive month</b> | <b>257,388</b>         | <b>117.3%</b> |
| Minivehicles                | 43,581             | 168.2%          | Up for the tenth consecutive month        | 212,339                | 118.7%        |
| Standard and small vehicles | 10,064             | 165.9%          | Up for the seventh consecutive month      | 45,049                 | 111.3%        |
| <b>Overseas sales</b>       | <b>194,856</b>     | <b>1,306.8%</b> | <b>Up for the third consecutive month</b> | <b>806,196</b>         | <b>155.2%</b> |
| India                       | 137,151            | -※              | Up for the fifth consecutive month        | 576,756                | 163.2%        |
| Others                      | 57,705             | 387.0%          | Up for the second consecutive month       | 229,440                | 138.2%        |

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*Overseas sales: Preliminary-based prospect.

※India sales in April 2020 was 0 unit.

### ▪ Japan sales:

Japan sales was 167.8% year-on-year since previous year figures resulted in low level owing to insufficient supply of products from decrease in Japan production due to the impact of the new coronavirus.

### ▪ Overseas sales:

Overseas sales was 1,306.8% year-on-year since previous year figures resulted in low level including zero sales unit in India owing to lockdowns in each country due to the impact of the new coronavirus.

## ▪ Exports

|         | April 2021 (units) | Year-on-Year | Year-on-Year Trends                | Jan.-Apr. 2021 (units) | Year-on-Year |
|---------|--------------------|--------------|------------------------------------|------------------------|--------------|
| Exports | 14,896             | 288.7%       | Up for the third consecutive month | 75,239                 | 137.2%       |

\*Total of exported CBU units + CKD units.

- Overall exports was 288.7% year-on-year since previous year figure resulted in low level owing to decrease in production and decrease in demand in export destinations due to the impact of the new coronavirus.