

28 January 2021

## Suzuki December 2020 and Calendar Year 2020 Automobile Production, Sales, and Export Figures (Preliminary)

### ■ Production

#### <December 2020>

	Dec. 2020 (units)	Year-on- Year	Year-on-Year Trends	Apr.-Dec. 2020 (units)	Year-on- Year
<b>Global production</b>	<b>277,307</b>	<b>119.9%</b>	<b>Up for the fifth consecutive month</b>	<b>1,812,982</b>	<b>82.5%</b>
<b>Japan production</b>	<b>92,110</b>	<b>114.6%</b>	<b>Up for the second consecutive month</b>	<b>680,212</b>	<b>97.7%</b>
<b>Overseas production</b>	<b>185,197</b>	<b>122.7%</b>	<b>Up for the fourth consecutive month</b>	<b>1,132,770</b>	<b>75.4%</b>
India	155,044	133.7%	Up for the fifth consecutive month	938,280	80.6%
Others	30,153	86.2%	Down for the 17th consecutive month	194,490	57.6%

\*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Global production:  
Marked the record-high production for December owing to increase in both Japan and overseas production.
- Japan production:  
Increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production:  
Marked the record-high production for December owing to record-high production for December in India.

### <Calendar year 2020>

	Jan.–Dec. 2020 (units)	Year-on- Year	Year-on-Year Trends
<b>Global production</b>	<b>2,578,901</b>	<b>84.5%</b>	<b>Down for the second consecutive year</b>
<b>Japan production</b>	<b>928,387</b>	<b>98.1%</b>	<b>Down for the second consecutive year</b>
<b>Overseas production</b>	<b>1,650,514</b>	<b>78.3%</b>	<b>Down for the second consecutive year</b>
India	1,350,767	82.7%	Down for the second consecutive year
Others	299,747	63.2%	Down for the seventh consecutive year

- Global production:  
Decreased year-on-year owing to decrease in both Japan and overseas production.
- Japan production:  
Decreased year-on-year owing to decrease in production for the domestic market.
- Overseas production:  
Decreased year-on-year owing to decrease in production in major areas including India.

### ▪ Sales

#### <December 2020>

	Dec. 2020 (units)	Year-on- Year	Year-on-Year Trends	Apr.–Dec. 2020 (units)	Year-on- Year
<b>Global sales</b>	<b>259,479</b>	<b>105.4%</b>	<b>Up for the first time in two months</b>	<b>1,756,114</b>	<b>81.3%</b>
<b>Japan sales</b>	<b>51,184</b>	<b>107.6%</b>	<b>Up for the sixth consecutive month</b>	<b>443,479</b>	<b>91.5%</b>
Minivehicles	42,090	107.1%	Up for the sixth consecutive month	370,637	92.3%
Standard and small vehicles	9,094	110.1%	Up for the third consecutive month	72,842	87.3%
<b>Overseas sales</b>	<b>208,295</b>	<b>104.8%</b>	<b>Up for the first time in two months</b>	<b>1,312,635</b>	<b>78.4%</b>
India	146,480	117.8%	Up for the first time in two months	883,791	81.6%
Others	61,815	83.1%	Down for the third consecutive month	428,844	72.4%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*Overseas sales: Preliminary-based prospect

- Global sales:  
Increased year-on-year owing to increase in both Japan and overseas sales.
- Japan sales:  
Increased year-on-year owing to increase in sales of both minivehicles and standard and small vehicles.
- Overseas sales:  
Marked the record-high sales for December owing to record-high sales for December in India.

### <Calendar year 2020>

	Jan.-Dec. 2020 (units)	Year-on- Year	Year-on-Year Trends
<b>Global sales</b>	<b>2,447,971</b>	<b>81.4%</b>	<b>Down for the second consecutive year</b>
<b>Japan sales</b>	<b>630,851</b>	<b>90.6%</b>	<b>Down for the second consecutive year</b>
Minivehicles	523,604	91.2%	Down for the second consecutive year
Standard and Small vehicles	107,247	87.9%	Down for the second consecutive year
<b>Overseas sales</b>	<b>1,817,120</b>	<b>78.6%</b>	<b>Down for the second consecutive year</b>
India	1,237,167	81.8%	Down for the second consecutive year
Others	579,953	72.6%	Down for the third consecutive year

- Global sales:  
Decreased year-on-year owing to decrease in both Japan and overseas sales.
- Japan sales:  
Decreased year-on-year owing to decrease in sales of both minivehicles and standard and small vehicles.
- Overseas sales:  
Decreased year-on-year owing to decrease in sales in major areas including India.

### ▪ Exports

#### <December 2020>

	Dec. 2020 (units)	Year-on- Year	Year-on-Year Trends	Apr.-Dec. 2020 (units)	Year-on- Year
Exports	21,142	124.2%	Up for the seventh consecutive month	<b>145,836</b>	<b>110.1%</b>

\*Total of exported CBU units + CKD units.

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.

### <Calendar year 2020>

	Jan.-Dec. 2020 (units)	Year-on- Year	Year-on-Year Trends
Exports	195,507	109.3%	Up for the first time in three years

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.