

25 December 2020

Suzuki November 2020 Automobile Production, Sales, and Export Figures (Preliminary)

■ Production

	Nov. 2020 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Nov. 2020 (units)	Year- on- Year	Apr.–Nov. 2020 (units)	Year-on- Year
Global production	267,823	101.0%	Up for the fourth consecutive month	2,301,592	81.6%	1,535,673	78.1%
Japan production	88,065	99.1%	Down for the first time in six months	836,277	96.5%	588,102	95.5%
Overseas production	179,758	102.0%	Up for the third consecutive month	1,465,315	74.9%	947,571	70.1%
India	150,163	105.9%	Up for the fourth consecutive month	1,195,723	78.8%	783,236	74.7%
Others	29,595	85.8%	Down for the 16th consecutive month	269,592	61.4%	164,335	54.3%

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Global production:
Increased year-on-year owing to increase in overseas production.
- Japan production:
Decreased year-on-year owing to decrease in production for the domestic market.
- Overseas production:
Increased year-on-year owing to increase in production in India.

▪ Sales

	Nov. 2020 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Nov. 2020 (units)	Year- on- Year	Apr.–Nov. 2020 (units)	Year-on- Year
Global sales	253,783	98.9%	Down for the first time in four months	2,188,360	79.3%	1,496,503	78.2%
Japan sales	57,071	103.6%	Up for the fifth consecutive month	579,667	89.4%	392,295	89.7%
Mini vehicles	48,584	103.7%	Up for the fifth consecutive month	481,514	90.1%	328,547	90.7%
Standard and small vehicles	8,487	102.9%	Up for the second consecutive month	98,153	86.3%	63,748	84.8%
Overseas sales	196,712	97.6%	Down for the first time in four months	1,608,693	76.2%	1,104,208	74.8%
India	138,956	98.3%	Down for the first time in five months	1,090,687	78.6%	737,311	76.9%
Others	57,756	96.1%	Down for the second consecutive month	518,006	71.5%	366,897	70.9%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*Overseas sales: Preliminary-based prospect

- Global sales:
Decreased year-on-year owing to decrease in overseas sales.
- Japan sales:
Increased year-on-year owing to increase in sales of both minivehicles and standard and small vehicles.
- Overseas sales:
Decreased year-on-year owing to decrease in sales in India.

▪ Exports

	Nov. 2020 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Nov. 2020 (units)	Year- on- Year	Apr.–Nov. 2020 (units)	Year-on- Year
Exports	22,381	107.0%	Up for the sixth consecutive month	174,365	107.8%	124,694	108.0%

*Total of exported CBU units + CKD units.

- Overall exports increased year-on-year owing to increase in exports to Pakistan.