

27 November 2020

Suzuki October 2020 Automobile Production, Sales, and Export Figures (Preliminary)

■ Production

	October 2020 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Oct. 2020 (units)	Year- on- Year	Apr.–Oct. 2020 (units)	Year-on- Year
Global production	304,196	127.1%	Up for the third consecutive month	2,033,385	79.5%	1,267,466	74.5%
Japan production	91,760	111.3%	Up for the fifth consecutive month	747,828	96.2%	499,653	94.9%
Overseas production	212,436	135.4%	Up for the second consecutive month	1,285,557	72.2%	767,813	65.4%
India	182,475	152.9%	Up for the third consecutive month	1,045,560	76.1%	633,073	69.8%
Others	29,961	79.6%	Down for the 15th consecutive month	239,997	59.3%	134,740	50.2%

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Global production:
Marked the record-high production for October owing to increase in Japan and India.
- Japan production:
Increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production:
Marked the record-high production for October owing to record-high production for October in India.

▪ Sales

	October 2020 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Oct. 2020 (units)	Year- on- Year	Apr.–Oct. 2020 (units)	Year-on- Year
Global sales	277,064	111.3%	Up for the third consecutive month	1,934,513	77.3%	1,242,637	75.0%
Japan sales	53,327	107.9%	Up for the fourth consecutive month	522,596	88.1%	335,224	87.7%
Mini vehicles	45,530	107.3%	Up for the fourth consecutive month	432,930	88.7%	279,963	88.8%
Standard and small vehicles	7,797	111.8%	Up for the first time in two months	89,666	85.0%	55,261	82.6%
Overseas sales	223,737	112.2%	Up for the third consecutive month	1,411,917	73.9%	907,413	71.2%
India	166,825	117.9%	Up for the fourth consecutive month	951,731	76.4%	598,355	73.2%
Others	56,912	98.3%	Down for the first time in two months	460,186	69.2%	309,058	67.5%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*Overseas sales: Preliminary-based prospect

- Global sales:
Marked the record-high sales for October owing to increase in Japan and India.
- Japan sales:
Increased year-on-year owing to increase in sales of both minivehicles and standard and small vehicles.
- Overseas sales:
Marked the record-high sales for October owing to record-high single month sales in India.

▪ Exports

	October 2020 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Oct. 2020 (units)	Year- on- Year	Apr.–Oct. 2020 (units)	Year-on- Year
Exports	19,035	138.9%	Up for the fifth consecutive month	151,600	107.6%	101,929	107.9%

*Total of exported CBU units + CKD units.

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.