

29 October 2020

## Suzuki September 2020 Automobile Production, Sales, and Export Figures (Preliminary)

### ■ Production

#### <September 2020>

	Sept. 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sept. 2020 (units)	Year-on-Year
<b>Global production</b>	<b>293,195</b>	<b>119.1%</b>	<b>Up for the second consecutive month</b>	<b>1,729,188</b>	<b>74.6%</b>
Japan production	93,750	124.7%	Up for the fourth consecutive month	656,068	94.4%
Overseas production	199,445	116.6%	Up for the first time in nine months	1,073,120	66.1%
India	166,040	125.7%	Up for the second consecutive month	863,085	68.7%
Others	33,405	85.7%	Down for the 14th consecutive month	210,035	57.2%

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Global production:  
Increased year-on-year owing to increase in production in Japan and India.
- Japan production:  
Increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production:  
Increased year-on-year owing to increase in India and Hungary.

## <April – September 2020>

	Apr.- Sept. 2020 (units)	Year-on-Year	Year-on-Year Trends
<b>Global production</b>	<b>963,269</b>	<b>65.9%</b>	<b>Down for the second consecutive period</b>
<b>Japan production</b>	<b>407,893</b>	<b>91.8%</b>	<b>Down for the second consecutive period</b>
<b>Overseas production</b>	<b>555,376</b>	<b>54.6%</b>	<b>Down for the second consecutive period</b>
India	450,598	57.2%	Down for the second consecutive period
Others	104,778	45.4%	Down for the sixth consecutive period

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Global production:  
Decreased year-on-year owing to decrease in both Japan and overseas production.
- Japan production:  
Decreased year-on-year owing to decrease in production for the domestic market.
- Overseas production:  
Decreased year-on-year owing to decrease in major areas including India.

## ▪ Sales

### <September 2020>

	Sept. 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sept. 2020 (units)	Year-on-Year
<b>Global sales</b>	<b>280,475</b>	<b>117.1%</b>	<b>Up for the second consecutive month</b>	<b>1,657,373</b>	<b>73.5%</b>
<b>Japan sales</b>	<b>67,309</b>	<b>101.5%</b>	<b>Up for the third consecutive month</b>	<b>469,269</b>	<b>86.3%</b>
Minivehicles	56,211	102.8%	Up for the third consecutive month	387,400	87.0%
Standard and small vehicles	11,098	95.6%	Down for the first time in three months	81,869	83.1%
<b>Overseas sales</b>	<b>213,166</b>	<b>123.1%</b>	<b>Up for the second consecutive month</b>	<b>1,188,104</b>	<b>69.4%</b>
India	150,040	133.4%	Up for the third consecutive month	784,906	71.1%
Others	63,126	104.0%	Up for the first time in nine months	403,198	66.4%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*Overseas sales: Preliminary-based prospect

- Global sales:  
Increased year-on-year owing to increase in both Japan and overseas sales.
- Japan sales:  
Increased year-on-year owing to increase in minivehicle sales, despite decrease in standard and small vehicle sales.
- Overseas sales:  
Increased year-on-year owing to increase in markets including India and Europe.

**<April – September 2020>**

	Apr.- Sept. 2020 (units)	Year-on-Year	Year-on-Year Trends
<b>Global sales</b>	<b>965,513</b>	<b>68.6%</b>	<b>Down for the second consecutive period</b>
<b>Japan sales</b>	<b>281,897</b>	<b>84.7%</b>	<b>Down for the second consecutive period</b>
Minivehicles	234,433	85.9%	Down for the second consecutive period
Standard and small vehicles	47,464	79.2%	Down for the second consecutive period
<b>Overseas sales</b>	<b>683,616</b>	<b>63.6%</b>	<b>Down for the second consecutive period</b>
India	431,530	63.9%	Down for the second consecutive period
Others	252,086	63.1%	Down for the third consecutive period

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*Overseas sales: preliminary-based prospect

- Global sales:  
Decreased year-on-year owing to decrease in both Japan and overseas sales.
- Japan sales:  
Decreased year-on-year owing to decrease in both minivehicle and standard and small vehicle sales.
- Overseas sales:  
Decreased year-on-year owing to decrease in major markets including India.

▪ **Exports**

**<September 2020>**

	Sept. 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sept. 2020 (units)	Year-on-Year
Exports	18,737	146.3%	Up for the fourth consecutive month	132,565	104.3%

\*Total of exported CBU units + CKD units.

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.

**<April – September 2020>**

	Apr.- Sept. 2020 (units)	Year-on-Year	Year-on-Year Trends
Exports	82,894	102.6%	Up for the first time in two periods

\*Total of exported CBU units + CKD units.

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.