

29 September 2020

Suzuki August 2020 Automobile Production, Sales, and Export Figures (Preliminary)

■ Production

	August 2020 (units)	Year-on -Year	Year-on-Year Trends	Jan.-Aug. 2020 (units)	Year-on -Year	Apr.- Aug. 2020 (units)	Year-on -Year
Global production	209,792	101.3%	Up for the first time in eight months	1,437,312	69.3%	671,393	55.1%
Japan production	70,732	108.5%	Up for the third consecutive month	562,318	90.7%	314,143	85.1%
Overseas production	139,060	98.0%	Down for the eighth consecutive month	874,994	60.2%	357,250	42.1%
India	123,747	111.1%	Up for the first time In eight months	698,364	62.0%	285,877	43.5%
Others	15,313	50.1%	Down for the 13th consecutive month	176,630	53.8%	71,373	37.2%

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Global production:
Increased year-on-year owing to increase in Japan and India.
- Japan production:
Increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production:
Decreased year-on-year owing to decrease in other areas, despite increase in India.

▪ Sales

	August 2020 (units)	Year-on -Year	Year-on-Year Trends	Jan.-Aug. 2020 (units)	Year-on -Year	Apr.- Aug. 2020 (units)	Year-on -Year
Global sales	213,494	102.2%	Up for the first time in eight months	1,376,871	68.3%	685,008	58.6%
Japan sales	49,663	107.1%	Up for the second consecutive month	401,960	84.2%	214,588	80.5%
Mini vehicles	41,443	108.4%	Up for the second consecutive month	331,189	84.8%	178,222	81.7%
Standard and small vehicles	8,220	101.2%	Up for the second consecutive month	70,771	81.4%	36,366	75.2%
Overseas sales	163,831	100.7%	Up for the first time in eight months	974,911	63.4%	470,420	52.2%
India	115,325	121.7%	Up for the second consecutive month	634,866	64.0%	281,490	50.0%
Others	48,506	71.4%	Down for the eighth consecutive month	340,045	62.3%	188,930	55.7%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*Overseas sales: Preliminary-based prospect

- Global sales:
Increased year-on-year owing to increase in Japan and India.
- Japan sales:
Increased year-on-year owing to increase in sales of models including the minicars Hustler and Jimny, and the compact cars Jimny Sierra and Swift.
- Overseas sales:
Increased year-on-year owing to increase in India.

▪ Exports

	August 2020 (units)	Year-on -Year	Year-on-Year Trends	Jan.-Aug. 2020 (units)	Year-on -Year	Apr.- Aug. 2020 (units)	Year-on -Year
Exports	17,298	134.0%	Up for the third consecutive month	113,828	99.6%	64,157	94.4%

*Total of exported CBU units + CKD units.

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.