

28 August 2020

## Suzuki July 2020 Automobile Production, Sales, and Export Figures (Preliminary)

### ■ Production

	July 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.–July 2020 (units)	Year-on-Year
<b>Global production</b>	<b>229,909</b>	<b>89.6%</b>	<b>Down for the seventh consecutive month</b>	<b>1,227,520</b>	<b>65.8%</b>
Japan production	96,602	125.5%	Up for the second consecutive month	491,586	88.6%
Overseas production	133,307	74.2%	Down for the seventh consecutive month	735,934	56.1%
India	107,676	80.8%	Down for the seventh consecutive month	574,617	56.6%
Others	25,631	55.2%	Down for the twelfth consecutive month	161,317	54.2%

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Global production:  
Decreased year-on-year owing to the impact of the COVID-19.
- Japan production:  
Increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production:  
Decreased year-on-year owing to decrease in major areas including India.

## ▪ Sales

	July 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-July 2020 (units)	Year-on-Year
<b>Global sales</b>	<b>207,951</b>	<b>93.8%</b>	<b>Down for the seventh consecutive month</b>	<b>1,163,203</b>	<b>64.4%</b>
<b>Japan sales</b>	<b>58,869</b>	<b>110.6%</b>	<b>Up for the first time in ten months</b>	<b>352,297</b>	<b>81.7%</b>
Minivehicles	48,754	111.4%	Up for the first time in ten months	289,746	82.2%
Standard and small vehicles	10,115	106.9%	Up for the first time in ten months	62,551	79.4%
<b>Overseas sales</b>	<b>149,082</b>	<b>88.5%</b>	<b>Down for the seventh consecutive month</b>	<b>810,906</b>	<b>59.0%</b>
India	100,000	101.8%	Up for the first time in six months	519,541	57.9%
Others	49,082	69.8%	Down for the seventh consecutive month	291,365	60.9%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

\*Overseas sales: Preliminary-based prospect

- Global sales:  
Decreased year-on-year owing to the impact of the COVID-19.
- Japan sales:  
Increased year-on-year owing to increase in sales of models including the minicars Hustler and Jimny, and the compact cars Jimny Sierra and Solio.
- Overseas sales:  
Decreased year-on-year owing to decrease in other areas, despite increase in countries including India.

## ▪ Exports

	July 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-July 2020 (units)	Year-on-Year
<b>Exports</b>	<b>20,250</b>	<b>144.2%</b>	<b>Up for the second consecutive month</b>	<b>96,530</b>	<b>95.2%</b>

\*Total of exported CBU units + CKD units.

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.