

30 March 2020

Suzuki February 2020 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	February 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Feb. 2020 (units)	Year-on-Year
Japan production	77,609	98.7%	Down for the tenth consecutive month	156,740	97.6%
Overseas production	176,417	93.2%	Down for the second consecutive month	396,020	94.6%
Global production	254,026	94.8%	Down for the second consecutive month	552,760	95.4%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

February 2020 key points

- Japan production volume decreased year-on-year owing to decrease in production for the domestic market.
- Overseas production volume decreased year-on-year owing to decrease in countries including India and Pakistan.
- Global production volume decreased year-on-year owing to decrease in both Japan and overseas production.

■ Japan sales

	February 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Feb. 2020 (units)	Year-on-Year
Minivehicles	47,428	87.6%	Down for the fifth consecutive month	88,999	88.0%
Standard and small vehicles	10,509	86.6%	Down for the fifth consecutive month	19,972	87.3%
Total	57,937	87.4%	Down for the fifth consecutive month	108,971	87.8%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

February 2020 key points

- Minivehicle sales in Japan decreased year-on-year owing to decrease in sales of models including the WagonR and the Spacia.
- Standard and small vehicle sales in Japan decreased year-on-year owing to decrease in sales of models including the Swift and the XBEE.
- The total Japan sales of minivehicle and standard and small vehicle sales decreased year-on-year.

▪ Exports

	February 2020 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Feb. 2020 (units)	Year-on-Year
Exports	17,945	121.7%	Up for the third consecutive month	32,234	100.2%

*Total of exported CBU units + CKD units.

February 2020 key point

- Overall exports increased year-on-year owing to increase in exports to areas including Latin America and the Middle East.