

27 February 2020

Suzuki January 2020 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	January 2020 (units)	Year-on-Year	Year-on-Year Trends
Japan production	79,131	96.7%	Down for the ninth consecutive month
Overseas production	219,603	95.6%	Down for the first time in two months
Global production	298,734	95.9%	Down for the first time in two months

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

January 2020 key points

- Japan production volume decreased year-on-year owing to decrease in production for the domestic market.
- Overseas production volume decreased year-on-year owing to decrease in production in countries including India and Pakistan.
- Global production decreased year-on-year owing to decrease in both Japan and overseas production.

■ Japan sales

	January 2020 (units)	Year-on-Year	Year-on-Year Trends
Minivehicles	41,571	88.4%	Down for the fourth consecutive month
Standard and small vehicles	9,463	88.1%	Down for the fourth consecutive month
Total	51,034	88.3%	Down for the fourth consecutive month

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

January 2020 key points

- Minivehicle sales in Japan decreased year-on-year owing to decrease in sales of models including the WagonR and the Spacia.
- Standard and small vehicle sales in Japan decreased year-on-year owing to decrease in sales of models including the Ignis and the XBEE.
- The total Japan sales of minivehicle and standard and small vehicle sales decreased year-on-year.

▪ Exports

	January 2020 (units)	Year-on-Year	Year-on-Year Trends
Exports	14,289	82.0%	Down for the second consecutive month

*Total of exported CBU units + CKD units.

January 2020 key point

- Overall exports decreased year-on-year owing to decrease in exports to markets including Europe.