





SUZUKI MOTOR CORPORATION 300 Takatsuka, Minami, Hamamatsu, Japan

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Suzuki November 2019 Automobile Production, Japan Sales, and Export Figures (Preliminary)

Production

	November 2019 (units)	Year-on-Year	Year-on-Year Trends	JanNov. 2019 (units)	Year-on-Year
Japan production	88,906	99.7%	Down for the seventh consecutive month	866,426	93.2%
Overseas production	176,329	97.6%	Down for the tenth consecutive month	1,958,229	86.0%
Global production	265,235	98.3%	Down for the tenth consecutive month	2,824,655	88.1%

^{*}Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

November 2019 key points

- Japan production volume decreased year-on-year owing to decrease in production for the domestic market.
- Overseas production volume decreased year-on-year owing to decrease in countries including Pakistan, despite increase in countries including India.
- Global production volume decreased year-on-year owing to decrease in both Japan and overseas production.

Japan sales

	November 2019 (units)	Year-on-Year	Year-on-Year Trends	JanNov. 2019 (units)	Year-on-Year
Minivehicles	46,865	94.1%	Down for the second consecutive month	534,685	98.1%
Standard and small vehicles	8,245	86.0%	Down for the second consecutive month	113,770	96.2%
Total	55,110	92.8%	Down for the second consecutive month	648,455	97.8%

^{*}Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

^{*}Overseas production: Units completed at overseas plants that exclude CKD units from Japan

^{*}Standard and small vehicle: Car that exceeds the above minivehicle specification.

November 2019 key points

- Minivehicle sales in Japan decreased year-on-year owing to decrease in sales of models including WagonR.
- Standard and small vehicle sales in Japan decreased year-on-year owing to decrease in sales of models including XBEE.
- Total Japan sales of minivehicle and standard and small vehicle sales decreased year-on-year.

Exports

	November 2019 (units)	Year-on-Year	Year-on-Year Trends	JanNov. 2019 (units)	Year-on-Year
Exports	20,910	109.2%	Up for the first time in nine months	161,763	91.5%

^{*}Total of exported CBU units + CKD units.

November 2019 key point

 Overall exports increased year-on-year owing to increase in exports to areas including Europe.