

30 October 2019

Suzuki September 2019 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

<September 2019>

	September 2019 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2019 (units)	Year-on-Year
Japan production	75,173	86.0%	Down for the fifth consecutive month	695,067	92.3%
Overseas production	171,105	84.9%	Down for the eighth consecutive month	1,625,226	85.7%
Global production	246,278	85.2%	Down for the eighth consecutive month	2,320,293	87.6%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

September 2019 key points

- Japan production volume decreased year-on-year owing to decrease in production for both domestic and exports.
- Overseas production volume decreased year-on-year owing to decrease in countries including India and Pakistan.
- Global production volume decreased year-on-year owing to decrease in both Japan and overseas production.

<April - September 2019>

	Apr.-Sep. 2019 (units)	Year-on-Year	Year-on-Year Trends
Japan production	444,296	89.0%	Down for the first time in three years
Overseas production	1,020,617	81.5%	Down for the first time in eight years
Global production	1,464,913	83.6%	Down for the first time in three years

April-September 2019 key points

- Japan production volume decreased year-on-year owing to decrease in production for both domestic and exports.
- Overseas production volume decreased year-on-year owing to decrease in countries including India and Pakistan.
- Global production volume decreased year-on-year owing to decrease in both Japan and overseas production.

▪ Japan sales

<September 2018>

	September 2019 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2019 (units)	Year-on-Year
Minivehicles	54,683	101.9%	Up for the first time in four months	445,374	99.0%
Standard and small vehicles	11,610	100.5%	Up for the first time in five months	98,552	98.9%
Total	66,293	101.7%	Up for the first time in four months	543,926	99.0%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

September 2019 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including Spacia and Jimny.
- Standard and small vehicle sales in Japan became the highest ever for September owing to increase in sales of models including Solio and Jimny Sierra.

<April - September 2019>

	Apr.-Sep. 2019 (units)	Year-on-Year	Year-on-Year Trends
Minivehicles	272,865	96.0%	Down for the first time in three years
Standard and small vehicles	59,956	92.6%	Down for the first time in four years
Total	332,821	95.4%	Down for the first time in three years

April-September 2019 key points

- Minivehicle sales in Japan decreased year-on-year owing to decrease in sales of models including WagonR and Alto.
- Standard and small vehicle sales in Japan decreased year-on-year owing to decrease in sales of models including XBEE and Swift.

▪ **Exports**

<September 2019>

	September 2019 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2019 (units)	Year-on-Year
Exports	12,809	83.3%	Down for the seventh consecutive month	127,148	90.2%

*Total of exported CBU units + CKD units.

September 2019 key point

- Overall exports decreased year-on-year owing to decrease in exports to areas including Europe.

<April - September 2019>

	Apr.-Sep. 2019 (units)	Year-on-Year	Year-on-Year Trends
Exports	80,796	78.6%	Down for first time in three years

April-September 2019 key point

- Overall exports decreased year-on-year owing to decrease in exports to areas including Latin America.