





SUZUKI MOTOR CORPORATION 300 Takatsuka, Minami, Hamamatsu, Japan

28 March 2019

Suzuki February 2019 Automobile Production, Japan Sales, and Export Figures (Preliminary)

Production

	February 2019 (units)	Year-on-Year	Year-on-Year Trends	JanFeb. 2019 (units)	Year-on-Year
Japan production	78,665	95.9%	Down for the first time in ten months	160,514	98.7%
Overseas production	189,222	89.6%	Down for the first time in two months	418,829	99.8%
Global production	267,887	91.4%	Down for the first time in two months	579,343	99.5%

^{*}Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

February 2019 key points

- Japan production volume decreased year-on-year owing to the decrease in production for the domestic market.
- Overseas production volume decreased year-on-year owing to the decrease in countries including India and Indonesia.
- Global production volume decreased year-on-year owing to the decrease in both Japan and overseas production.

Japan sales

	February 2019 (units)	Year-on-Year	Year-on-Year Trends	JanFeb. 2019 (units)	Year-on-Year
Minivehicles	54,155	103.3%	Up for the 11th consecutive month	101,187	105.2%
Standard and small vehicles	12,134	111.6%	Up for the 18th consecutive month	22,878	111.4%
Total	66,289	104.7%	Up for the 11th consecutive month	124,065	106.3%

^{*}Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

^{*}Overseas production: Units completed at overseas plants that exclude CKD units from Japan

^{*}Standard and small vehicle: Car that exceeds the above minivehicle specification.

February 2019 key points

- Minivehicle sales in Japan increased year-on-year owing to the increase in sales of models including the Spacia and the all-new Jimny.
- Standard and small vehicle sales in Japan became the highest ever for February owing to the increase in sales of models including the all-new Jimny, the Swift, and the Solio.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

Exports

	February 2019 (units)	Year-on-Year	Year-on-Year Trends	JanFeb. 2019 (units)	Year-on-Year
Exports	14,746	107.0%	Up for the second consecutive month	32,180	135.8%

^{*}Total of exported CBU units + CKD units.

February 2019 key point

• Overall exports increased year-on-year owing to the increase in exports to areas including Europe.