

30 January 2019

Suzuki December 2018 and Calendar Year 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	Dec. 2018 (units)	Year -on -Year	Year-on-Year Trends	Jan.-Dec. 2018 (units)	Year -on -Year	Year-on-Year Trends
Japan production	84,479	103.4%	Up for the eighth consecutive month	1,013,916	102.7%	Up for the Second consecutive year
Overseas production	144,470	85.2%	Down for the second consecutive month	2,422,673	104.7%	Up for the seventh consecutive year
Global production	228,949	91.1%	Down for the second consecutive month	3,436,589	104.1%	Up for the second consecutive year

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

2018 key points

- Japan production volume increased year-on-year owing to the increase in production of passenger cars for the domestic market.
- Overseas production volume became the highest ever for calendar year mainly owing to record-high production in India and Pakistan.
- Global production volume became the highest ever for calendar year owing to the increase in both Japan and overseas production.

December 2018 key points

- Japan production volume increased year-on-year owing to the increase in production for both domestic and exports.
- Overseas production volume decreased year-on-year owing to the decrease in countries including India and Pakistan.
- Global production volume decreased year-on-year owing to the decrease in overseas production.

▪ Japan sales

	Dec. 2018 (units)	Year -on -Year	Year-on-Year Trends	Jan.-Dec. 2018 (units)	Year -on -Year	Year-on-Year Trends
Minivehicle	41,976	109.0%	Up for the ninth consecutive month	586,871	105.5%	Up for the second consecutive year
Standard and small vehicle	9,505	122.0%	Up for the 16th consecutive month	127,728	116.6%	Up for the third consecutive year
Total	51,481	111.2%	Up for the ninth consecutive month	714,599	107.3%	Up for the second consecutive year

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

2018 key points

- Minivehicle sales in Japan increased year-on-year for the second consecutive year owing to the increase in sales of models including the Spacia and the all-new Jimny.
- Standard and small vehicle sales in Japan became the highest ever for calendar year owing to the launch of the new XBEE and the increase in sales of models including the all-new Jimny Sierra.

December 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to the increase in sales of models including the Spacia, the all-new Jimny, and the Hustler.
- Standard and small vehicle sales in Japan became the highest ever for December owing to the increase in sales of models including the all-new Jimny Sierra and the Solio.

▪ Exports

	Dec. 2018 (units)	Year -on -Year	Year-on-Year Trends	Jan.-Dec. 2018 (units)	Year -on -Year	Year-on-Year Trends
Exports	17,206	85.3%	Down for the third consecutive month	193,947	93.8%	Down for the first time in two years

*Total of exported CBU units + CKD units.

2018 key point

- Overall exports decreased year-on-year owing to the decrease in exports to areas including Europe.

December 2018 key point

- Overall exports decreased year-on-year owing to the decrease in exports to areas including Latin America and Europe.