

26 December 2018

## Suzuki November 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

### ■ Production

	November 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.–Nov. 2018 (units)	Year-on-Year
Japan production	89,142	106.2%	Up for the seventh consecutive month	929,437	102.6%
Overseas production	180,746	86.6%	Down for the first time in two months	2,278,319	106.2%
Global production	269,888	92.2%	Down for the first time in 23 months	3,207,756	105.1%

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

### November 2018 key points

- Japan production volume increased year-on-year owing to the increase in production of passenger cars for the domestic market.
- Overseas production volume decreased year-on-year owing to the decrease in countries including India and Indonesia.
- Global production volume decreased year-on-year owing to the decrease in overseas production.

### ■ Japan sales

	November 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.–Nov. 2018 (units)	Year-on-Year
Minivehicles	49,781	112.1%	Up for the eighth consecutive month	544,895	105.2%
Standard and small vehicles	9,592	123.9%	Up for the 15th consecutive month	118,223	116.1%
Total	59,373	113.9%	Up for the eighth consecutive month	663,118	107.0%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

## November 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to the increase in sales of models including the Spacia and the all-new Jimny.
- Standard and small vehicle sales in Japan became the highest ever for November owing to the launch of the new XBEE and the increase in sales of models including the all-new Jimny Sierra.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

## ▪ Exports

	November 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.–Nov. 2018 (units)	Year-on-Year
Exports	19,144	97.1%	Down for the second consecutive month	176,741	94.7%

\*Total of exported CBU units + CKD units.

## November 2018 key point

- Overall exports decreased year-on-year owing to the decrease in exports to areas including Latin America and the Middle East.