

29 November 2018

Suzuki October 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	October 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Oct. 2018 (units)	Year-on-Year
Japan production	87,249	101.7%	Up for the sixth consecutive month	840,295	102.2%
Overseas production	200,938	103.8%	Up for the first time in two months	2,097,573	108.3%
Global production	288,187	103.2%	Up for the 22nd consecutive month	2,937,868	106.5%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

October 2018 key points

- Japan production volume increased year-on-year owing to the increase in production of passenger cars for the domestic market.
- Overseas production volume became the highest ever for October owing to the increase in countries including India and Hungary.
- Global production volume became the highest ever for October owing to the increase in both Japan and overseas production.

■ Japan sales

	October 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Oct. 2018 (units)	Year-on-Year
Minivehicles	45,231	109.2%	Up for the seventh consecutive month	495,114	104.6%
Standard and small vehicles	8,974	117.0%	Up for the 14th consecutive month	108,631	115.5%
Total	54,205	110.5%	Up for the seventh consecutive month	603,745	106.4%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

October 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to the increase in sales of models including the Spacia and the all-new Jimny.
- Standard and small vehicle sales in Japan became the highest ever for October owing to the launch of the new XBEE and the increase in sales of models including the all-new Jimny Sierra.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

▪ Exports

	October 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.–Oct. 2018 (units)	Year-on-Year
Exports	16,571	82.8%	Down for the first time in two month	157,597	94.5%

*Total of exported CBU units + CKD units.

October 2018 key point

- Overall exports decreased year-on-year owing to the decrease in exports to areas including Europe.