

29 October 2018

Suzuki September 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

<September 2018>

	September 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2018 (units)	Year-on-Year
Japan production	87,403	102.8%	Up for the fifth consecutive month	753,046	102.3%
Overseas production	201,533	99.2%	Down for the first time in 21 months	1,896,635	108.8%
Global production	288,936	100.3%	Up for the 21st consecutive month	2,649,681	106.9%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

September 2018 key points

- Japan production volume increased year-on-year owing to the increase in production for the domestic market.
- Overseas production volume decreased year-on-year owing to the decrease in countries including China and Hungary, despite the increase in countries including India.
- Global production volume became the highest ever for September owing to the increase in Japan production.

<April - September 2018>

	Apr.-Sep. 2018 (units)	Year-on-Year	Year-on-Year Trends
Japan production	499,016	107.2%	Up for the second consecutive year
Overseas production	1,252,672	108.8%	Up for the seventh consecutive year
Global production	1,751,688	108.3%	Up for the second consecutive year

April-September 2018 key points

- Japan production volume increased year-on-year owing to the increase in production for the domestic market.
- Overseas production volume became the highest ever for April-September period owing to the increase in countries including India and Indonesia.
- Global production volume became the highest ever for April-September period owing to the increase in both Japan and overseas production.

▪ Japan sales

<September 2018>

	September 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2018 (units)	Year-on-Year
Minivehicles	53,657	105.7%	Up for the sixth consecutive month	449,883	104.1%
Standard and small vehicles	11,548	115.8%	Up for the 13th consecutive month	99,657	115.4%
Total	65,205	107.3%	Up for the sixth consecutive month	549,540	106.0%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

September 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to the increase in sales of models including the Spacia and the all-new Jimny.
- Standard and small vehicle sales in Japan became the highest ever for September owing to the increase in sales of models including the XBEE and the all-new Jimny Sierra.

<April - September 2018>

	Apr.-Sep. 2018 (units)	Year-on-Year	Year-on-Year Trends
Minivehicles	284,175	106.8%	Up for the second consecutive year
Standard and small vehicles	64,771	120.0%	Up for the third consecutive year
Total	348,946	109.0%	Up for the second consecutive year

April-September 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to the increase in sales of models including the Spacia and the all-new Jimny.
- Standard and small vehicle sales in Japan became the highest ever for April-September period owing to the increase in sales of models including the XBEE, Swift and the all-new Jimny Sierra.

▪ Exports

<September 2018>

	September 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2018 (units)	Year-on-Year
Exports	15,377	105.3%	Up for the first time in three months	141,026	96.0%

*Total of exported CBU units + CKD units.

September 2018 key point

- Overall exports increased year-on-year owing to the increase in exports to areas including Europe.

<April - September 2018>

	Apr.-Sep. 2018 (units)	Year-on-Year	Year-on-Year Trends
Exports	102,764	102.8%	Up for the second consecutive year

April-September 2018 key point

- Overall exports increased year-on-year owing to the increase in exports to areas including Latin America and Africa.