



**SUZUKI MOTOR CORPORATION** 300 Takatsuka, Minami, Hamamatsu, Japan

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# Suzuki July 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

### Production

	July 2018 (units)	Year-on-Year	Year-on-Year Trends	JanJuly 2018 (units)	Year-on-Year
Japan production	90,507	117.0%	Up for the third consecutive month	588,482	101.3%
Overseas production	219,892	107.1%	Up for the 19th consecutive month	1,487,149	110.5%
Global production	310,399	109.8%	Up for the 19th consecutive month	2,075,631	107.8%

<sup>\*</sup>Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

### July 2018 key points

- Japan production volume increased year-on-year owing to increase in production for domestic market.
- Overseas production volume became the highest ever for July owing to increase in countries including India and Indonesia.
- Global production volume became the highest ever for July owing to increase in both Japan and overseas production.

## Japan sales

	July 2018 (units)	Year-on-Year	Year-on-Year Trends	JanJuly 2018 (units)	Year-on-Year
Minivehicles	49,272	107.4%	Up for the fourth consecutive month	355,045	103.2%
Standard and small vehicles	11,192	119.0%	Up for the 11th consecutive month	79,498	114.7%
Total	60,464	109.3%	Up for the fourth consecutive month	434,543	105.1%

<sup>\*</sup>Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

<sup>\*</sup>Overseas production: Units completed at overseas plants that exclude CKD units from Japan

<sup>\*</sup>Standard and small vehicle: Car that exceeds the above minivehicle specification.

## July 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the all-new Spacia and Jimny.
- Standard and small vehicle sales in Japan became the highest ever for July owing to the launch of the new XBEE and increase in sales of models including the all-new Jimny Sierra.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

# Exports

	July 2018 (units)	Year-on-Year	Year-on-Year Trends	JanJuly 2018 (units)	Year-on-Year
Exports	14,822	77.0%	Down for the first time in three months	108,924	96.7%

<sup>\*</sup>Total of exported CBU units + CKD units.

## July 2018 key point

 Overall exports decreased year-on-year owing to decrease in exports to Europe.