

27 July 2018

Suzuki June 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	June 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-June 2018 (units)	Year-on-Year
Japan production	88,138	108.7%	Up for the second consecutive month	497,975	98.9%
Overseas production	176,309	107.4%	Up for the 18th consecutive month	1,267,257	111.1%
Global production	264,447	107.8%	Up for the 18th consecutive month	1,765,232	107.4%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

June 2018 key points

- Japan production volume increased year-on-year owing to increase in production for domestic market.
- Overseas production volume became the highest ever for June owing to increase in countries including India and Pakistan.

January - June 2018 key points

- Japan production volume decreased year-on-year owing to decrease in production for both domestic and exports.
- Overseas production volume became the highest ever for January - June owing to increase in countries including India and Pakistan.

■ Japan sales

	June 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-June 2018 (units)	Year-on-Year
Minivehicles	51,667	107.0%	Up for the third consecutive month	305,773	102.5%
Standard and small vehicles	11,700	118.9%	Up for the tenth consecutive month	68,306	114.0%
Total	63,367	109.0%	Up for the third consecutive month	374,079	104.4%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

June 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the Spacia.
- Standard and small vehicle sales in Japan became the highest ever for June owing to the launch of the new XBEE and increase in sales of models including the Swift.

January - June 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the Spacia and WagonR.
- Standard and small vehicle sales in Japan became the highest ever for January - June mainly owing to the launch of the new XBEE.

▪ Exports

	June 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-June 2018 (units)	Year-on-Year
Exports	16,788	102.4%	Up for the second consecutive month	94,102	100.7%

*Total of exported CBU units + CKD units.

June 2018 key point

- Overall exports increased year-on-year mainly owing to increase in exports to Latin America.

January - June 2018 key point

- Overall exports increased year-on-year mainly owing to increase in exports to Asia.