



SUZUKI MOTOR CORPORATION 300 Takatsuka, Minami, Hamamatsu, Japan

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Suzuki May 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

Production

	May 2018 (units)	Year-on-Year	Year-on-Year Trends	JanMay 2018 (units)	Year-on-Year
Japan production	76,159	107.6%	Up for the first time in four months	409,837	97.0%
Overseas production	235,393	116.2%	Up for the 17th consecutive month	1,091,007	111.8%
Global production	311,552	114.0%	Up for the 17th consecutive month	1,500844	107.3%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units *Overseas production: Units completed at overseas plants that exclude CKD units from Japan

May 2018 key points

- Japan production volume increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production volume became the highest ever for a single month owing to increase in countries including India, Indonesia, and Thailand.
- Global production volume became the highest ever for May owing to increase in both Japan and overseas production.

Japan sales

	May 2018 (units)	Year-on-Year	Year-on-Year Trends	JanMay 2018 (units)	Year-on-Year
Minivehicles	43,797	104.7%	Up for the second consecutive month	254,106	101.7%
Standard and small vehicles	10,292	120.0%	Up for the ninth consecutive month	56,606	113.1%
Total	54,089	107.3%	Up for the second consecutive month	310,712	103.6%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

May 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the all-new Spacia and Every.
- Standard and small vehicle sales in Japan became the highest ever for May owing to the launch of the new XBEE and increase in sales of models including the Swift.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

Exports

	May 2018 (units)	Year-on-Year	Year-on-Year Trends	JanMay 2018 (units)	Year-on-Year
Exports	19,587	192.1%	Up for the first time in five months	77,314	100.3%

*Total of exported CBU units + CKD units.

May 2018 key point

• Overall exports increased year-on-year owing to increase in exports to Europe.