

30 May 2018

Suzuki April 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	April 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Apr. 2018 (units)	Year-on-Year
Japan production	79,648	98.3%	Down for the third consecutive month	333,678	94.9%
Overseas production	211,651	116.3%	Up for the 16th consecutive month	855,614	110.6%
Global production	291,299	110.7%	Up for the 16th consecutive month	1,189,292	105.7%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

April 2018 key points

- Japan production volume decreased year-on-year owing to decrease in production for both domestic and exports.
- Overseas production volume became the highest ever for April owing to increase in countries including India, Pakistan, and Thailand.
- Global production volume became the highest ever for April owing to increase in overseas production.

■ Japan sales

	April 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Apr. 2018 (units)	Year-on-Year
Minivehicles	44,601	105.6%	Up for the first time in three months	210,309	101.0%
Standard and small vehicles	11,428	125.9%	Up for the eighth consecutive month	46,314	111.6%
Total	56,029	109.2%	Up for the first time in two month	256,623	102.8%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

April 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the all-new Spacia and Every.
- Standard and small vehicle sales in Japan became the highest ever for April owing to the launch of the new XBEE and increase in sales of models including the Swift.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

▪ Exports

	April 2018 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Apr. 2018 (units)	Year-on-Year
Exports	19,465	97.3%	Down for the fourth consecutive month	57,727	86.3%

*Total of exported CBU units + CKD units.

April 2018 key point

- Overall exports decreased year-on-year owing to decrease in exports to Europe.