

27 February 2018

## Suzuki January 2018 Automobile Production, Japan Sales, and Export Figures (Preliminary)

### ■ Production

	January 2018 (units)	Year-on-Year	Year-on-Year Trends
Japan production	80,636	102.1%	Up for the thirteenth consecutive month
Overseas production	208,697	102.9%	Up for the thirteenth consecutive month
Global production	289,333	102.7%	Up for the thirteenth consecutive month

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

### January 2018 key points

- Japan production volume increased year-on-year owing to increase in production for domestic market.
- Overseas production volume became the highest ever for January owing to increase in countries including India and Pakistan.
- Global production volume became the highest ever for January owing to increase in both Japan and overseas production.

### ■ Japan sales

	January 2018 (units)	Year-on-Year	Year-on-Year Trends
Minivehicles	43,741	105.7%	Up for the fourteenth consecutive month
Standard and small vehicles	9,654	104.3%	Up for the fifth consecutive month
Total	53,395	105.4%	Up for the fifteenth consecutive month

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

### January 2018 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the WagonR and the all-new Spacia.
- Standard and small vehicle sales in Japan became the highest ever for January owing to launch of the new XBEE.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

### ▪ Exports

	January 2018 (units)	Year-on-Year	Year-on-Year Trends
Exports	9,917	97.5%	Down for the first time in four months

\*Total of exported CBU units + CKD units.

### January 2018 key point

- Overall exports decreased year-on-year owing to decrease in exports to markets including Europe.