

30 October, 2017

Suzuki September 2017 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	September 2017 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2017 (units)	Year-on-Year
Japan production	84,992	124.5%	Up for the ninth consecutive month	736,181	122.8%
Overseas production	203,124	100.4%	Up for the ninth consecutive month	1,742,867	108.7%
Global production	288,116	106.5%	Up for the ninth consecutive month	2,479,048	112.5%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

September 2017 key points

- Japan production volume increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production volume became the highest ever for September owing to increase in countries including India and Pakistan.
- Global production volume became the highest ever for September owing to increase in both Japan and overseas production.

	Apr.-Sep. 2017 (units)	Year-on-Year	Year-on-Year Trends
Japan production	465,679	114.8%	Up for the first time in three years
Overseas production	1,151,321	108.1%	Up for the sixth consecutive year
Global production	1,617,000	110.0%	Up for the first time in three years

April-September 2017 key points

- Japan production volume increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production volume became the highest ever for April-September period owing to increase in countries including India and Pakistan.

- Global production volume became the highest ever for April-September period owing to increase in both Japan and overseas production.

▪ Japan sales

	September 2017 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2017 (units)	Year-on-Year
Minivehicles	50,777	105.9%	Up for the tenth consecutive month	431,963	108.0%
Standard and small vehicles	9,973	101.3%	Up for the first time in four months	86,388	106.7%
Total	60,750	105.1%	Up for the 11th consecutive month	518,351	107.8%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

September 2017 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the WagonR and the spacia.
- Standard and small vehicle sales in Japan became the highest ever for September owing to increase in sales of models including the Swift and the SX4 S-CROSS.

	Apr.-Sep. 2017 (units)	Year-on-Year	Year-on-Year Trends
Minivehicles	266,070	108.4%	Up for the first time in three years
Standard and small vehicles	53,981	101.6%	Up for the second consecutive year
Total	320,051	107.2%	Up for the first time in three years

April-September 2017 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the WagonR and the Spacia.
- Standard and small vehicle sales in Japan became the highest ever for April-September period owing to increase in sales of models including the Swift and the Solio.

▪ Exports

	September 2017 (units)	Year-on-Year	Year-on-Year Trends	Jan.–Sep. 2017 (units)	Year-on-Year
Exports	14,605	82.0%	Down for the first time in 11 months	146,840	176.8%

*Total of exported CBU units + CKD units.

September 2017 key point

- Overall exports decreased year-on-year owing to decrease in exports to areas including Europe and Latin America.

	Apr.–Sep. 2017 (units)	Year-on-Year	Year-on-Year Trends
Exports	99,997	174.2%	Up for the first time in seven years

April-September 2017 key point

- Overall exports increased year-on-year owing to increase in exports to areas including Europe and Latin America.