



SUZUKI MOTOR CORPORATION 300 Takatsuka, Minami, Hamamatsu, Japan

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Suzuki February 2017 Automobile Production, Japan Sales, and Export Figures (Preliminary)

Production

	February 2017 (units)	Year-on-Year	Year-on-Year Trends	JanFeb. 2017 (units)	Year-on-Year
Japan production	96,896	153.5%	Up for the second consecutive month	175,849	138.7%
Overseas production	186,561	111.6%	Up for the second consecutive month	389,378	113.1%
Global production	283,457	123.1%	Up for the second consecutive month	565,227	120.0%

^{*}Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

February 2017 key points

- Japan production volume increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production volume became the highest ever for February owing to increase in countries including India and Pakistan.
- Global production volume became the highest ever for February owing to increase in both Japan and overseas production.

Japan sales

	February 2017 (units)	Year-on-Year	Year-on-Year Trends	JanFeb. 2017 (units)	Year-on-Year
Minivehicles	53,284	110.5%	Up for the third consecutive month	94,678	105.9%
Standard and small vehicles	9,599	109.4%	Up for the eighteenth consecutive month	18,856	122.0%
Total	62,883	110.3%	Up for the fourth consecutive month	113,534	108.3%

^{*}Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

^{*}Overseas production: Units completed at overseas plants that exclude CKD units from Japan

^{*}Standard and small vehicle: Car that exceeds the above minivehicle specification.

February 2017 key points

- Minivehicle sales in Japan increased year-on-year owing to launch of the all-new WagonR and increase in sales of models including the Spacia.
- Standard and small vehicle sales in Japan became the highest ever for February owing to increase in sales of models including the all-new Swift.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

Exports

	February 2017 (units)	Year-on-Year	Year-on-Year Trends	JanFeb. 2017 (units)	Year-on-Year
Exports	17,104	201.5%	Up for the fourth consecutive month	27,280	173.7%

^{*}Total of exported CBU units + CKD units.

February 2017 key point

• Overall exports increased year-on-year owing to increase in exports to areas including Europe.