

27 December, 2016

## Suzuki November 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

### ■ Production

	November 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Nov. 2016 (units)	Year-on-Year
Japan production	64,692	88.0%	Down for the twenty-first consecutive month	726,582	83.5%
Overseas production	202,565	123.2%	Up for the first time in two months	1,992,442	103.0%
Global production	267,257	112.3%	Up for the first time in two months	2,719,024	97.0%

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

### November 2016 key points

- Japan production volume decreased year-on-year owing to decrease in production for domestic market.
- Overseas production volume increased year-on-year owing to increase in countries including India and Thailand.
- Global production volume increased year-on-year owing to increase in overseas production.

### ■ Japan sales

	November 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Nov. 2016 (units)	Year-on-Year
Minivehicles	43,391	100.0%	Down for the twenty-third consecutive month	484,302	92.5%
Standard and small vehicles	7,422	110.5%	Up for the fifteenth consecutive month	95,679	135.5%
Total	50,813	101.4%	Up for the first time in three months	579,981	97.6%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

### November 2016 key points

- Minivehicle sales in Japan were flat on the year by covering the decrease in sales of models including the WagonR with the increase in sales of models including the Hustler and the Every.
- Standard and small vehicle sales in Japan became the highest ever for November owing to increase in sales of models including the Ignis and the Solio.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

### ▪ Exports

	November 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.–Nov. 2016 (units)	Year-on-Year
Exports	11,694	123.1%	Up for the first time in two months	103,760	88.9%

\*Total of exported CBU units + CKD units.

### November 2016 key point

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.