

25 November, 2016

Suzuki October 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	October 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Oct. 2016 (units)	Year-on-Year
Japan production	62,206	86.7%	Down for the twentieth consecutive month	661,890	83.1%
Overseas production	185,821	98.2%	Down for the first time in three months	1,789,877	101.1%
Global production	248,027	95.1%	Down for the first time in three months	2,451,767	95.5%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

October 2016 key points

- Japan production volume decreased year-on-year owing to decrease in production for domestic market.
- Overseas production volume decreased year-on-year owing to decrease in countries including China and Indonesia, despite increase in countries including India and Thailand.
- Global production volume decreased year-on-year owing to decrease in both Japan and overseas production.

■ Japan sales

	October 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Oct. 2016 (units)	Year-on-Year
Minivehicles	40,963	92.6%	Down for the twenty-second consecutive month	440,911	91.9%
Standard and small vehicles	7,294	109.3%	Up for the fourteenth consecutive month	88,257	138.2%
Total	48,257	94.8%	Down for the second consecutive month	529,168	97.3%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

October 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to decrease in sales of models including the Hustler and the WagonR.
- Standard and small vehicle sales in Japan became the highest ever for October owing to increase in sales of models including the Ignis and the Baleno.
- The total Japan sales of minivehicle and standard and small vehicle sales decreased year-on-year.

▪ Exports

	October 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Oct. 2016 (units)	Year-on-Year
Exports	8,991	82.3%	Down for the first time in two months	92,066	85.9%

*Total of exported CBU units + CKD units.

October 2016 key point

- Overall exports decreased year-on-year owing to decrease in exports to areas including Latin America and Africa, despite increase in exports to areas including Europe.