

27 October, 2016

## Suzuki September 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

### ■ Production

	September 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2016 (units)	Year-on-Year
Japan production	68,287	94.7%	Down for the nineteenth consecutive month	599,684	82.8%
Overseas production	202,221	114.5%	Up for the second consecutive month	1,604,056	101.5%
Global production	270,508	108.7%	Up for the second consecutive month	2,203,740	95.6%

\*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

\*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

### September 2016 key points

- Japan production volume decreased year-on-year owing to decrease in production for domestic market.
- Overseas production volume became the highest ever for September owing to increase in countries including India, Thailand, and Hungary.

	Apr.-Sep. 2016 (units)	Year-on-Year	Year-on-Year Trends
Japan production	405,612	89.4%	Down for the second consecutive year
Overseas production	1,064,815	102.8%	Up for the fifth consecutive year
Global production	1,470,427	98.7%	Down for the second consecutive year

### April-September 2016 key points

- Japan production volume decreased year-on-year owing to decrease in production for both domestic and exports.
- Overseas production volume became the highest ever for April-September period owing to increase in countries including India and Hungary.

▪ Japan sales

	September 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2016 (units)	Year-on-Year
Minivehicles	47,962	94.3%	Down for the twenty-first consecutive month	399,948	91.8%
Standard and small vehicles	9,845	132.4%	Up for the thirteenth consecutive month	80,963	141.5%
Total	57,807	99.2%	Down for the first time in two months	480,911	97.6%

\*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

\*Standard and small vehicle: Car that exceeds the above minivehicle specification.

September 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to decrease in sales of models including the WagonR and the Alto.
- Standard and small vehicle sales in Japan became the highest ever for September owing to increase in sales of models including the all-new Ignis and Solio.

	Apr.-Sep. 2016 (units)	Year-on-Year	Year-on-Year Trends
Minivehicles	245,458	90.7%	Down for the second consecutive year
Standard and small vehicles	53,156	157.7%	Up for the first time in four years
Total	298,614	98.1%	Down for the second consecutive year

April-September 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to decrease in sales of models including the WagonR and the Alto.
- Standard and small vehicle sales in Japan became the highest ever for April-September period owing to increase in sales of models including the all-new Ignis and Solio.

▪ Exports

	September 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Sep. 2016 (units)	Year-on-Year
Exports	17,806	205.6%	Up for the first time in three month	83,075	86.2%

\*Total of exported CBU units + CKD units.

September 2016 key point

- Overall exports increased year-on-year owing to increase in exports to areas including Europe, with the start of exports of the all-new Ignis.

	Apr.-Sep. (units)	Year-on-Year	Year-on-Year Trends
Exports	57,392	97.5%	Down for the sixth consecutive year

April-September 2016 key point

- Overall exports decreased year-on-year owing to decrease in exports to areas including Latin America and Africa.