



SUZUKI MOTOR CORPORATION 300 Takatsuka, Minami, Hamamatsu, Japan

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Suzuki August 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

Production

	August 2016 (units)	Year-on-Year	Year-on-Year Trends	JanAugust 2016 (units)	Year-on-Year
Japan production	60,830	97.1%	Down for the eighteenth consecutive month	531,397	81.4%
Overseas production	172,230	102.1%	Up for the first time in four months	1,401,835	99.8%
Global production	233,060	100.7%	Up for the first time in ten months	1,933,232	94.0%

^{*}Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

August 2016 key points

- Japan production volume decreased year-on-year owing to the decrease in production for domestic market.
- Overseas production volume increased year-on-year owing to the increase in countries including India and Hungary.
- Global production volume increased year-on-year owing to the increase in production in overseas.

Japan sales

	August 2016 (units)	Year-on-Year	Year-on-Year Trends	JanAugust 2016 (units)	Year-on-Year
Minivehicles	34,607	98.2%	Down for the twentieth consecutive month	351,986	91.5%
Standard and small vehicles	7,117	145.8%	Up for the twelfth consecutive month	71,118	142.9%
Total	41,724	104.0%	Up for the first time in two months	423,104	97.3%

^{*}Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

^{*}Overseas production: Units completed at overseas plants that exclude CKD units from Japan

^{*}Standard and small vehicle: Car that exceeds the above minivehicle specification.

August 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to the decrease in sales of models including the WagonR and the Alto.
- Standard and small vehicle sales in Japan became the highest ever for August owing to the increase in sales of models including the all-new Ignis and Solio.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year.

Exports

	August 2016 (units)	Year-on-Year	Year-on-Year Trends	JanAugust 2016 (units)	Year-on-Year
Exports	6,508	62.6%	Down for the second consecutive month	65,269	74.5%

^{*}Total of exported CBU units + CKD units.

August 2016 key point

• Overall exports decreased year-on-year owing to the decrease in exports to areas including Latin America and Africa.