



SUZUKI MOTOR CORPORATION 300 Takatsuka, Minami, Hamamatsu, Japan

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Suzuki June 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

Production

	June 2016 (units)	Year-on-Year	Year-on-Year Trends	JanJune 2016 (units)	Year-on-Year
Japan production	65,772	81.4%	Down for the sixteenth consecutive month	394,986	77.6%
Overseas production	142,143	93.1%	Down for the second consecutive month	1,043,860	99.5%
Global production	207,915	89.1%	Down for the eighth consecutive month	1,438,846	92.4%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

June 2016 key points

- Japan production volume decreased year-on-year owing to the decrease in production for both domestic and exports.
- Overseas production volume decreased year-on-year owing to the decrease in countries including India, Pakistan, and China.

January-June 2016 key points

- Japan production volume decreased year-on-year owing to the decrease in production for both domestic and exports.
- Overseas production volume decreased year-on-year owing to the decrease in countries including China, despite increase in countries including India and Hungary.

Japan sales

	June 2016 (units)	Year-on-Year	Year-on-Year Trends	JanJune 2016 (units)	Year-on-Year
Minivehicles	43,294	90.7%	Down for the eighteenth consecutive month	275,699	91.1%
Standard and small vehicles	10,057	182.4%	Up for the tenth consecutive month	54,430	142.2%
Total	53,351	100.2%	Up for the first time in five months	330,129	96.8%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

June 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to the decrease in sales of models including the Hustler and the Alto.
- Standard and small vehicle sales in Japan became the highest ever for June owing to the increase in sales of models including the all-new Ignis and Solio.
- The total Japan sales of minivehicle and standard and small vehicle sales increased year-on-year for the first time in five months.

January-June 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to the decrease in sales of models including the WagonR and the Hustler.
- Standard and small vehicle sales in Japan increased year-on-year owing to the increase in sales of models including the all-new Ignis and Solio.

Exports

	June 2016 (units)	Year-on-Year	Year-on-Year Trends	JanJune 2016 (units)	Year-on-Year
Exports	9,440	101.0%	Up for the first time in fifteen months	51,893	76.6%

*Total of exported CBU units + CKD units.

June 2016 key point

• Overall exports increased year-on-year owing to the increase in exports to areas including Africa and Europe.

January-June 2016 key point

• Overall exports decreased year-on-year owing to the decrease in exports to areas including Latin America and Africa.