

30 May, 2016

Suzuki April 2016 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	April 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Apr. 2016 (units)	Year-on-Year
Japan production	68,942	81.5%	Down for the fourteenth consecutive month	263,014	74.0%
Overseas production	181,523	107.1%	Up for the second consecutive month	720,758	100.8%
Global production	250,465	98.6%	Down for the sixth consecutive month	983,772	91.9%

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

April 2016 key points

- Japan production volume decreased year-on-year owing to the decrease in production for both domestic and exports.
- Overseas production volume became the highest ever for April owing to the increase in countries including India, Hungary, and Thailand.
- Global production volume decreased year-on-year owing to the decrease in production in Japan.

■ Japan sales

	April 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Apr. 2016 (units)	Year-on-Year
Minivehicles	39,820	89.0%	Down for the sixteenth consecutive month	194,310	92.6%
Standard and small vehicles	8,404	175.2%	Up for the eighth consecutive month	36,211	128.0%
Total	48,224	97.4%	Down for the third consecutive month	230,521	96.8%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

April 2016 key points

- Minivehicle sales in Japan decreased year-on-year owing to the decrease in sales of models including the Hustler and the WagonR.
- Standard and small vehicle sales in Japan became the highest ever for April owing to the increase in sales of models including the Solio and the launch of the all-new Ignis.
- The total Japan sales of minivehicle and standard and small vehicle sales decreased year-on-year.

▪ Exports

	April 2016 (units)	Year-on-Year	Year-on-Year Trends	Jan.-Apr. 2016 (units)	Year-on-Year
Exports	9,412	87.1%	Down for the thirteenth consecutive month	35,095	72.7%

*Total of exported CBU units + CKD units.

April 2016 key point

- Overall exports decreased year-on-year owing to the decrease in exports to areas including Latin America and the Middle East.