

1 August, 2014

Suzuki Announces Financial Results for FY2014 First Quarter (April 2014 to June 2014)

- Asia decreases income despite increased sales and income for the first quarter overall
- Forecasts for the operating results remain unchanged due to grim outlook in Japan, Thailand, Indonesia, etc.

1. Outline of Financial Results for FY2014 First Quarter (April 2014 to June 2014)

The consolidated net sales of the first quarter (April 2014 to June 2014) increased by ¥34.6 billion (5.1%) to ¥710.4 billion compared to the corresponding period of the previous fiscal year. The Japanese domestic net sales increased by ¥15.8 billion (6.6%) to ¥256.0 billion year-on-year mainly owing to accumulated back orders from last-minute demand ahead of the hike in the rate of consumption tax. The overseas net sales increased by ¥18.8 billion (4.3%) to ¥454.4 billion year-on-year. Although it decreased in Asia and North America, increase in Europe contributed to the overall increase.

In terms of the consolidated income, the operating income increased by ¥6.8 billion (15.5%) to ¥50.9 billion year-on-year. Although it decreased in Asia such as in Indonesia and Thailand, increase in markets such as Japan and Europe contributed to the overall increase. The ordinary income increased by ¥12.1 billion (25.7%) to ¥59.3 billion year-on-year. The net income increased by ¥10.5 billion (38.8%) to ¥37.5 billion year-on-year partly owing to the reduction in the rate of corporate tax in Japan.

2. The Operating Results by Segment

In the automobile business, the Japanese domestic net sales increased year-on-year owing to accumulated back orders of models such as the Hustler from the end of the previous fiscal year. The overseas net sales increased year-on-year owing to the increase in Europe. Consequently, the net sales of the automobile business increased by ¥38.2 billion

Operating Income	¥188.0 billion (up 0.1% year-on-year)
Ordinary Income	¥198.0 billion (up 0.1% year-on-year)
Net Income	¥115.0 billion (up 7.0% year-on-year)

(Foreign Exchange Rate)	¥100/US\$
	¥135/Euro
	¥1.65/Indian Rupee
	¥0.85/100 Indonesian Rupiah
	¥3.10/Thai Baht