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## Consolidated Financial Results for the Third Quarter of FY2009 (1 April - 31 December 2009)

(All financial information has been prepared in accordance with G.A.A.P. in Japan)

5 February 2010

Company name : SUZUKI MOTOR CORPORATION

Listings: the First Section of Tokyo Stock Exchange

Code No. : 7269

URL: <http://www.suzuki.co.jp/ir/index.html>

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Date of Filing Quarterly Securities Report: 12 February 2010

Start of Payment of Cash Dividends: -

(Amounts less than one million yen have been omitted)

### 1. Consolidated results for FY2009 third quarter (1 April - 31 December 2009)

#### (1) Consolidated management results (Cumulative) (Percentage indicates change from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income	
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%
FY 2009 Third quarter	1,778,830	-23.8	49,827	-25.0	57,812	-19.1	15,493	-28.4
FY 2008 Third quarter	2,334,734	-	66,478	-	71,505	-	21,632	-

	Net income per share, Basic	Net income per share, Diluted
	Yen	Yen
FY 2009 Third quarter	35.65	31.11
FY 2008 Third quarter	48.31	42.31

#### (2) Consolidated financial positions

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million Yen	Million Yen	%	Yen
FY 2009 Third quarter	2,174,019	802,085	31.3	1,564.24
FY 2008	2,157,849	742,915	29.6	1,471.20

[Reference] Net assets excluding minority interests (Jikoshihon): FY2009 Third quarter 679,872 million yen  
FY2008 639,432 million yen

### 2. Cash dividends

	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2008	-	8.00	-	8.00	16.00
FY2009	-	5.00	-	-	-
FY2009 (Forecast)	-	-	-	-	-

[Note] Revision of forecast of cash dividends during this quarter: None  
Cash dividends for Year-end of FY2009 is undecided.

### 3. Forecast of consolidated results for FY 2009 (1 April 2009 - 31 March 2010)

(Percentage indicates change from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Yen
Full year	2,300,000	-23.5	50,000	-35.0	60,000	-24.7	16,000	-41.7	34.82

[Note] Revisions of forecast of consolidated results during this quarter: Yes

## 4. Others

- (1) Changes in significant subsidiaries during period  
(Changes in specified subsidiaries (Tokuteikogaisha) that accompany with a change in the scope of consolidation.):  
None
- (2) Application of simplified accounting treatment and accounting treatment specific to preparation of consolidated quarterly financial statements: Yes  
[Note: Please refer to the “【Qualitative Information, Financial Statements】 4. Others” on page 5 for details.]
- (3) Change of principles, procedures and indication methods of accounting treatment for preparing consolidated quarterly financial statements  
1) Changes due to the revision of the accounting standards: Yes  
2) Changes other than 1): None  
[Note: Please refer to the “【Qualitative Information, Financial Statements】 4. Others” on page 5 for details.]
- (4) Number of outstanding shares (common stock)
- |  |             |                      |             |
|--|-------------|----------------------|-------------|
| 1) Number of outstanding shares at end of period (including treasury stock):             |             |                      |             |
| FY2009 Third quarter   | 542,647,591 | FY2008               | 542,647,091 |
| 2) Number of treasury stock at end of period   |             |                      |             |
| FY2009 Third quarter   | 108,013,028 | FY2008               | 108,012,692 |
| 3) Average number of outstanding shares during period (consolidated cumulative quarters) |             |                      |             |
| FY2009 Third quarter   | 434,634,150 | FY2008 Third quarter | 447,767,971 |

### \* Explanation regarding the appropriate use of forecasts of business results, other information

- 1 The forward-looking statements are calculated based on currently available information and assumptions and contain risks and uncertainty. Please note that the actual results may greatly vary by the changes of various factors. Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate (mainly Yen/US dollar rate, Yen/Euro rate). Please refer to the “【Qualitative Information, Financial Statements】 3. “Qualitative Information for Consolidated Business Forecasts” on page 5 for details
2. Cash dividends for Year-end of FY2009 is undecided at this moment, since the future economic condition and foreign exchange rate trends are still obscure. The Company will announce the forecast when it becomes possible to be disclosed.

## **【Qualitative Information, Financial Statements】**

### **1. Consolidated Management Results**

#### **- Management results of this fiscal year**

For the management environment of the Group during this consolidated cumulative third quarter, signs of recovery were partly seen on account of economic recoveries mostly in Asia and influences of economic stimulus measures by each government, but the influences of the global financial instability are still prevalent as with the deteriorating employment situation in the U.S. and Europe, and the world economy continues to be in a severe situation. The Japanese economy picked up somewhat by recoveries in export and production, but the severe economic situation continues because of the corporate profits remaining at a low level, concerns for deflation and sharp fluctuation in exchange rates.

Under these circumstances, consolidated sales were ¥1,778.8 billion (76.2% y-o-y) for this consolidated cumulative third quarter, below the consolidated sales of the consolidated cumulative third quarter of the previous year, on account of reduced domestic and overseas sales and the influence of exchange fluctuations by yen appreciation. As for consolidated profits, operating income, ordinary income and net income were ¥49.8 billion (75.0% y-o-y), ¥57.8 billion (80.9% y-o-y) and ¥15.5 billion (71.6% y-o-y) respectively, below the consolidated profits of the consolidated cumulative third quarter of the previous year, because the reduced costs and the reduced operating expenses were unable to cover the reduced profits by reduced sales and influence of exchange fluctuations.

#### **<The operating results by business segmentation> (Motorcycle)**

In the slowdown of the world economy, domestic and overseas sales were reduced, and sales of the motorcycle business were ¥195.2 billion (52.4% y-o-y), also influenced by exchange fluctuations by yen appreciation. As for profit, the Group posted an operating loss of ¥14.1 billion because the reduced operating expenses were unable to cover the reduced profits by reduced sales and influence of exchange fluctuations.

#### **(Automobile)**

Domestic sales increased after the second quarter onward on account of the launching of fuel consumption improved cars including “SWIFT,” “MR WAGON,” and “PALLETE,” the strengthened product and expanded sales efforts such as the launching of new “ALTO,” all the types of which fit the environmentally friendly car dissemination promotion tax system, and the implementation of governmental measures. Domestic sales, however, were below those of the same period of the previous year, largely affected by sales reduction in the first quarter. On the other hand, overseas sales for the third quarter (from October to December) increased by the increased number of units sold in India where sales of new cars including “A-star” and “Ritz (SPLASH for the Japanese name)” were favorable, but overseas sales over the cumulative period were below those of the same period of the previous year, partly affected by exchange fluctuations of rising yen. As a result, sales for the automobile business were 1,574.0 billion yen (81.3% y-o-y). Operating income increased to 55.9 billion yen (107.3% y-o-y) because the cost reduction and the reduced operating expenses covered the sales decrease and the reduced profits by exchange influences.

#### **(Marine and Power products, etc.)**

Sales and operating income of marine and power products, etc. business were ¥28.4 billion (55.3% y-o-y) and ¥4.2 billion (51.7% y-o-y), respectively, on account of global decreasing demand for outboard motors.

#### **(Financial services)**

Sales and operating income of financial services business were ¥61.1 billion (104.6% y-o-y) and ¥3.0 billion (96.1% y-o-y), respectively.

## <The operating results of geographical segmentation>

### (Japan)

Sales were ¥1,045.8 billion (73.5% y-o-y) on account of the reduced domestic and export sales. Operating income declined to ¥16.6 billion (51.8% y-o-y) because the reduced operating expenses were unable to cover the reduced profits by reduced sales and influence of exchange fluctuations.

### (Europe)

Sales declined to ¥324.6 billion (65.4% y-o-y) on account of reduced sales in the economic recession and the influence of exchange fluctuations by yen appreciation. However, operating income increased to ¥4.3 billion because of the reduced operating expenses.

### (North America)

Sales were ¥98.1 billion (51.5% y-o-y) on account of reduced sales in the economic deterioration and credit crunch started by the financial crisis, and the Group posted an operating loss of ¥12.3 billion, increased by ¥3.0 billion compared to the same period of the previous year.

### (Asia)

Sales were 557.2 billion yen (97.9% y-o-y) because the increased number of units sold of automobiles by Maruti Suzuki India Ltd. in India was unable to cover the sales decrease in ASEAN and the sales decrease influenced by exchange fluctuations of rising yen. Operating income increased to 42.0 billion yen (173.8% y-o-y) by increased profits of Maruti Suzuki India Ltd.

### (Other regions)

Sales were ¥48.5 billion (66.8% y-o-y) because of the sales reduction in Oceania and Central and South America. Operating income declined to ¥0.8 billion (26.8% y-o-y) because the reduced operating expenses were unable to cover the reduced profits by reduced sales and influence of exchange fluctuations.

## 2. Consolidated Financial Positions

### (1) Assets, liabilities and net assets

As for the financial conditions at the end of this consolidated cumulative third quarter, total assets were ¥2,174.0 billion (increased by ¥16.2 billion from the end of previous consolidated fiscal year), total liabilities were ¥1,371.9 billion (decreased by ¥43.0 billion from the end of previous consolidated fiscal year) and total net assets were ¥802.1 billion (increased by ¥59.2 billion from the end of previous consolidated fiscal year).

### (2) Cash flow

Cash flow from operating activities for the cumulative consolidated third quarter increased by 230.0 billion yen (an increase of 11.5 billion yen for the same period of the previous year), and the fund of 257.8 billion yen was used for the acquisition of property, plant and equipment and investments in the investment activities (a fund decrease of 196.0 billion yen for the same period of the previous year). As a result, free cash flow was minus 27.8 billion yen (a fund decrease of 184.5 billion yen for the same period of the previous year). The fund of 3.5 billion yen increased for the financing activities (a fund decrease of 29.7 billion yen for the same period of the previous year).

As a result, the balance of cash and cash equivalents at the end of this consolidated cumulative third quarter were ¥406.4 billion, down ¥21.4 billion from the end of the previous consolidated fiscal year.

### 3. Qualitative Information for Consolidated Business Forecasts

The business forecast for the full year shall be revised as follows, reflecting the circumstances of this consolidated cumulative third quarter.

Despite the future economic condition and foreign exchange rate are still obscure, the Group shall expand its business activities in concerted efforts by implementing reforms in every field to achieve business results that reach or exceed the forecast.

#### (Consolidated Business Forecasts)

Net Sales	¥2,300 billion (down 23.5% y-o-y, change from previous forecast: None)
Operating income	¥50 billion (down 35.0% y-o-y, change from previous forecast: up ¥10 billion)
Ordinary income	¥60 billion (down 24.7% y-o-y, change from previous forecast: up ¥10 billion)
Net income	¥16 billion (down 41.7% y-o-y, change from previous forecast: up ¥1 billion)
ForEx rates	Full year: ¥93/US\$ (for the period from Apr. to Dec. 2009: ¥94, Jan. to Mar. 2010: ¥90) Full year: ¥129/Euro (for the period from Apr. to Dec.2009: ¥133, Jan. to Mar. 2010: ¥115)

\* The business forecasts mentioned above are calculated based on currently available information and assumptions and contain risks and uncertainty. Please note that the actual results may greatly vary by the changes of various factors. Those factors, which may influence the actual results, include economic conditions and the trend of demand in major markets and the fluctuation of foreign exchange rate (mainly Yen/US dollar rate, Yen/Euro rate).

### 4. Others

#### (1) Changes in significant subsidiaries during period

(Changes in specified subsidiary companies (tokuteikogaisha) that accompany with a change in the scope of consolidation.)

None

#### (2) Application of simplified accounting treatment and accounting treatment specific to preparation of consolidated quarterly financial statements

##### 1) Simplified accounting treatment

There is no important matter regarding the simplified methods applied.

##### 2) Accounting treatment specific to preparation of consolidated quarterly financial statements

[Calculation of tax expenses]

As for tax expenses, the effective tax rate after applying the tax effect accounting to the income before income taxes of the consolidated fiscal year including this consolidated cumulative third quarter shall be reasonably estimated, and the income before income taxes shall be multiplied by this estimated effective tax rate. Further, the income taxes-current and income taxes-deferred shall be indicated as income taxes.

#### (3) Change of principles, procedures and indication methods of accounting treatment for preparing consolidated quarterly financial statements

- Change of accounting treatment standard

The "Accounting Standards for Construction Contracts" (Accounting Standards Board of Japan; ASBJ Statement No.15, 27 December 2007) and "Guidance on Accounting Standards for Construction Contracts (ASBJ Guidance No. 18, 27 December 2007) are applied from this consolidated cumulative first quarter. The percentage-of-completion method is applied to works with confirmed results for progress of construction contracts implemented during this consolidated cumulative first quarter until the end of this consolidated cumulative third quarter, and the completed-contract method is applied to other works.

This change gives no influences on the net sales, operating income, ordinary income and Income before income taxes for the quarter during this consolidated cumulative third quarter.

#### **(4) Revision of partnership with General Motors Group**

Alliance with the General Motors Group (GM) for strategic collaboration and mutual advocacy was terminated in December of last year. Individual ongoing projects will be carried out in accordance with individual agreements with the New GM from now on.

Further, the whole number of shares held of CAMI Automotive Inc., a joint venture vehicle assembly plant with GM in Canada, was sold to General Motors of Canada Ltd., and the joint venture business was thus terminated in last December.

#### **(5) Comprehensive partnership with Volkswagen Aktiengesellschaft**

On 9 December last year, Suzuki Motor Corporation (“Suzuki”) and Volkswagen Aktiengesellschaft (“Volkswagen”) have reached a common understanding to establish a comprehensive partnership.

In terms of product portfolio, global distribution and manufacturing capacities, both companies ideally complement each other. The companies plan a joint approach to the growing worldwide demand for more environmentally friendly vehicles. The management of Suzuki and Volkswagen have concluded that the complementary strengths of each company make for a perfect fit in exploiting their respective advantages as well as rising to the challenge of the global market.

In the automotive industry, where globalization and diversification proceed in parallel, both companies will establish a cooperative relationship while respecting each other’s independence as a stand-alone entity. Both companies are focused on achieving synergies in the areas of rapidly growing emerging markets as well as in the development and manufacturing of innovative and environmentally friendly compact cars.

To support a smooth development of this relationship, Volkswagen has purchased 19.9%\* of Suzuki’s issued shares and Suzuki also intends to invest up to one half of the amount received from Volkswagen into shares of Volkswagen.

\*Payment procedure was completed on 15 January 2009 and Volkswagen became Suzuki’s largest shareholder.

## 5. Consolidated Financial Statements for the Third Quarter of FY2009

### (1) Consolidated Quarterly Balance Sheets

(Amount: Yen in million)

	FY2009 consolidated third quarter (As of 31 Dec. 2009)	FY2008 consolidated fiscal year (As of 31 Mar. 2009)
<b>Assets</b>		
Current assets		
Cash and deposits	276,314	136,915
Notes and accounts receivables-trade	209,258	249,289
Short-term investment securities	328,235	343,503
Merchandise and finished goods	192,324	252,255
Work in process	20,231	23,620
Raw materials and supplies	45,889	48,664
Other	205,355	217,457
Allowance for doubtful accounts	-3,633	-3,915
Total current assets	1,273,974	1,267,790
Noncurrent assets		
Property, plant and equipment	581,317	588,962
Intangible assets	2,260	2,483
Investment and other assets		
Investment securities	129,745	121,631
Other	190,933	181,050
Allowance for doubtful accounts	-1,166	-1,054
Allowance for investment loss	-3,045	-3,014
Total investments and other assets	316,467	298,612
Total noncurrent assets	900,045	890,058
Total assets	2,174,019	2,157,849
<b>Liabilities</b>		
Current liabilities		
Accounts payable-trade	342,812	368,811
Short-term loans payable	367,596	399,010
Current portion of convertible bonds	29,602	29,605
Income taxes payable	10,774	6,285
Provision for product warranties	51,793	57,371
Other	199,080	224,037
Total current liabilities	1,001,660	1,085,121
Noncurrent liabilities		
Bonds with subscription rights to shares	149,975	149,975
Long-term loans payable	150,525	102,757
Provision for retirement benefits	39,397	42,090
Other provision	8,517	10,024
Other	21,858	24,966
Total noncurrent liabilities	370,274	329,813
Total liabilities	1,371,934	1,414,934

	FY2009 consolidated third quarter (As of 31 Dec. 2009)	FY2008 consolidated fiscal year (As of 31 Mar. 2009)
Net assets		
Shareholders' equity		
Common stock	120,210	120,210
Capital surplus	138,142	138,142
Retained earnings	745,180	735,337
Treasury stock	-241,878	-241,878
Total shareholders' equity	761,655	751,812
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	11,651	2,309
Deferred gains or losses on hedges	-26	-324
Foreign currency translation adjustment	-93,407	-114,364
Total valuation and translation adjustments	-81,783	-112,379
Minority interests	122,213	103,482
Total net assets	802,085	742,915
Total liabilities and net assets	2,174,019	2,157,849

**(2) Consolidated Quarterly Statements of Income**  
**(Consolidated cumulative third quarter)**

(Amount: Yen in million)

	FY2008 consolidated cumulative third quarter (1 Apr. – 31 Dec. 2008)	FY2009 consolidated cumulative third quarter (1 Apr. – 31 Dec. 2009)
Net sales	2,334,734	1,778,830
Cost of sales	1,785,938	1,374,084
Gross profit	548,796	404,746
Selling, general and administrative expenses	482,317	354,918
Operating income	66,478	49,827
Non-operating income		
Interest income	16,877	10,095
Dividends income	2,625	1,241
Equity in earnings of affiliates	1,120	426
Other	15,439	9,939
Total non-operating income	36,061	21,703
Non-operating expenses		
Interest expenses	7,607	6,419
Loss on valuation of securities	18,703	1
Other	4,723	7,297
Total non-operating expenses	31,035	13,718
Ordinary income	71,505	57,812
Extraordinary income		
Gain on sales of noncurrent assets	1,217	383
Gain on sales of investment securities	0	-
Total extraordinary income	1,217	383
Extraordinary loss		
Loss on sales of noncurrent assets	708	374
Loss on sales of investment securities	0	1,520
Impairment loss	344	0
Total extraordinary loss	1,052	1,895
Income before income taxes	71,670	56,300
Income taxes	39,016	24,578
Minority interests in income	11,021	16,228
Net income	21,632	15,493

### (3) Consolidated Quarterly Statements of Cash Flows

(Amount: Yen in million)

	FY2008 consolidated cumulative third quarter (1 Apr. – 31 Dec. 2008)	FY2009 consolidated cumulative third quarter (1 Apr. – 31 Dec. 2009)
Net cash provided by (used in) operating activities		
Income before income taxes	71,670	56,300
Depreciation and amortization	105,695	92,813
Impairment loss	344	0
Interest and dividends income	-19,502	-11,336
Interest expenses	7,607	6,419
Equity in (earnings) losses of affiliates	-1,120	-426
Loss (gain) on valuation of securities	18,703	1
Decrease (increase) in notes and accounts receivable-trade	67,353	47,075
Decrease (increase) in inventories	-27,668	73,163
Increase (decrease) in notes and accounts payable-trade	-86,759	-30,955
Increase (decrease) in accrued expenses	-41,054	-28,776
Other, net	-52,741	36,141
Subtotal	42,527	240,419
Interest and dividends income received	17,144	10,274
Interest expenses paid	-6,549	-4,875
Income taxes paid	-41,598	-15,852
Net cash provided by (used in) operating activities	11,525	229,965
Net cash provided by (used in) investment activities		
Payments into time deposits	-53,632	-25,546
Proceeds from withdrawal of time deposits	24,267	24,932
Purchase of short-term investment securities	-6,226	-267,999
Proceeds from sales of short-term investment securities	6,111	124,775
Purchases of property, plant and equipment	-141,539	-95,472
Proceeds from sales of property, plant and equipment	2,699	5,078
Purchase of intangible assets	-482	-626
Purchases of investment securities	-24,048	-323
Other, net	-3,138	-22,590
Net cash provided by (used in) investment activities	-195,990	-257,773
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	-15,607	-51,505
Proceeds from long-term loans payable	19,582	67,632
Repayment of long-term loans payable	-2,015	-6,229
Cash dividends paid	-7,217	-5,644
Cash dividends paid to minority shareholders	-1,946	-744
Purchase of treasury stock	-22,383	-3
Other, net	-81	0
Net cash provided by (used in) financing activities	-29,668	3,504
Effect of exchange rate changes on cash and cash equivalents	-22,724	2,869
Net increase (decrease) in cash and cash equivalents	-236,857	-21,432
Cash and cash equivalents at beginning of fiscal year	456,369	427,797
Cash and cash equivalents at end of current period	219,511	406,364

#### (4) Assumption for Going Concern

None

#### (5) Segment Information

##### Business Segments

FY2008 consolidated cumulative third quarter (1 April – 31 December 2008)

(Amount: Yen in million)

	Motorcycle	Automobile	Marine & Power products, etc.	Financial Services	Total	Eliminations or corporate assets	Consolidated
Net Sales							
1) Net sales to external customers	372,550	1,888,480	51,307	22,396	2,334,734	—	2,334,734
2) Internal net sales or transfer among segments	—	48,640	76	35,970	84,687	(84,687)	—
Total	372,550	1,937,120	51,384	58,366	2,419,422	(84,687)	2,334,734
Operating income	565	52,121	8,042	3,127	63,855	2,622	66,478

FY2009 consolidated cumulative third quarter (1 April – 31 December 2009)

(Amount: Yen in million)

	Motorcycle	Automobile	Marine & Power products, etc.	Financial Services	Total	Eliminations or corporate assets	Consolidated
Net Sales							
1) Net sales to external customers	195,175	1,532,570	28,343	22,740	1,778,830	—	1,778,830
2) Internal net sales or transfer among segments	—	41,434	90	38,319	79,843	(79,843)	—
Total	195,175	1,574,005	28,433	61,059	1,858,674	(79,843)	1,778,830
Operating income (loss)	-14,128	55,944	4,156	3,004	48,976	851	49,827

[Notes] 1. Segmentation is based on the similarity of their markets and sales method in consideration of the internally used classification.

2. Main products in each business segment

Business segment	Main products
Motorcycle	Motorcycles, Motor-driven bicycles, All terrain vehicles
Automobile	Mini vehicle, Sub-compact vehicle, Standard-sized vehicle
Marine and Power products, etc	Outboard motors, Engines for snowmobiles etc., Electro senior vehicle, Houses
Financial Services	Sales finance etc

## Geographical Segments

FY2008 consolidated cumulative third quarter (1 April – 31 December 2008)

(Amount: Yen in million)

	Japan	Europe	North America	Asia	Other areas	Total	Eliminations or corporate assets	Consolidated
Net Sales								
1) Net sales to external customers	1,022,693	490,807	187,935	560,594	72,704	2,334,734	—	2,334,734
2) Internal net sales or transfer among segments	400,501	5,541	2,663	8,770	0	417,476	(417,476)	—
Total	1,423,195	496,348	190,598	569,364	72,704	2,752,211	(417,476)	2,334,734
Operating income (loss)	32,073	-606	-9,336	24,183	2,863	49,176	17,301	66,478

FY2009 consolidated cumulative third quarter (1 April – 31 December 2009)

(Amount: Yen in million)

	Japan	Europe	North America	Asia	Other areas	Total	Eliminations or corporate assets	Consolidated
Net Sales								
1) Net sales to external customers	785,110	318,771	96,753	529,650	48,545	1,778,830	—	1,778,830
2) Internal net sales or transfer among segments	260,678	5,798	1,351	27,500	0	295,329	(295,329)	—
Total	1,045,788	324,570	98,105	557,150	48,545	2,074,159	(295,329)	1,778,830
Operating income (loss)	16,624	4,317	-12,272	42,041	768	51,479	(1,651)	49,827

- [Notes]
1. Segmentation is based on a geographical adjacency.
  2. The major countries or areas belonging to segments other than Japan:
    - (1) Europe ..... Hungary, Great Britain and Germany
    - (2) North America ..... USA and Canada
    - (3) Asia ..... India, Indonesia and Pakistan
    - (4) Other areas ..... Australia and Colombia

## Overseas net sales

FY2008 consolidated cumulative third quarter (1 April – 31 December 2008)

(Amount: Yen in million)

	Europe	North America	Asia	Other areas	Total
1. Overseas net sales	596,266	200,016	598,035	231,553	1,625,872
2. Consolidated net sales					2,334,734
3. % of overseas net sales in consolidated net sales	25.5	8.6	25.6	9.9	69.6

FY2009 consolidated cumulative third quarter (1 April – 31 December 2009)

(Amount: Yen in million)

	Europe	North America	Asia	Other areas	Total
1. Overseas net sales	338,363	100,891	559,477	110,595	1,109,327
2. Consolidated net sales					1,778,830
3. % of overseas net sales in consolidated net sales	19.0	5.7	31.5	6.2	62.4

- [Notes]
1. Segmentation is based on a geographical adjacency.
  2. The major countries or areas belonging to each segment:
    - (1) Europe ..... Hungary, Great Britain and Germany
    - (2) North America ..... USA and Canada
    - (3) Asia ..... India, Indonesia and PRC
    - (4) Other areas ..... Australia and Colombia
  3. Overseas net sales are the net sales of the Company and consolidated subsidiaries in other countries or areas than Japan.

## (6) Significant changes in the amount of shareholders' equity

None

## 6. Other information

### [Sales breakdown]

(Unit: Thousand and less than one thousand units have been omitted)

(Amount: Yen in million and less than one million yen have been omitted)

		FY2008 consolidated cumulative third quarter (1 Apr. – 31 Dec. 2008)		FY2009 consolidated cumulative third quarter (1 Apr. – 31 Dec. 2009)		Change	
		Unit	Amount	Unit	Amount	Unit	Amount
Motorcycle	Domestic	107	31,054	62	20,143	-45	-10,910
	Overseas	1,356	341,496	857	175,031	-499	-166,464
	Europe	114	93,331	65	50,228	-48	-43,102
	North America	88	68,437	43	33,704	-44	-34,732
	Asia	1,007	113,318	665	64,718	-342	-48,599
	Other areas	146	66,409	82	26,379	-64	-40,029
	Sum	1,464	372,550	919	195,175	-544	-177,375
Automobile	Domestic	548	640,431	494	616,052	-53	-24,378
	Overseas	1,203	1,248,048	1,111	916,517	-92	-331,530
	Europe	310	490,359	211	282,704	-99	-207,654
	North America	60	119,924	29	60,169	-31	-59,754
	Asia	708	480,318	800	492,456	92	12,137
	Other areas	122	157,445	69	81,187	-53	-76,258
	Sum	1,751	1,888,480	1,606	1,532,570	-145	-355,909
Marine & Power products, etc.	Domestic	-	15,174	-	10,594	-	-4,579
	Overseas	-	36,133	-	17,749	-	-18,383
	Europe	-	12,380	-	5,401	-	-6,978
	North America	-	11,654	-	7,016	-	-4,638
	Asia	-	4,398	-	2,302	-	-2,096
	Other areas	-	7,699	-	3,028	-	-4,670
	Sum	-	51,307	-	28,343	-	-22,963
Subtotal	Domestic		686,660		646,791		-39,869
	Overseas		1,625,677		1,109,298		-516,378
	Europe		596,071		338,335		-257,735
	North America		200,016		100,891		-99,125
	Asia		598,035		559,477		-38,558
	Other areas		231,553		110,595		-120,958
	Sum		2,312,338		1,756,090		-556,248
Financial Services	-	22,396	-	22,740	-	343	
Total		2,334,734		1,778,830		-555,904	