



25 April 2024

Suzuki March 2024 and Fiscal Year 2023 Automobile Production, Sales, and Export Figures

<March 2024>

▪ Production

	March 2024 (units)	Year-on-Year	Year-on-Year Trends
Global production	282,242	101.9%	Up for the third consecutive month
Japan production	96,337	102.5%	Up for the second consecutive month
Overseas production	185,905	101.6%	Up for the third consecutive month
India	166,518	108.0%	Up for the third consecutive month
Others	19,387	67.1%	Down for the 13th consecutive month

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in production for the domestic market.
- Overseas production:
Increased year-on-year owing to increase in production in India.

▪ Sales

	March 2024 (units)	Year-on-Year	Year-on-Year Trends
Global sales	310,752	114.2%	Up for the third consecutive month
Japan sales	82,972	122.1%	Up for the third consecutive month
Mini vehicles	66,422	124.6%	Up for the third consecutive month
Standard and small vehicles	16,550	113.1%	Up for the third consecutive month
Overseas sales	227,780	111.5%	Up for the third consecutive month
India	156,330	114.3%	Up for the third consecutive month
Others	71,450	105.9%	Up for the third consecutive month

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*India: Indian domestic wholesales figures.

▪ Japan sales:

Increased year-on-year owing to increase in both mini vehicle and standard and small vehicle sales.

Standard and small vehicles marked record high sales for a single month.

▪ Overseas sales:

Increased year-on-year owing to increase in sales in India, Europe, the Middle East, etc.

India marked record high sales for March.

▪ Exports

	March 2024 (units)	Year-on-Year	Year-on-Year Trends
Exports	17,753	65.6%	Down for the first time in two months

*Total of exported CBU units + CKD units.

- Decreased year-on-year owing to decrease in exports to Europe, etc.

<Fiscal Year 2023 (April 2023 - March 2024)>

▪ Production

	Apr. 2023- Mar. 2024 (units)	Year-on- Year	Year-on-Year Trends	Jan.-Mar. 2024 (units)	Year- on-Year
Global production	3,265,203	101.7%	Up for the third consecutive year	872,825	104.8%
Japan production	1,011,257	106.0%	Up for the second consecutive year	263,983	106.2%
Overseas production	2,253,946	99.9%	Down for the first time in three years	608,842	104.3%
India	1,983,851	103.2%	Up for the third consecutive year	549,530	109.9%
Others	270,095	80.7%	Down for the first time in three years	59,312	70.5%

*Japan production: Complete built-up (CBU) units that include OEM units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

- Japan production:
Increased year-on-year owing to increase in production for the domestic market.
- Overseas production:
Decreased year-on-year owing to decreased production in countries including Pakistan etc., despite increase in India.
India marked record high fiscal year production.

▪ Sales

	Apr. 2023– Mar. 2024 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Mar. 2024 (units)	Year- on-Year
Global sales	3,167,908	105.6%	Up for the third consecutive year	885,094	112.0%
Japan sales	674,417	107.5%	Up for the second consecutive year	205,107	113.2%
Mini vehicles	552,254	107.0%	Up for the second consecutive year	165,189	114.2%
Standard and small vehicles	122,163	109.7%	Up for the second consecutive year	39,918	109.0%
Overseas sales	2,493,491	105.1%	Up for the third consecutive year	679,987	111.7%
India	1,793,644	109.0%	Up for the third consecutive year	489,941	111.6%
Others	699,847	96.1%	Down for the second consecutive year	190,046	111.8%

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

*India: Indian domestic wholesales figures.

- Japan sales:
Increased year-on-year owing to increased mini vehicle and standard and small vehicle sales.
- Overseas sales:
Increased year-on-year owing to increase in sales in regions including India, Europe, the Middle East, etc.
India and the Middle East marked record high fiscal year sales.

▪ Exports

	Apr. 2023– Mar. 2024 (units)	Year- on-Year	Year-on-Year Trends	Jan.–Mar. 2024 (units)	Year- on-Year
Exports	232,164	98.1%	Down for the first time in two years	63,572	98.8%

*Total of exported CBU units + CKD units.

- Decreased year-on-year owing to decreased exports of CKD, despite increased CBU exports.

*The figures shown are preliminary.