

30 January 2018

Suzuki December 2017 and Calendar Year 2017 Automobile Production, Japan Sales, and Export Figures (Preliminary)

■ Production

	Dec. 2017 (units)	Year -on -Year	Year-on-Year Trends	Jan.-Dec. 2017 (units)	Year -on -Year	Year-on-Year Trends
Japan production	81,693	120.7%	Up for the twelfth consecutive month	987,537	124.3%	Up for the first time in three years
Overseas production	169,516	106.9%	Up for the twelfth consecutive month	2,314,799	107.6%	Up for the sixth consecutive year
Global production	251,209	111.0%	Up for the twelfth consecutive month	3,302,336	112.1%	Up for the first time in two years

*Japan production: Complete built-up (CBU) units + complete knocked-down (CKD) units

*Overseas production: Units completed at overseas plants that exclude CKD units from Japan

2017 key points

- Japan production volume increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production volume became the highest ever for calendar year mainly owing to record-high in India.
- Global production volume became the highest ever for calendar year owing to increase in both Japan and overseas production.

December 2017 key points

- Japan production volume increased year-on-year owing to increase in production for both domestic and exports.
- Overseas production volume became the highest ever for December owing to increase in countries including India and Indonesia.
- Global production volume became the highest ever for December owing to increase in both Japan and overseas production.

▪ Japan sales

	Dec. 2017 (units)	Year -on -Year	Year-on-Year Trends	Jan.-Dec. 2017 (units)	Year -on -Year	Year-on-Year Trends
Minivehicle	38,523	150.7%	Up for the thirteenth consecutive month	556,295	106.8%	Up for the first time in three years
Standard and small vehicle	7,788	120.7%	Up for the fourth consecutive month	109,584	107.3%	Up for the second consecutive year
Total	46,311	108.0%	Up for the fourteenth consecutive month	665,879	106.9%	Up for the first time in three years

*Minivehicle: Small-sized car unique to Japan with an overall length of 3.4m or less, an overall width of 1.48m or less, an overall height of 2m or less, and an engine displacement of 660cc or less.

*Standard and small vehicle: Car that exceeds the above minivehicle specification.

2017 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the WagonR and the Spacia.
- Standard and small vehicle sales in Japan exceeded 100,000 units for the second consecutive year and became the highest ever for calendar year owing to increase in sales of models including the Swift.

December 2017 key points

- Minivehicle sales in Japan increased year-on-year owing to increase in sales of models including the WagonR and the Spacia.
- Standard and small vehicle sales in Japan became the highest ever for December owing to increase in sales of models including the Swift and the launching of the new XBEE.

▪ Exports

	Dec. 2017 (units)	Year -on -Year	Year-on-Year Trends	Jan.-Dec. 2017 (units)	Year -on -Year	Year-on-Year Trends
Exports	20,174	144.6%	Up for the third consecutive month	206,744	175.6%	Up for the first time in seven years

*Total of exported CBU units + CKD units.

2017 key point

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.

December 2017 key point

- Overall exports increased year-on-year owing to increase in exports to areas including Europe.